## HOUSING ECONOMY 1959 -2022



### **Housing Chart Pack: July 2022**

Presented by:



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Builder Partnerships

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#### Historical Housing Cycles

#### Single-Family Starts (000), US Census Bureau - 1959 – 2009

Peak		Low		Duration	
Month & Year	Number	Month & Year	Number	Months	Percent Decline
Jan – 59	1,336	Dec – 60	841	23	-37.05%
Sep – 63	1,106	Oct – 66	597	37	-46.02%
Jan – 72	1,409	Feb – 75	667	37	-52.44%
Dec – 77	1,530	Nov – 81	538	47	-64.84%
Jan – 86	1,270	Jan – 91	604	60	-52.44%
Nov – 05	1,808	Jan – 09	357	39	-80.25%

## Great Housing Recession November 2005 through January 2009

- Single Family Housing Starts
  - Decrease in Annualized Monthly Single Family Starts Rate
    - ■November 2005

1,808,000 starts

☐ January 2009

- 357,000 starts
- - Lost approximately half of the homebuilders
  - Lost about half of the trade contractors and tradesmen
- Covid-19 Pandemic Lockdown's Impact on Housing
  - ✓ March 12, 2020 April 30, 2020
    - □ 33.8% drop in single family starts rate
    - Strong "V" shape recovery



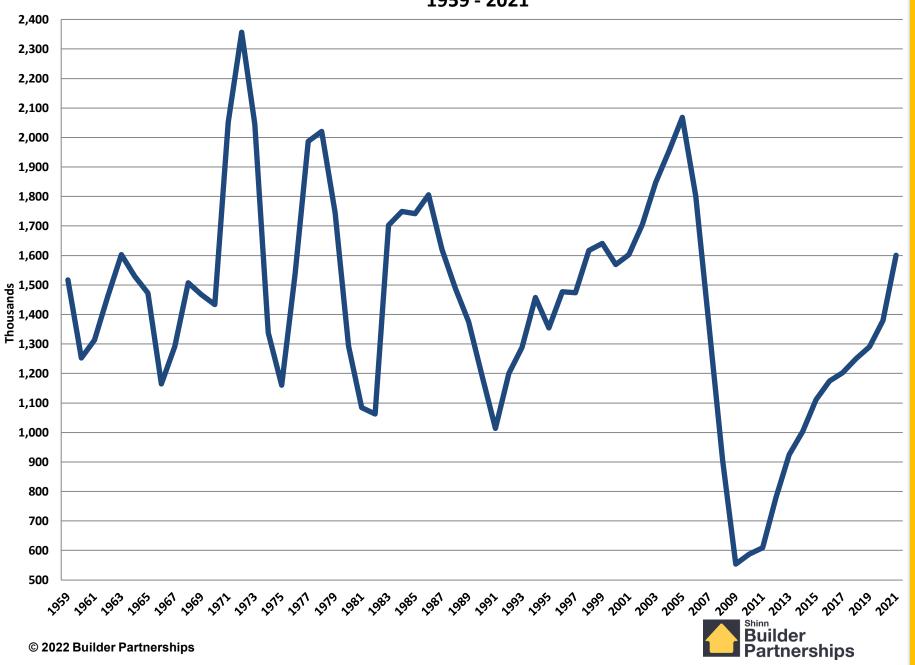
### 1959 – 2021 Annual Housing Statistics

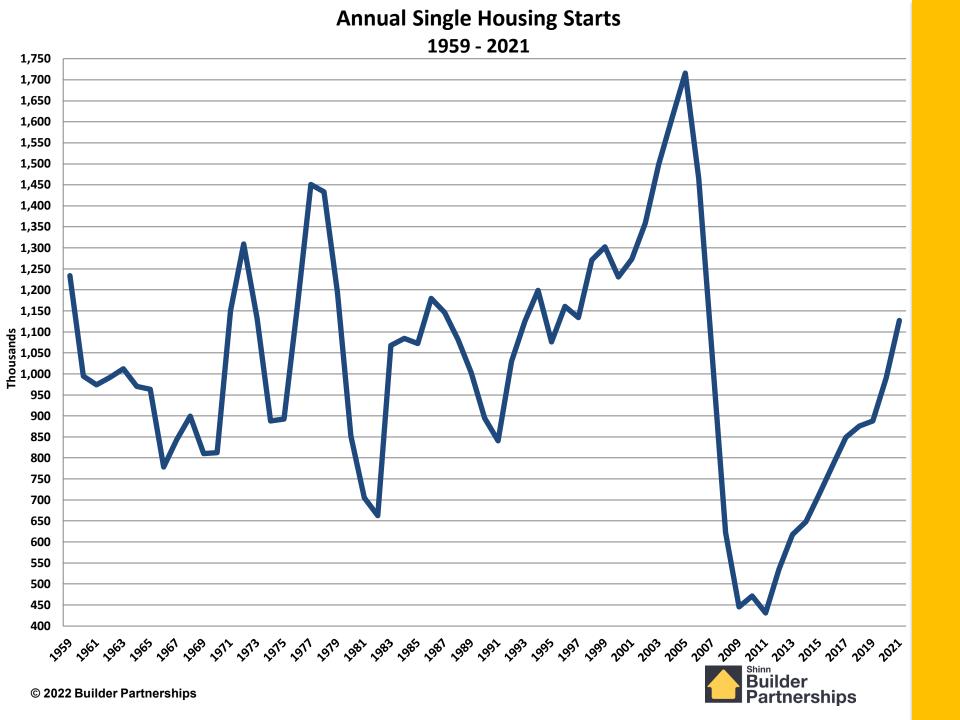
Total, Single Family, & Multifamily
Starts and Sales

Manufactured Home Shipments

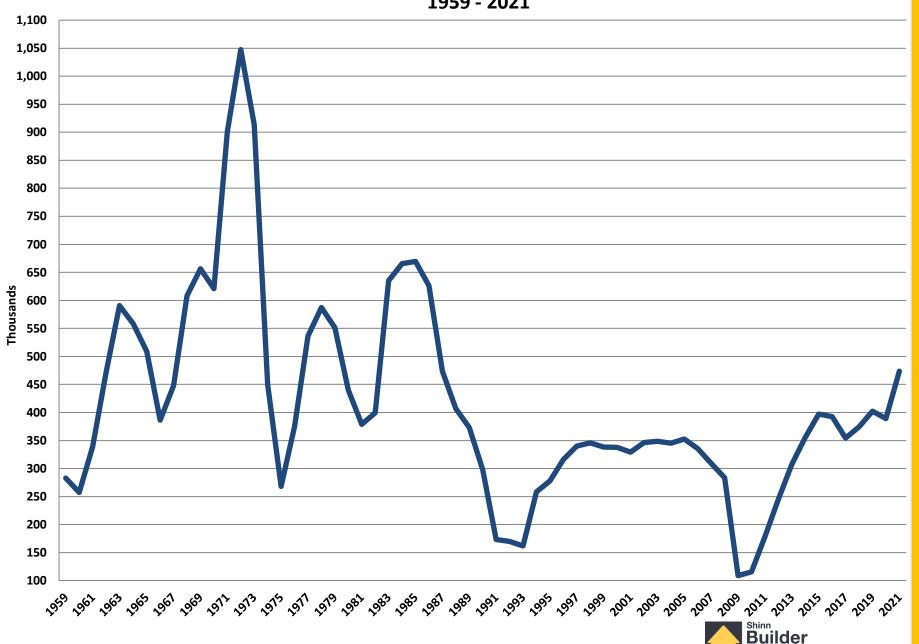


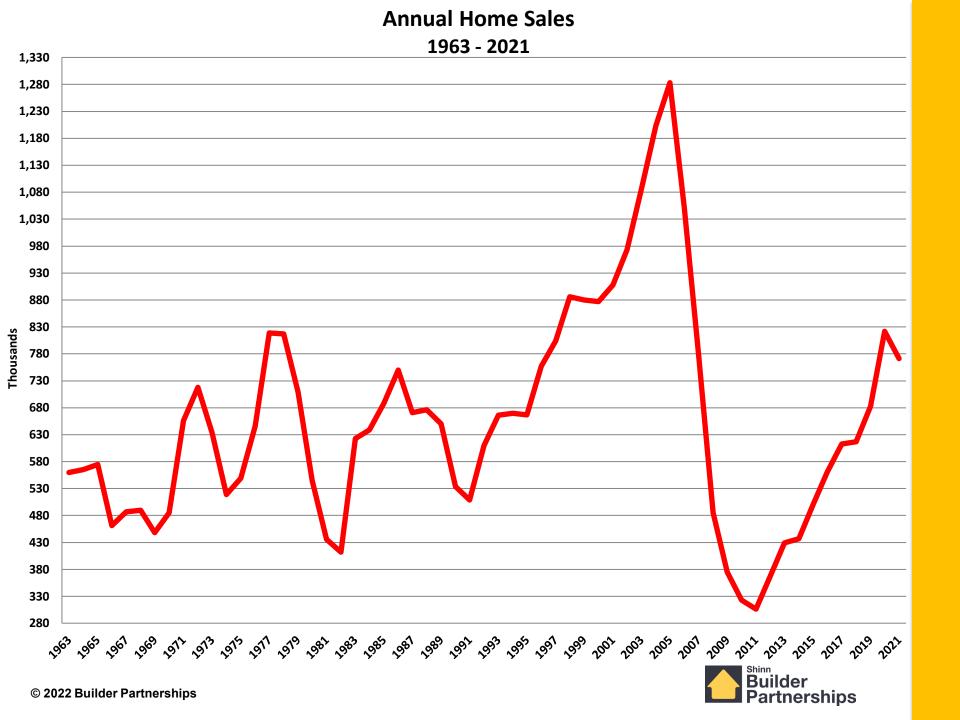
#### Annual Total Housing Starts 1959 - 2021





#### Annual Multifamily Housing Starts 1959 - 2021



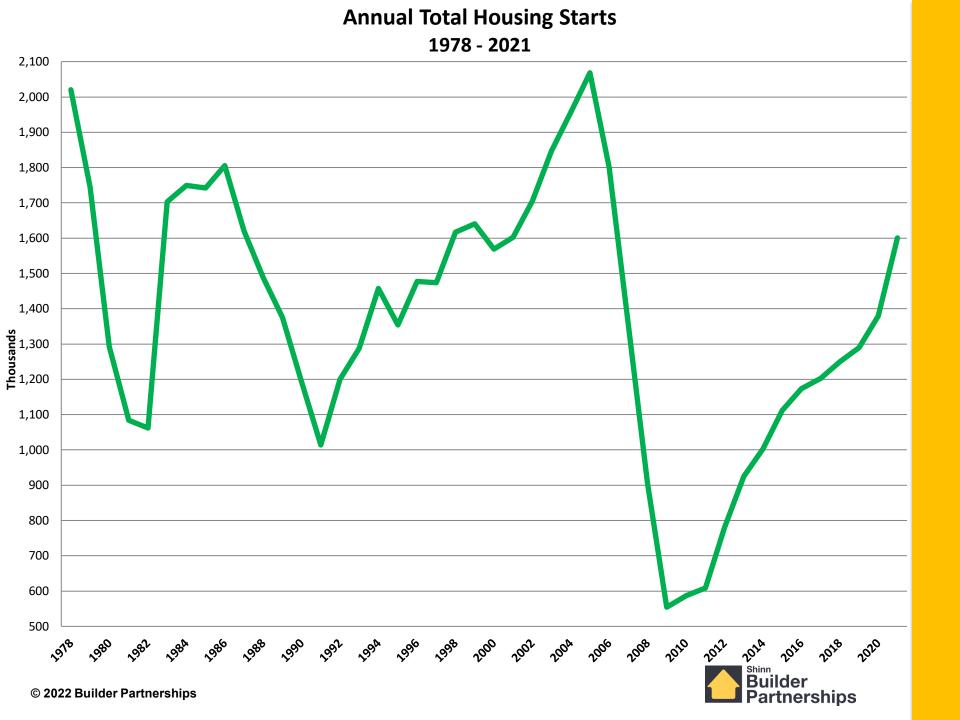




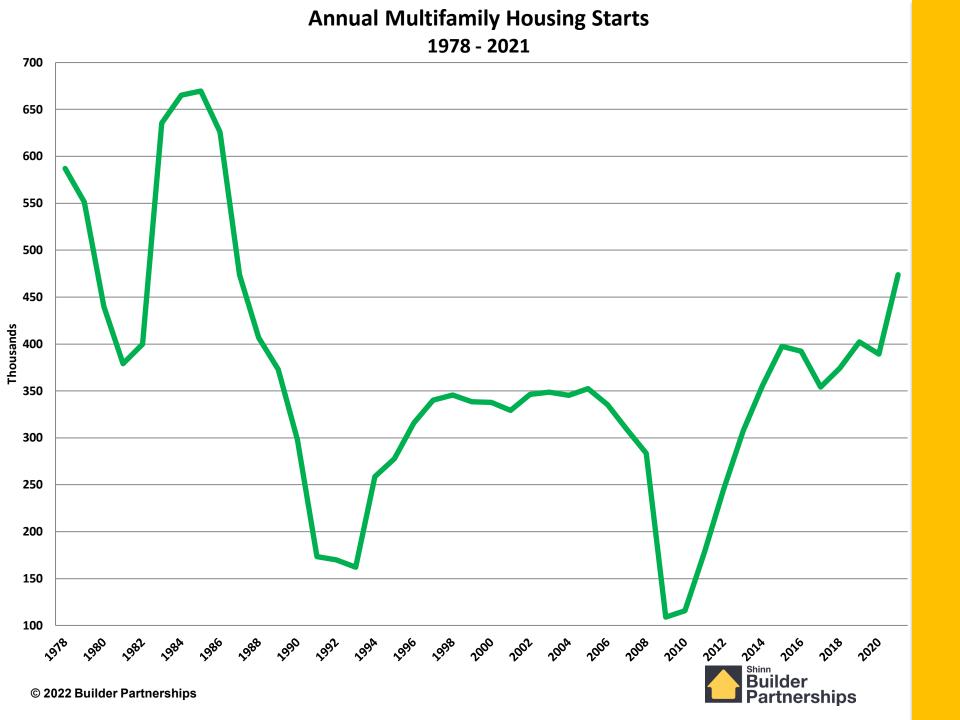
## 1978 – 2021 Annual Housing Statistics

Total Starts
Single Family Starts
Multifamily Starts





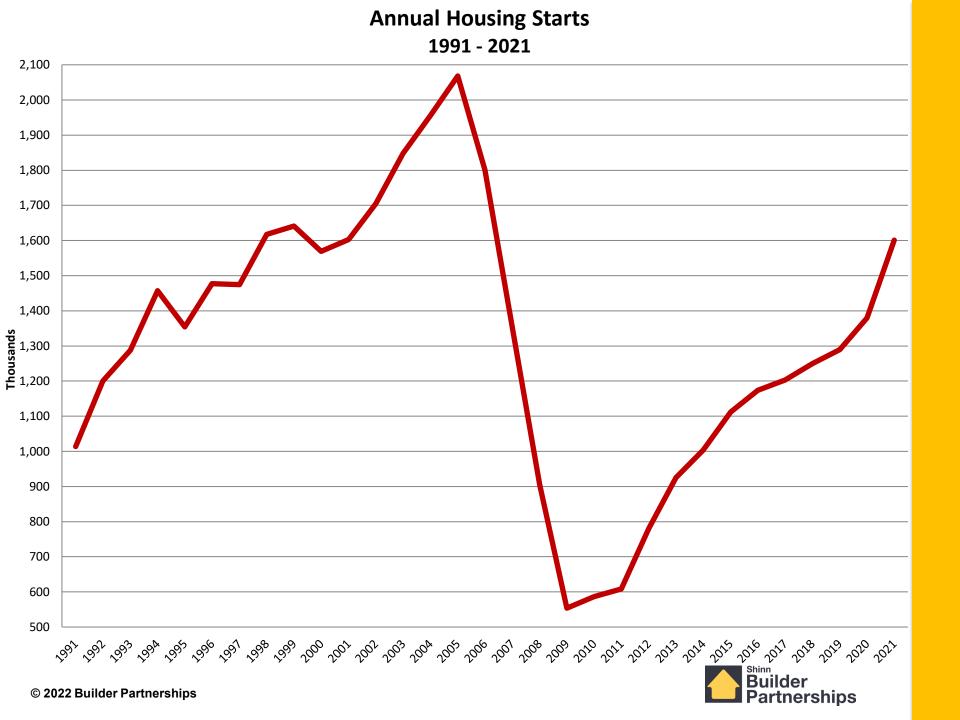
#### **Annual Single Family Housing Starts** 1978 - 2021 1,750 1,700 1,650 1,600 1,550 1,500 1,450 1,400 1,350 1,300 1,250 1,200 1,150 Thousand 1,050 1,000 950 900 850 800 750 700 650 600 550 500 450 400 2010 2014 © 2022 Builder Partnerships

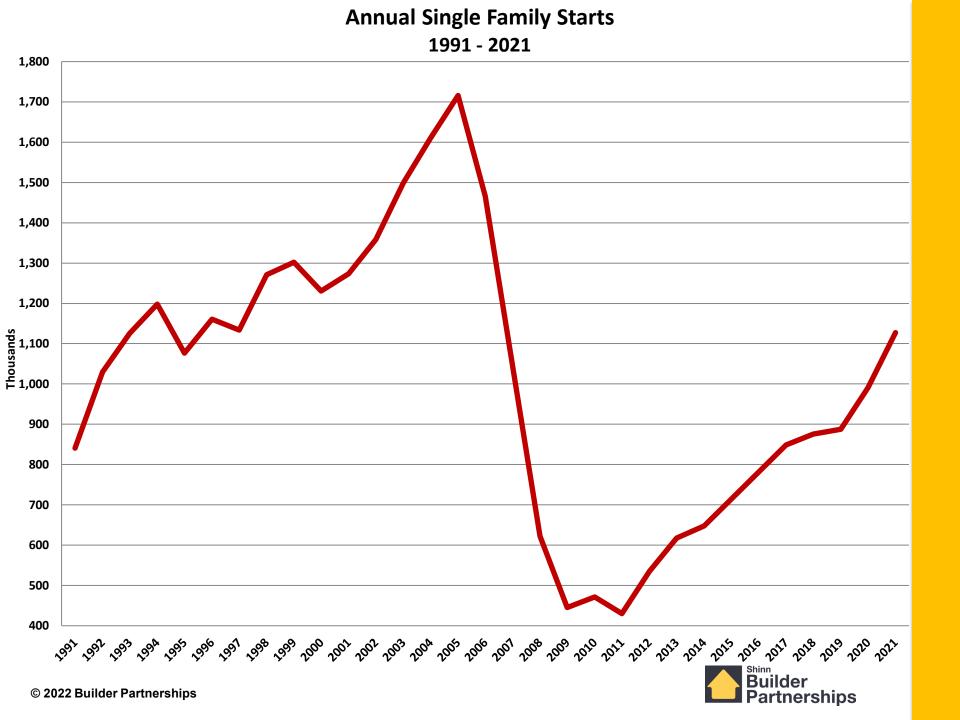


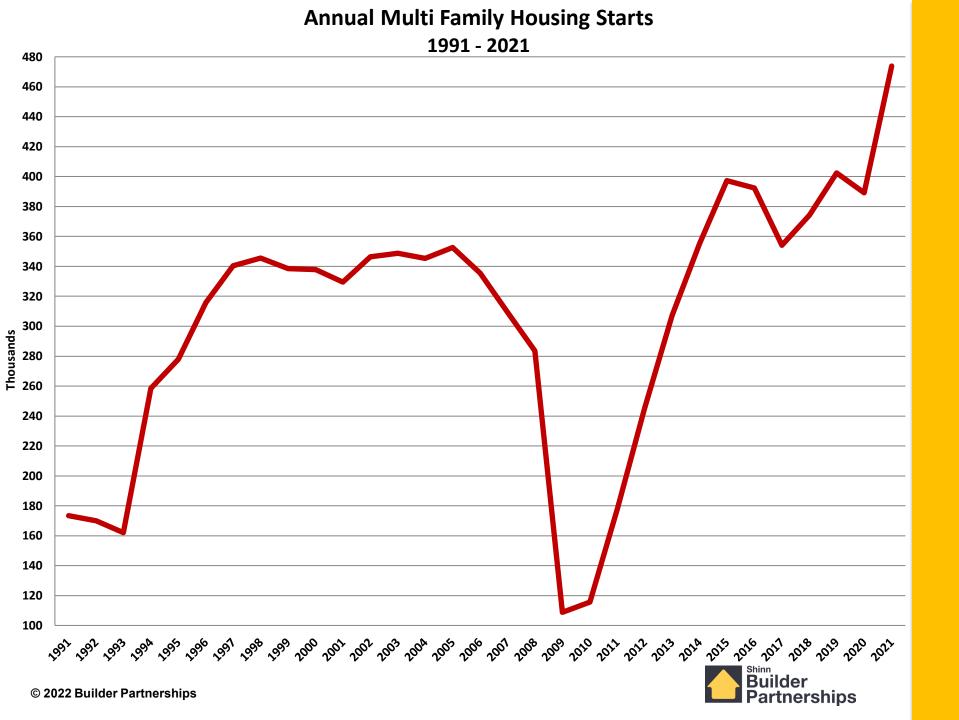
## 1991 – 2021 Annual Housing Statistics

Housing Starts
Home Sales
Average & Median Sales Pride









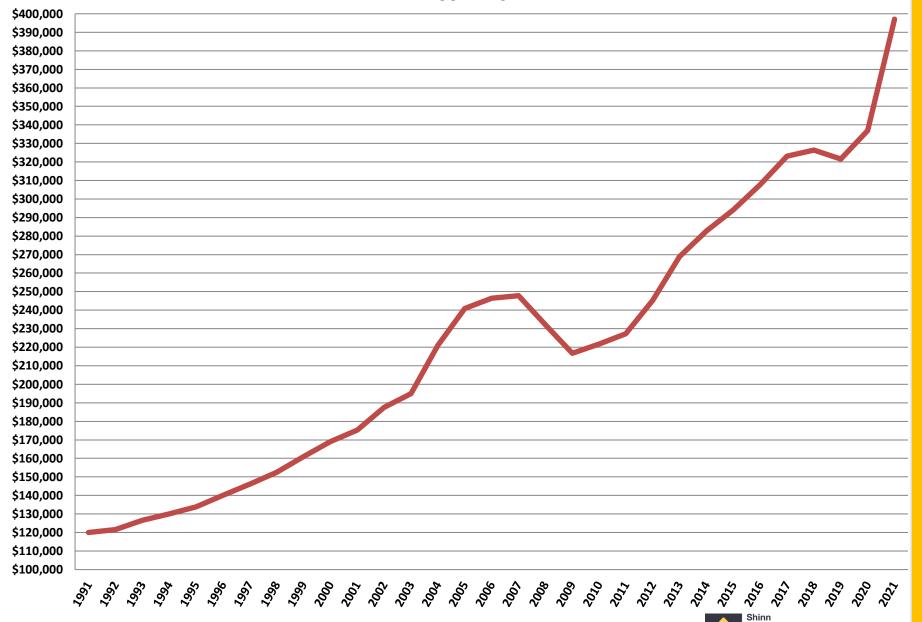
**Annual Home Sales** 1991 - 2021 1,330 1,280 1,230 1,180 1,130 1,080 1,030 Thousands © 2022 Builder Partnerships

#### **Average New Home Sales Price**

1991 - 2021



#### Median New Home Sales Price 1991 - 2021



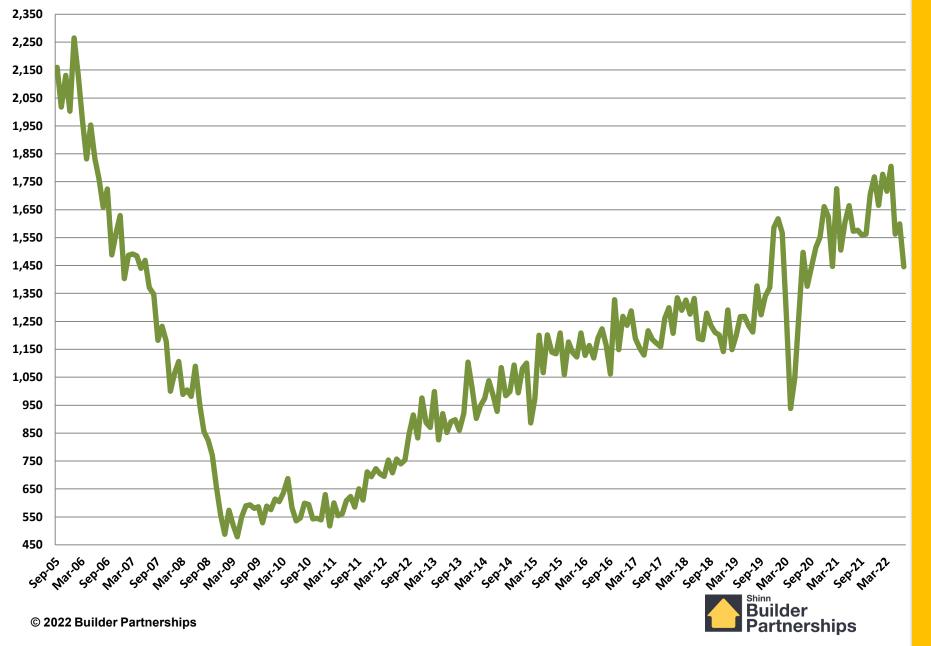
## September 2005 – July 2022 Monthly Housing Statistics

Total Housing Starts
Single Family Starts
Multifamily Starts
New Home Sales



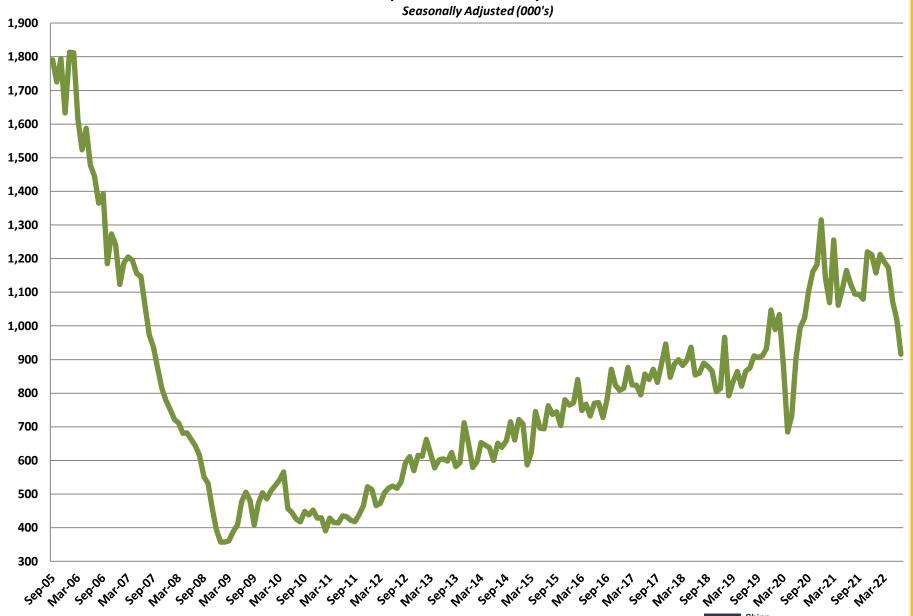
#### **Total New Housing Starts**

**September 2005 - July 2022** 



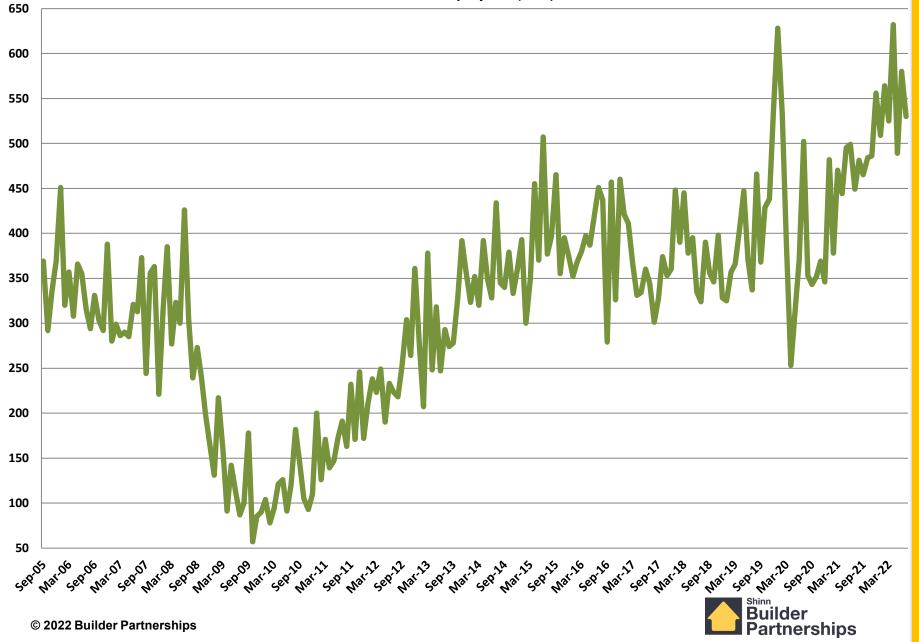
#### **Single Family Starts**

**September 2005 - July 2022** 



#### **Multifamily Housing Starts**

**September 2005 - July 2022** 



#### **New Homes Sales**

**September 2005 - July 2022** 



# January 2009 – July 2022 Monthly Housing Statistics

Housing Permits

Housing Starts

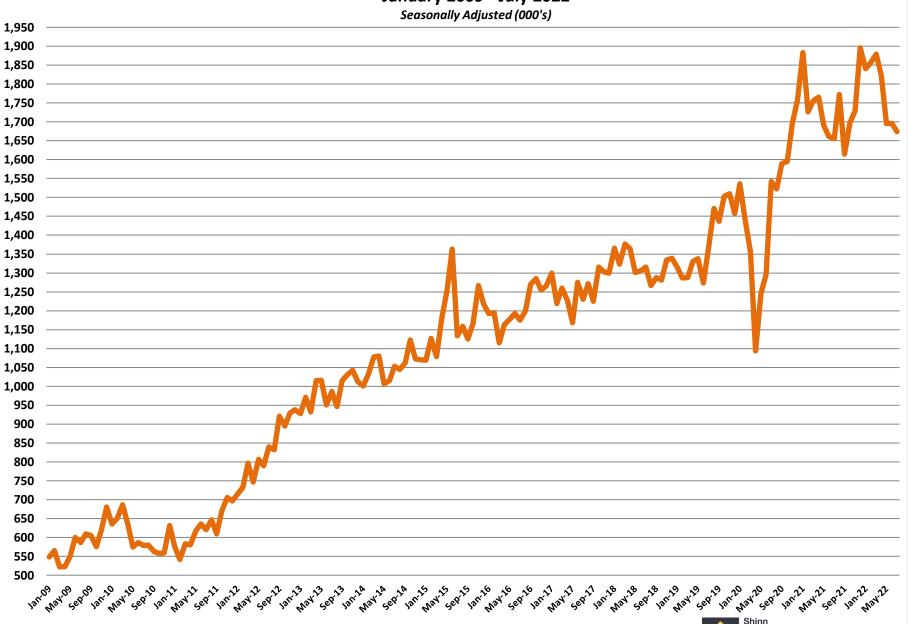
New Home Sales

Average & Median Sales Price

New Home Inventory



#### **Total New Housing Permits**



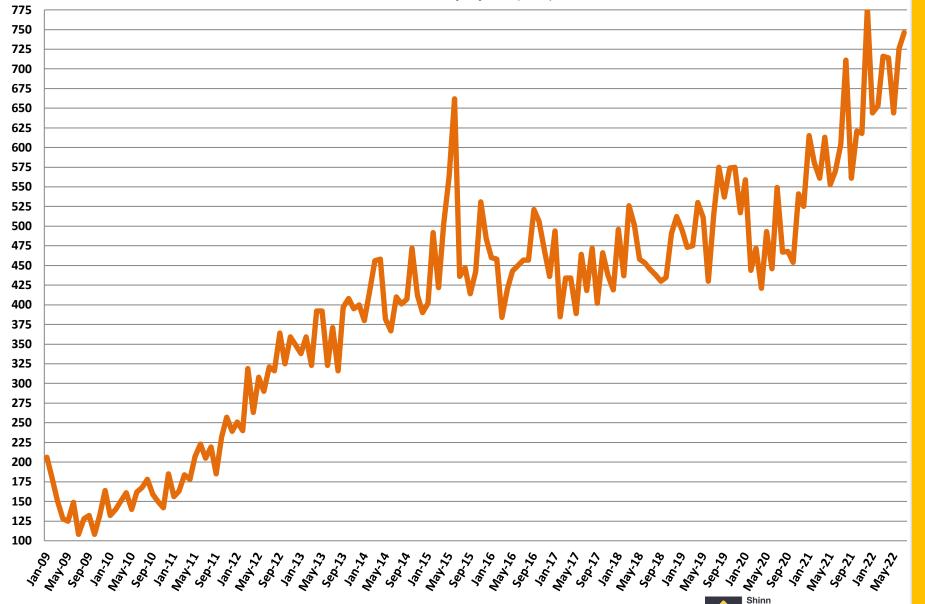
#### **Single Family Permits**

January 2009 - July 2022



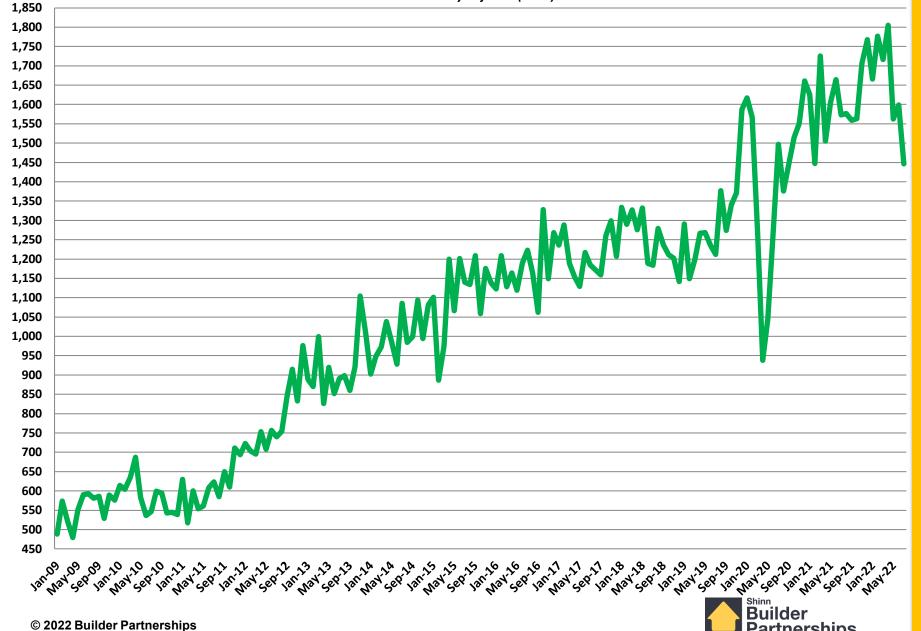
#### **Multi Family Permits**

January 2009 - July 2022



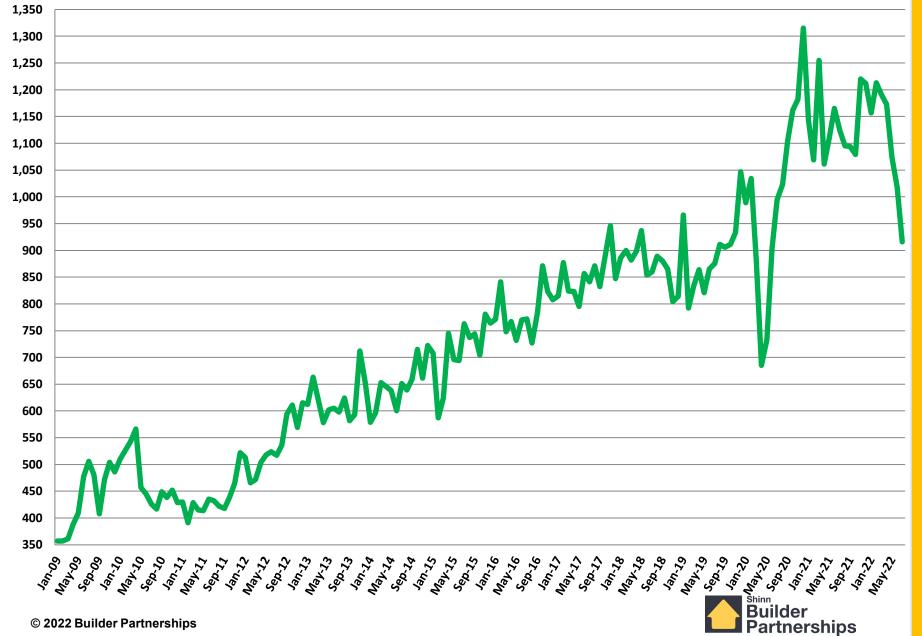
#### **Total New Housing Starts**

January 2009 - July 2022



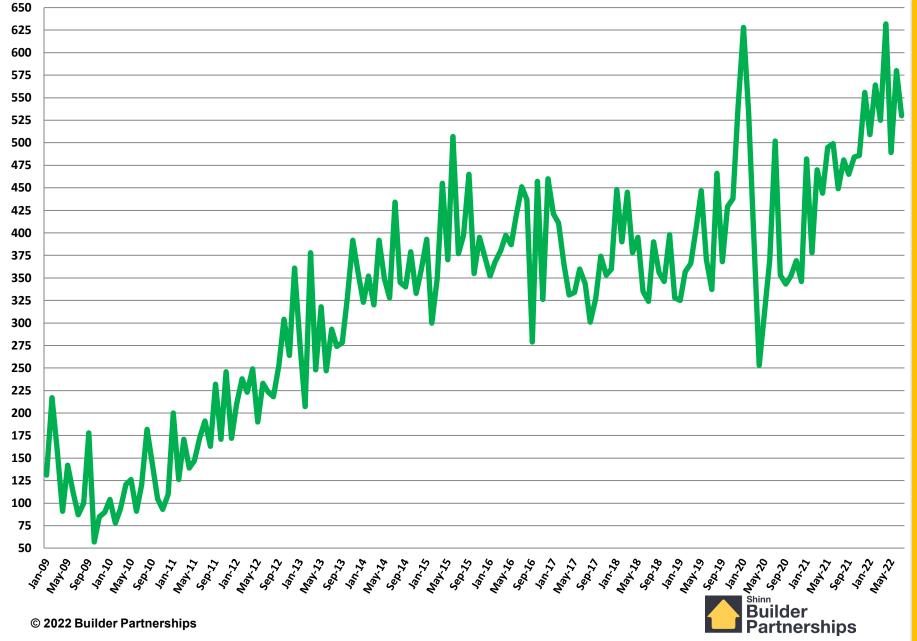
#### **Single Family Starts**

January 2009 - July 2022



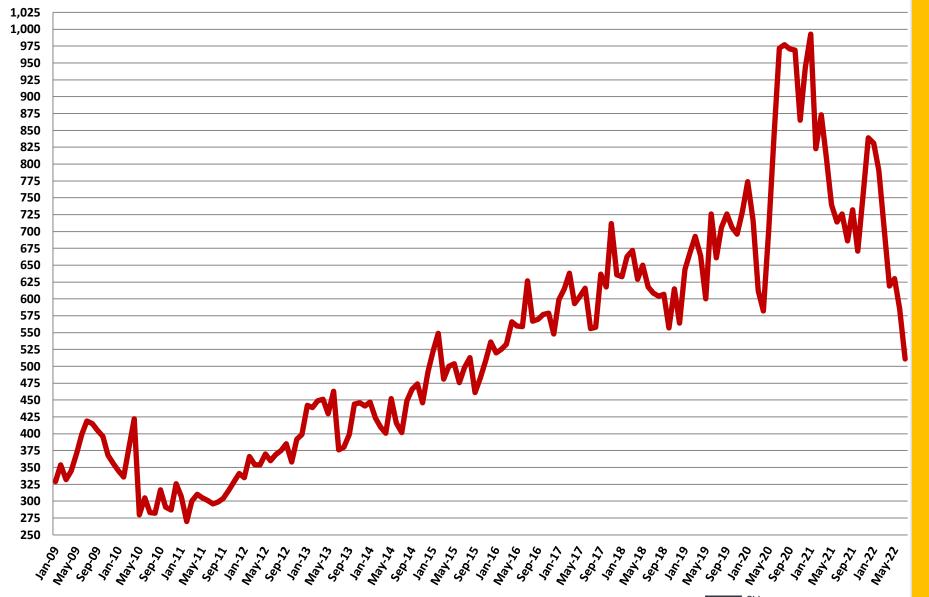
#### **Multi Family Starts**

January 2009 - July 2022



#### **New Home Sales**

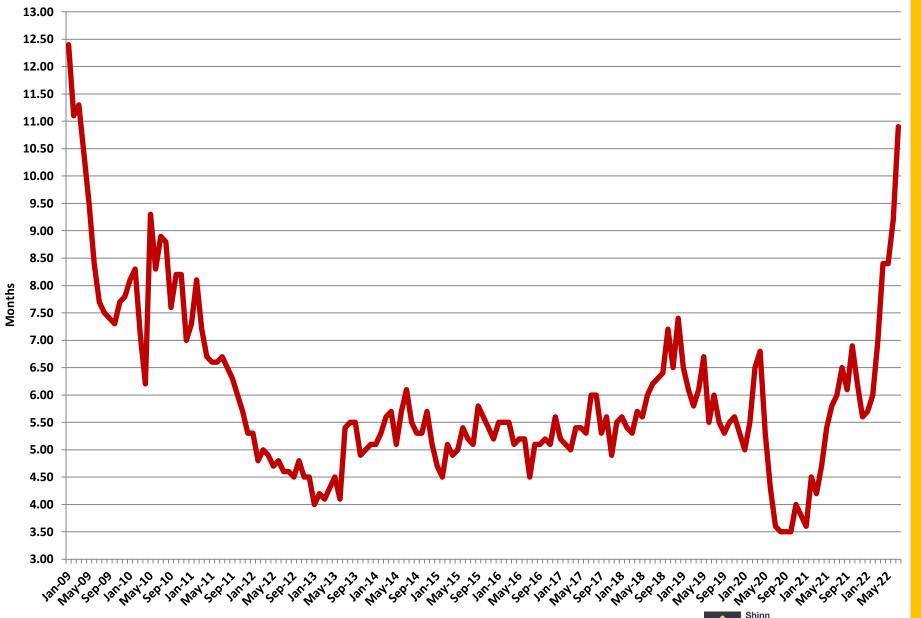
January 2009 - July 2022



#### **New Home Inventory**

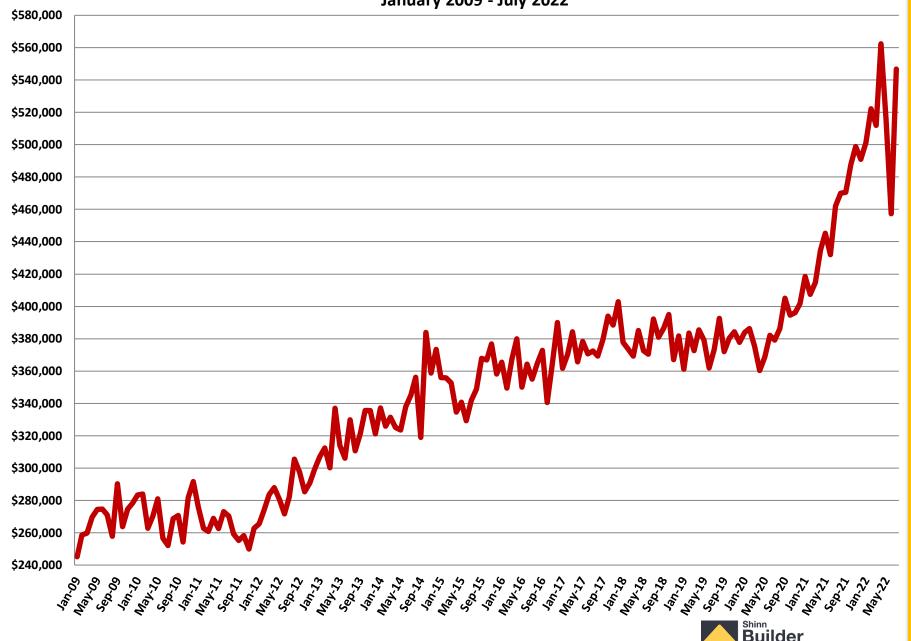


#### **Months of New Home Supply**

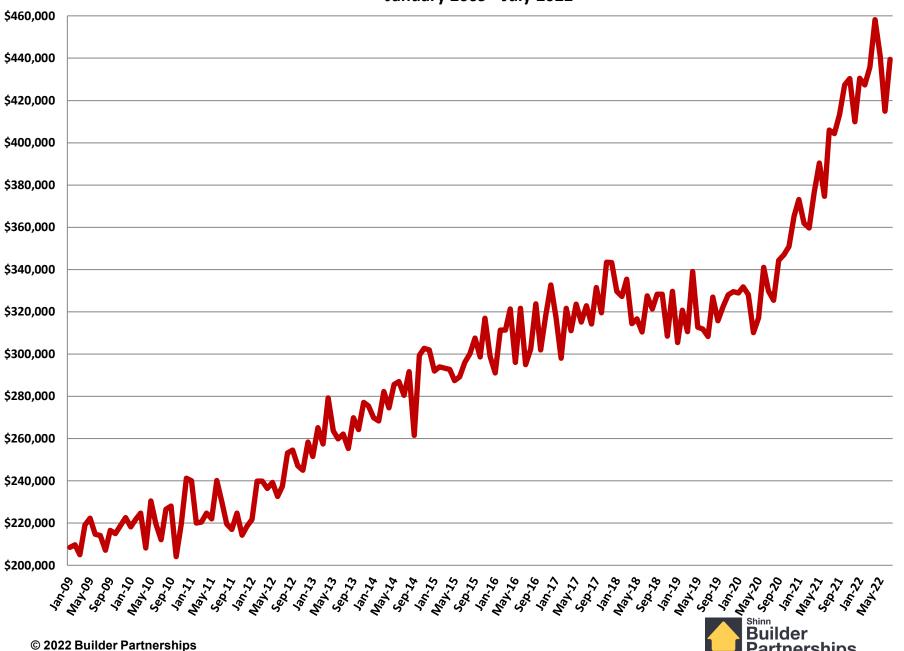




#### **Average New Home Sales Price**



#### **Median New Home Sales Price**



# January 2009 – July 2022 Monthly Housing Statistics

Existing Home Sales

Average Existing Home Sales Price

Median Existing Home Sales Price

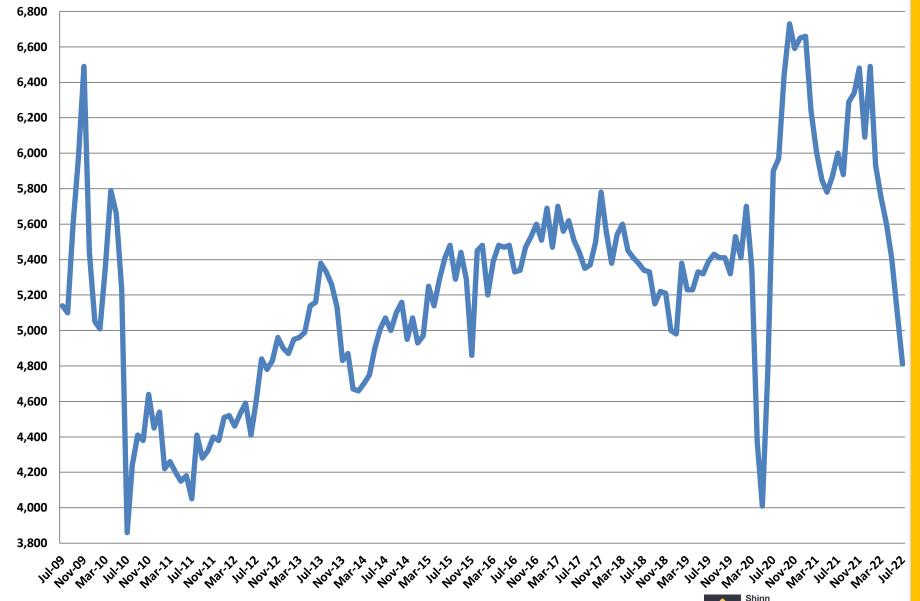
Existing Home Inventory



#### **Existing Homes Sales**

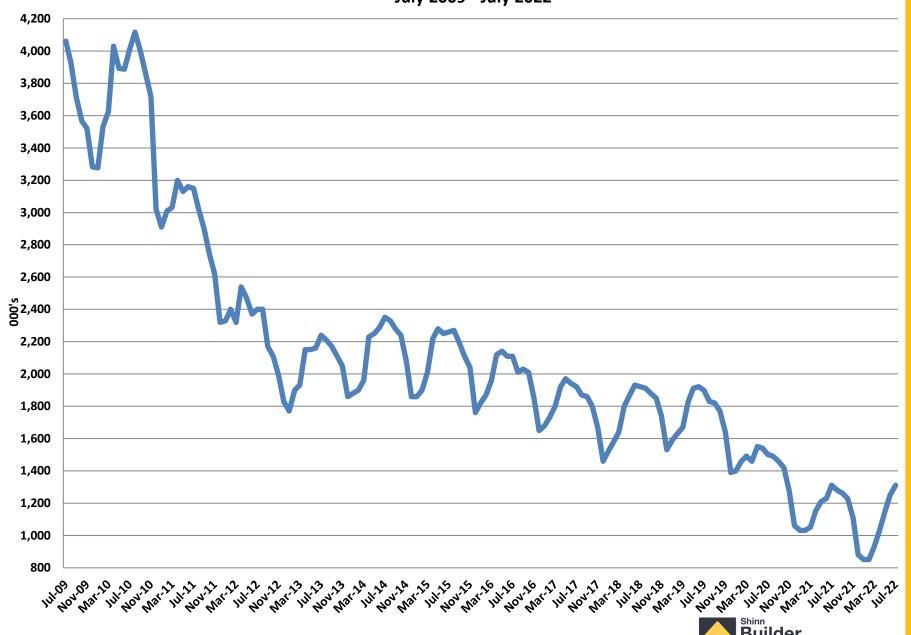
July 2009 - July 2022

Seasonally Adjusted (000's)



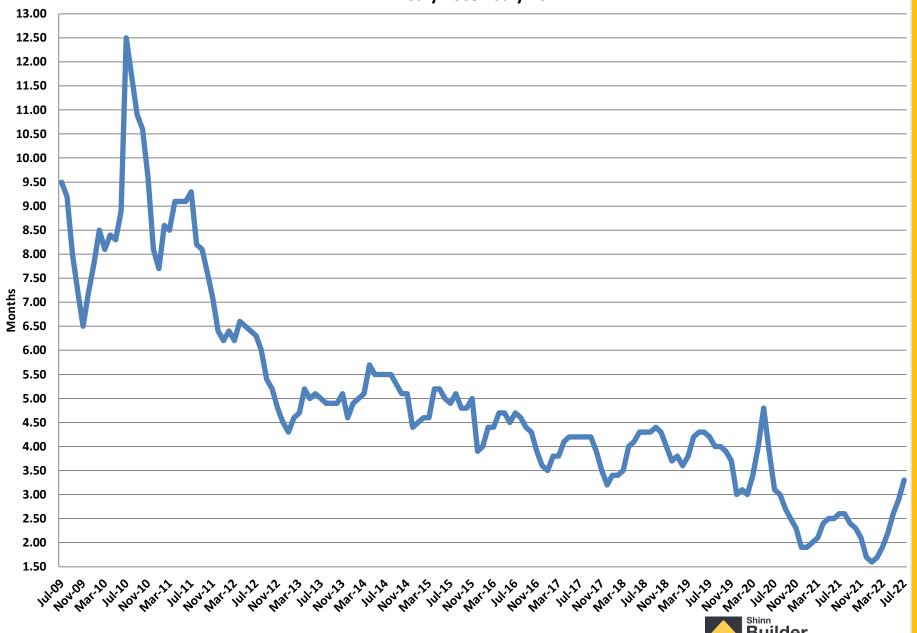
#### **Existing Home Inventory**

July 2009 - July 2022



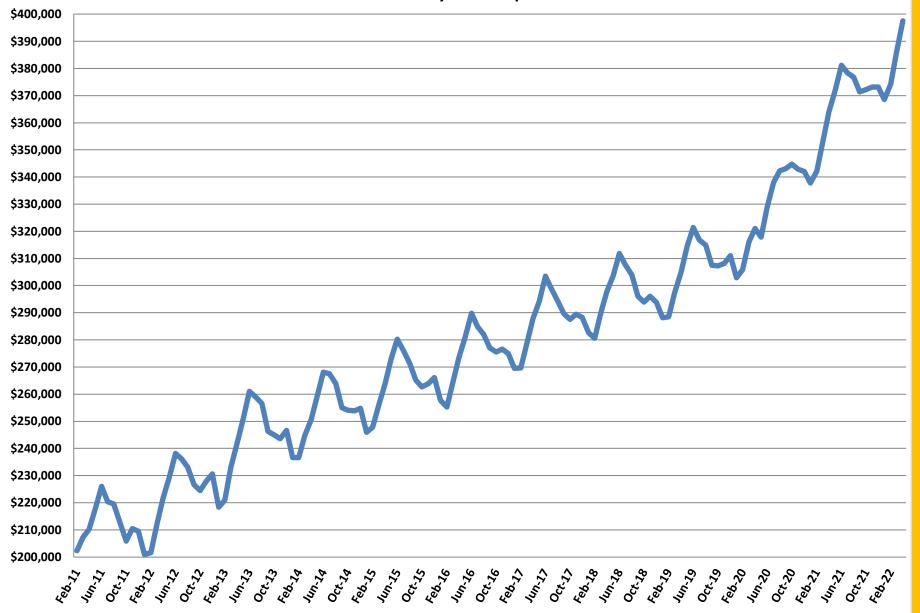
#### **Months of Existing Home Supply**

July 2009 - July 2022



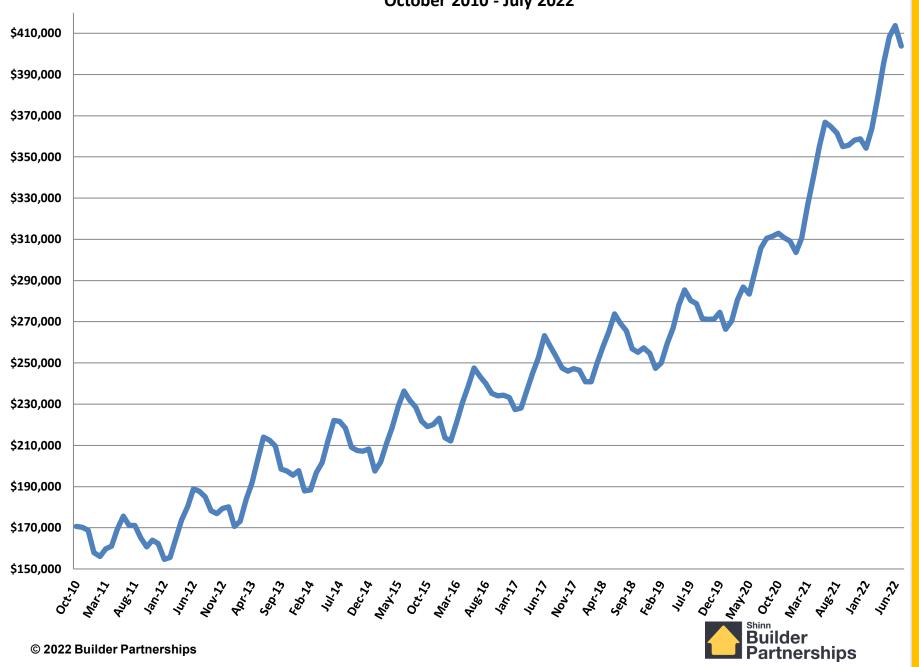
#### **Average Existing Home Sales Price**

February 2011 - April 2022



#### **Median Existing Home Sales Price**

October 2010 - July 2022

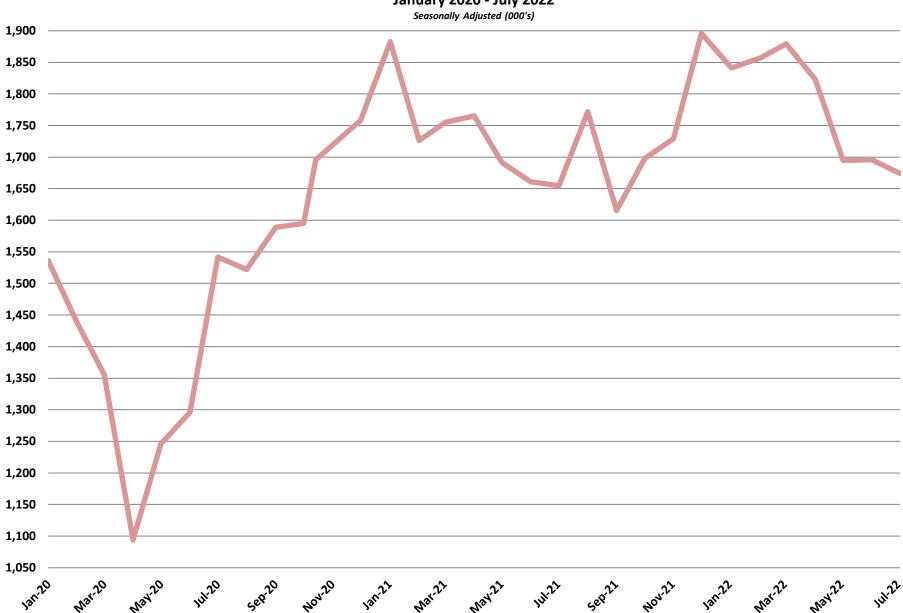


# January 2020 – July 2022 Monthly Housing Statistics

**New Housing Permits New Housing Starts** New & Existing Home Sales New & Existing Home Inventory New & Existing Average Sales Price New & Existing Median Sales Price

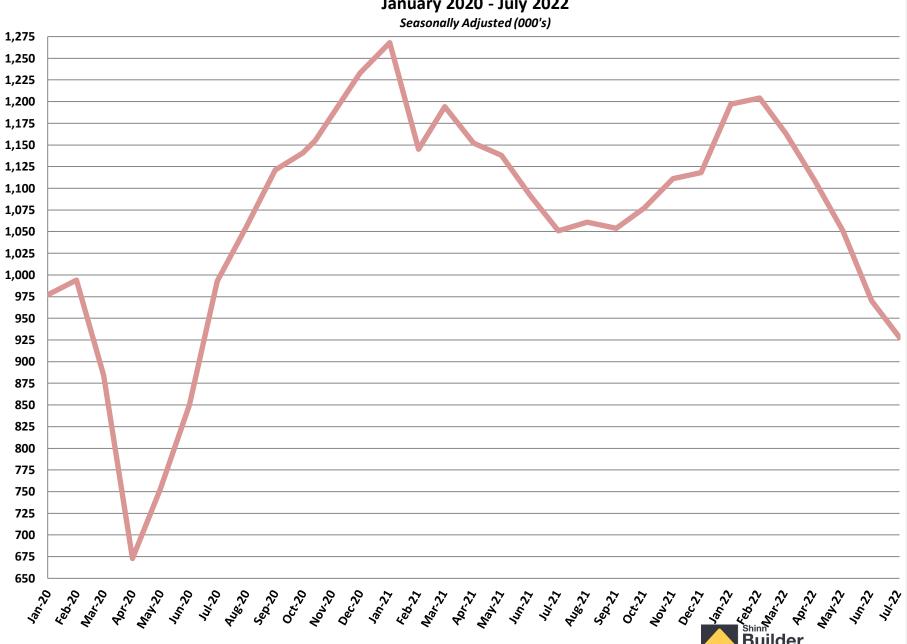


#### **Total New Housing Permits**





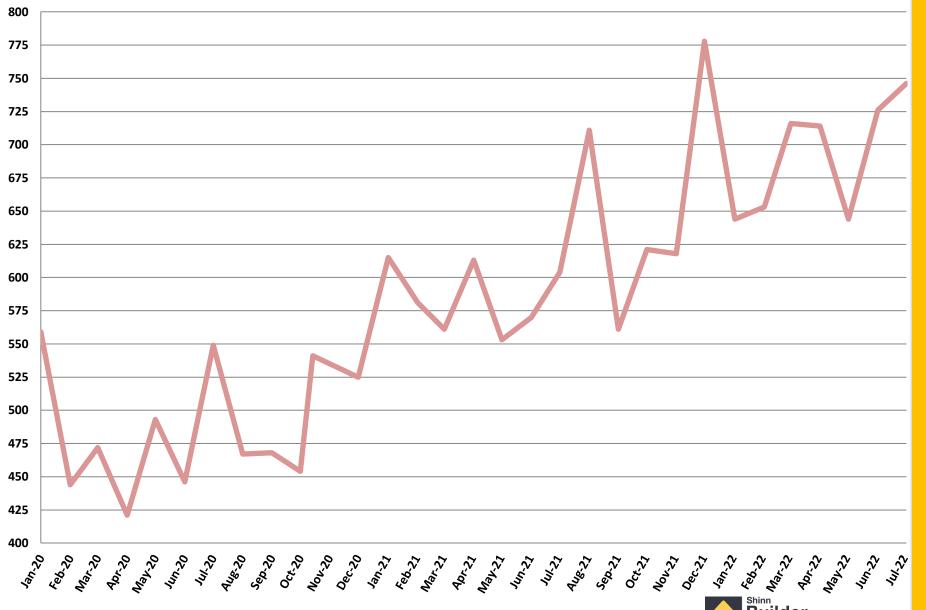
#### **Single Family Permits**



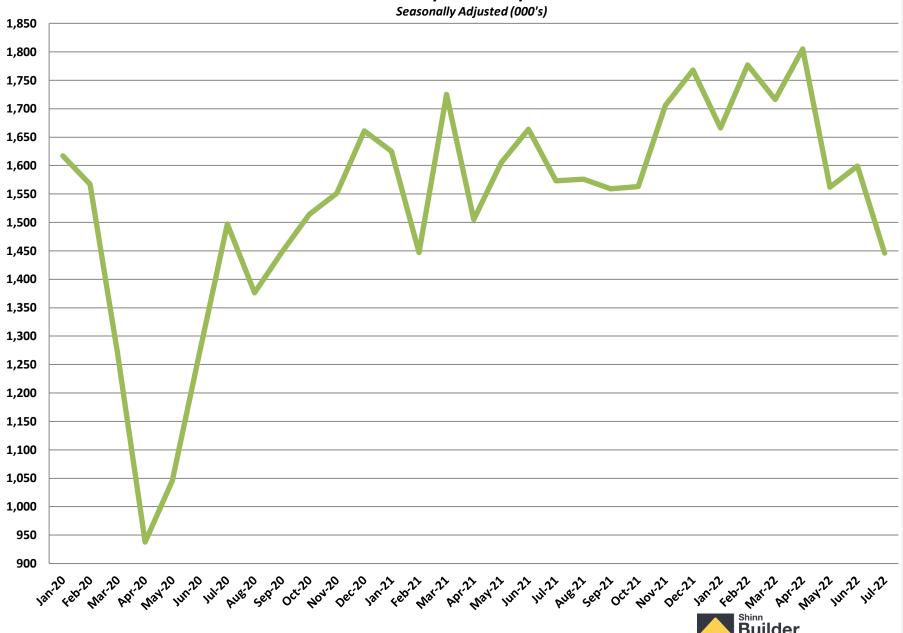
#### **Multi Family Permits**

January 2020 - July 2022

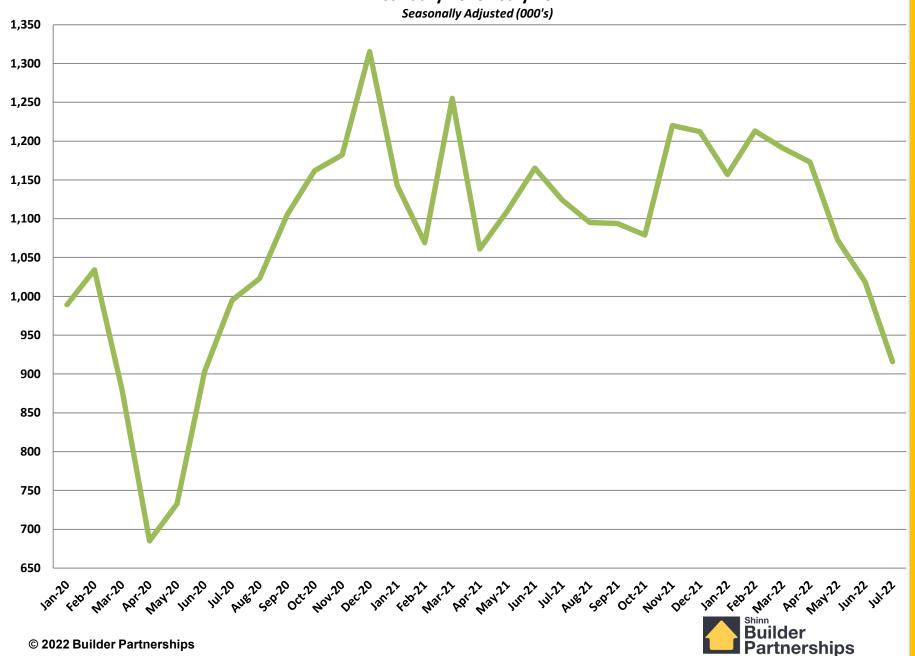
Seasonally Adjusted (000's)



#### **Total New Housing Starts**



#### **Single Family Housing Starts**



#### **Multifamily Housing Starts**

January 2020 - July 2022

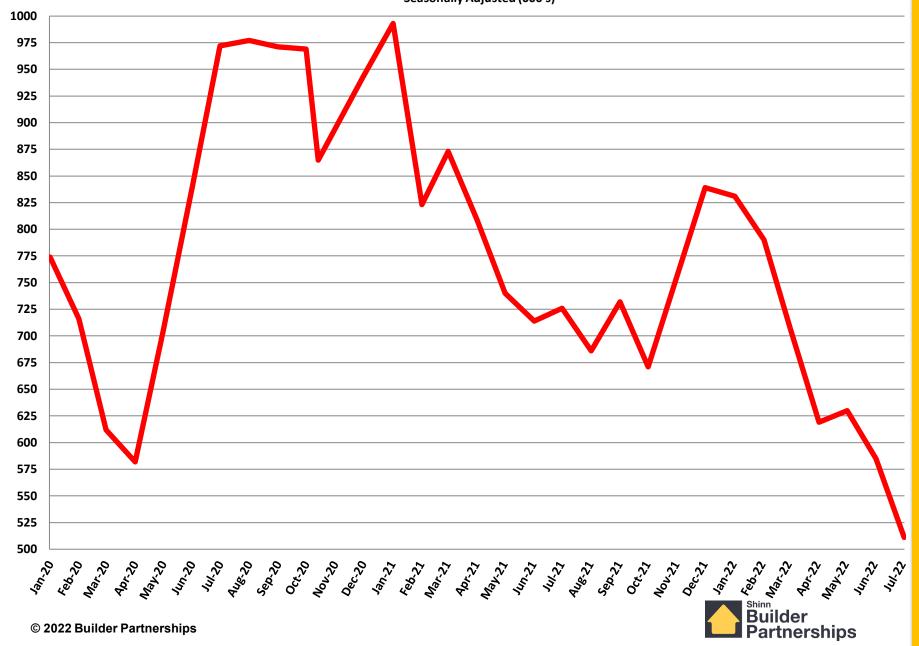
Seasonally Adjusted (000's)



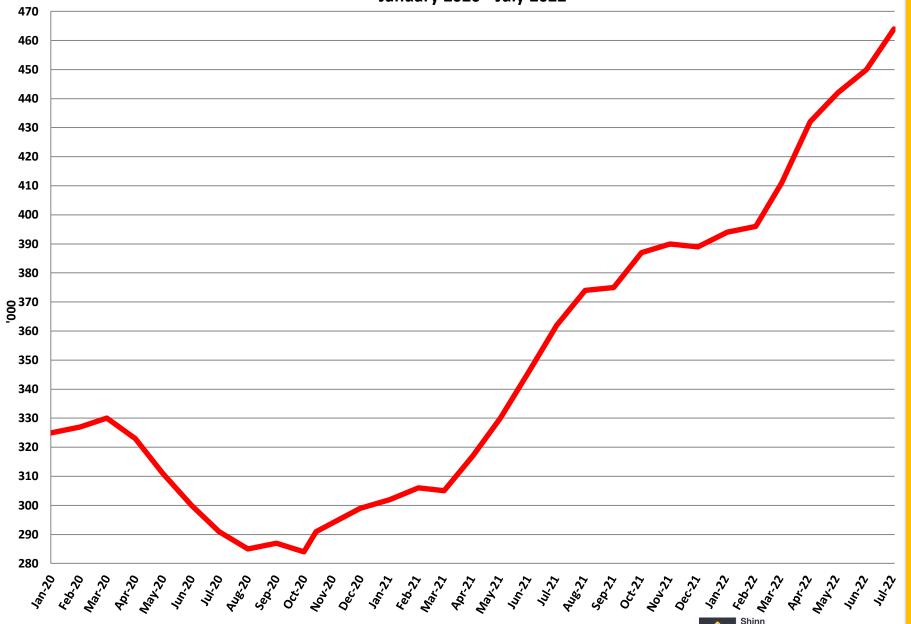
#### **New Home Sales**

January 2020 - July 2022

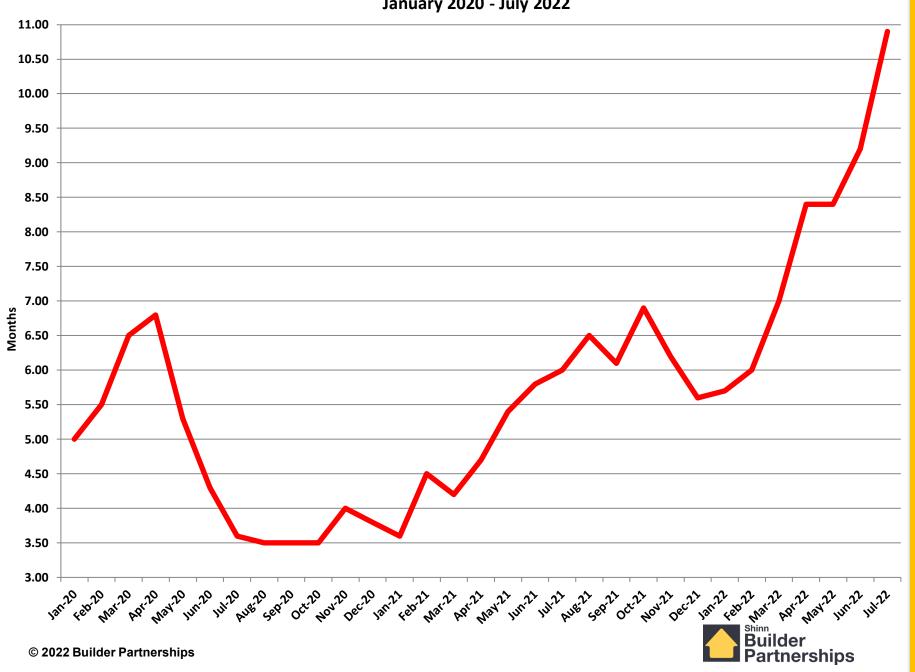
Seasonally Adjusted (000's)



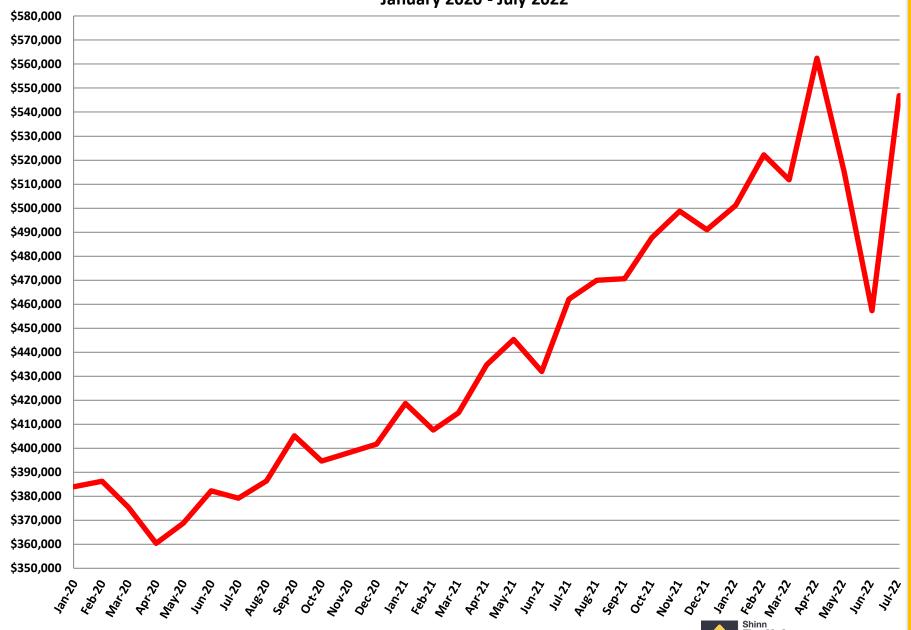
#### New Home Inventory



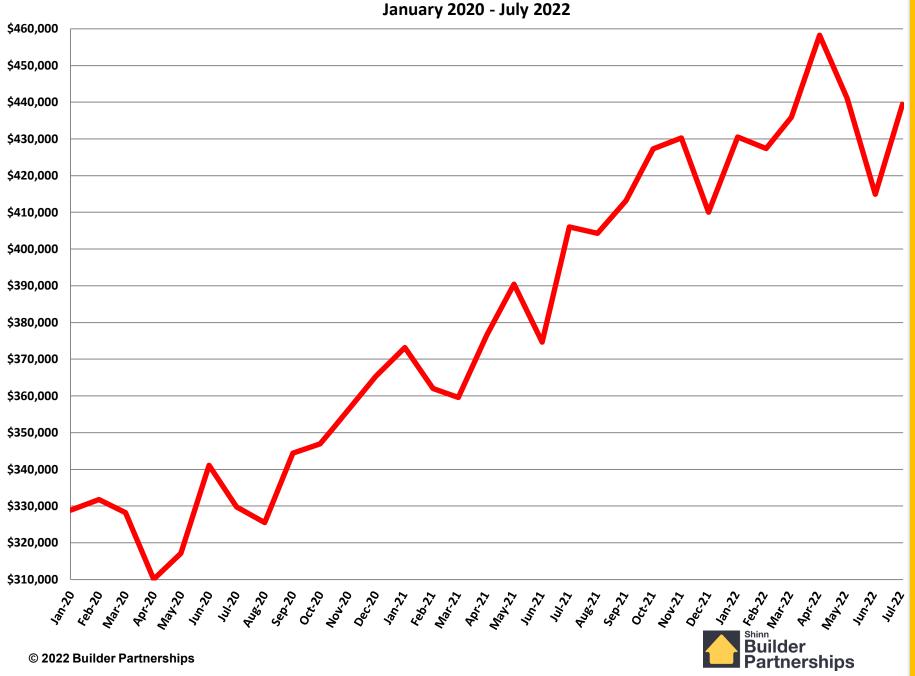
#### **Months of New Home Supply**



#### **Average New Home Sales Price**



#### **Median New Home Sales Price**

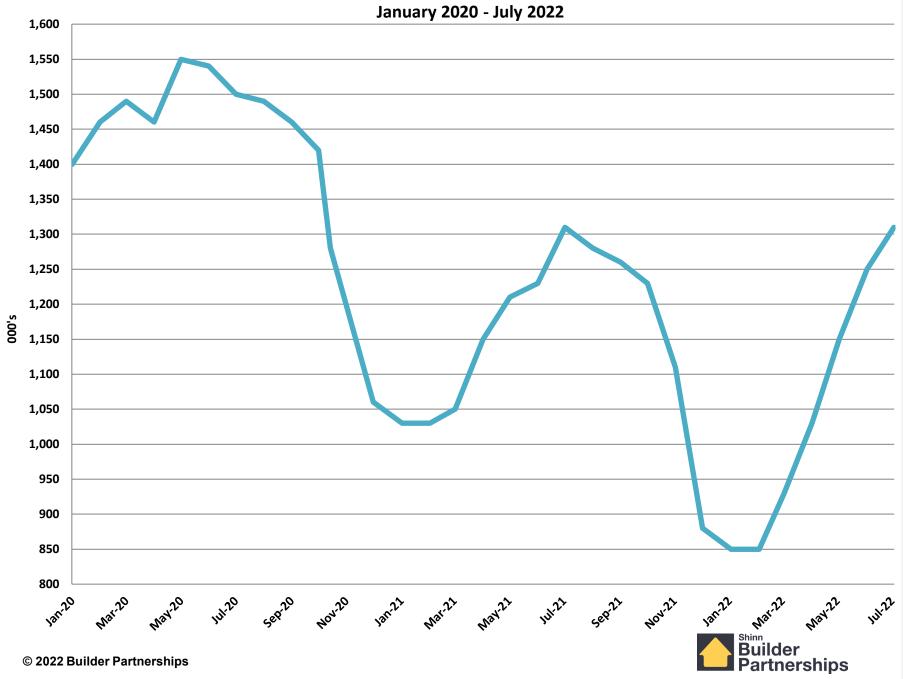


#### **Existing Homes Sales**

January 2020 - July 2022
Seasonally Adjusted (000's)



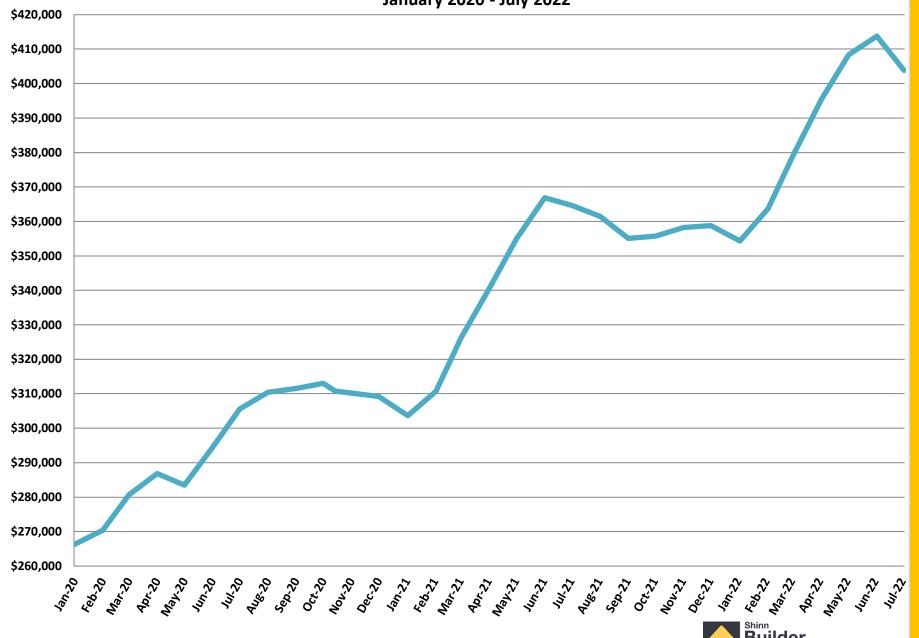
## Existing Home Inventory January 2020 - July 2022



### **Months of Existing Home Supply** January 2020 - July 2022 5.00 4.75 4.50 4.25 4.00 3.75 3.50 3.25 Months 3.00 2.75 2.50 2.25 2.00 1.75 1.50 Mar.20 War-22 © 2022 Builder Partnerships

#### **Median Existing Home Sales Price** January 2020 - June 2022 \$420,000 \$410,000 \$400,000 \$390,000 \$380,000 \$370,000 \$360,000 \$350,000 \$340,000 \$330,000 \$320,000 \$310,000 \$300,000 \$290,000 \$280,000 \$270,000 \$260,000 Feb. 20 Mor.20 Nor. 25 \$\$ \$\frac{1}{2}\$ Builder Partnerships © 2022 Builder Partnerships

#### **Median Existing Home Sales Price**



### **Questions and Comments**



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