HOUSING ECONOMY 1959 - 2024



Housing Chart Pack: February 2025

Presented by:



Charles C. Shinn, Jr., Ph.D. Shinn Group / Builder Partnerships March 31, 2025

Historical Housing Cycles

Single-Family Starts (000), US Census Bureau - 1959 – 2009

Peak		Low		Duration	
Month & Year	Number	Month & Year	Number	Months	Percent Decline
Jan – 59	1,336	Dec – 60	841	23	-37.05%
Sep – 63	1,106	Oct – 66	597	37	-46.02%
Jan – 72	1,409	Feb – 75	667	37	-52.44%
Dec – 77	1,530	Nov – 81	538	47	-64.84%
Jan – 86	1,270	Jan – 91	604	60	-52,44%
Nov – 05	1,808	Jan – 09	357	39	-80.25%



Great Housing Recession November 2005 through January 2009

- Single Family Housing Starts
 - Decrease in Annualized Monthly Single Family Starts Rate
 - ■November 2005

1,808,000 starts

☐January 2009

357,000 starts



- Lost approximately half of the homebuilders
- Lost about half of the trade contractors and tradesmen
- Covid-19 Pandemic Lockdown's Impact on Housing
 - ✓ March 12, 2020 April 30, 2020
 - □ 33.8% drop in single family starts rate
 - Strong "V" shape recovery



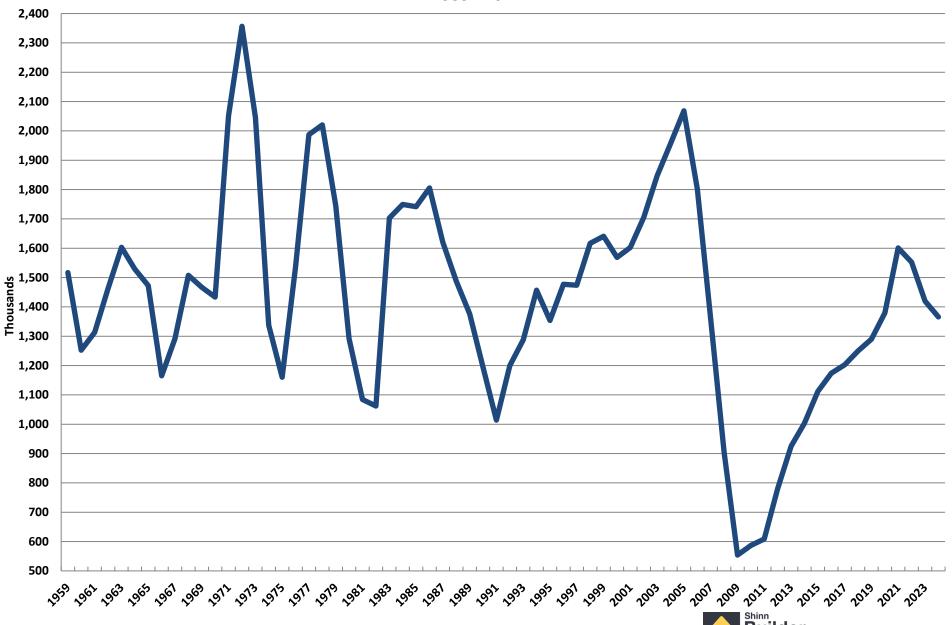
1959 – 2024 Annual Housing Statistics

Total, Single Family, & Multifamily
Starts and Sales

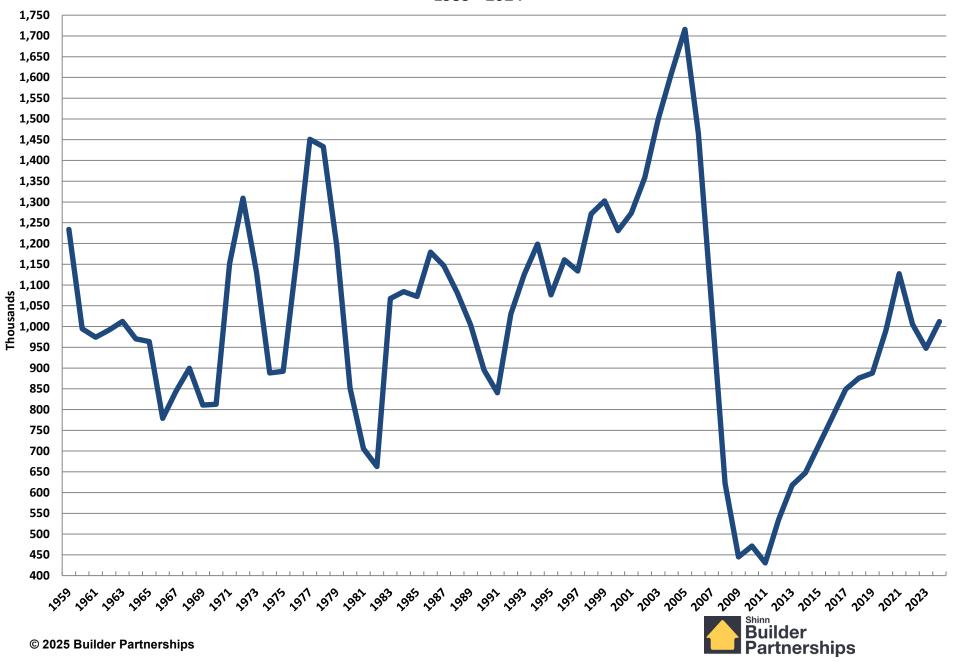
Manufactured Home Shipments



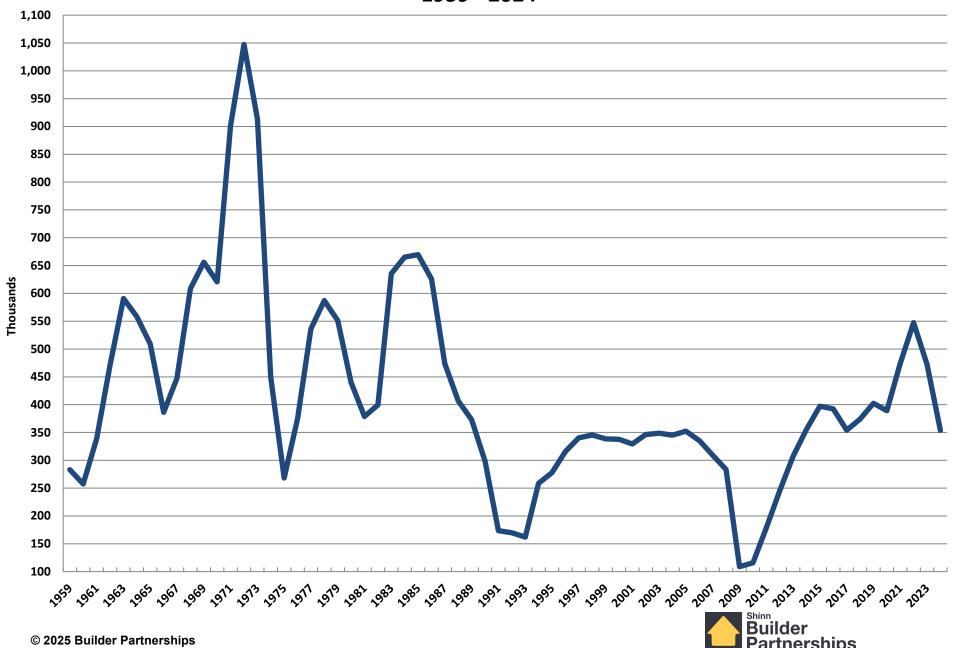
Annual Total Housing Starts



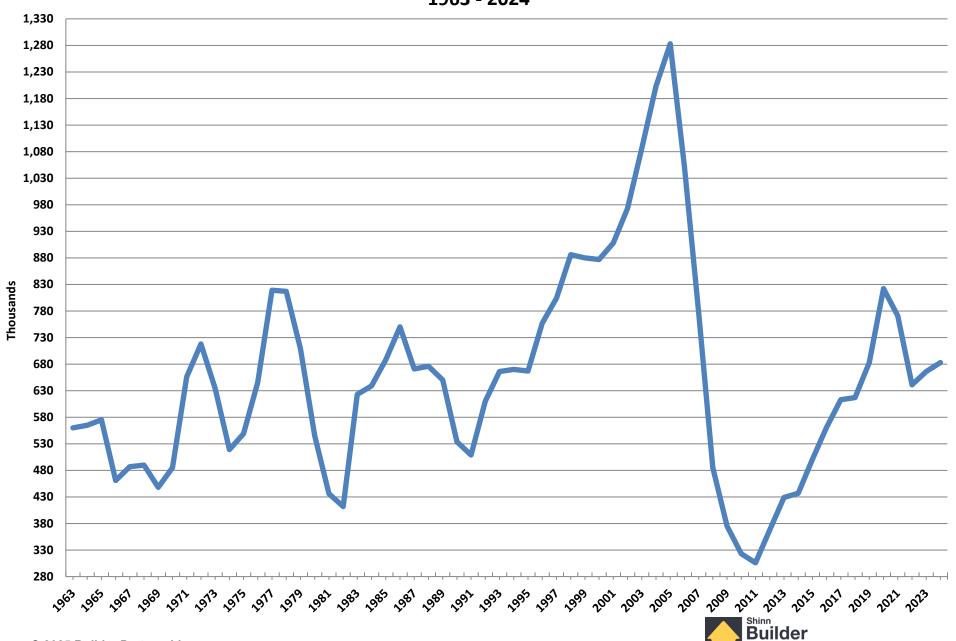
Annual Single Housing Starts



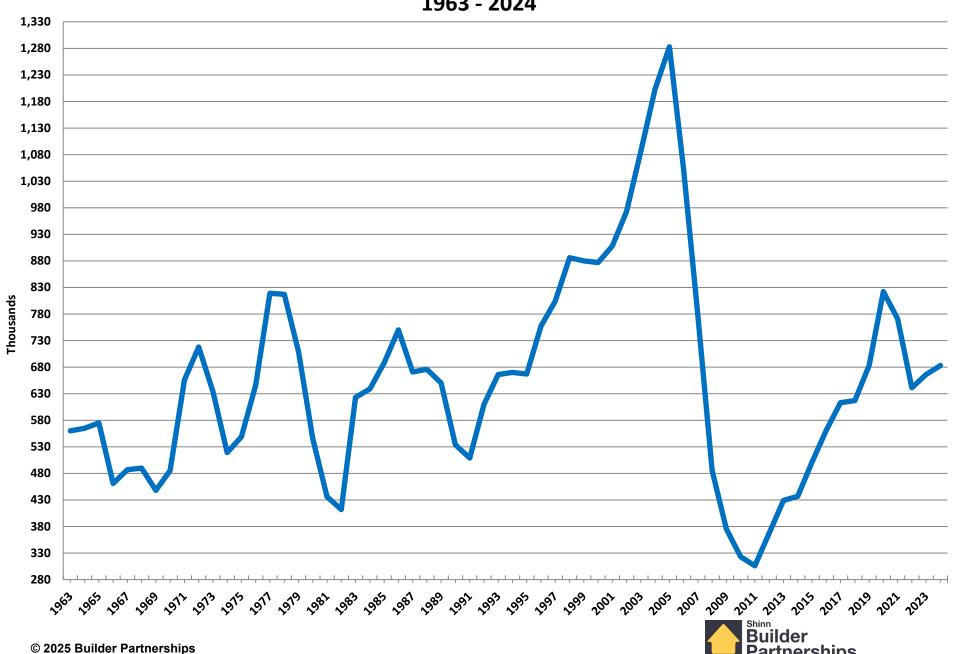
Annual Multifamily Housing Starts 1959 - 2024



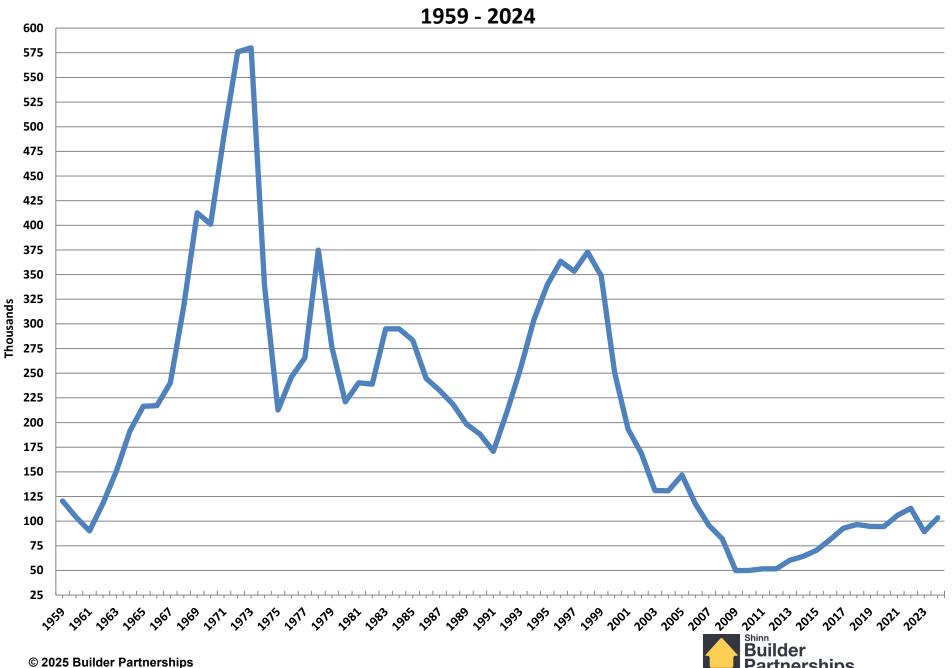
Annual Home Sales 1963 - 2024



Annual Home Sales 1963 - 2024



Annual Manufactured Home Shipments



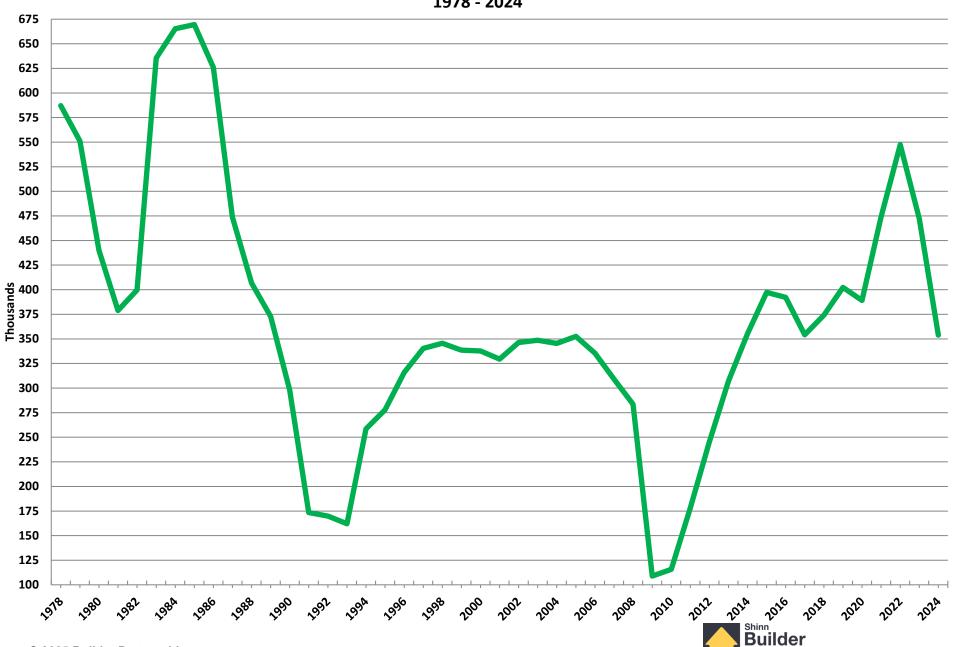
1978 – 2024 Annual Housing Statistics

Total Starts
Single Family Starts
Multifamily Starts



Annual Total Housing Starts 1978 - 2024 2,100 2,000 1,900 1,800 1,700 1,600 1,500 1,400 yonsaud 1,300 1,200 1,100 1,000 900 800 700 600 500 2020 2002 2006 2008 © 2025 Builder Partnerships

Annual Multifamily Housing Starts



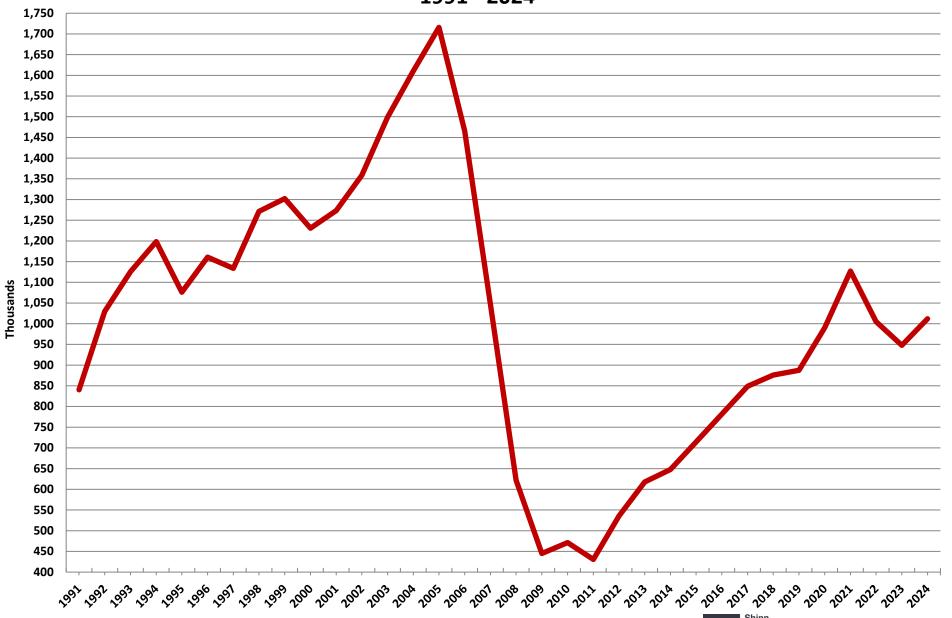
1991 – 2024 Annual Housing Statistics

Housing Starts
Home Sales
Average & Median Sales Price



Annual Housing Starts 1991 - 2024 2,100 2,000 1,900 1,800 1,700 1,600 1,500 1,400 1,300 1,200 1,100 1,000 900 800 700 600 500 © 2025 Builder Partnerships

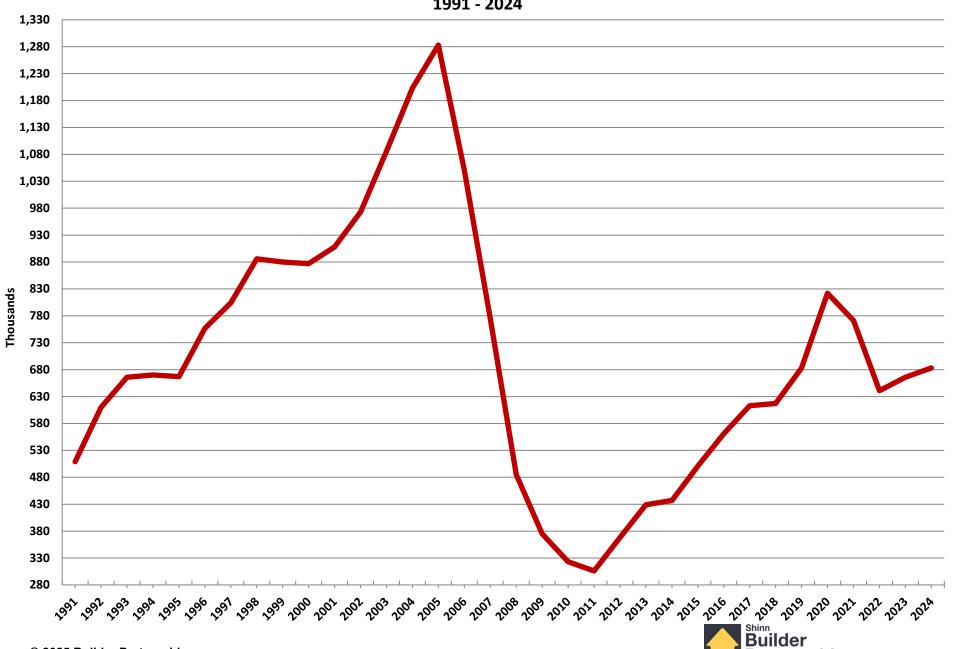
Annual Single Family Starts 1991 - 2024



Annual Multi Family Housing Starts 1991 - 2024



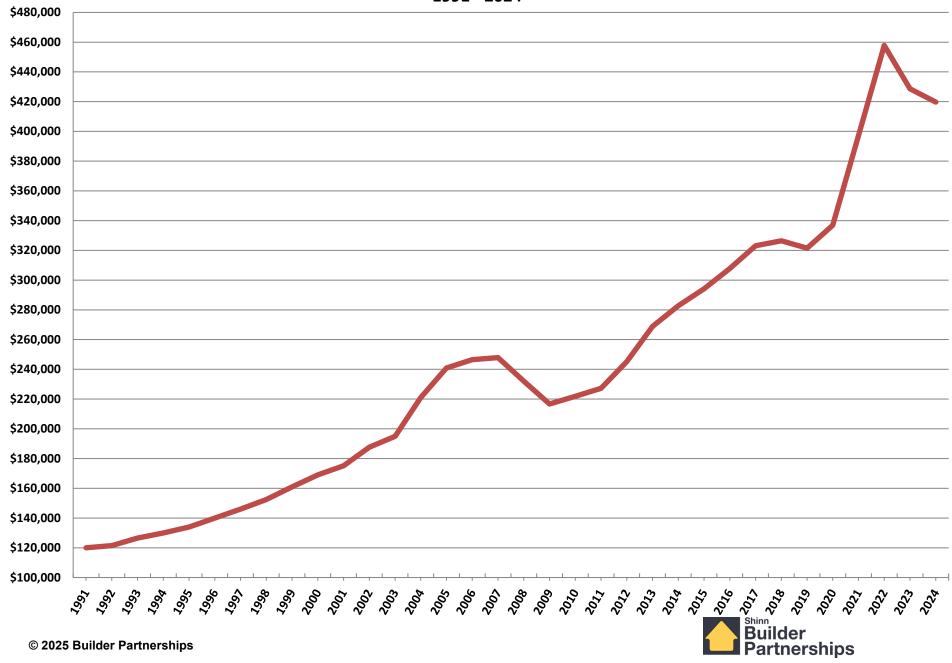
Annual Home Sales



Average New Home Sales Price



Median New Home Sales Price



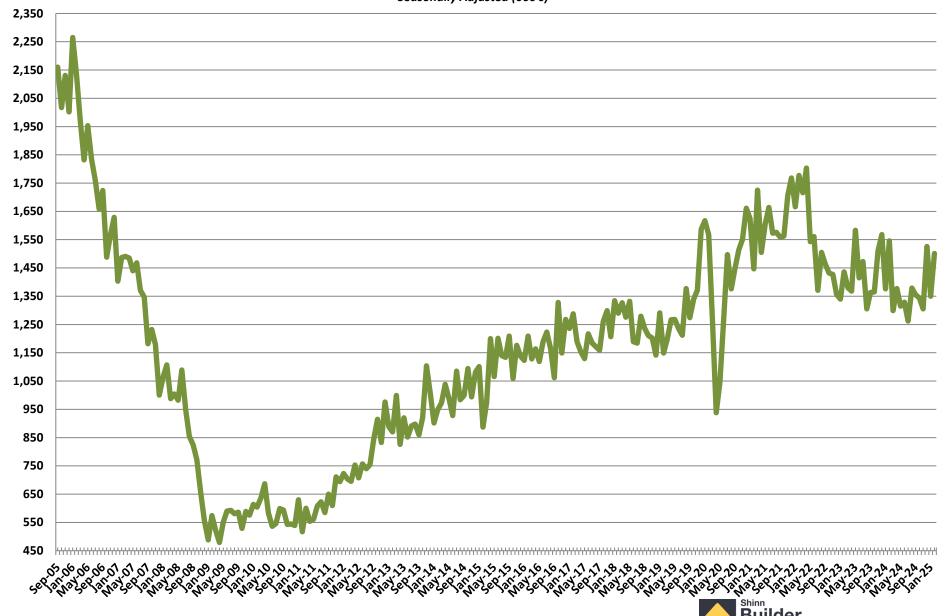
September 2005 – February 2025 Monthly Housing Statistics

Total Housing Starts
Single Family Starts
Multifamily Starts
New Home Sales



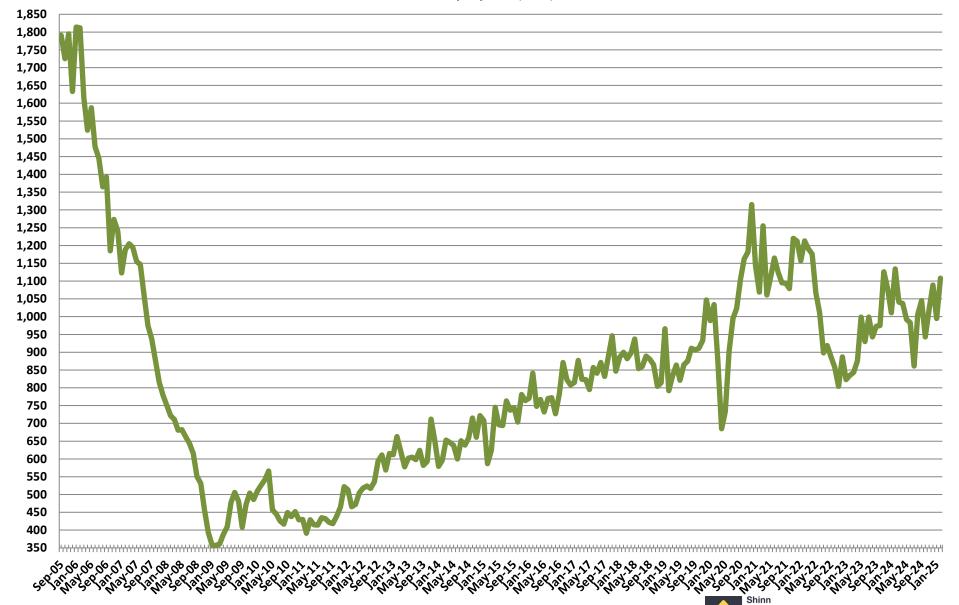
Total New Housing Starts

September 2005 - February 2025



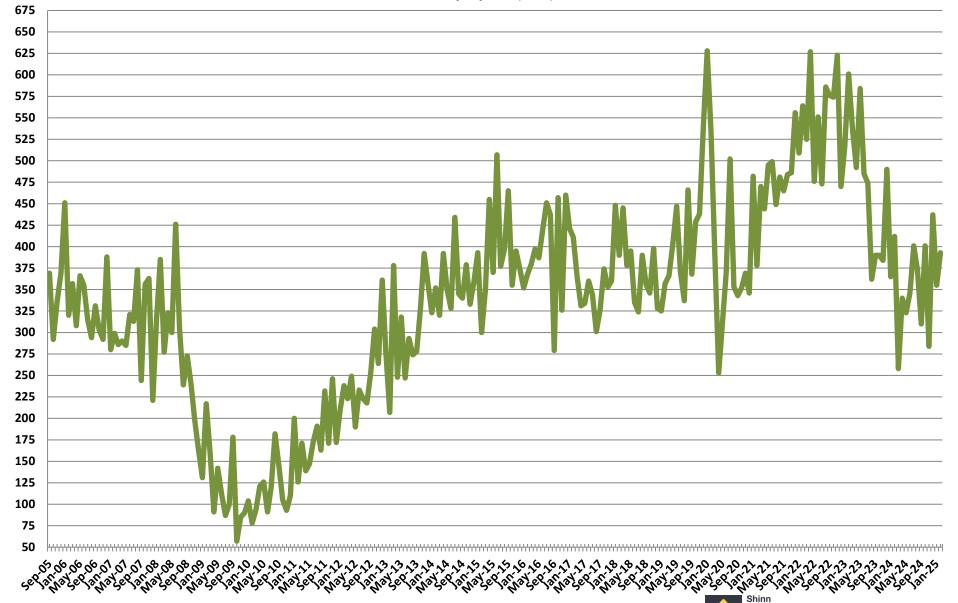
Single Family Starts

September 2005 - February 2025



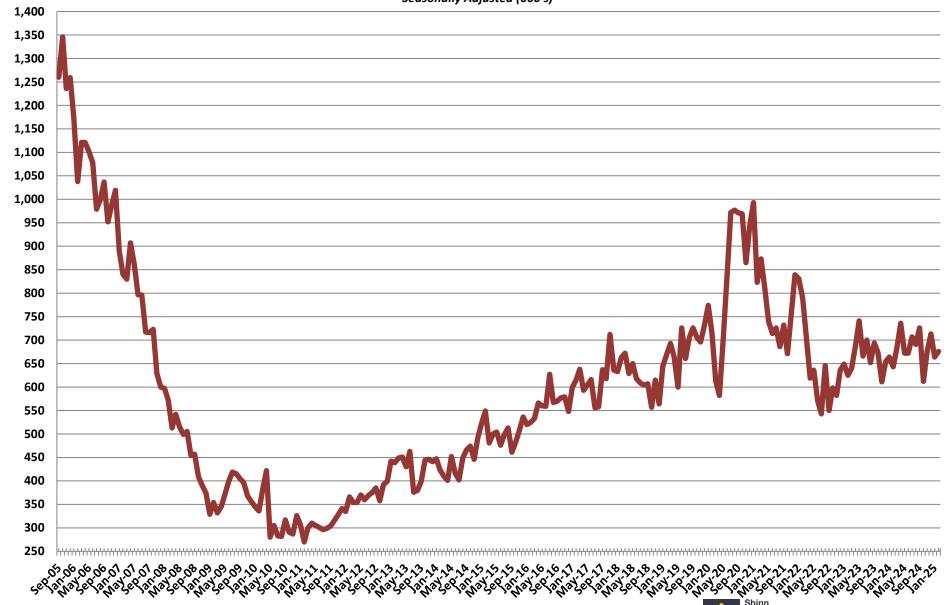
Multifamily Housing Starts

September 2005 - February 2025



New Homes Sales

September 2005 - February 2025



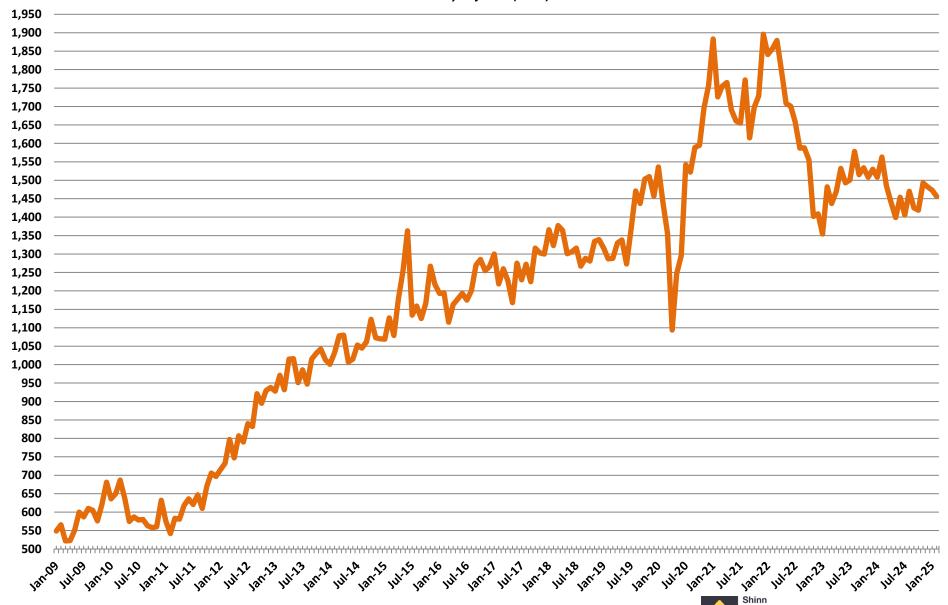
January 2009 – February 2025 Monthly Housing Statistics

Housing Permits
Housing Starts
New Home Sales
Average & Median Sales Price
New Home Inventory



Total New Housing Permits

January 2009 - February 2025



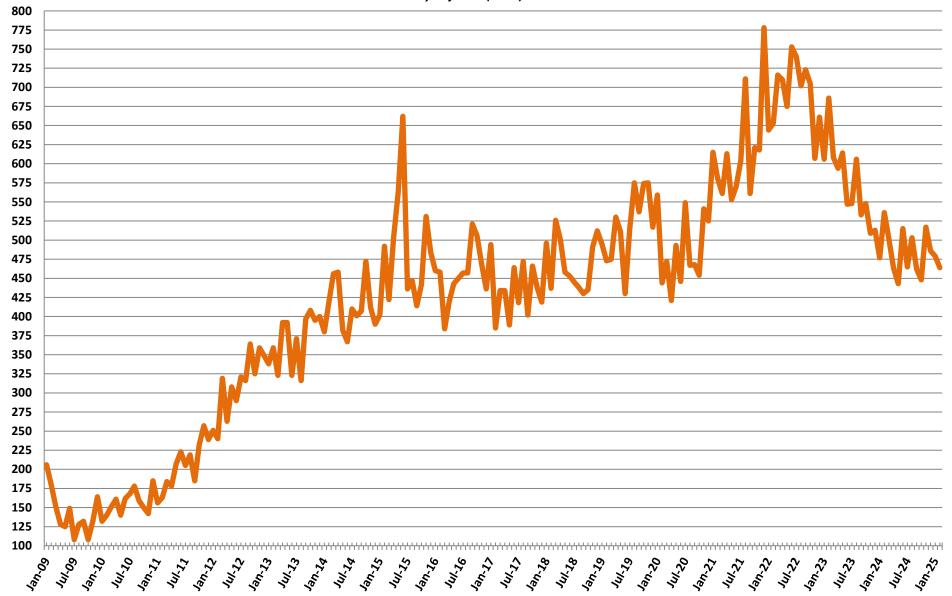
Single Family Permits

January 2009 - February 2025



Multi Family Permits

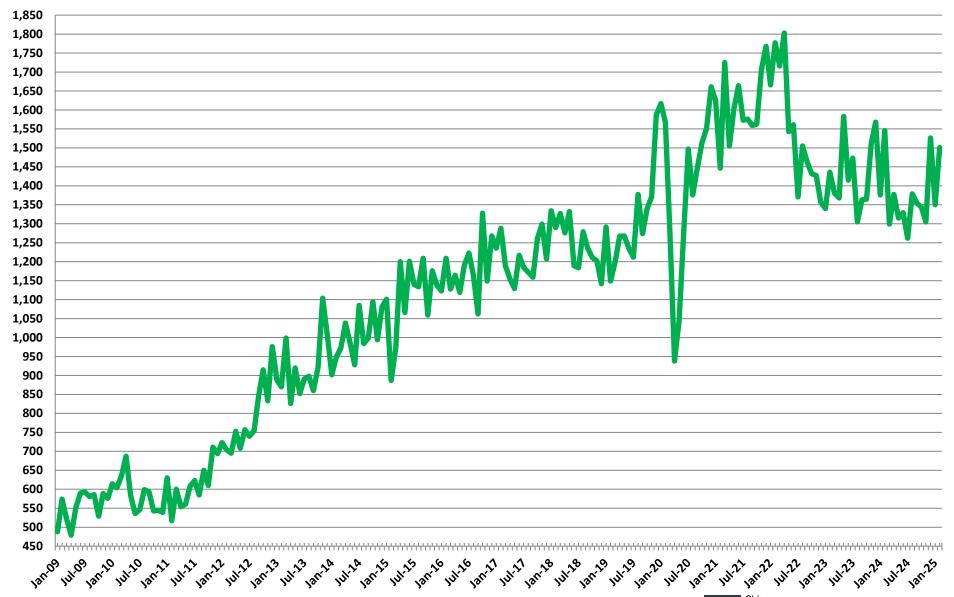
January 2009 - February 2025





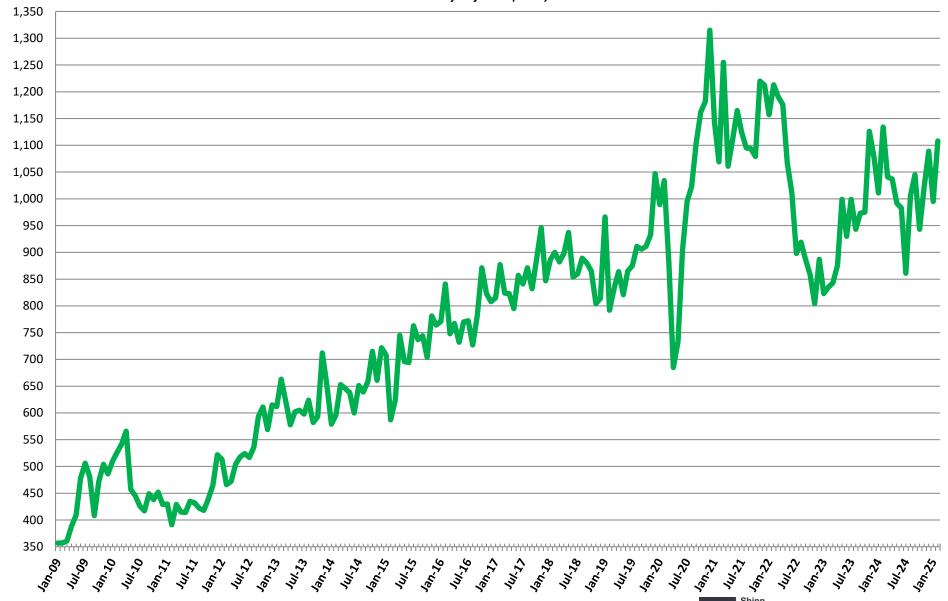
Total New Housing Starts

January 2009 - February 2025



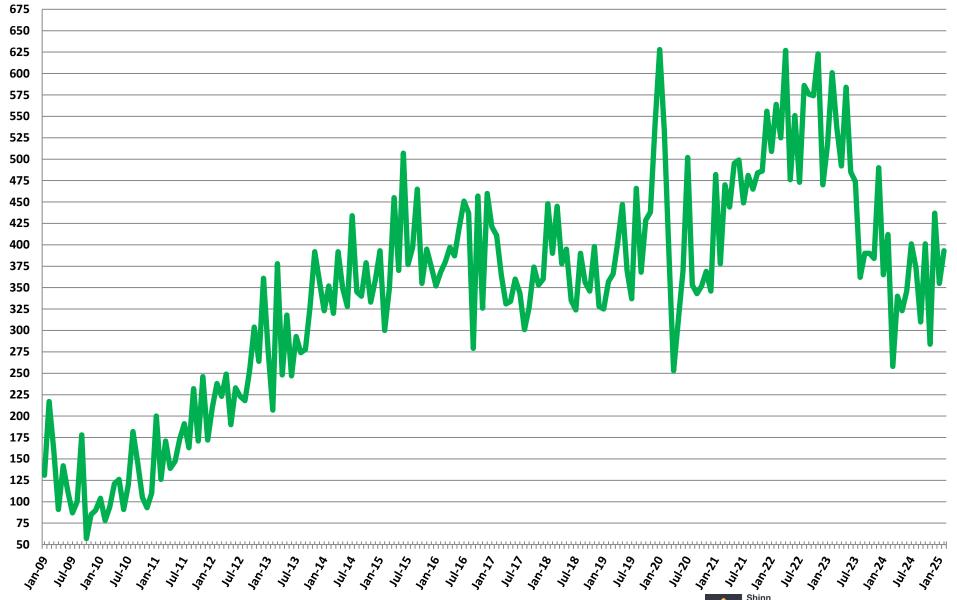
Single Family Starts

January 2009 - February 2025



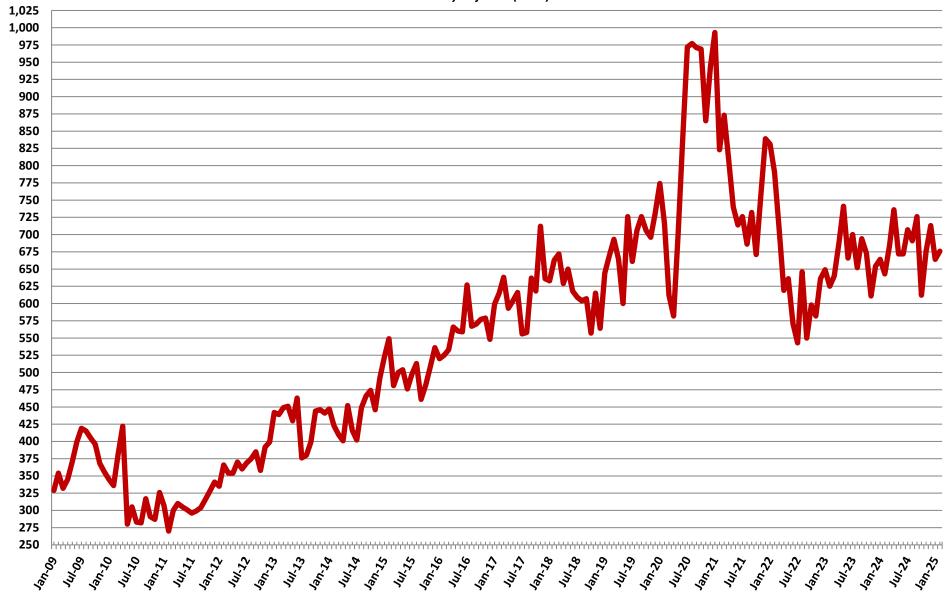
Multi Family Starts

January 2009 - February 2025



New Home Sales

January 2009 - February 2025





New Home Inventory

January 2009 - February 2025

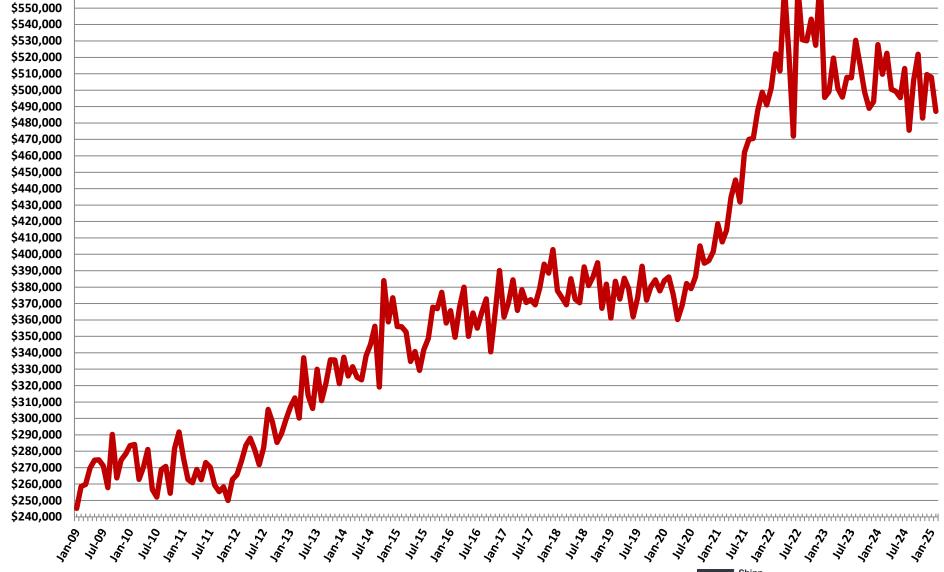


Months of New Home Supply

January 2009 - February 2025

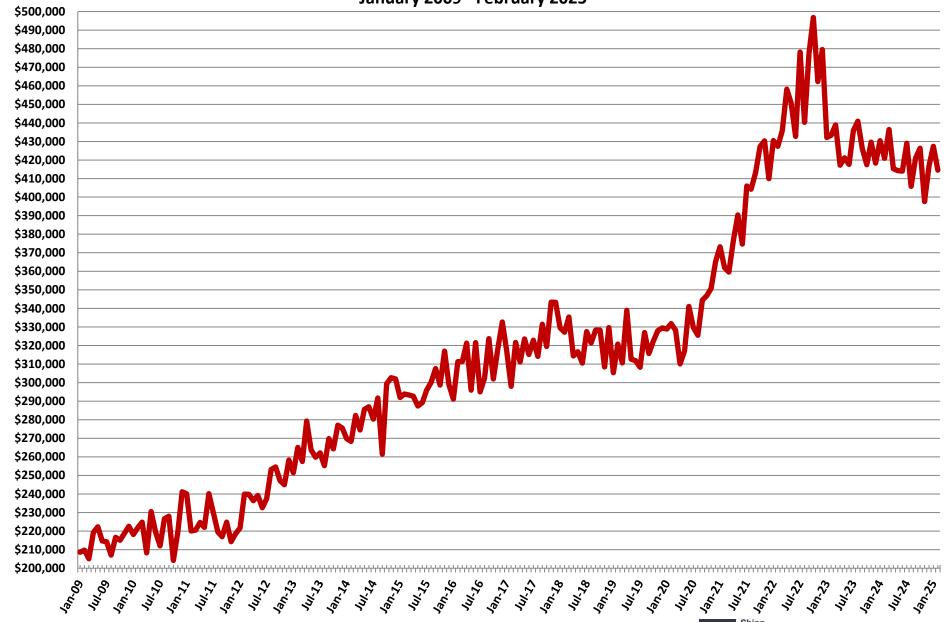


Average New Home Sales Price January 2009 - February 2025



\$580,000 \$570,000 \$560,000

Median New Home Sales Price



July 2009 – February 2025 Monthly Housing Statistics

Existing Home Sales

Average Existing Home Sales Price

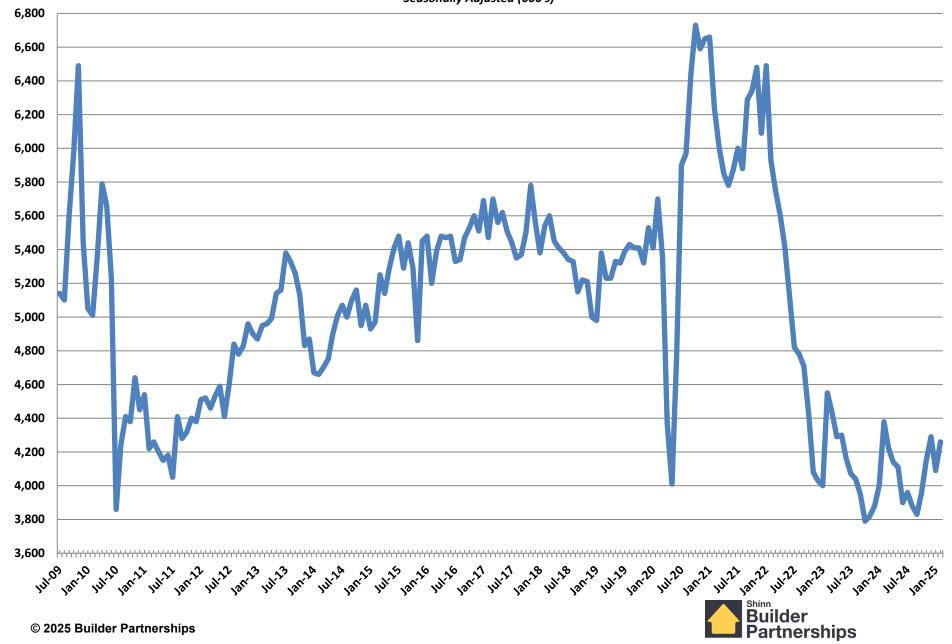
Median Existing Home Sales Price

Existing Home Inventory



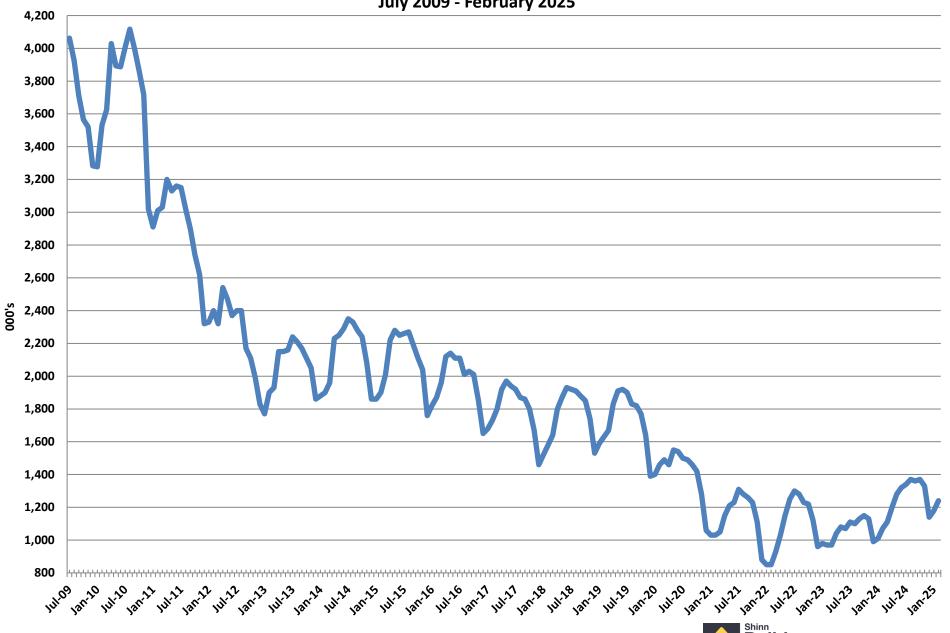
Existing Homes Sales

July 2009 - February 2025



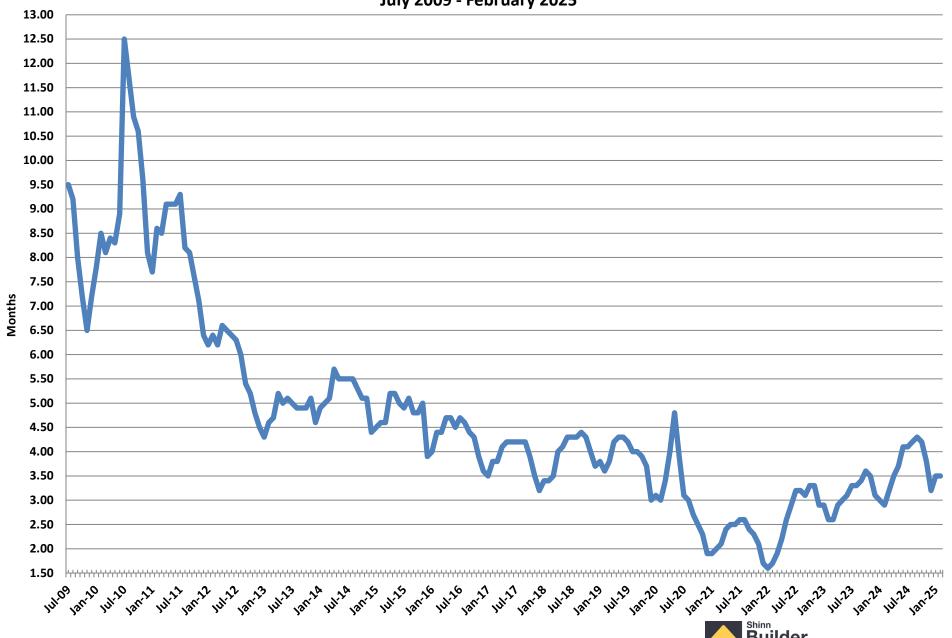
Existing Home Inventory

July 2009 - February 2025



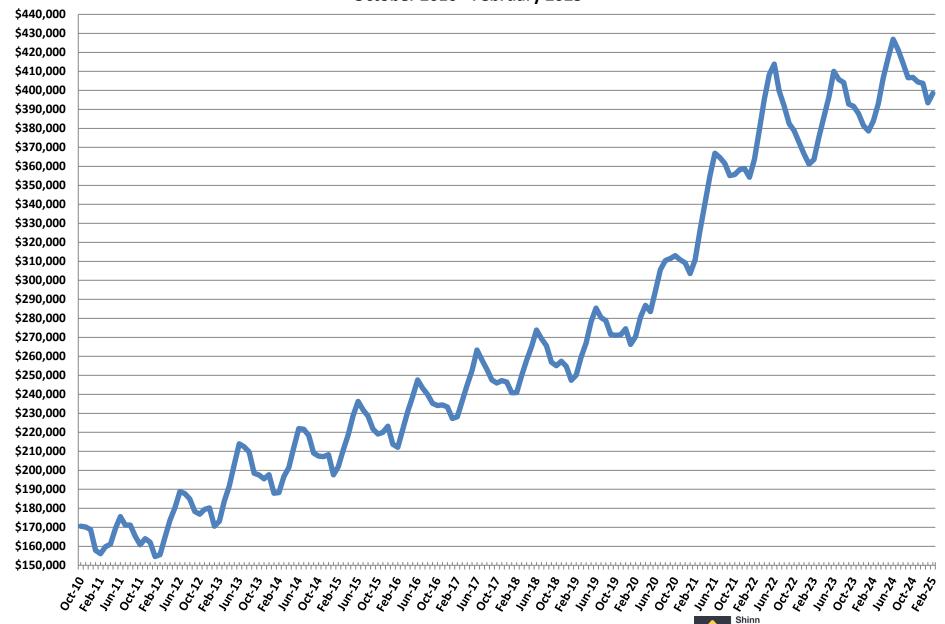
Months of Existing Home Supply

July 2009 - February 2025



Median Existing Home Sales Price

October 2010 - February 2025

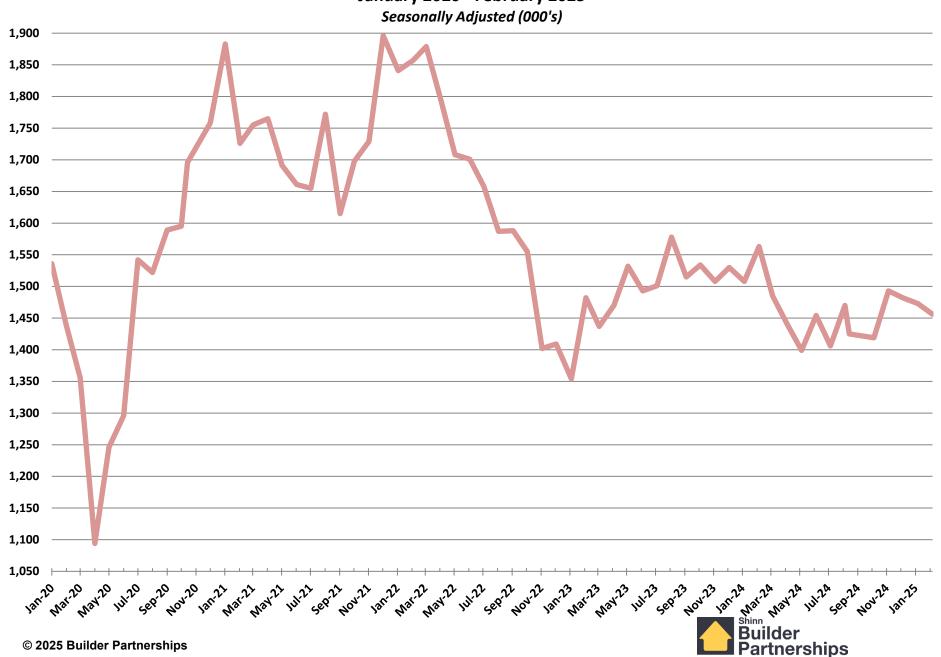


January 2020 – February 2025 Monthly Housing Statistics

New Housing Permits New Housing Starts New & Existing Home Sales New & Existing Home Inventory New & Existing Average Sales Price New & Existing Median Sales Price



Total New Housing Permits



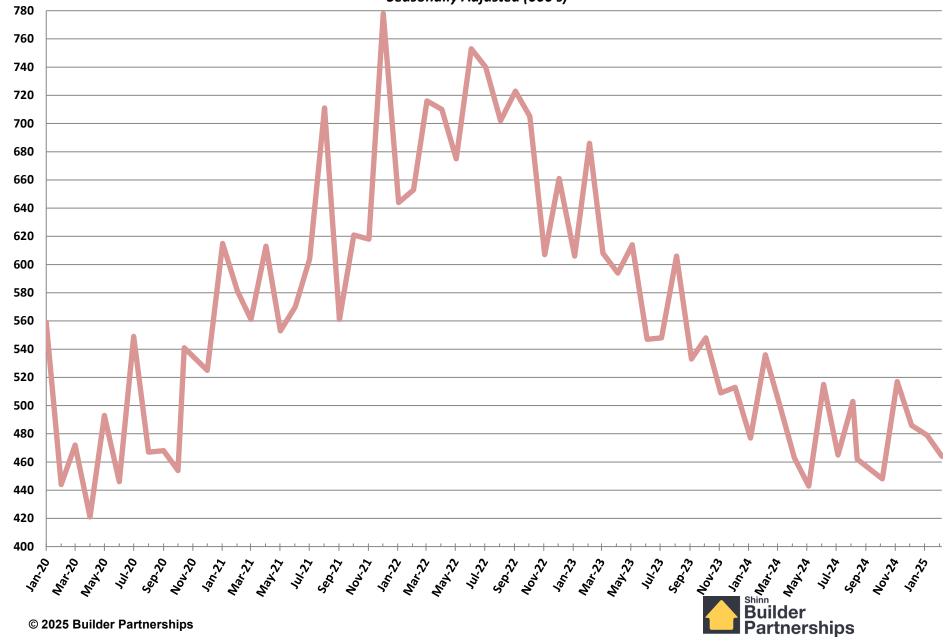
Single Family Permits

January 2020 - February 2025



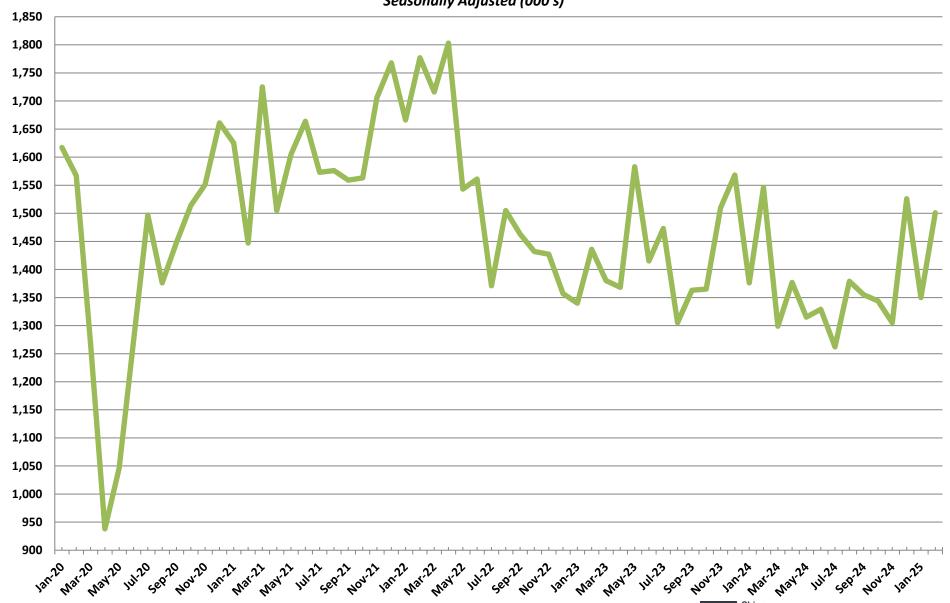
Multi Family Permits

January 2020 - February 2025



Total New Housing Starts

January 2020 - February 2025 Seasonally Adjusted (000's)



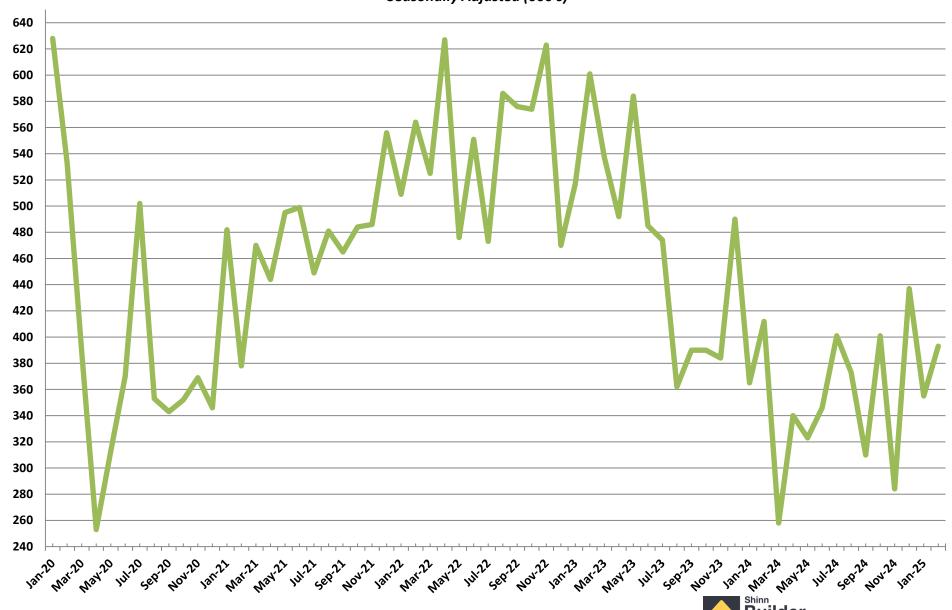
Single Family Housing Starts

January 2020 - February 2025



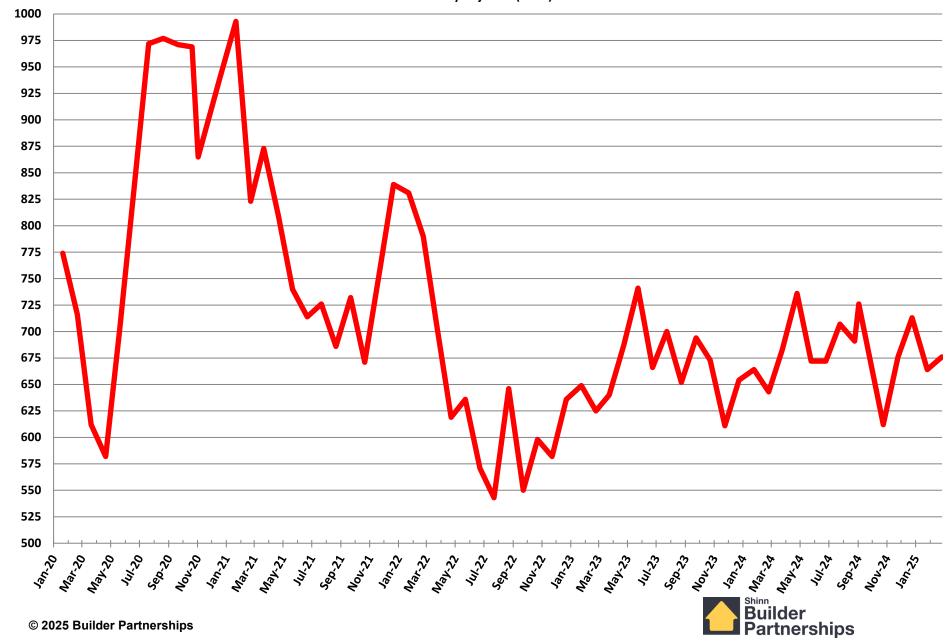
Multifamily Housing Starts

January 2020 - February 2025

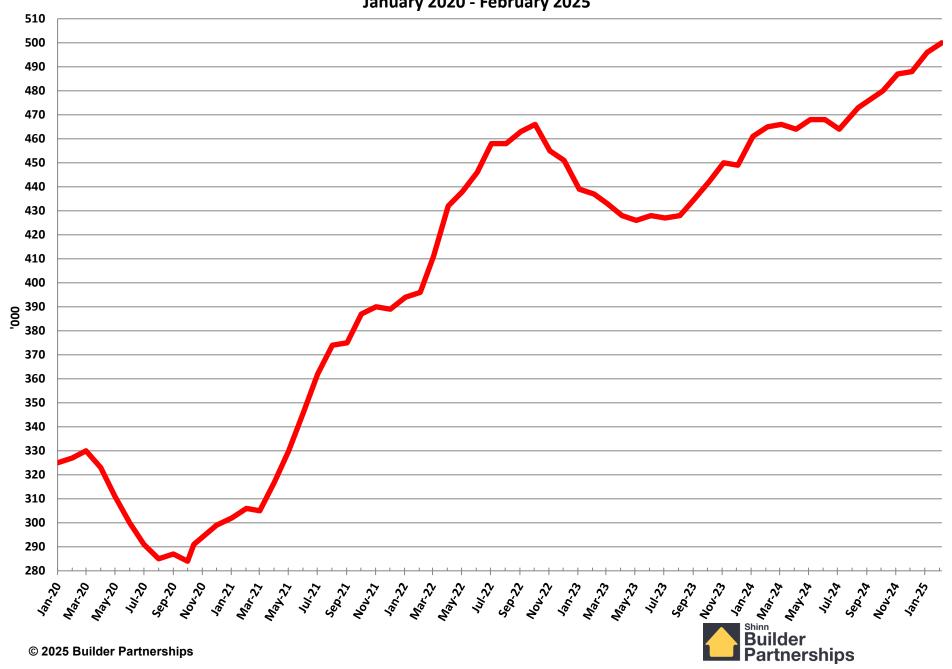


New Home Sales

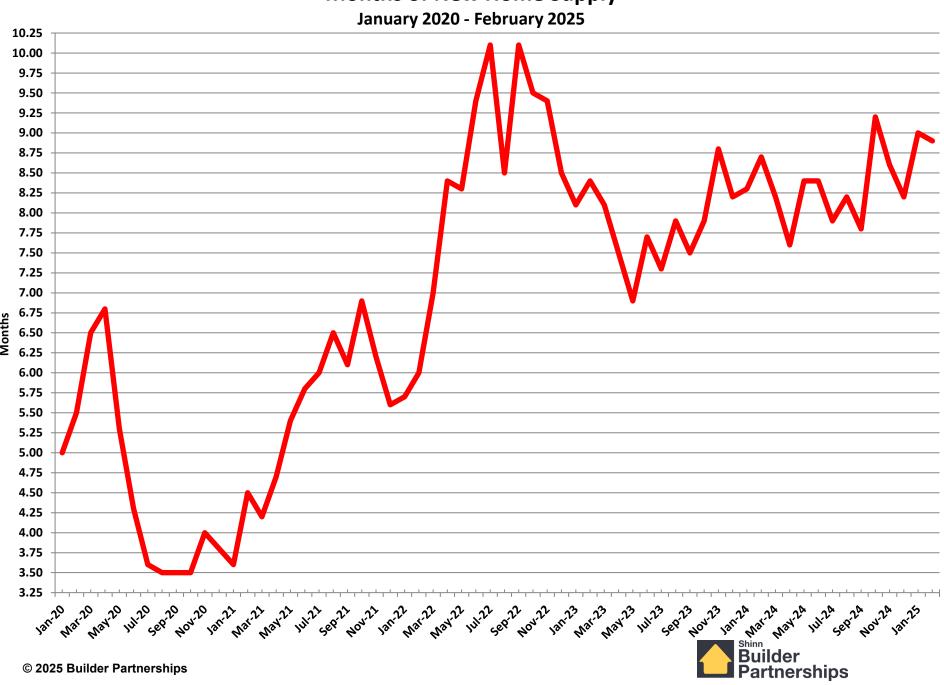
January 2020 - February 2025



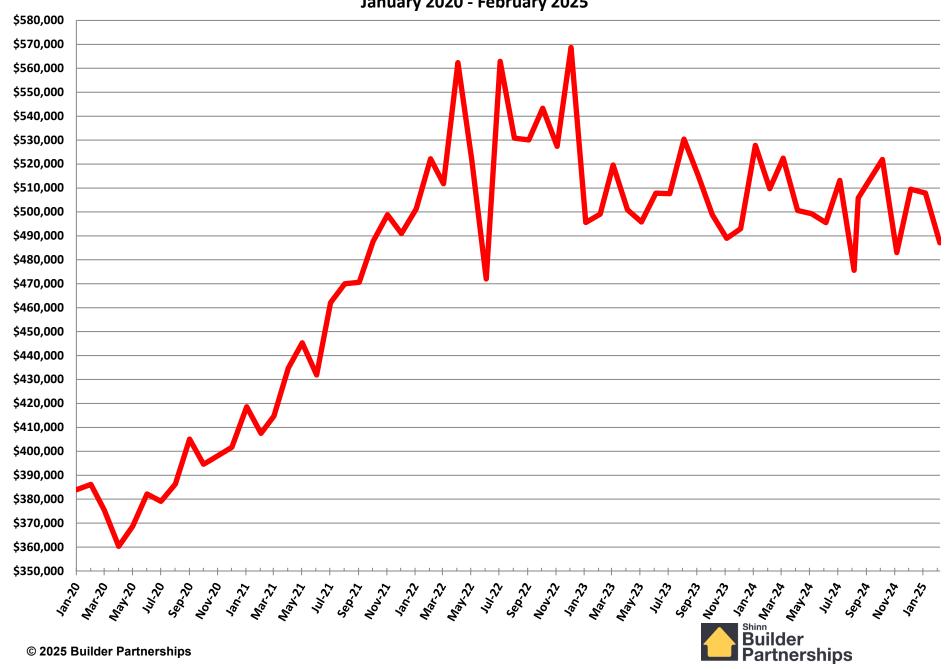
New Home Inventory



Months of New Home Supply



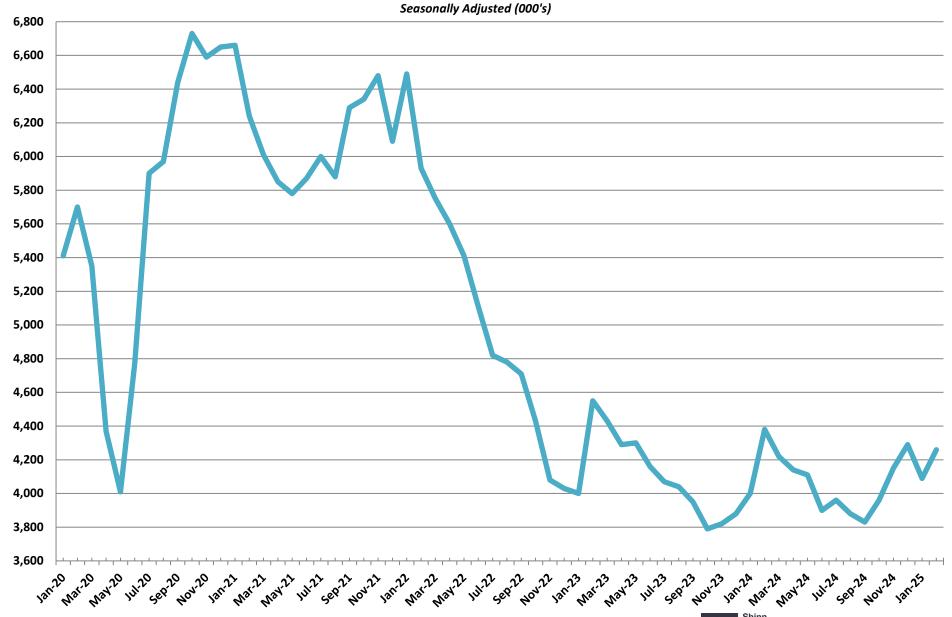
Average New Home Sales Price



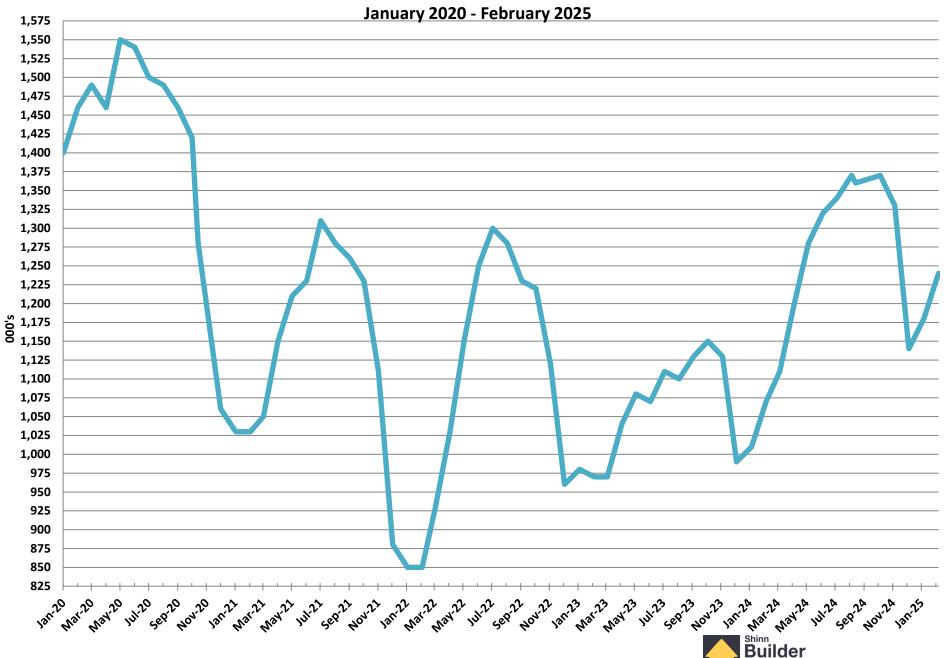
Median New Home Sales Price

January 2020 - February 2025 \$505,000 \$495,000 \$485,000 \$475,000 \$465,000 \$455,000 \$445,000 \$435,000 \$425,000 \$415,000 \$405,000 \$395,000 \$385,000 \$375,000 \$365,000 \$355,000 \$345,000 \$335,000 \$325,000 \$315,000 \$305,000 Mor.30 02:40 1400 No. 55 No. \$ \$\frac{2}{2} Jan. 23. Morres. No. 55. S. 23. Nor.23 44,23 Jon. 24 Builder Partnerships

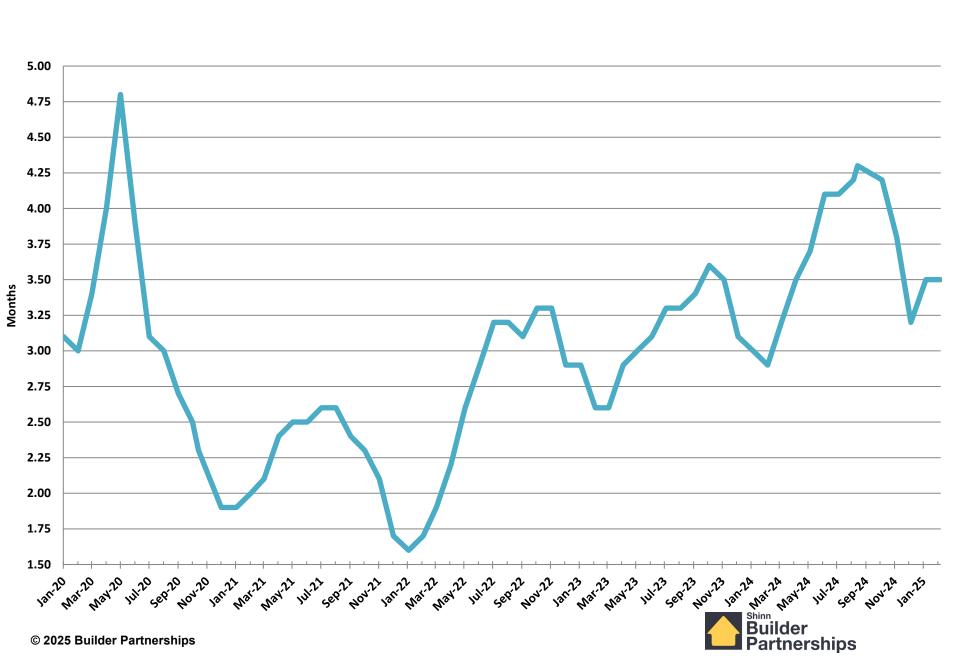
Existing Homes Sales



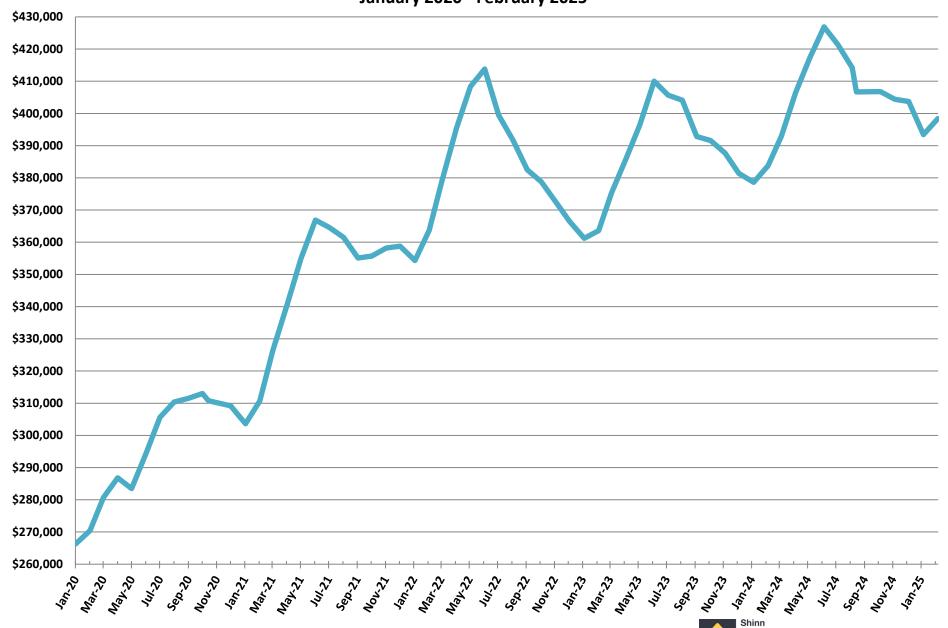
Existing Home Inventory



Months of Existing Home Supply



Median Existing Home Sales Price



January 2020 – February 2025 Monthly Housing Statistics

Existing Home Sales

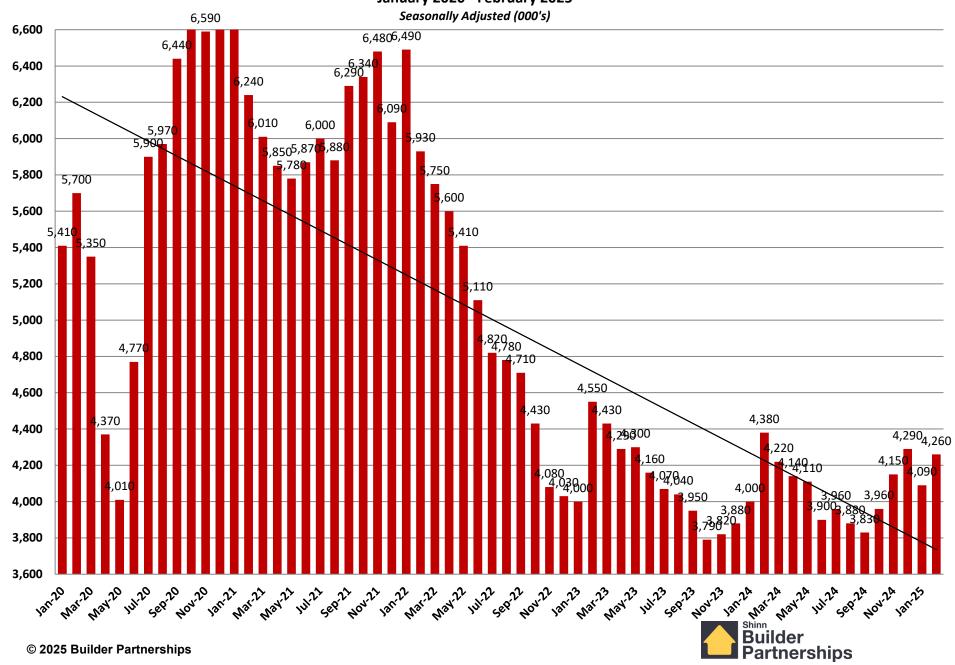
Single Family Housing Starts

New Home Sales

30-Year Fixed Mortgage Interest Rates

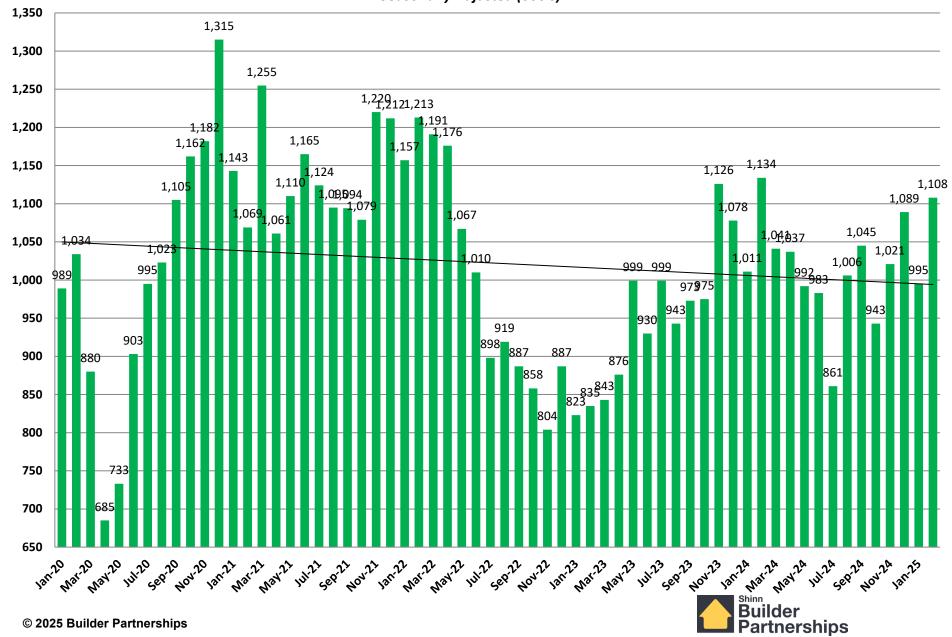


Existing Homes Sales

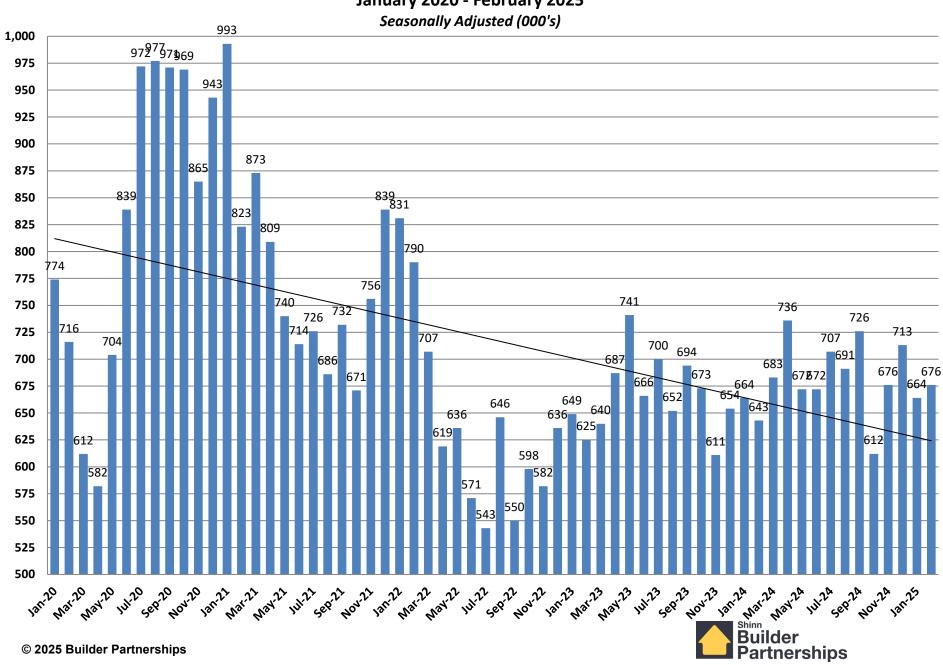


Single Family Housing Starts

January 2020 - February 2025



New Home Sales



Freddie Mac 30 Year Fixed Rate Mortgage Rate January 2, 2020 – March 13, 2025



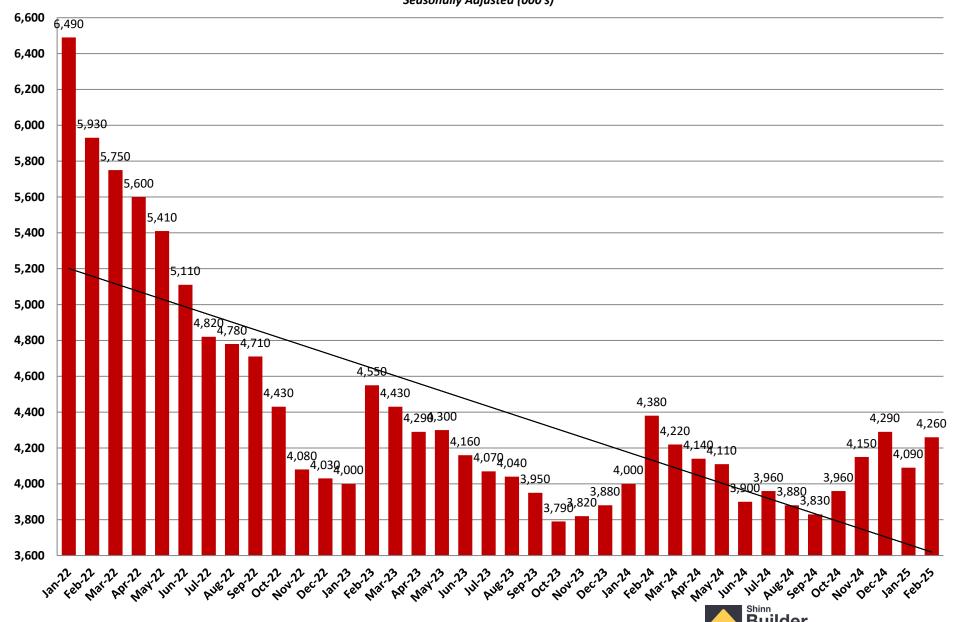
January 2022 – February 2025 Monthly Housing Statistics

Existing Home Sales
Single Family Housing Starts
New Home Sales
30-Year Fixed Mortgage Interest Rates



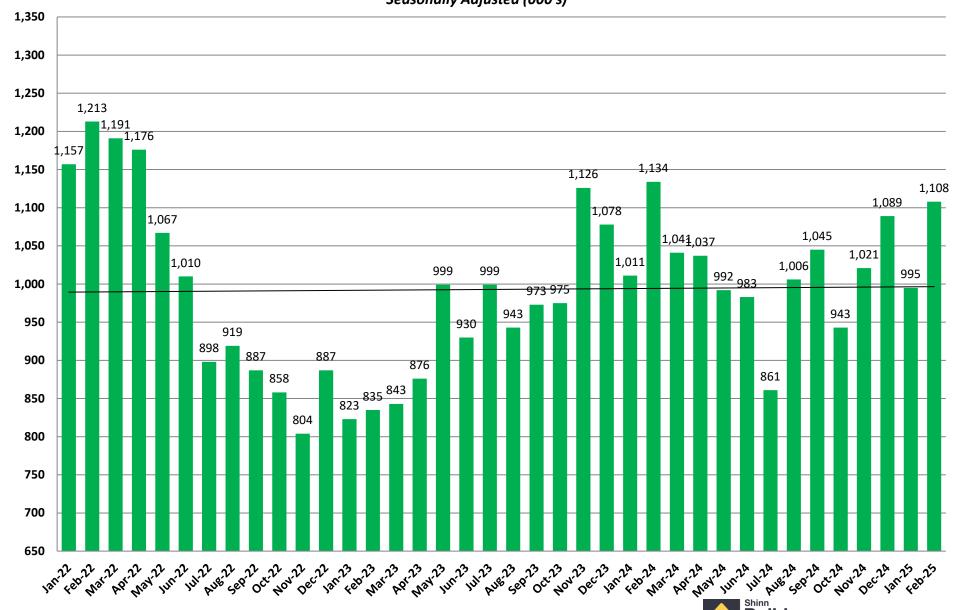
Existing Homes Sales

January 2022 - February 2025
Seasonally Adjusted (000's)



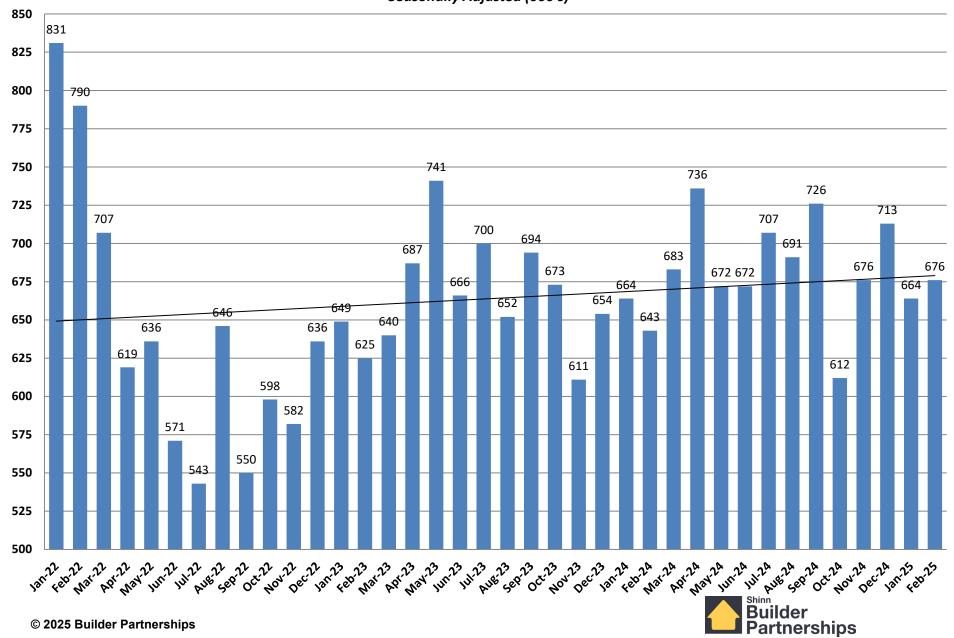
Single Family Housing Starts

January 2022 - February 2025



New Home Sales

January 2022 - February 2025



Freddie Mac 30 Year Fixed Rate Mortgage Rate December 23, 2021 – March 13, 2025



Questions and Comments



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