HOUSING ECONOMY 1959 -2022



Housing Chart Pack: December 2022

Presented by:



Charles C. Shinn, Jr., Ph.D. President, The Shinn Group / Builder Partnerships January 31, 2023

Historical Housing Cycles

Single-Family Starts (000), US Census Bureau - 1959 – 2009

Peak		Low		Duration	
Month & Year	Number	Month & Year	Number	Months	Percent Decline
Jan – 59	1,336	Dec – 60	841	23	-37.05%
Sep – 63	1,106	Oct – 66	597	37	-46.02%
Jan – 72	1,409	Feb – 75	667	37	-52.44%
Dec – 77	1,530	Nov – 81	538	47	-64.84%
Jan – 86	1,270	Jan – 91	604	60	-52.44%
Nov – 05	1,808	Jan – 09	357	39	-80.25%



Great Housing Recession November 2005 through January 2009

Single Family Housing Starts

- Decrease in Annualized Monthly Single Family Starts Rate
 - □November 2005 1,808,000 starts
 - January 2009 357,000 starts
- ✓ 80.25% drop in 39 months



- Lost approximately half of the homebuilders
- Lost about half of the trade contractors and tradesmen

Covid-19 Pandemic Lockdown's Impact on Housing

- March 12, 2020 April 30, 2020
 - 33.8% drop in single family starts rate
 - Strong "V" shape recovery



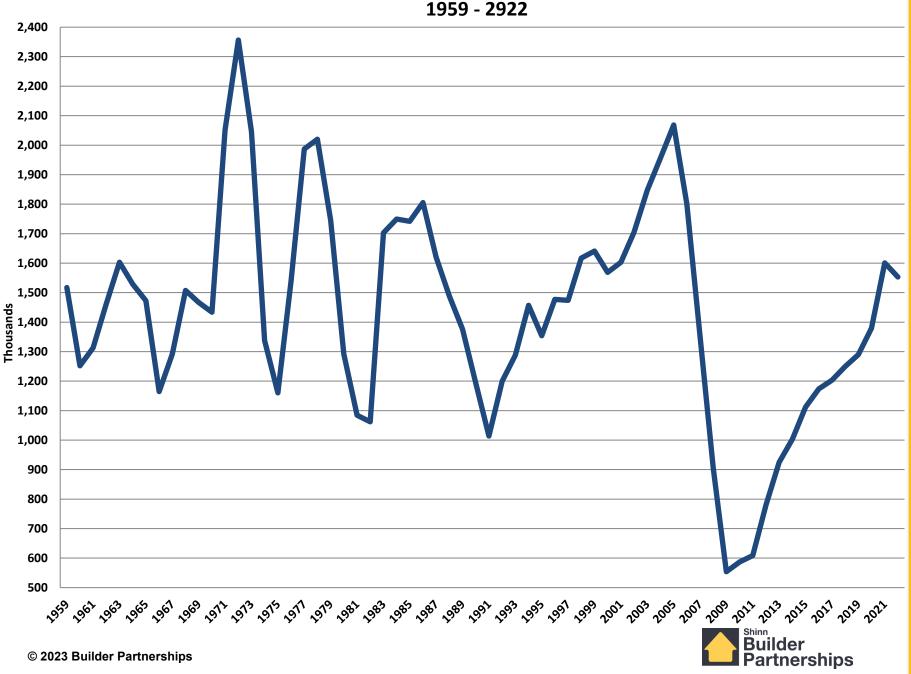
1959 – 2022 Annual Housing Statistics

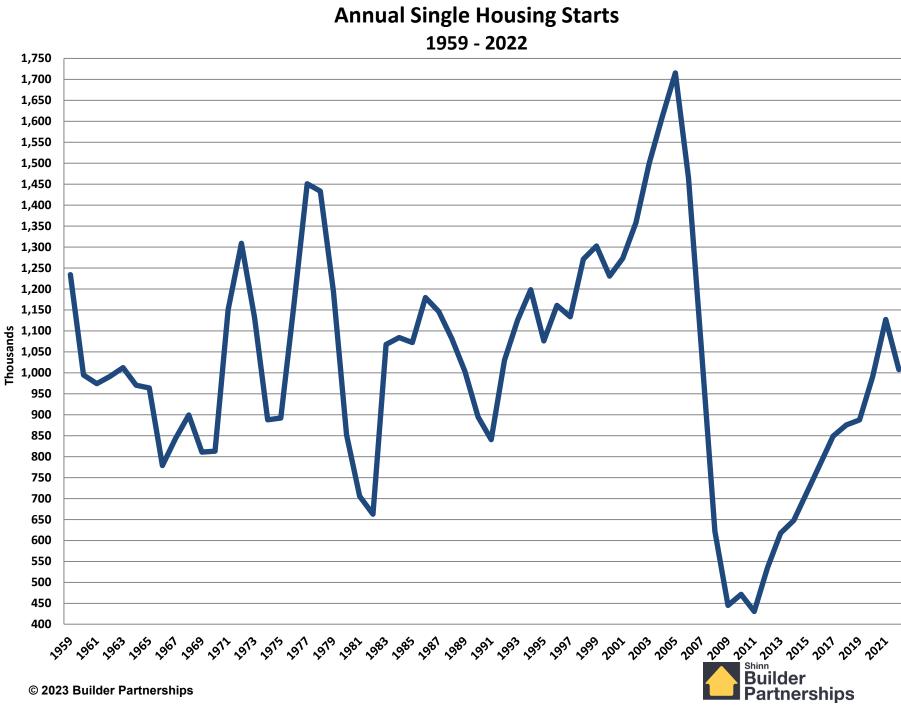
Total, Single Family, & Multifamily Starts and Sales

Manufactured Home Shipments



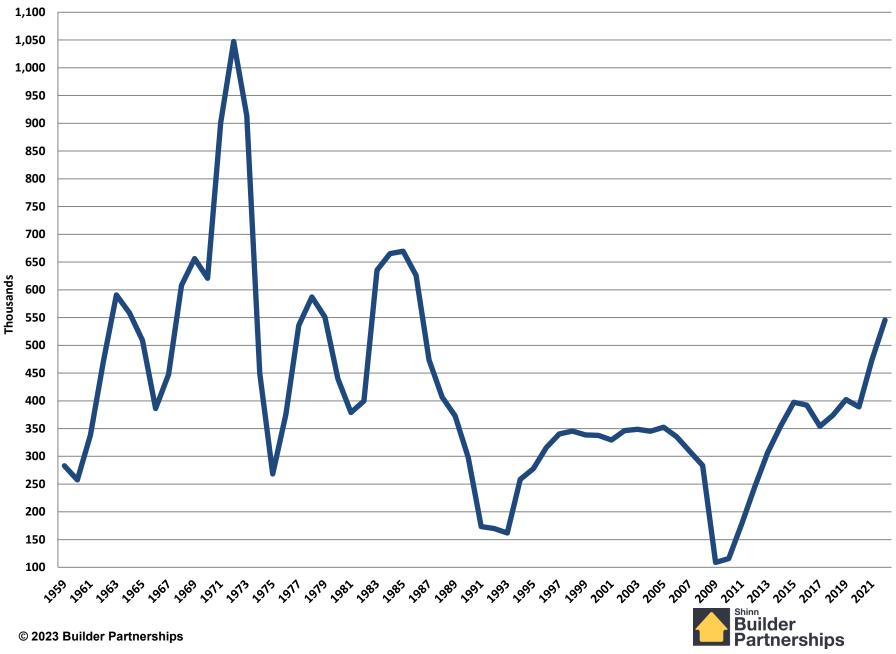
Annual Total Housing Starts 1959 - 2922

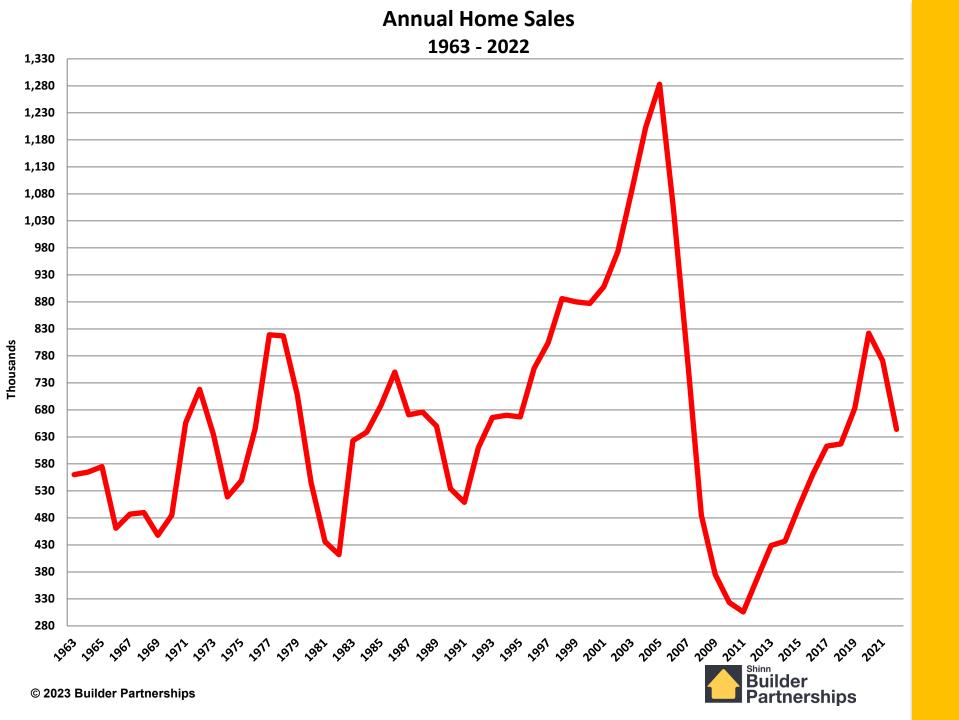




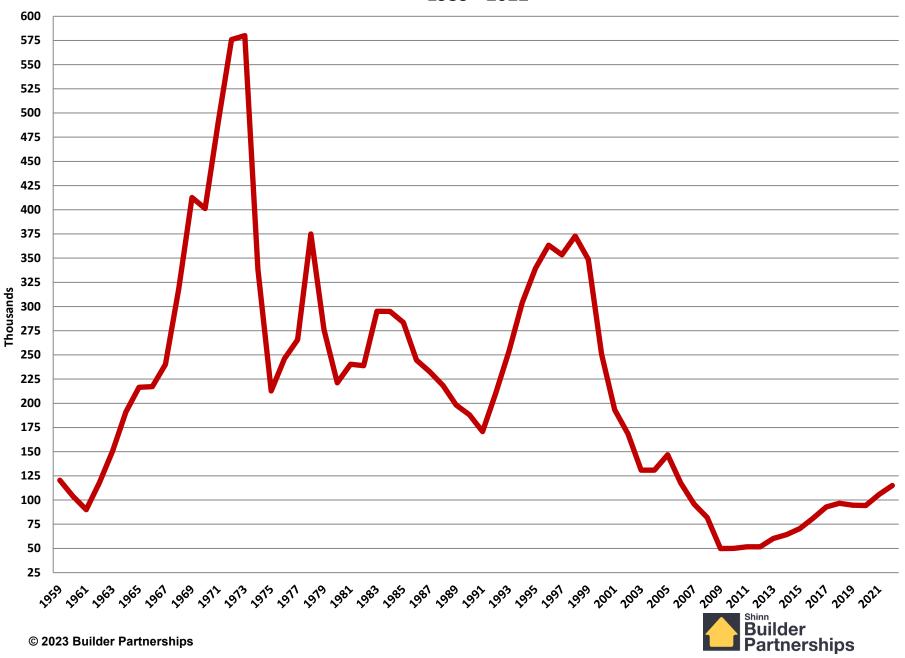
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Annual Multifamily Housing Starts 1959 - 2022





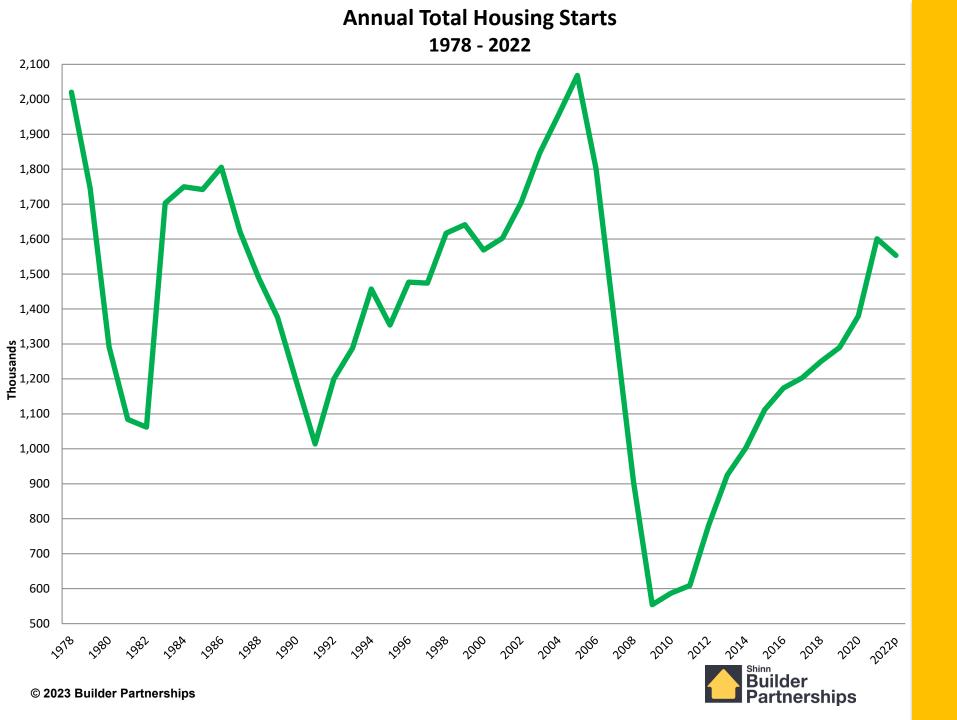
Annual Manufactured Home Shipments 1959 - 2022

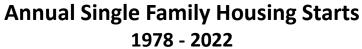


1978 – 2022 Annual Housing Statistics

Total Starts Single Family Starts Multifamily Starts

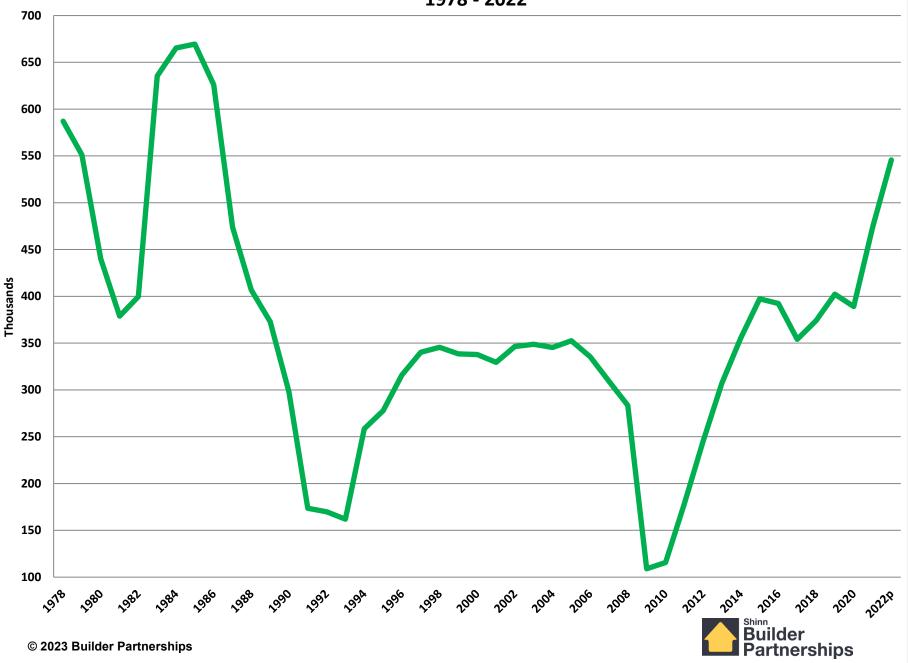








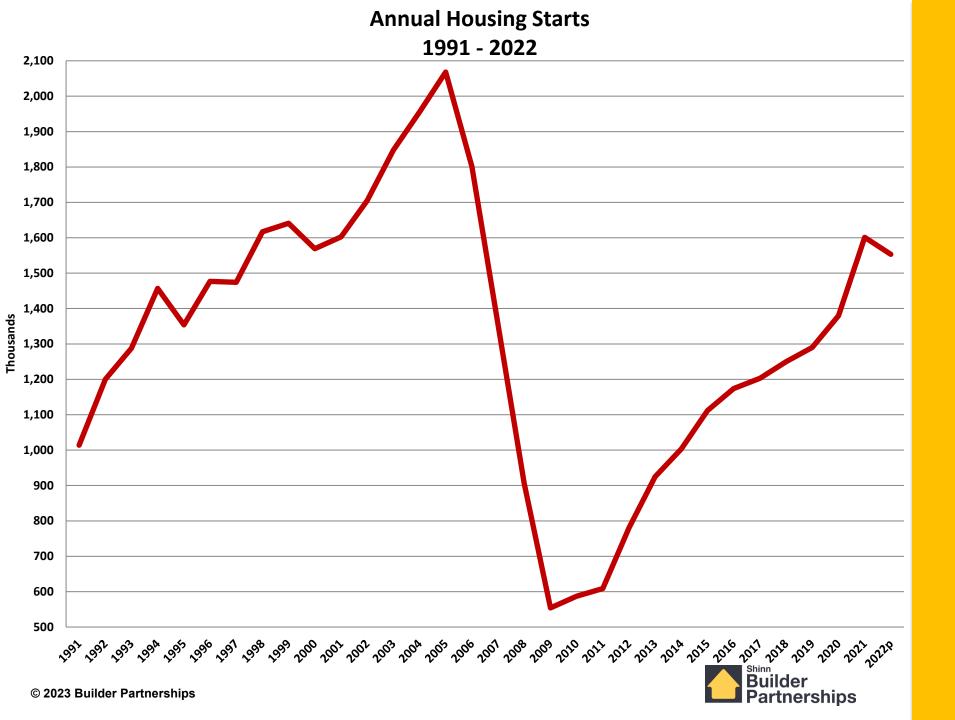
Annual Multifamily Housing Starts 1978 - 2022

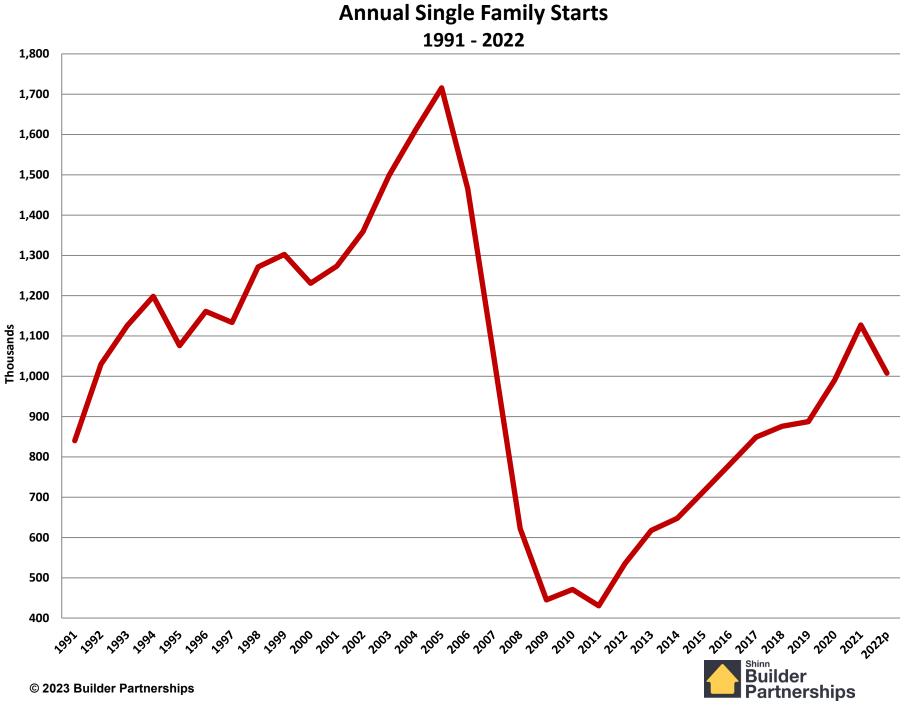


1991 – 2022 Annual Housing Statistics

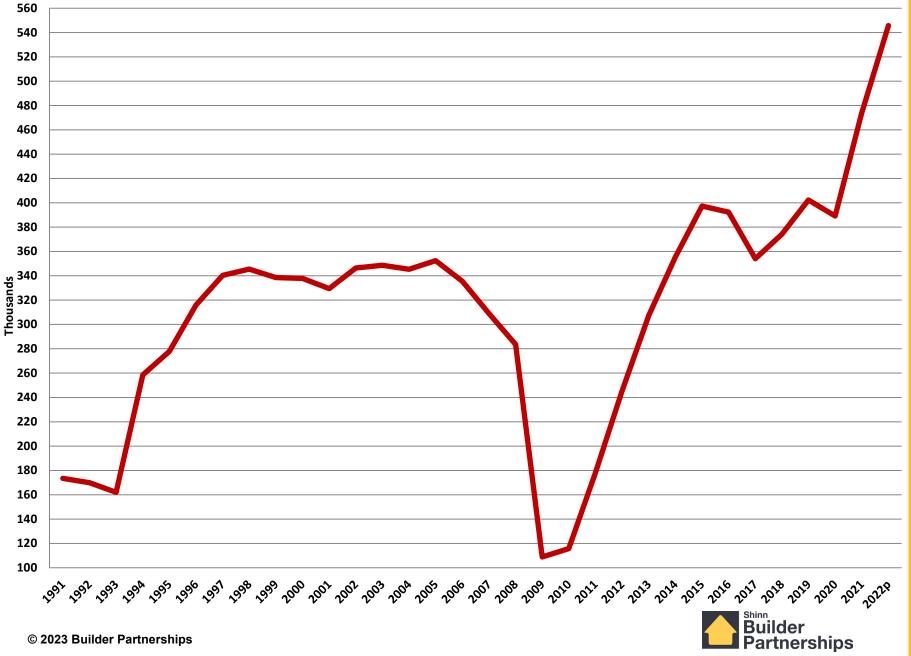
Housing Starts Home Sales Average & Median Sales Price







Annual Multi Family Housing Starts 1991 - 2022

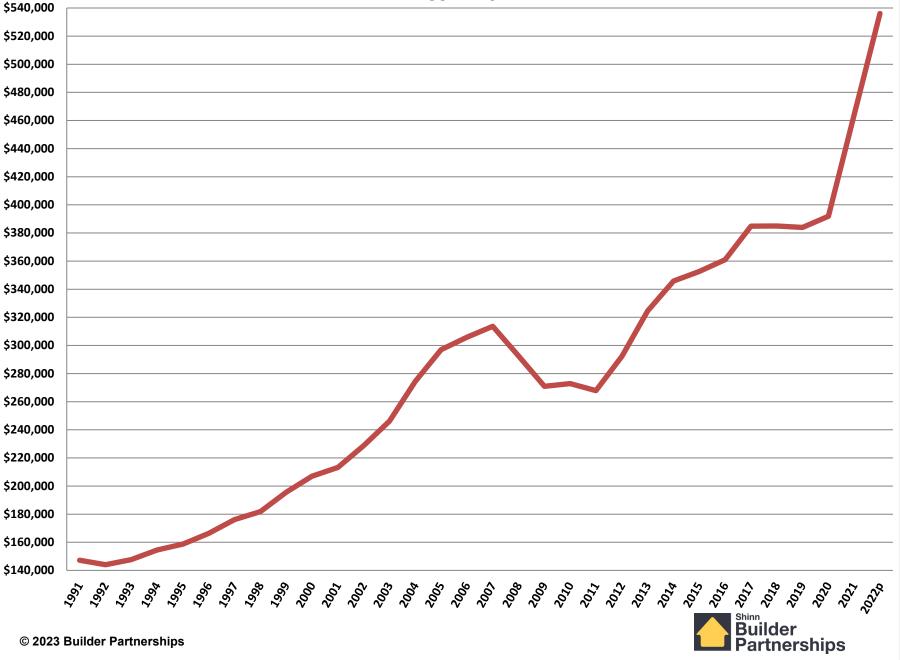


Annual Home Sales

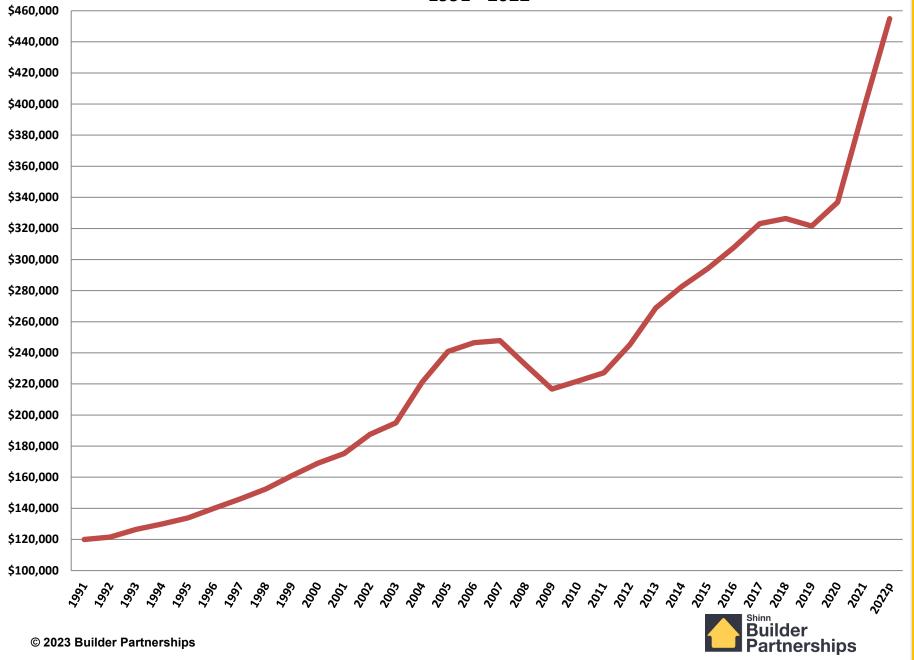


Average New Home Sales Price

1991 - 2022



Median New Home Sales Price 1991 - 2022

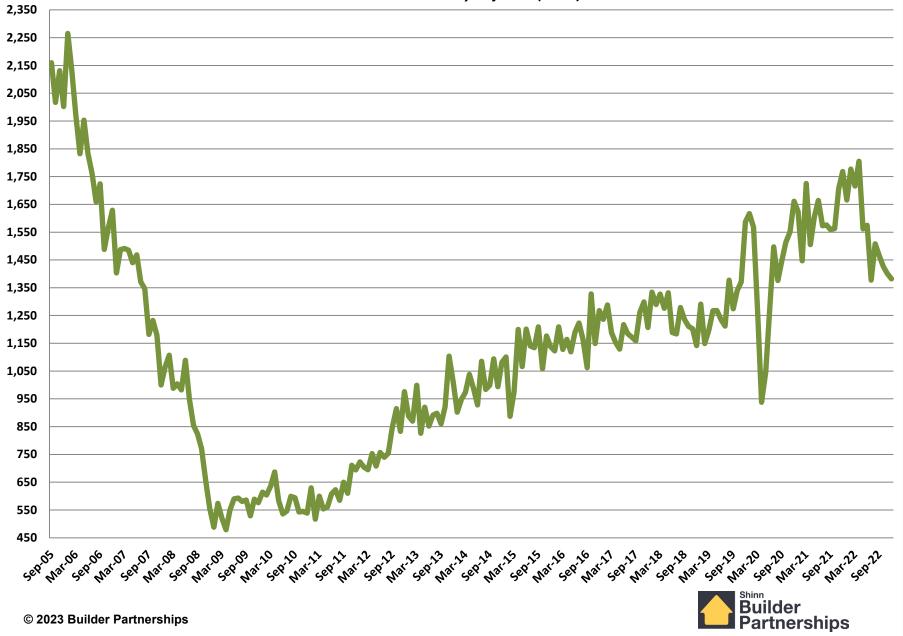


September 2005 – December 2022 Monthly Housing Statistics

Total Housing Starts Single Family Starts Multifamily Starts New Home Sales



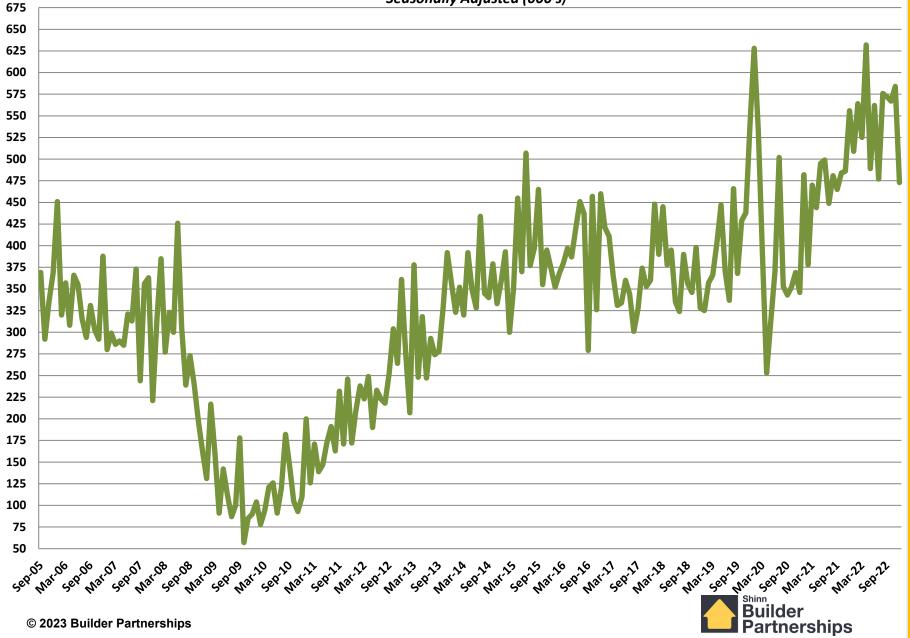
Total New Housing Starts September 2005 - December 2022



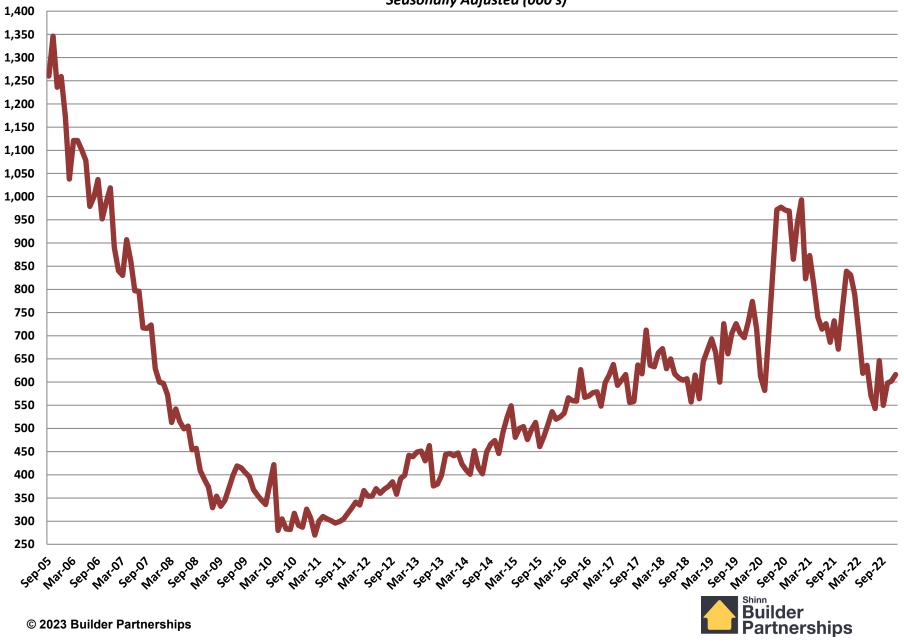
Single Family Starts September 2005 - December 2022



Multifamily Housing Starts September 2005 - December 2022



New Homes Sales September 2005 - December 2022



January 2009 – December 2022 Monthly Housing Statistics

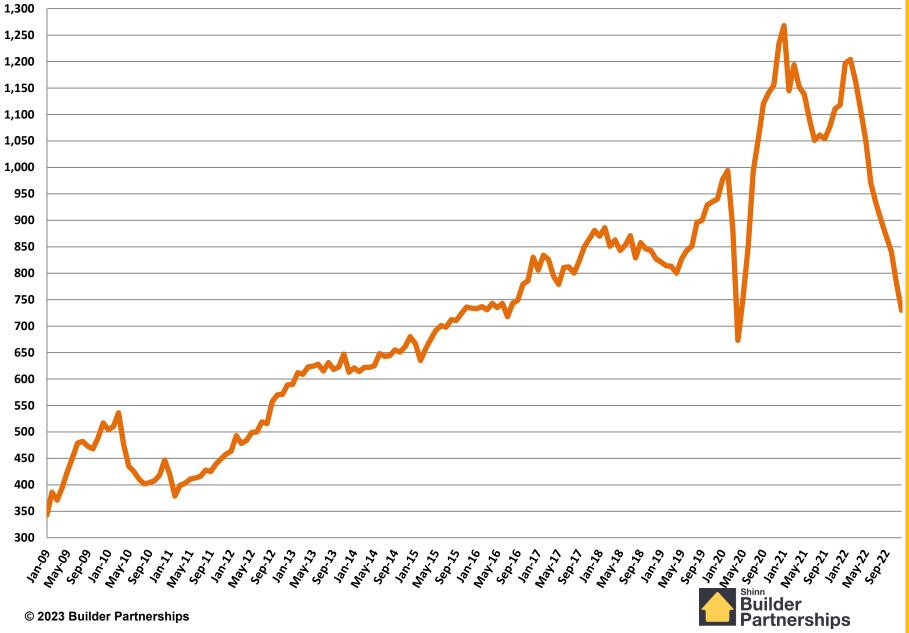
Housing Permits Housing Starts New Home Sales Average & Median Sales Price New Home Inventory



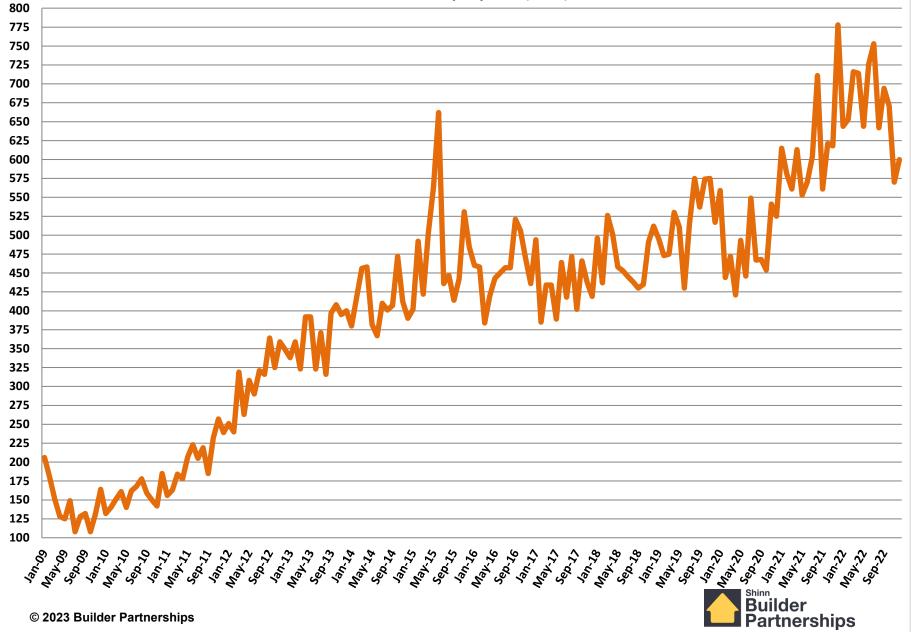
Total New Housing Permits January 2009 - December 2022



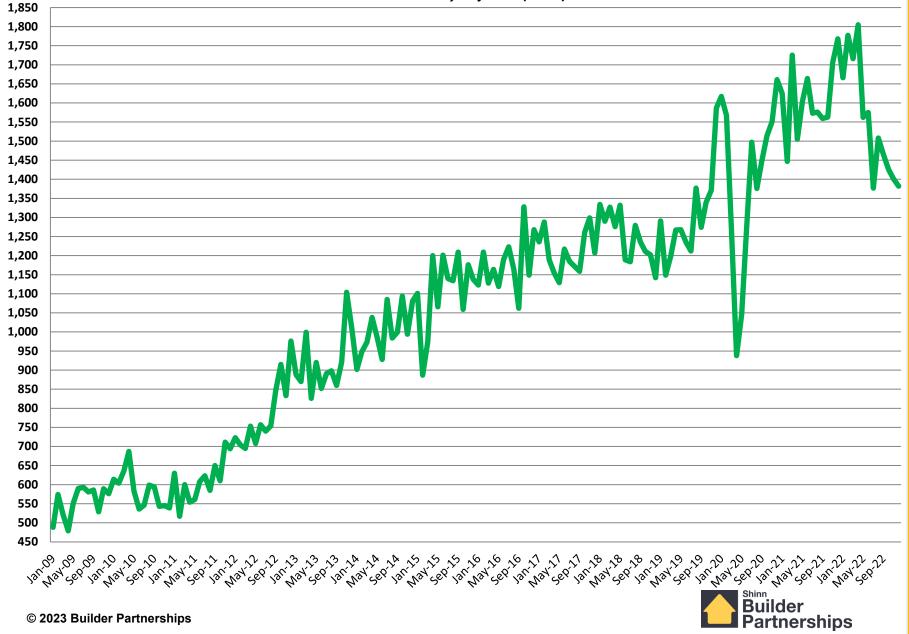
Single Family Permits January 2009 - December 2022



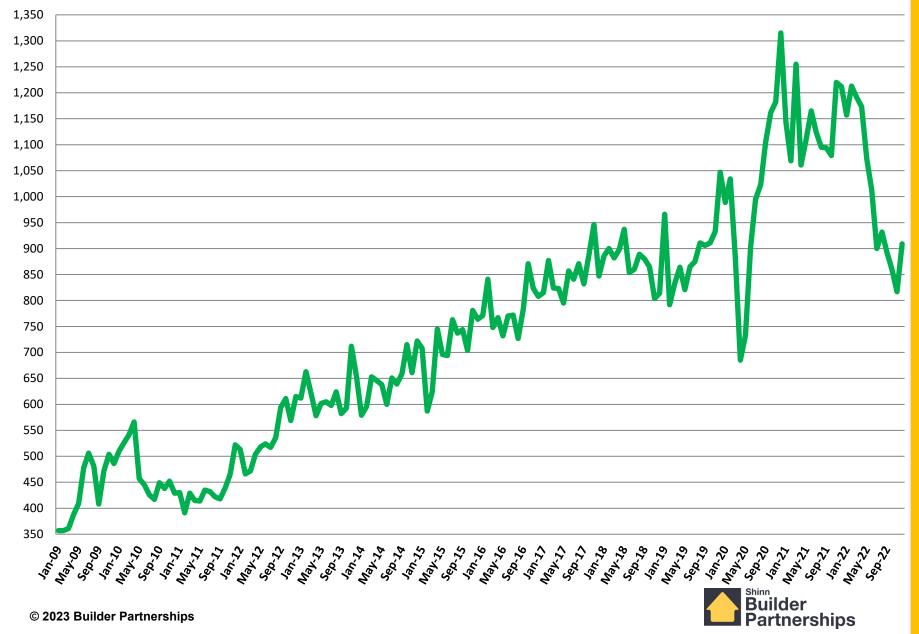
Multi Family Permits January 2009 - December 2022



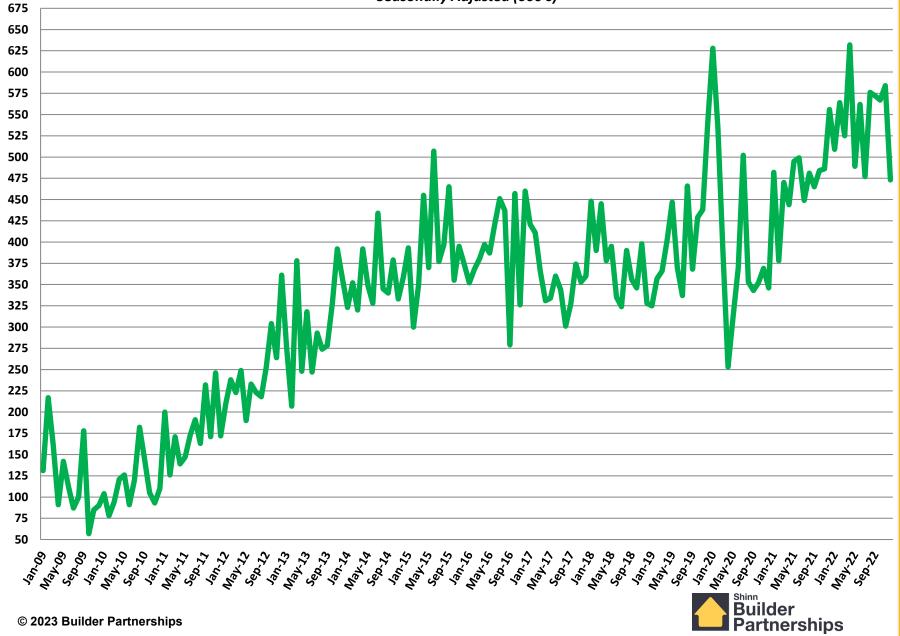
Total New Housing Starts January 2009 - December 2022



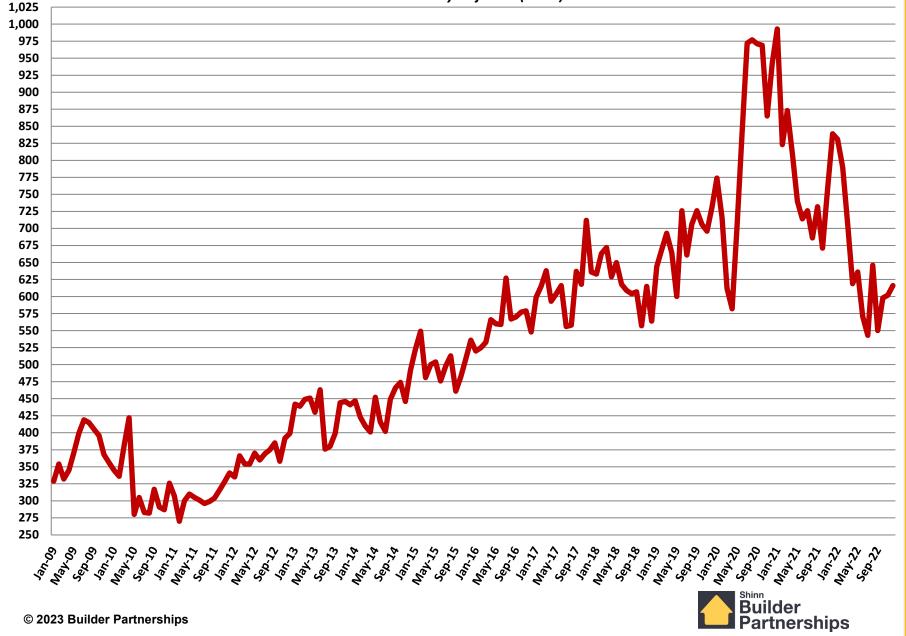
Single Family Starts January 2009 - December 2022



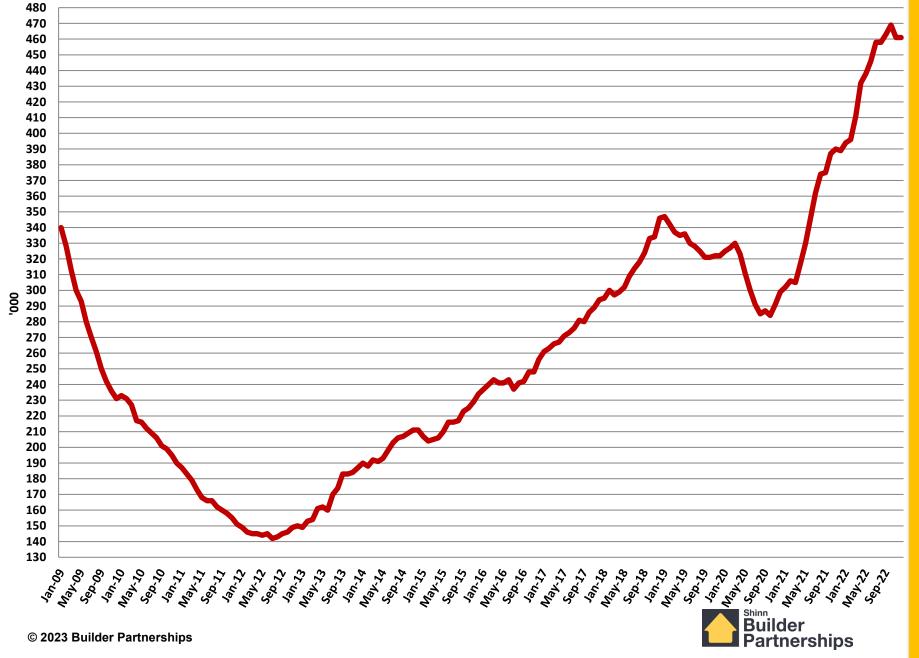
Multi Family Starts January 2009 - December 2022



New Home Sales January 2009 - December 2022



New Home Inventory January 2009 - December 2022



Months of New Home Supply January 2009 - December 2022



Average New Home Sales Price January 2009 - December 2022

\$570,000	
\$560,000	
\$550,000	
\$540,000	
\$530,000	
\$520,000	
\$510,000	
\$500,000	
\$490,000	
\$480,000	
\$470,000	
\$460,000	
\$450,000	
\$440,000	
\$430,000	
\$420,000	
\$410,000	
\$400,000	
\$390,000	
\$380,000	
\$370,000	
\$360,000	
\$350,000	
\$340,000	
\$330,000	
\$320,000	
\$310,000	
\$300,000	
\$290,000	
\$280,000	
\$270,000	
\$260,000	
\$250,000	
\$240,000	
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Median New Home Sales Price January 2009 - December 2022

\$500 000

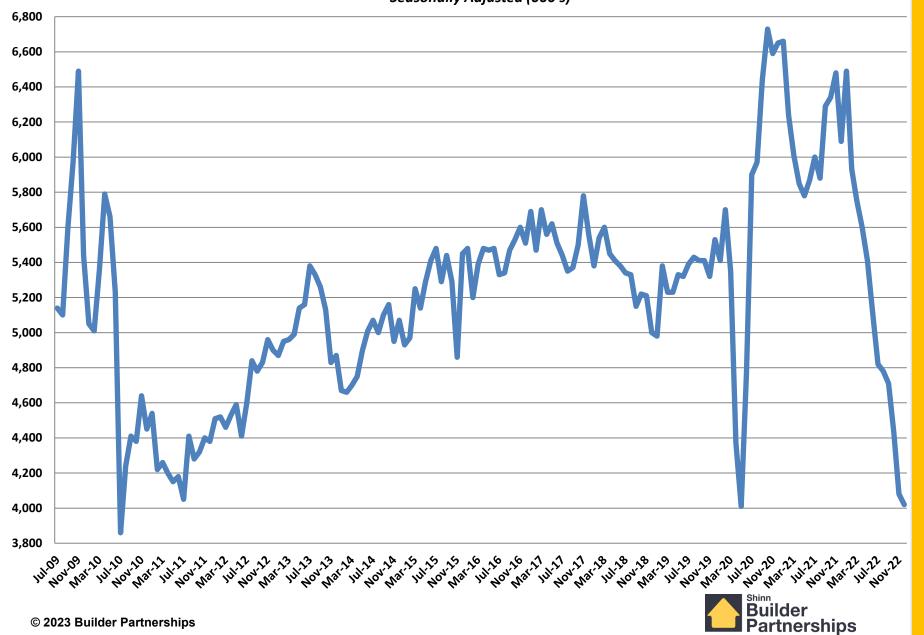
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\$470,000	
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\$350,000	
\$340,000	
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\$320,000	
\$310,000	
\$300,000	
\$290,000	
\$280,000	
\$270,000	
\$260,000	
\$250,000	N
\$240,000	
\$230,000	
\$220,000	
\$210,000	
\$200,000	
4	
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January 2009 – December 2022 Monthly Housing Statistics

Existing Home Sales Average Existing Home Sales Price Median Existing Home Sales Price Existing Home Inventory



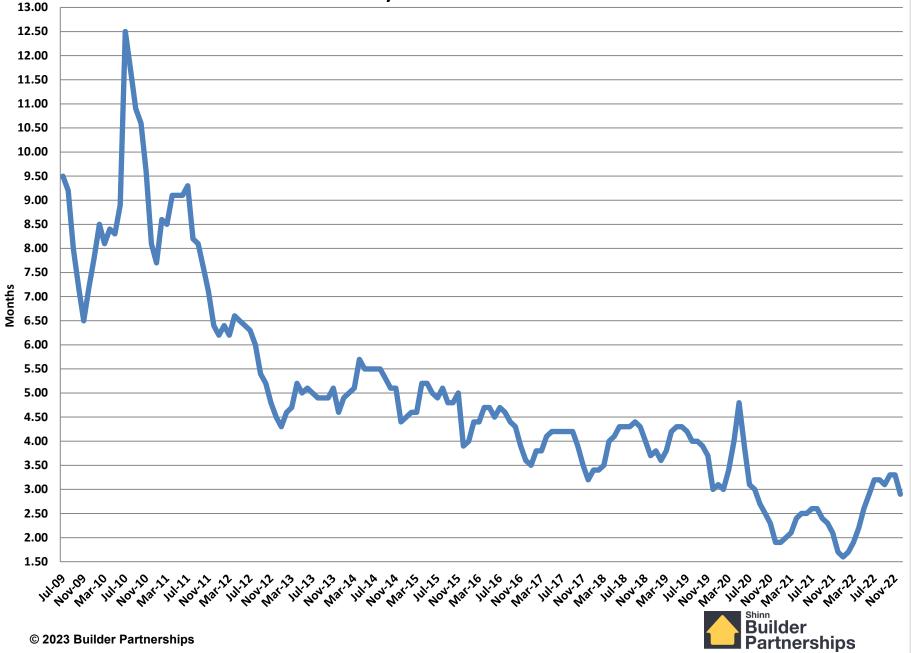
Existing Homes Sales July 2009 - December 2022 Seasonally Adjusted (000's)



Existing Home Inventory July 2009 - December 2022



Months of Existing Home Supply July 2009 - December 2022



Median Existing Home Sales Price October 2010 - December 2022

\$420,000
\$410,000
\$400,000
\$390,000
\$380,000
\$370,000
\$360,000
\$350,000
\$340,000
\$330,000
\$320,000
\$310,000
\$300,000
\$290,000
\$280,000
\$270,000
\$260,000
\$250,000
\$240,000
\$230,000
\$220,000
\$210,000
\$200,000
\$190,000
\$180,000
\$170,000
\$160,000
\$150,000
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January 2020 – December 2022 Monthly Housing Statistics

New Housing Permits New Housing Starts New & Existing Home Sales New & Existing Home Inventory New & Existing Average Sales Price New & Existing Median Sales Price

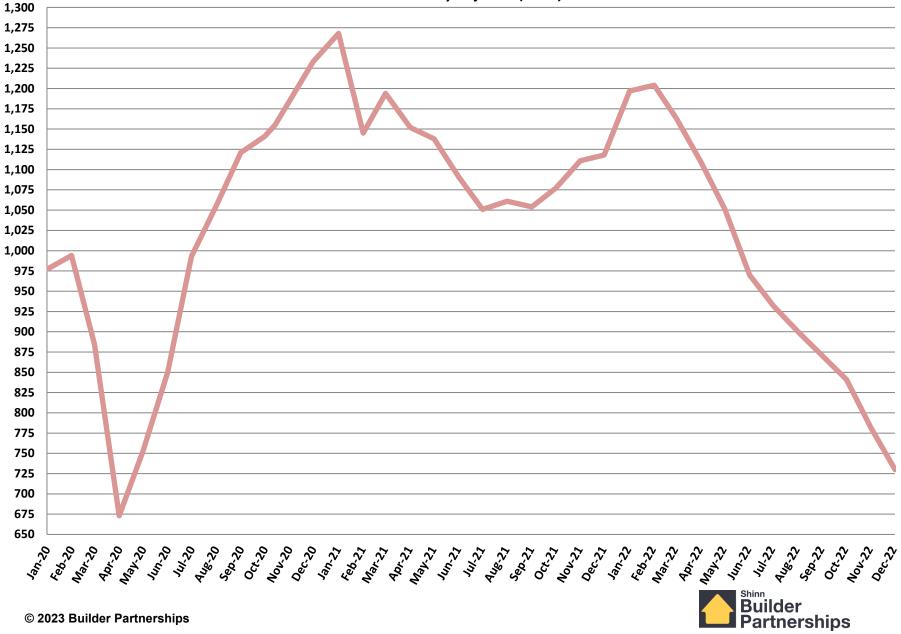


Total New Housing Permits January 2020 - December 2022



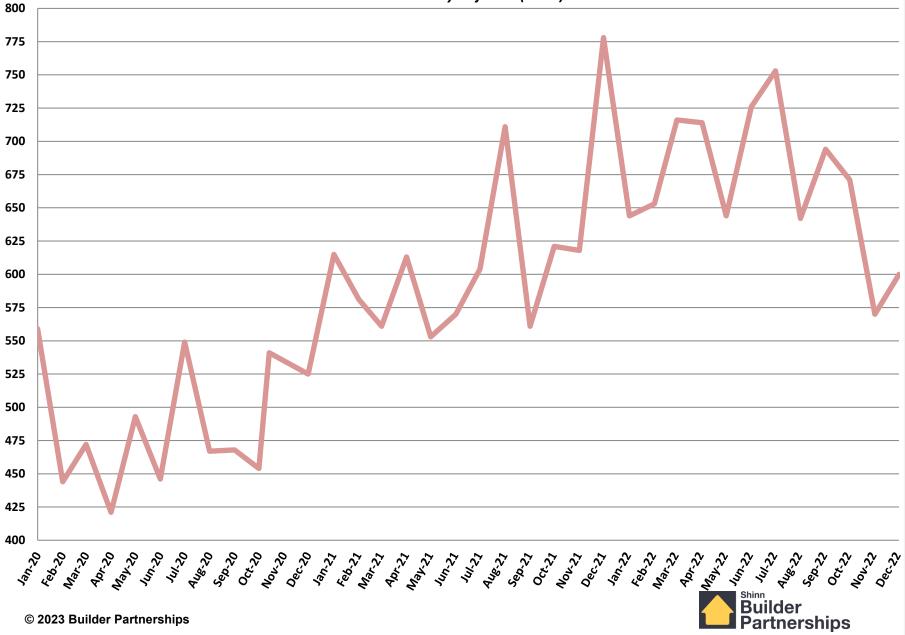
Single Family Permits January 2020 - December 2022

Seasonally Adjusted (000's)



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Multi Family Permits January 2020 - December 2022

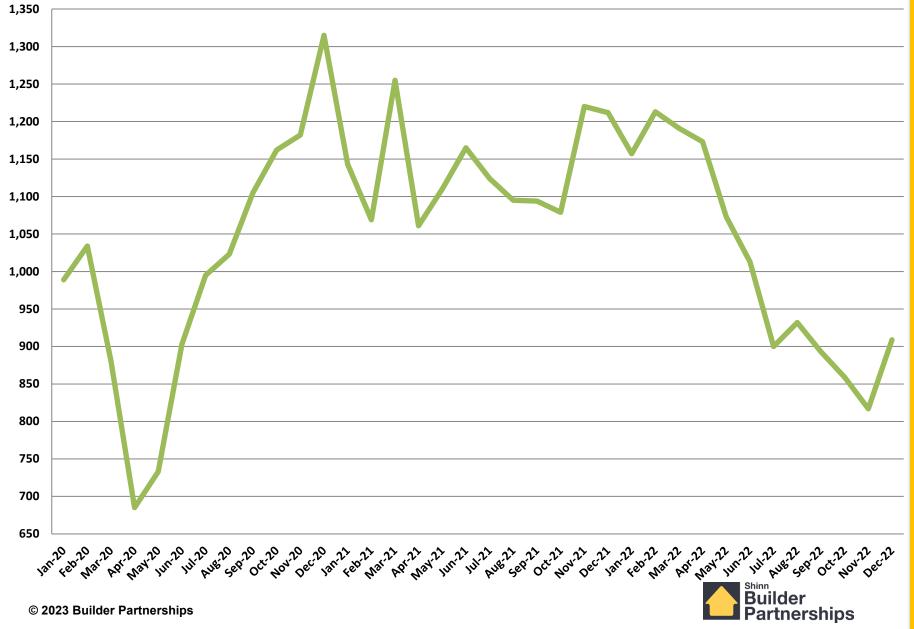


Total New Housing Starts January 2020 - December 2022



Single Family Housing Starts

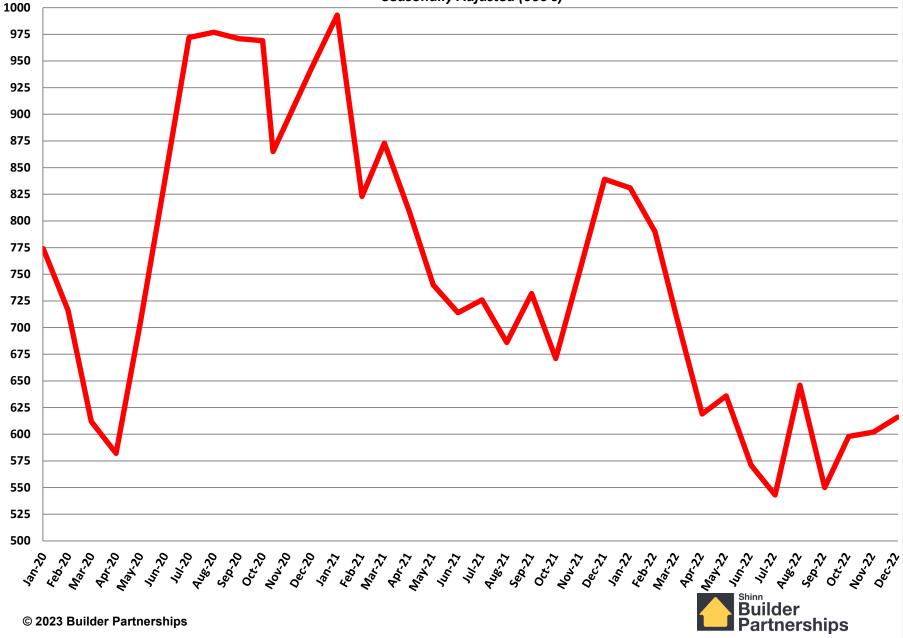
January 2020 - December 2022



Multifamily Housing Starts January 2020 - December 2022



New Home Sales January 2020 - December 2022



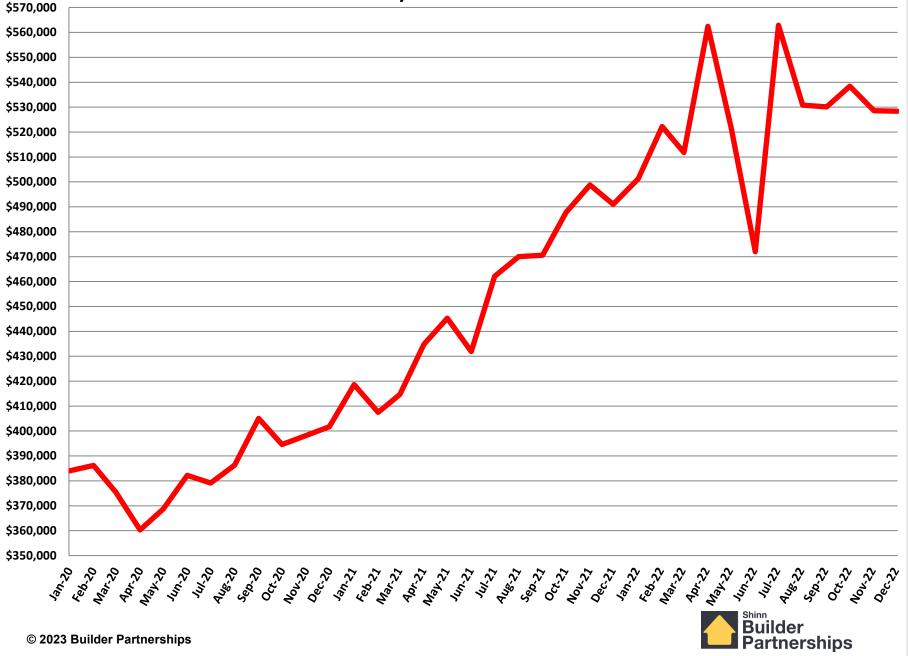
New Home Inventory January 2020 - December 2022

	480	
	470	
	460	
	450	
	440	
	430	
	420	
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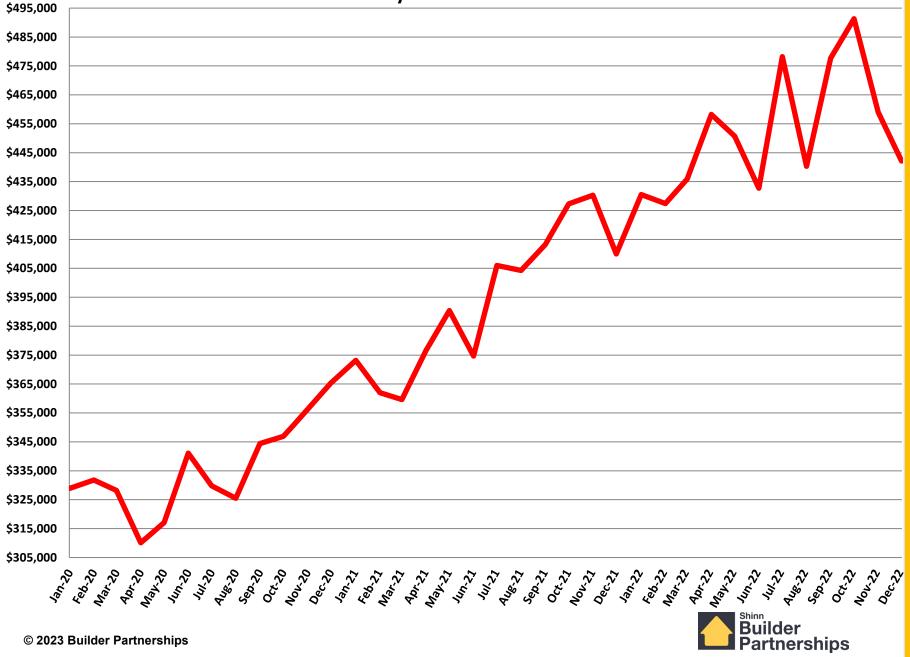
Months of New Home Supply January 2020 - December 2022



Average New Home Sales Price January 2020 - December 2022

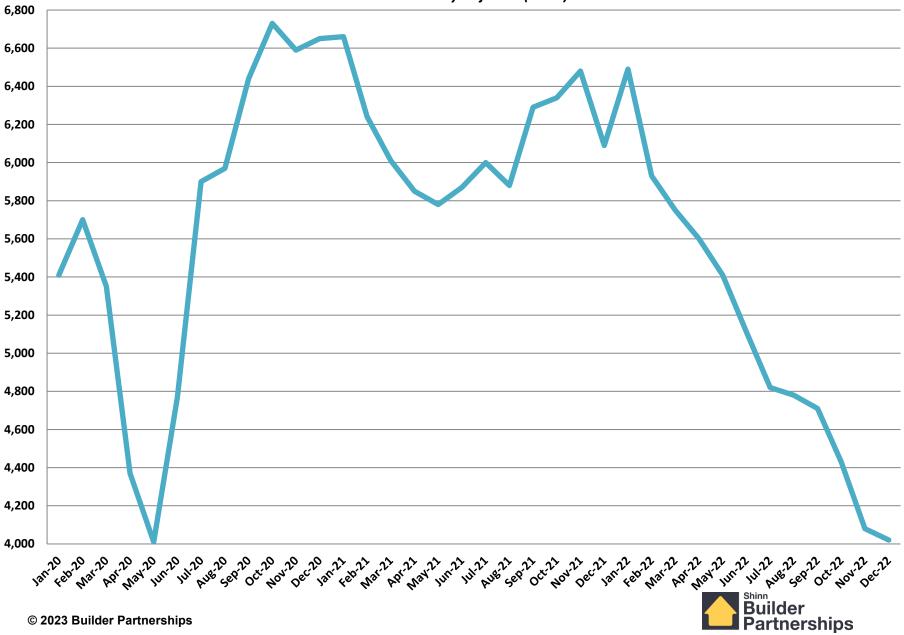


Median New Home Sales Price January 2020 - December 2022

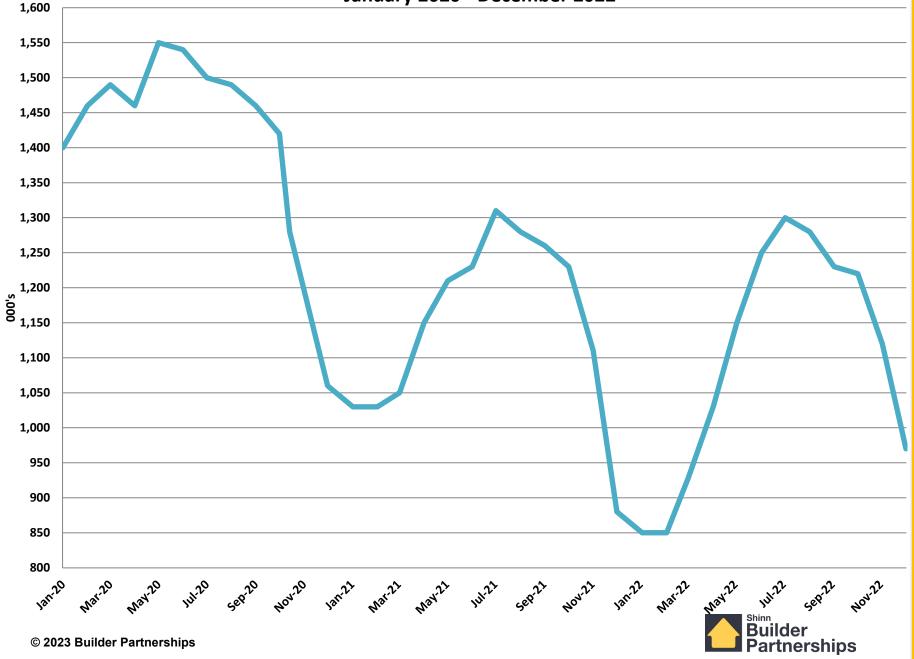


Existing Homes Sales January 2020 - December 2022

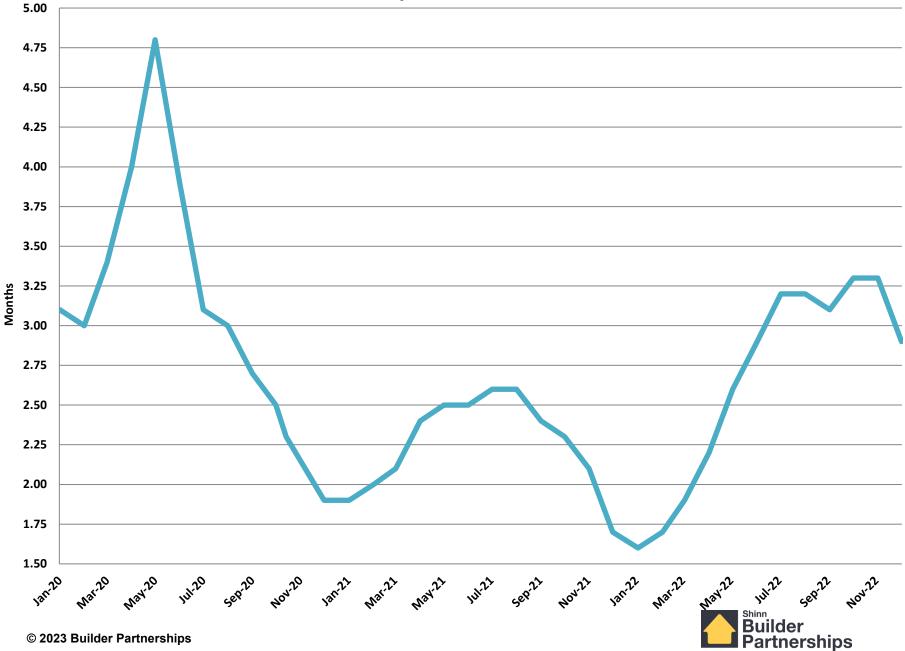
Seasonally Adjusted (000's)



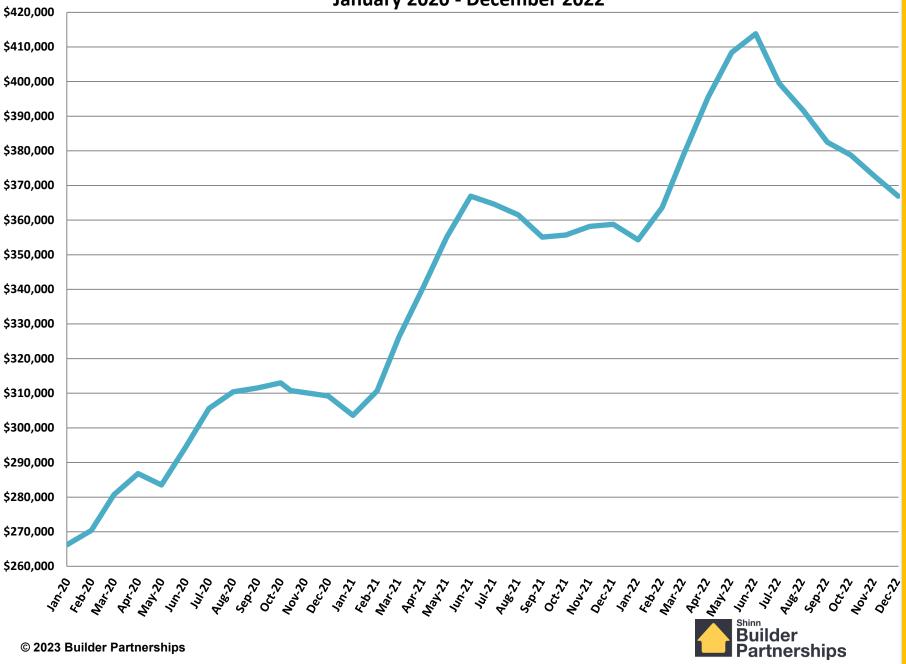
Existing Home Inventory January 2020 - December 2022



Months of Existing Home Supply January 2020 - December 2022



Median Existing Home Sales Price January 2020 - December 2022



Questions and Comments



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