HOUSING ECONOMY 1959 - 2025



Housing Chart Pack: June 2025

Presented by:



Charles C. Shinn, Jr., Ph.D. Shinn Group / Builder Partnerships July 31, 2025

Historical Housing Cycles

Single-Family Starts (000), US Census Bureau - 1959 – 2009

Peak		Low		Duration	
Month & Year	Number	Month & Year	Number	Months	Percent Decline
Jan – 59	1,336	Dec – 60	841	23	-37.05%
Sep – 63	1,106	Oct – 66	597	37	-46.02%
Jan – 72	1,409	Feb – 75	667	37	-52.44%
Dec – 77	1,530	Nov – 81	538	47	-64.84%
Jan – 86	1,270	Jan – 91	604	60	-52,44%
Nov – 05	1,808	Jan – 09	357	39	-80.25%



Great Housing Recession November 2005 through January 2009

- Single Family Housing Starts
 - Decrease in Annualized Monthly Single Family Starts Rate
 - ■November 2005

1,808,000 starts

☐January 2009

- 357,000 starts
- - Lost approximately half of the homebuilders
 - □ Lost about half of the trade contractors and tradesmen
- Covid-19 Pandemic Lockdown's Impact on Housing
 - ✓ March 12, 2020 April 30, 2020
 - □ 33.8% drop in single family starts rate
 - Strong "V" shape recovery



History of New Housing Cycles Charts

Annual Statistics

Total, Single & Multifamily Starts

New Home Sales

1959 - 2024



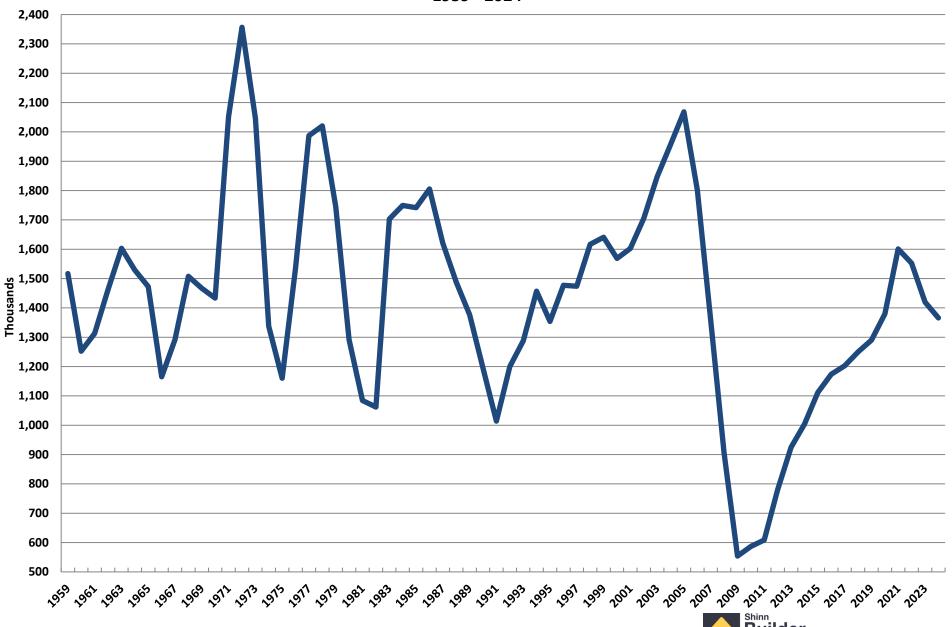
1959 – 2024 Annual Housing Statistics

Total, Single Family, & Multifamily
Starts and Sales

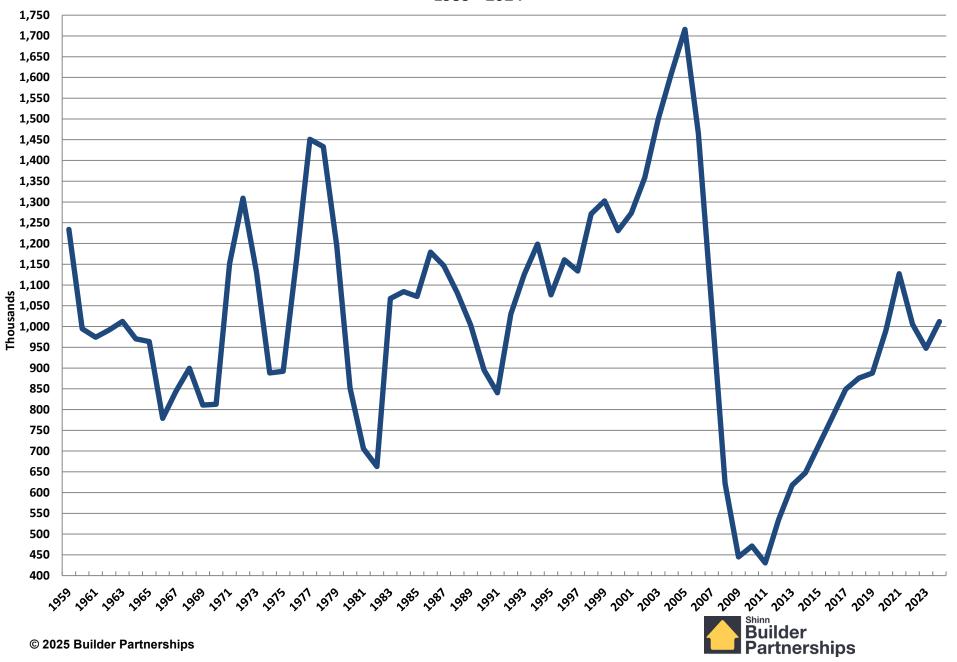
Manufactured Home Shipments



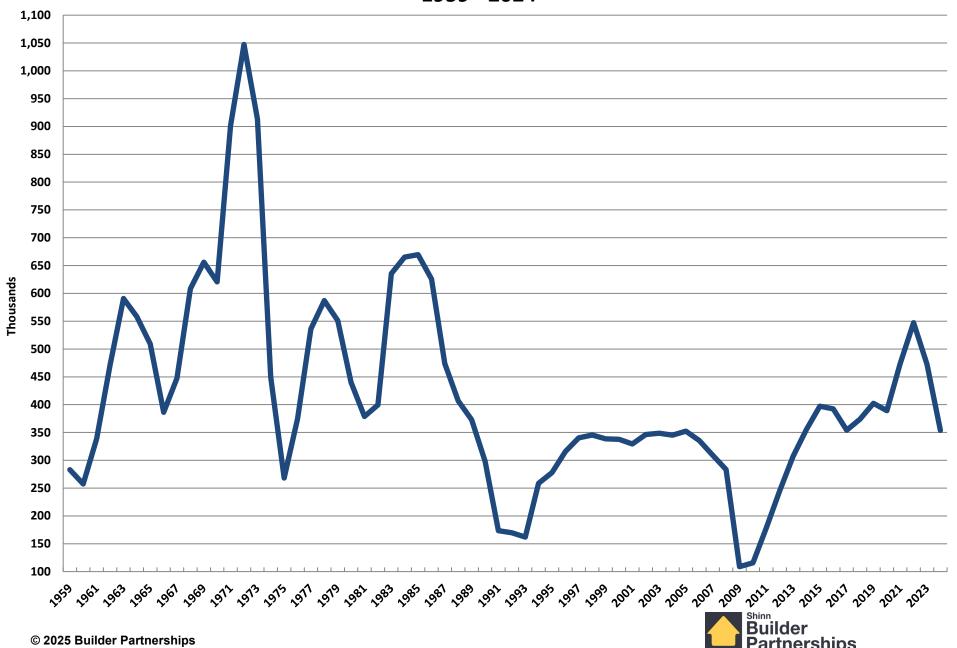
Annual Total Housing Starts



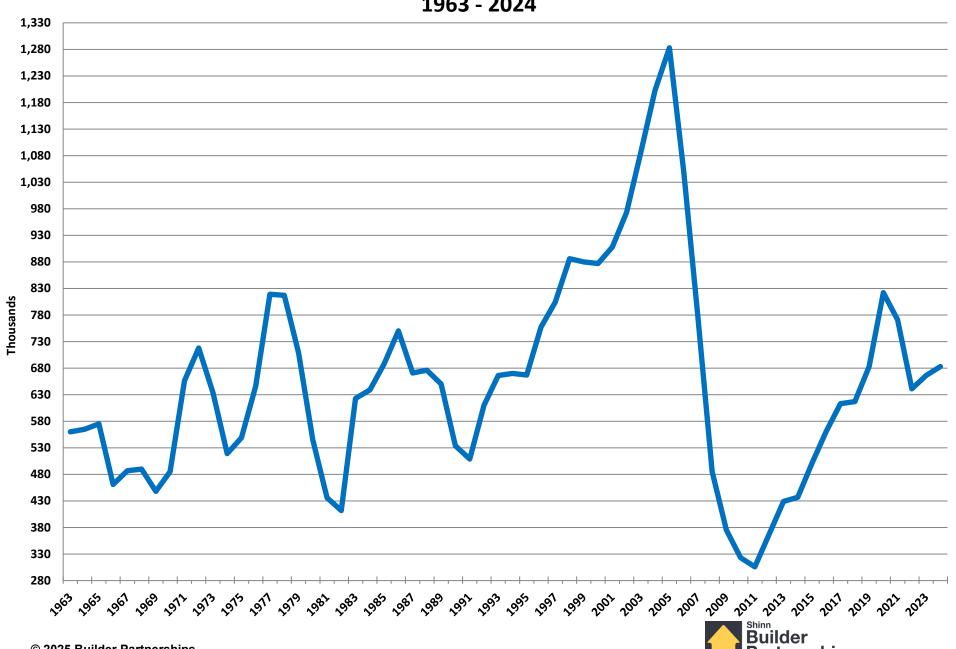
Annual Single Housing Starts



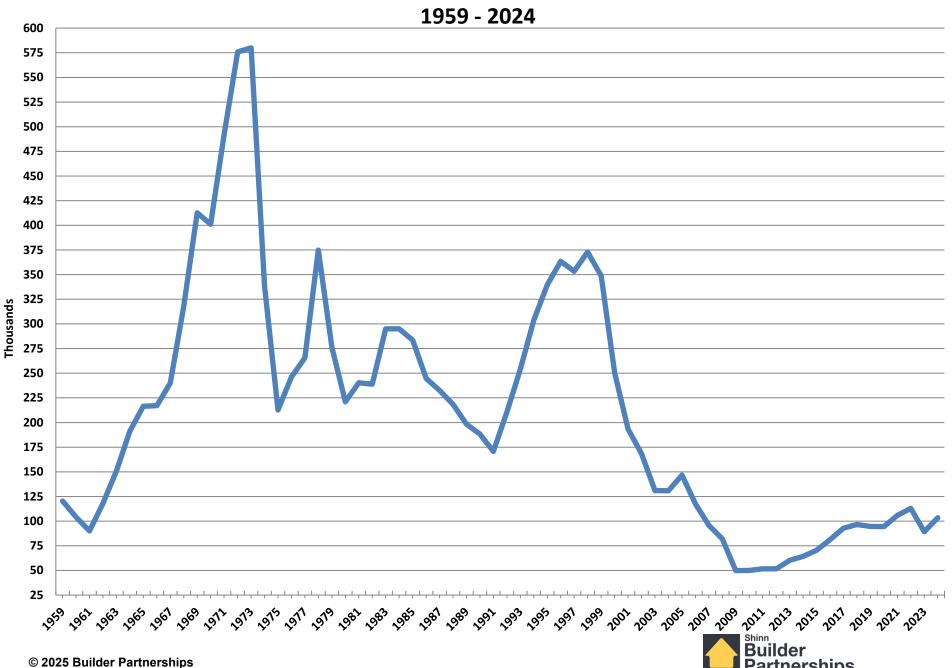
Annual Multifamily Housing Starts 1959 - 2024



Annual Home Sales 1963 - 2024



Annual Manufactured Home Shipments



December 1977 – November 1981 Housing Cycle Declined 64.84%

Annual Housing Statistical Charts 1978 - 2024



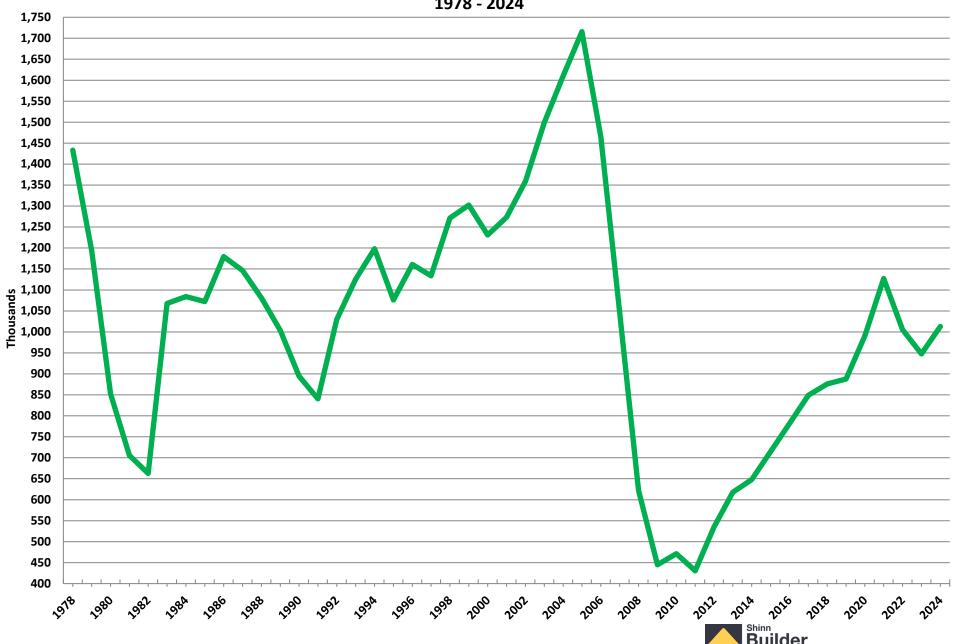
1978 – 2024 Annual Housing Statistics

Total Starts
Single Family Starts
Multifamily Starts

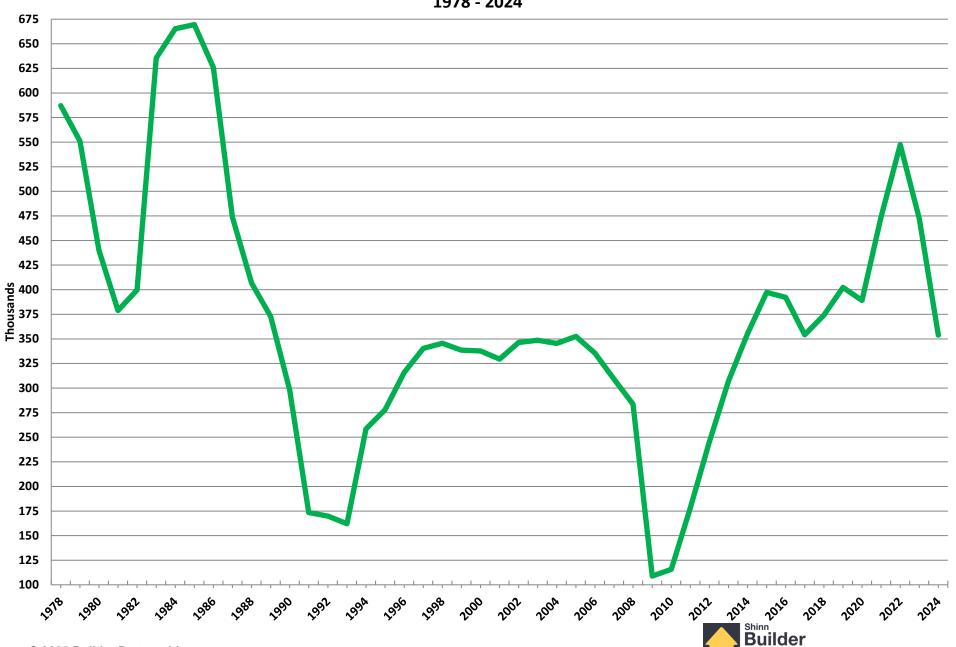


Annual Total Housing Starts 1978 - 2024 2,100 2,000 1,900 1,800 1,700 1,600 1,500 1,400 yonsaud 1,300 1,200 1,100 1,000 900 800 700 600 500 2020 2002 2006 2008 © 2025 Builder Partnerships

Annual Single Family Housing Starts



Annual Multifamily Housing Starts



Annual Housing Recovery from January 1986 – January 1991 Recession of 52.44%

Annual New Home Statistical Charts 1991 - 2024



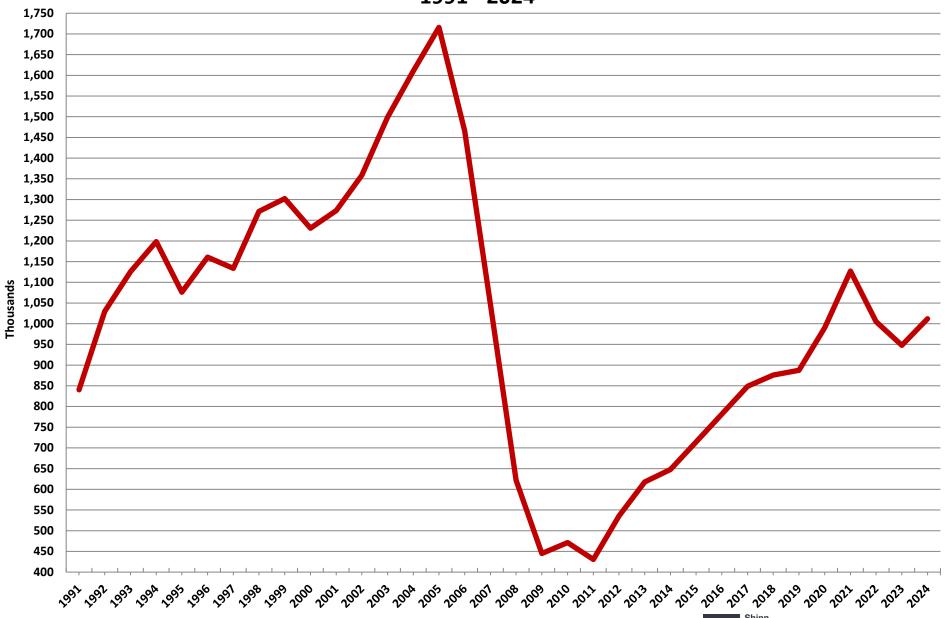
1991 – 2024 Annual Housing Statistics

Housing Starts
Home Sales
Average & Median Sales Price



Annual Housing Starts 1991 - 2024 2,100 2,000 1,900 1,800 1,700 1,600 1,500 1,400 1,300 1,200 1,100 1,000 900 800 700 600 500 © 2025 Builder Partnerships

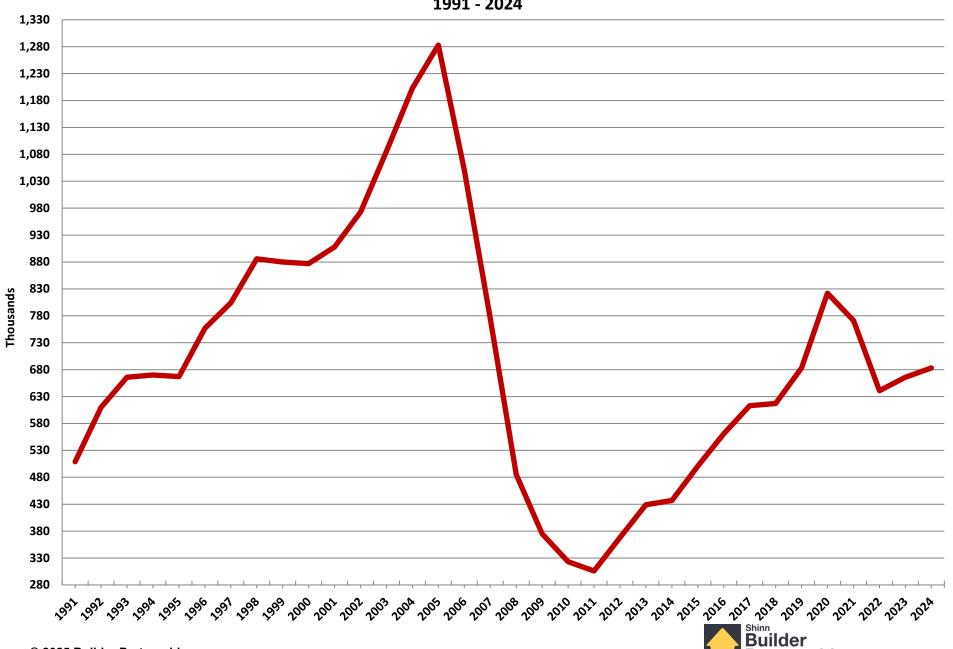
Annual Single Family Starts 1991 - 2024



Annual Multi Family Housing Starts 1991 - 2024



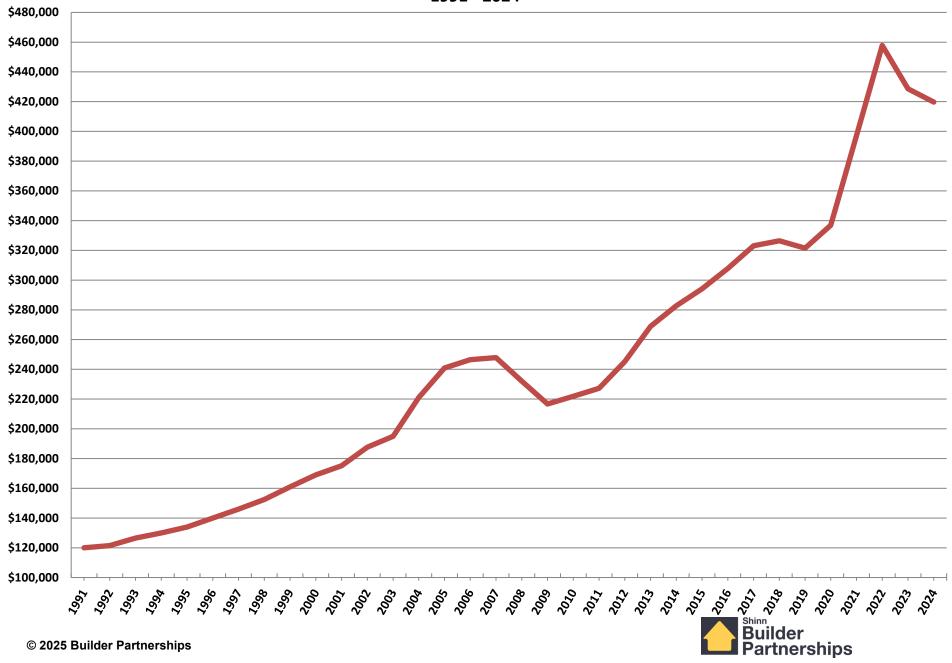
Annual Home Sales



Average New Home Sales Price



Median New Home Sales Price



The Great Housing Recession November 2005 – January 2009 80.25% Decline

Monthly Housing Statistical Charts
September 2005 - Present



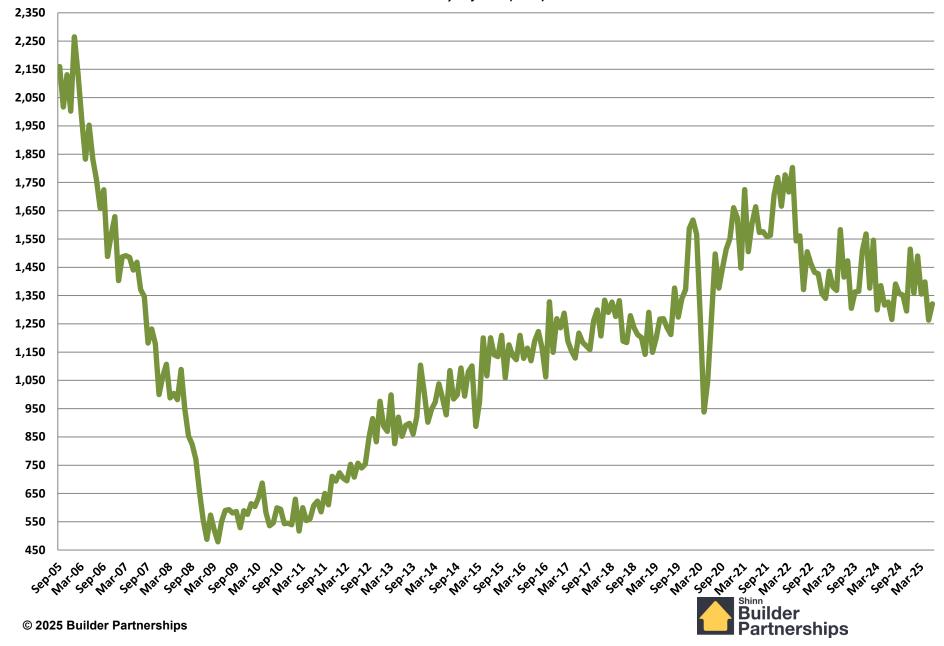
September 2005 – June 2025 Monthly Housing Statistics

Total Housing Starts
Single Family Starts
Multifamily Starts
New Home Sales



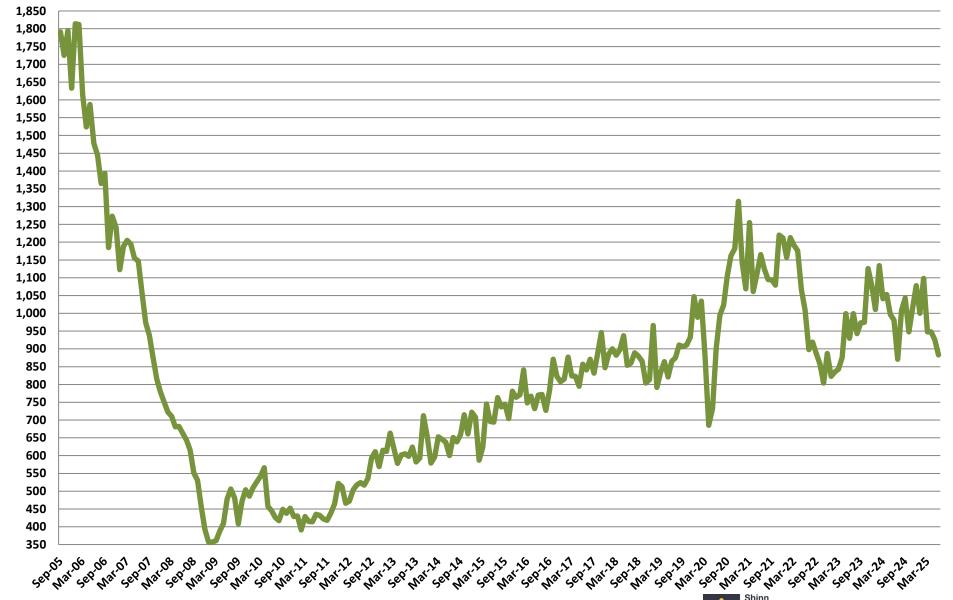
Total New Housing Starts

September 2005 - June 2025



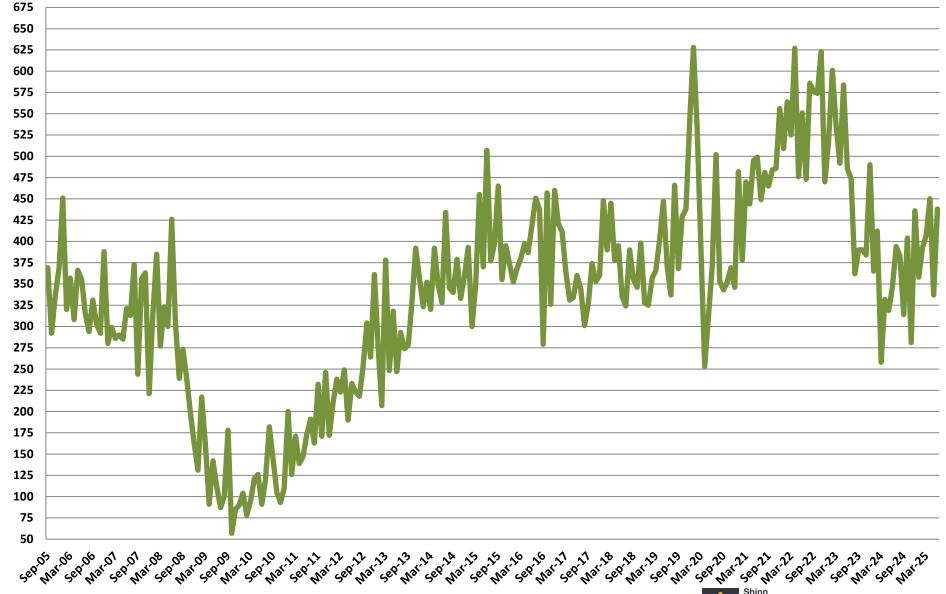
Single Family Starts

September 2005 - June 2025



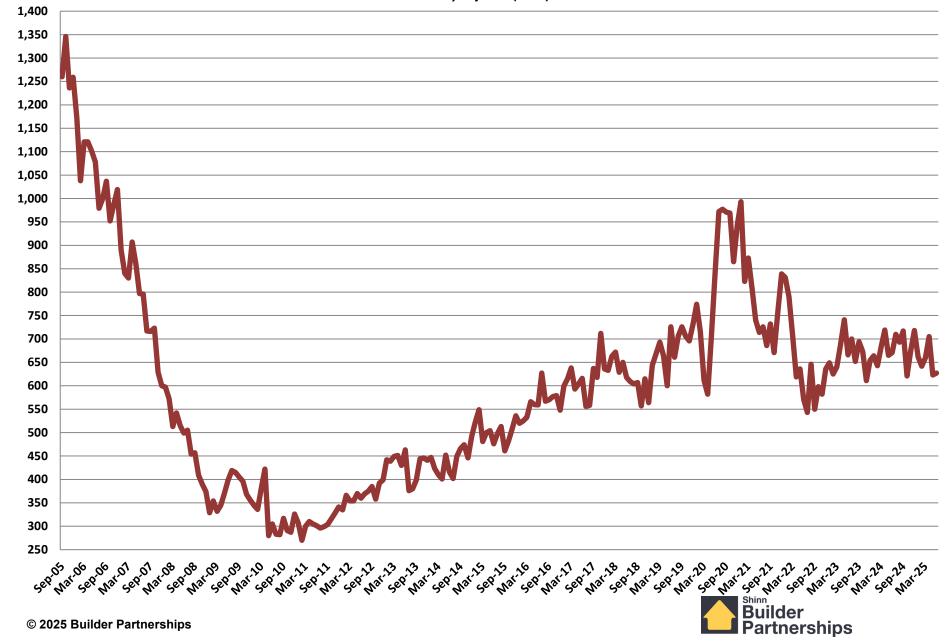
Multifamily Housing Starts

September 2005 - June 2025



New Homes Sales

September 2005 - June 2025



Housing Recovery from Great Housing Recession of 2005-2008

Monthly Housing Statistical Charts
January 2009 - Present



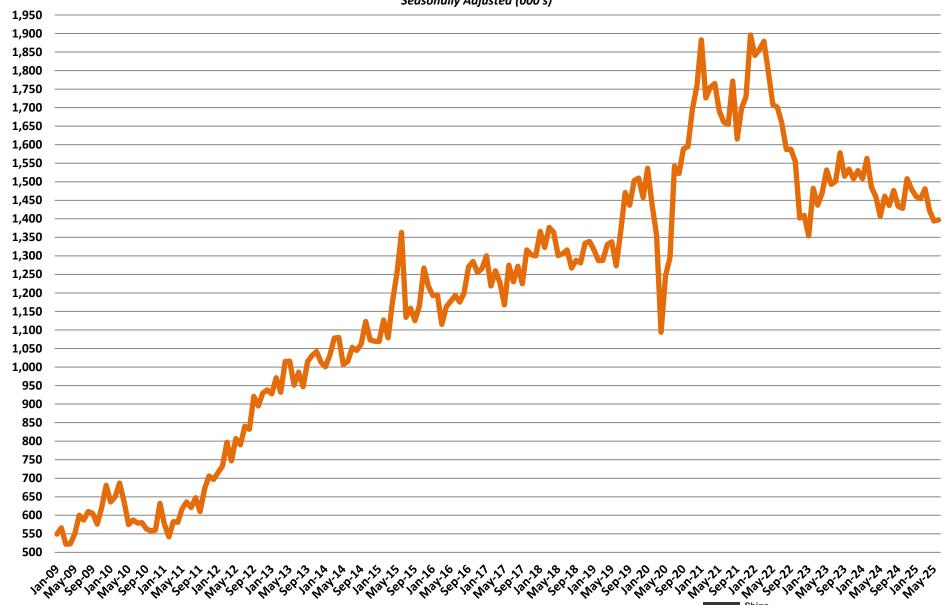
January 2009 – June 2025 Monthly Housing Statistics

Housing Permits
Housing Starts
New Home Sales
Average & Median Sales Price
New Home Inventory



Total New Housing Permits

January 2009 - June 2025



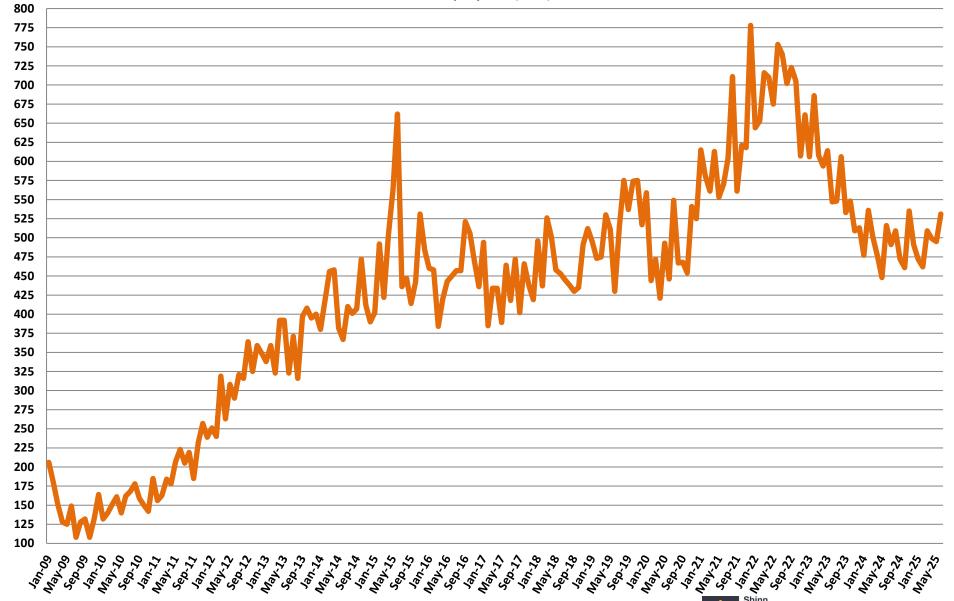
Single Family Permits

January 2009 - June 2025



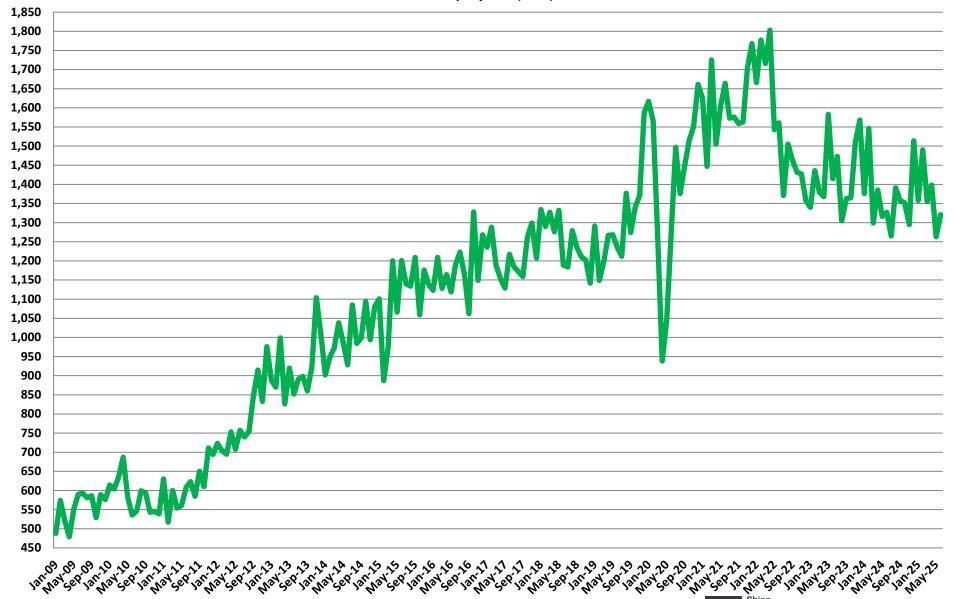
Multi Family Permits

January 2009 - June 2025



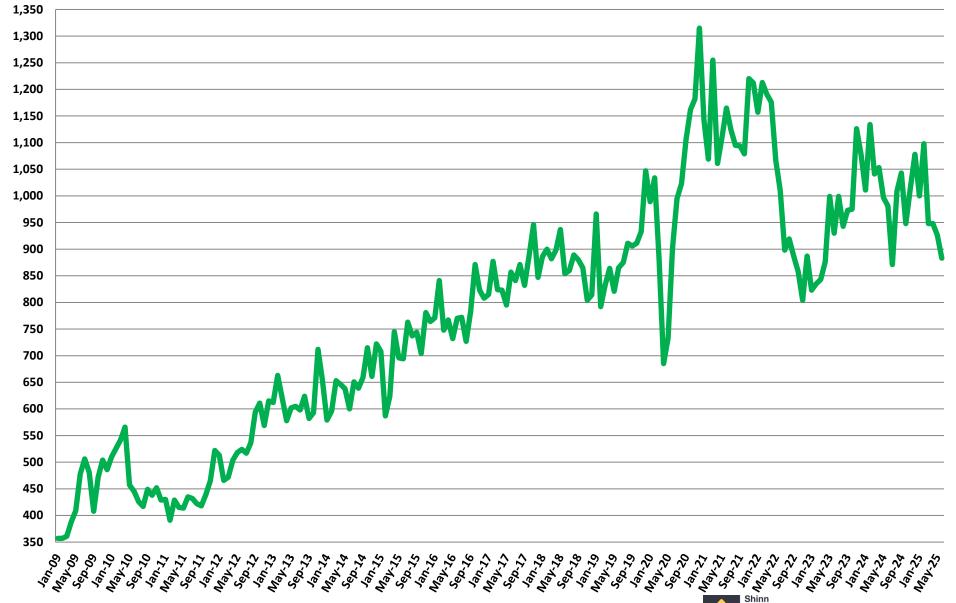
Total New Housing Starts

January 2009 - June 2025



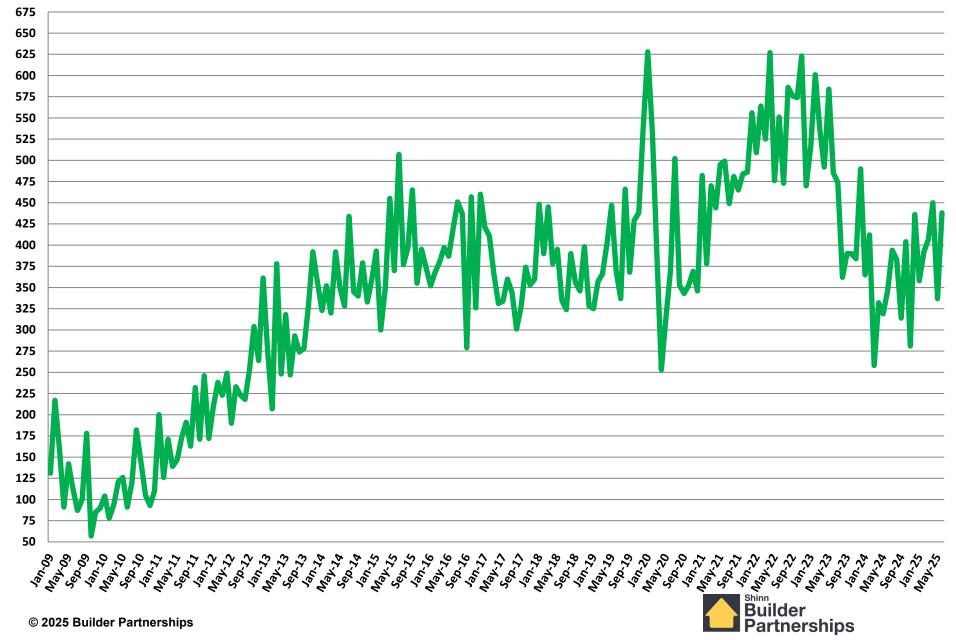
Single Family Starts

January 2009 - June 2025



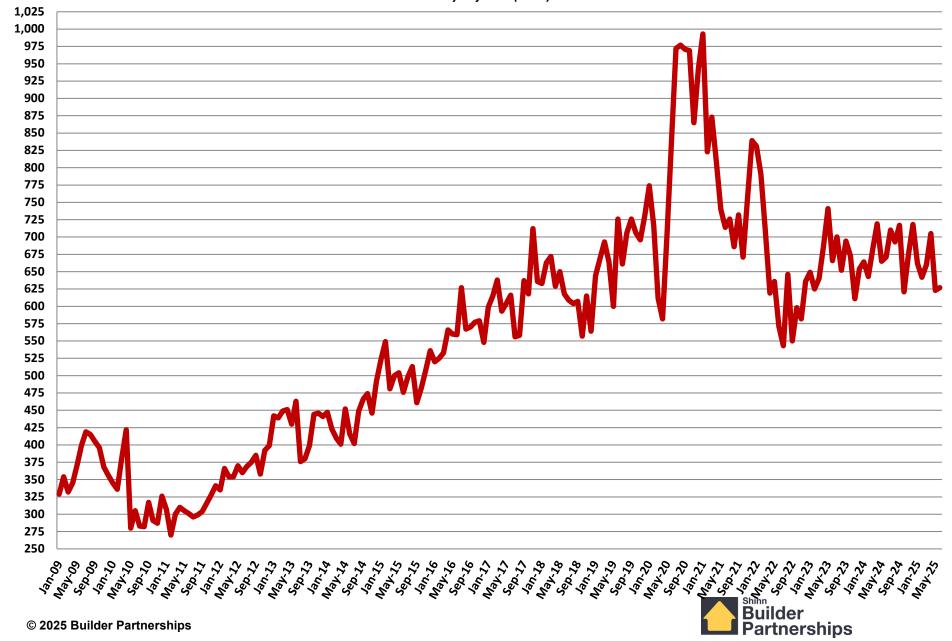
Multi Family Starts

January 2009 - June 2025

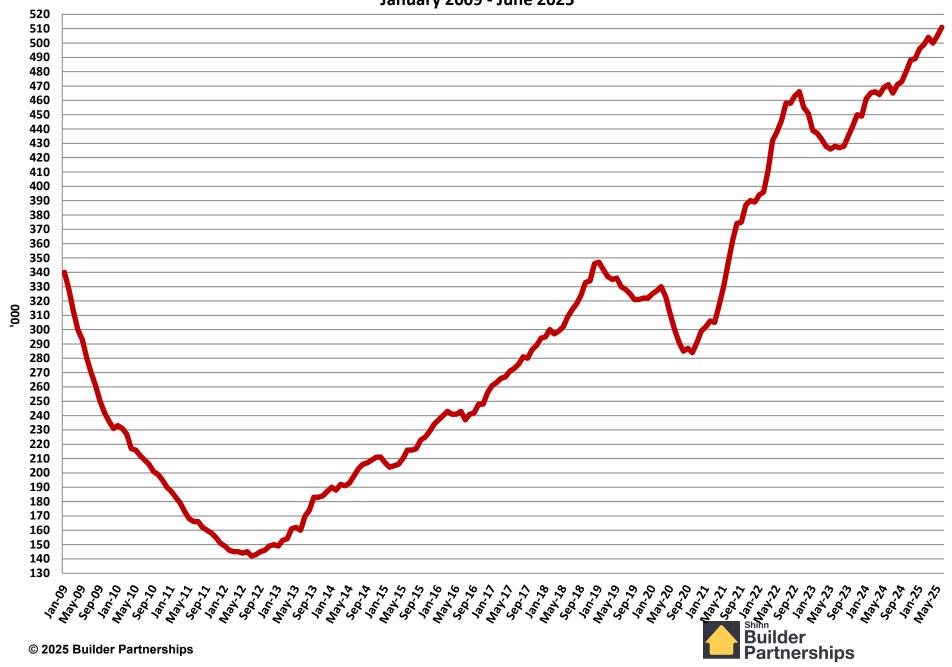


New Home Sales

January 2009 - June 2025

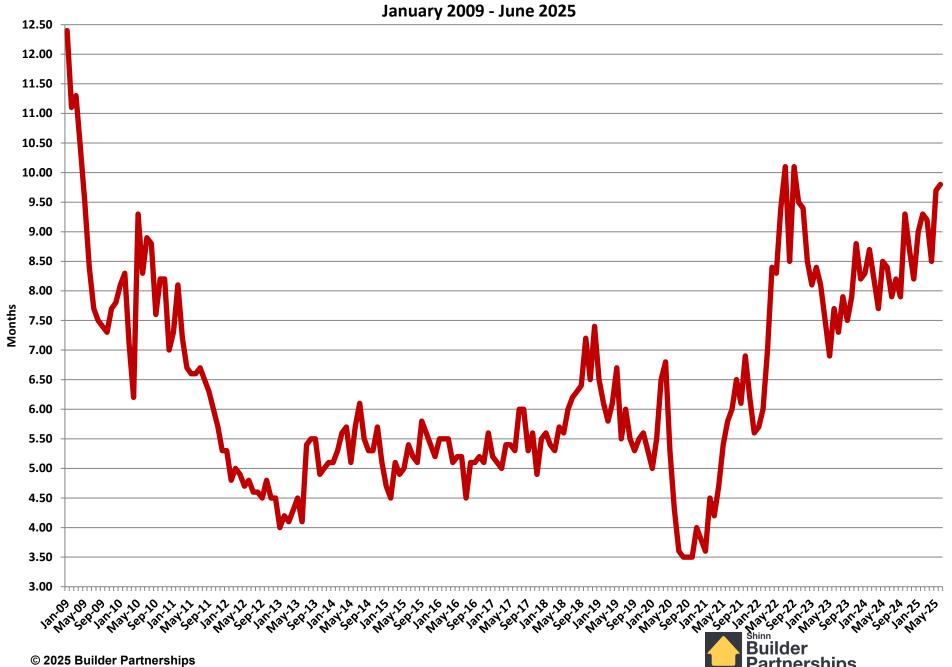


New Home Inventory

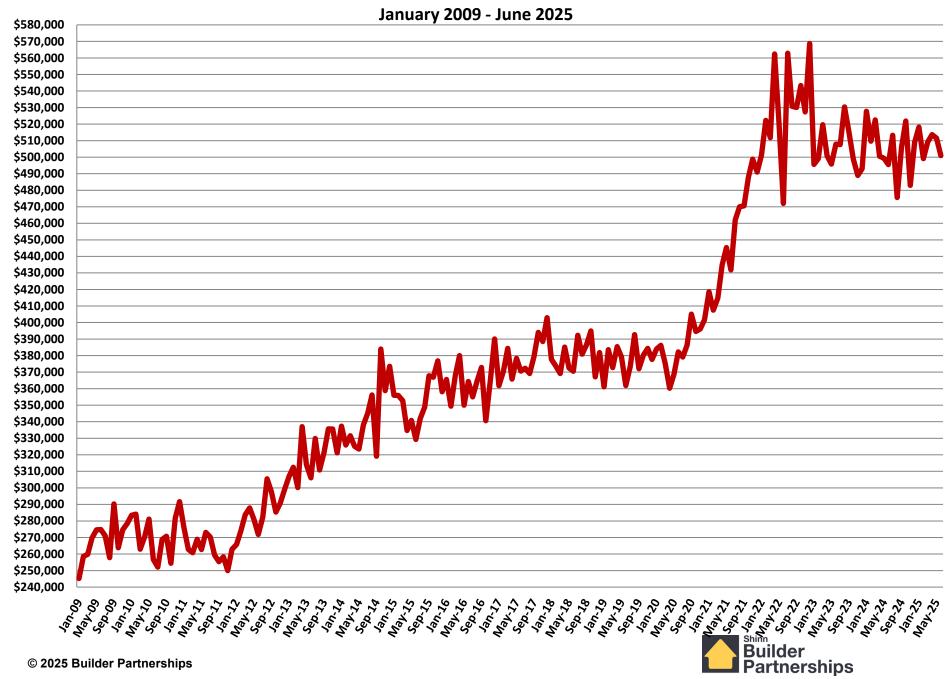


Months of New Home Supply

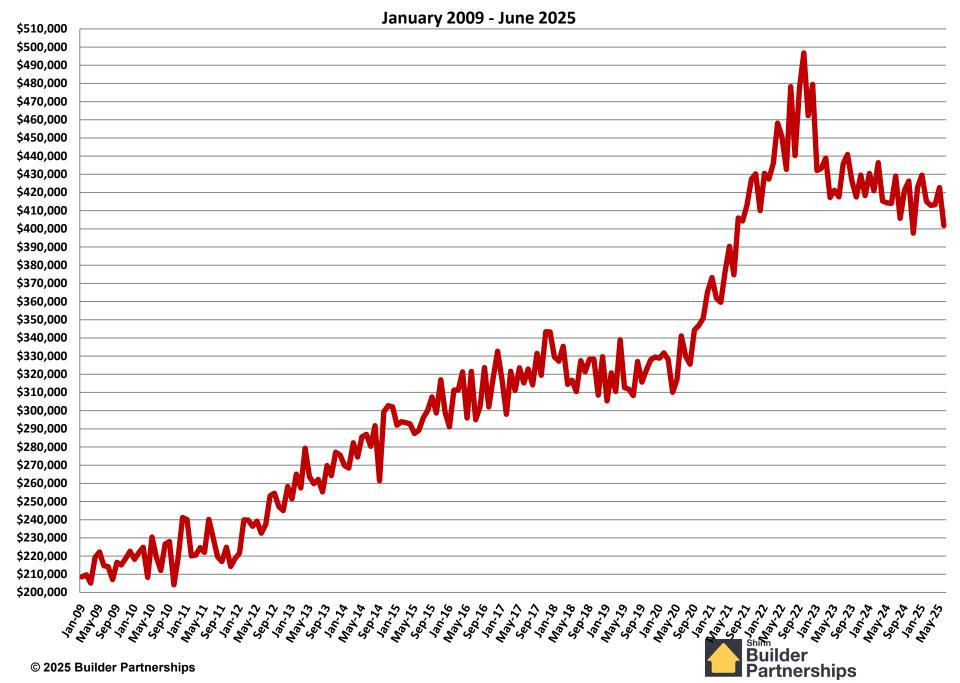




Average New Home Sales Price



Median New Home Sales Price



January 2009 – June 2025 Monthly Housing Statistics

Existing Home Sales

Average Existing Home Sales Price

Median Existing Home Sales Price

Existing Home Inventory



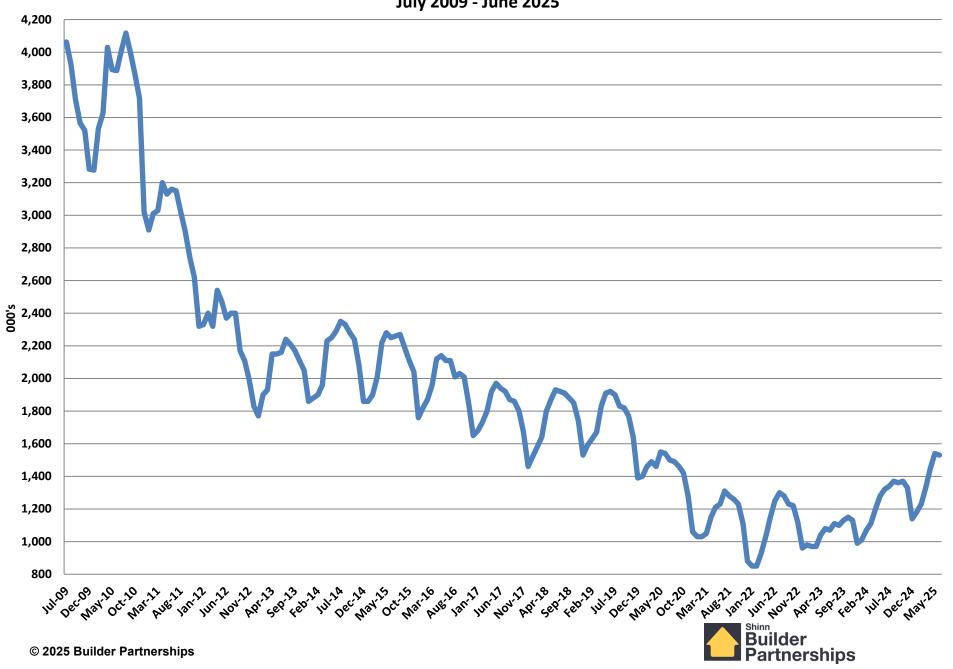
Existing Homes Sales

July 2009 - June 2025



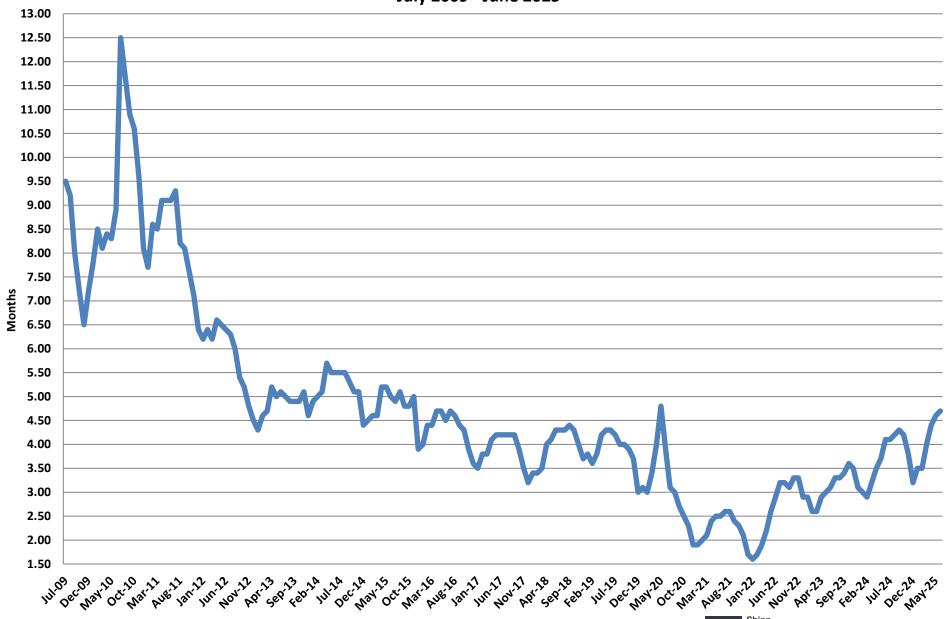
Existing Home Inventory

July 2009 - June 2025



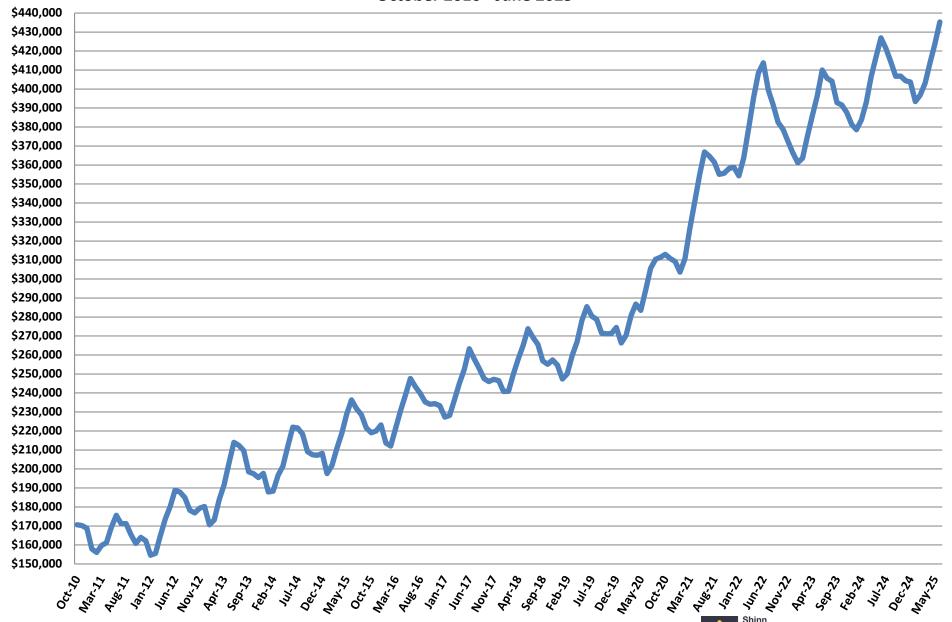
Months of Existing Home Supply

July 2009 - June 2025



Median Existing Home Sales Price

October 2010 - June 2025



2020 Housing Statistical Charts

New & Existing Monthly Housing

January 2020 – Present

Covid 19 Pandemic

March 12 to April 30, 2020



January 2020 – June 2025 Monthly Housing Statistics

New Housing Permits New Housing Starts New & Existing Home Sales New & Existing Home Inventory New & Existing Average Sales Price New & Existing Median Sales Price



Total New Housing Permits

January 2020 - June 2025



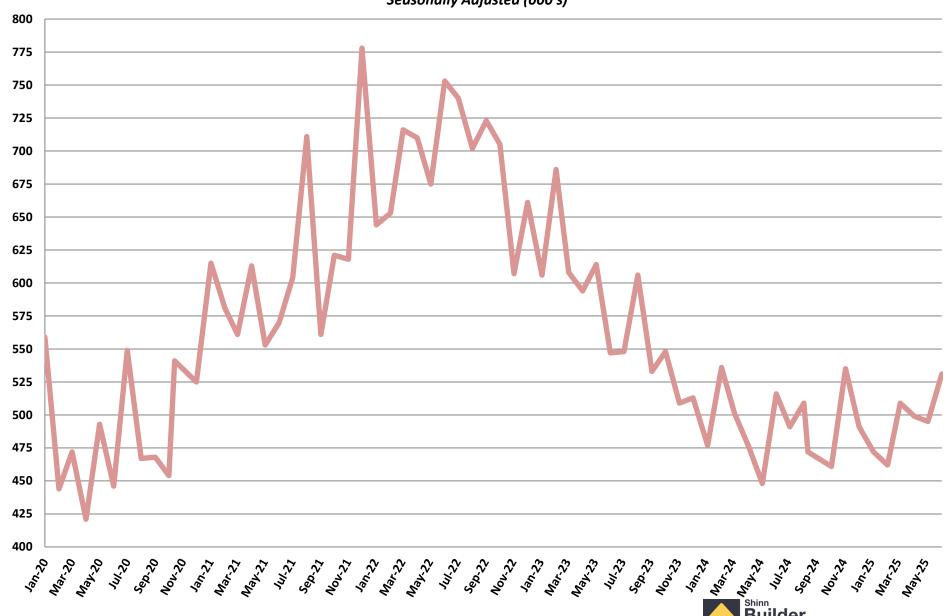
Single Family Permits

January 2020 - June 2025



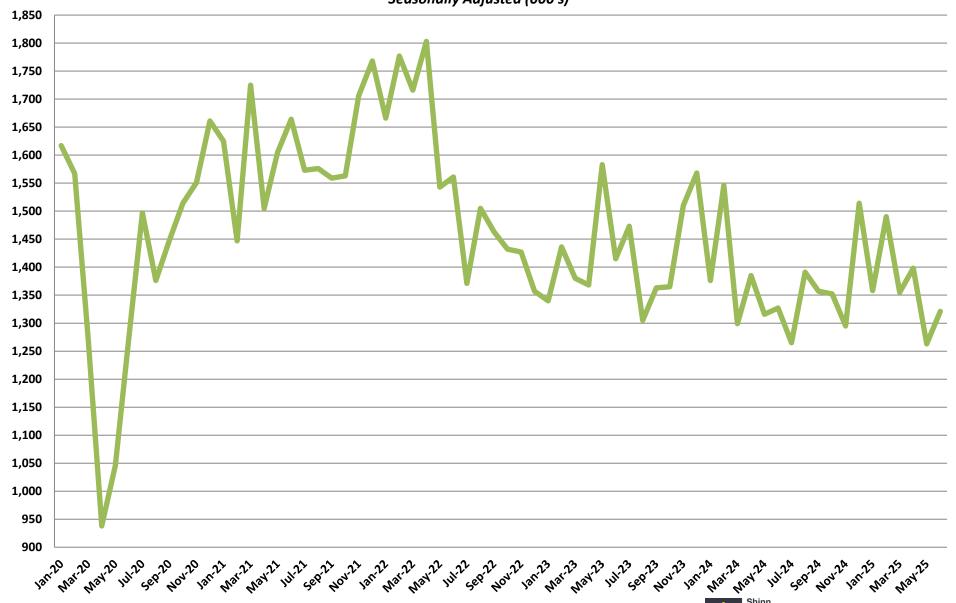
Multi Family Permits

January 2020 - June 2025 Seasonally Adjusted (000's)

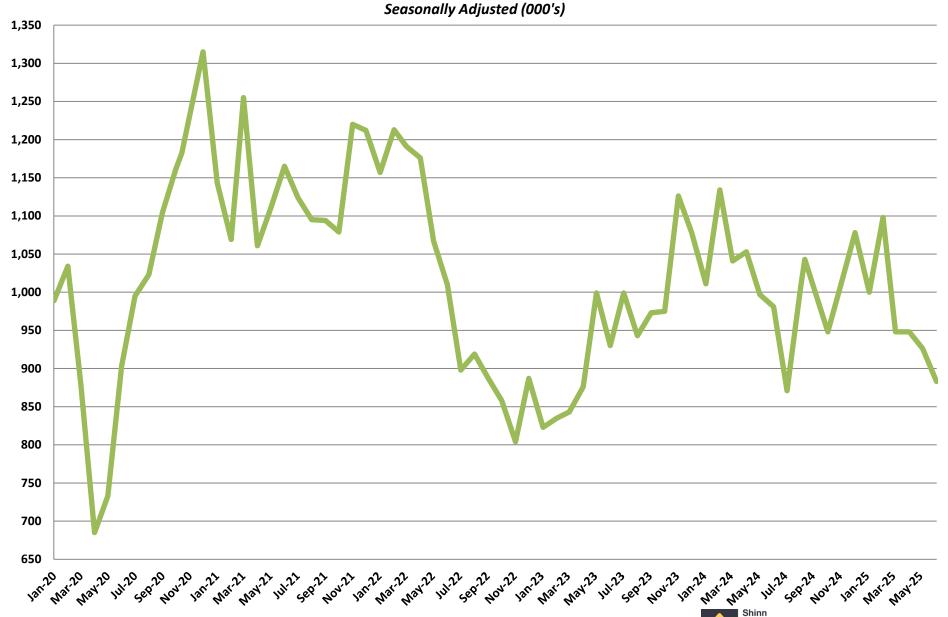


Total New Housing Starts

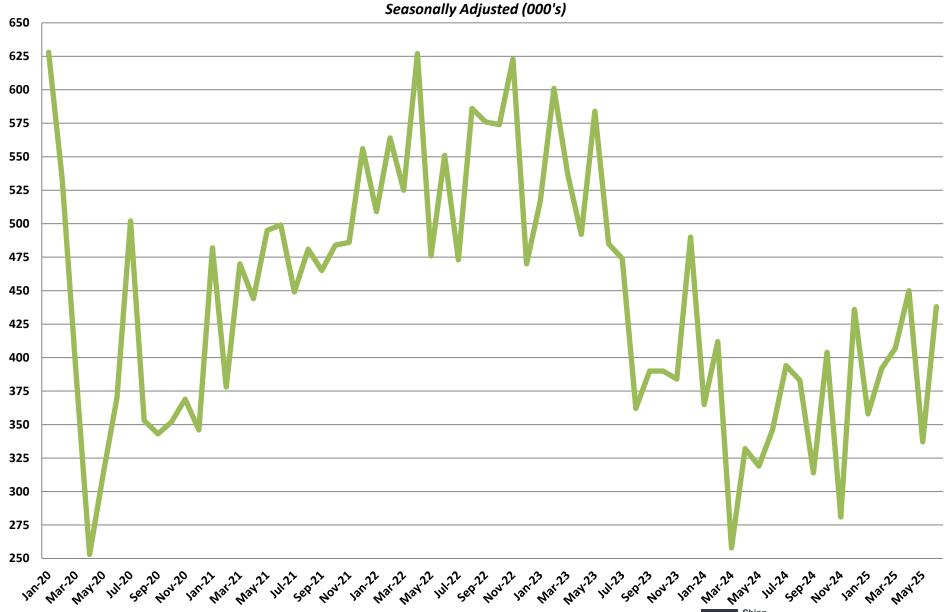
January 2020 - June 2025 Seasonally Adjusted (000's)



Single Family Housing Starts

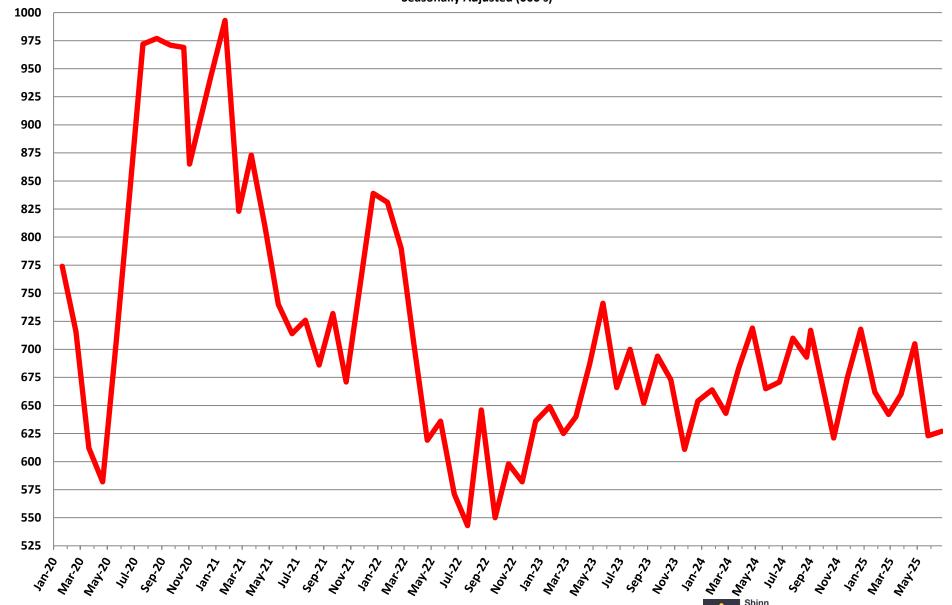


Multifamily Housing Starts

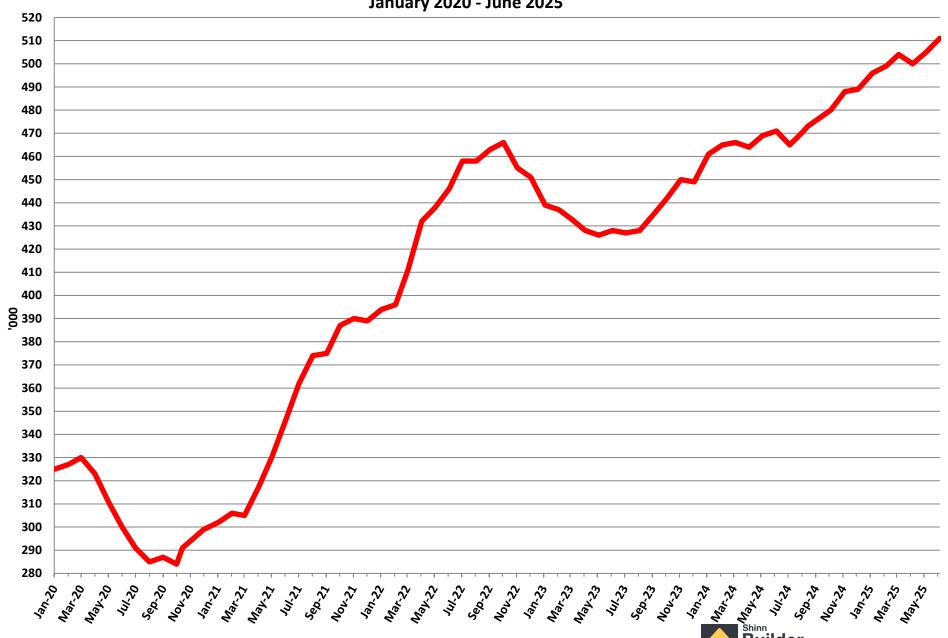


New Home Sales

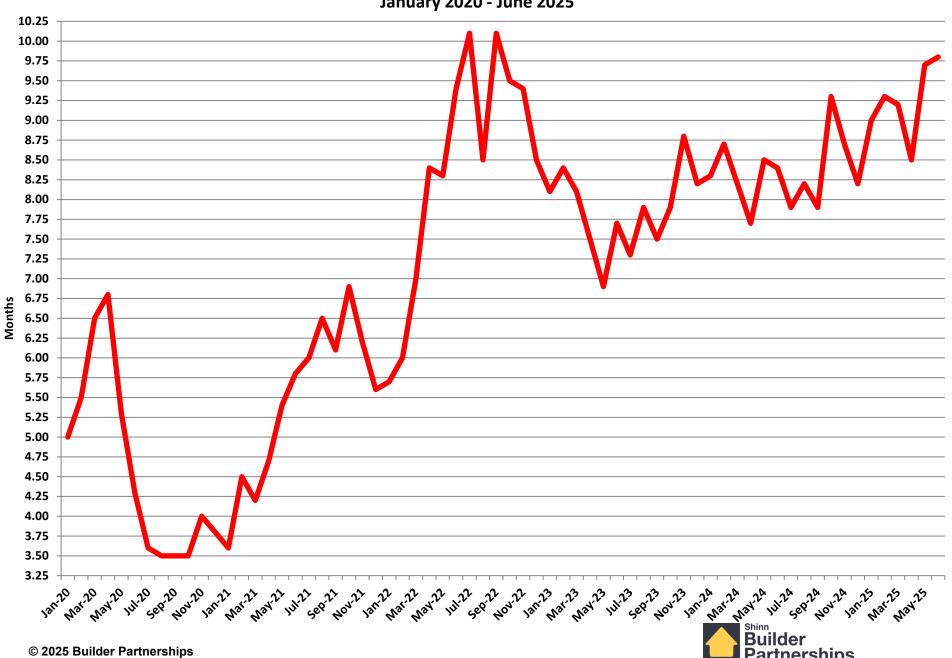
January 2020 - June 2025



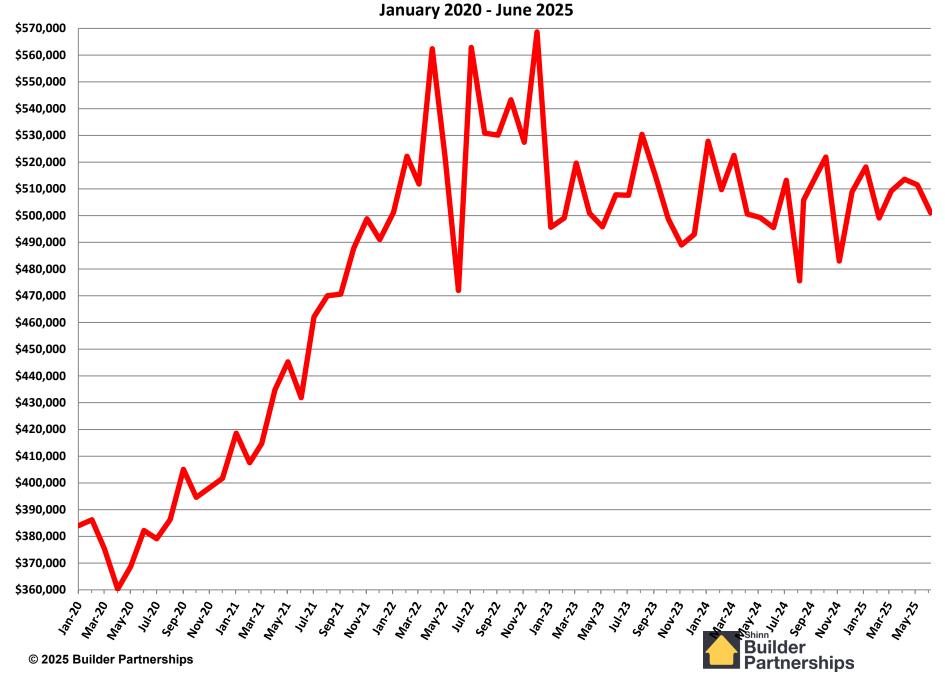
New Home Inventory



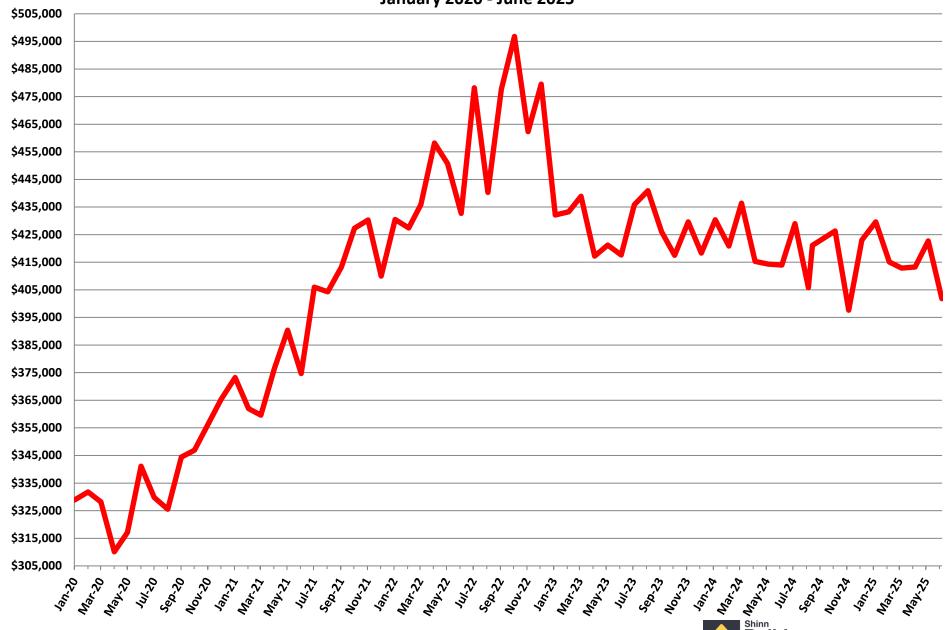
Months of New Home Supply



Average New Home Sales Price

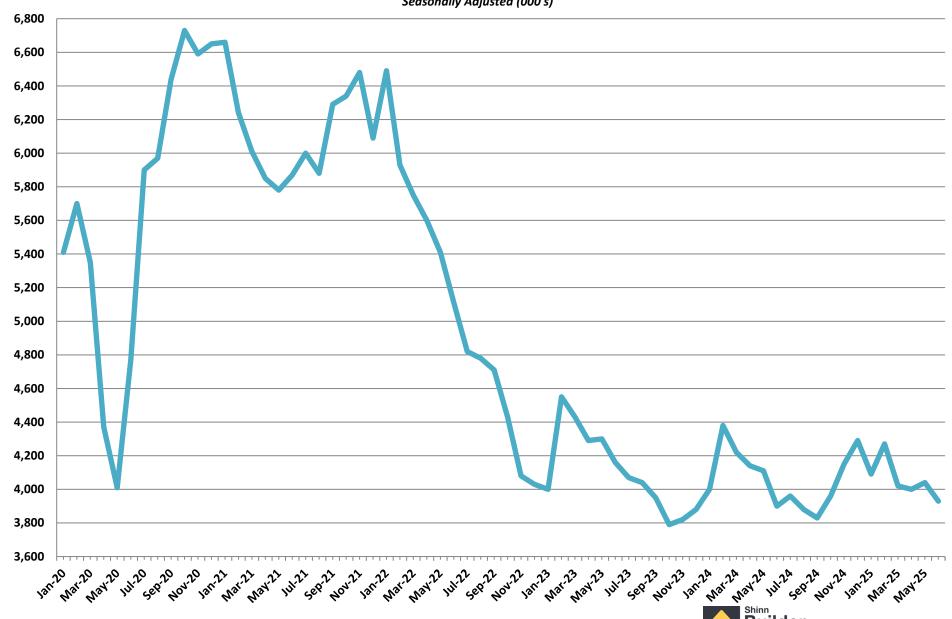


Median New Home Sales Price

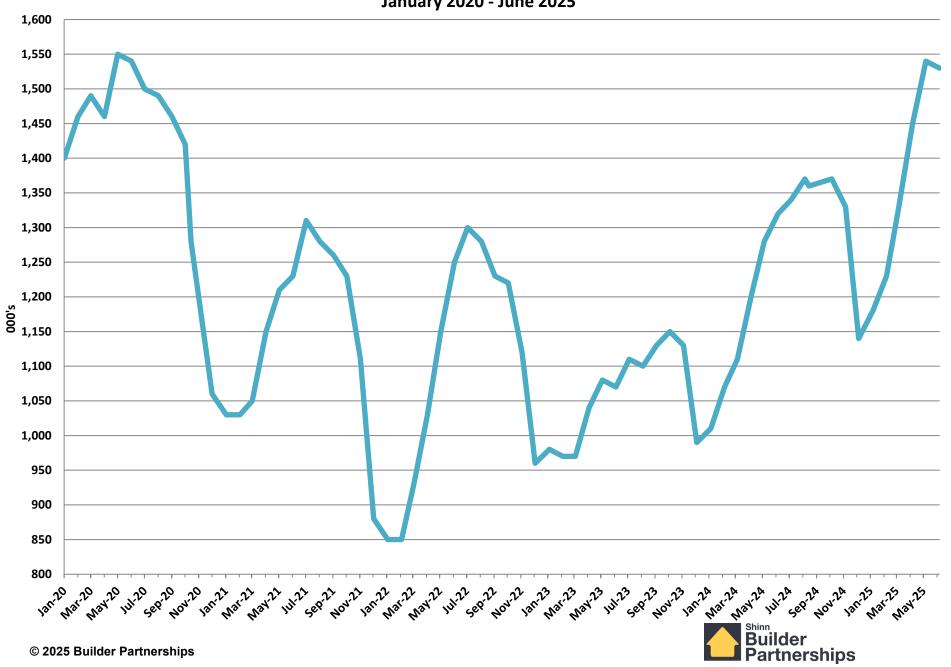


Existing Homes Sales

January 2020 - June 2025 Seasonally Adjusted (000's)

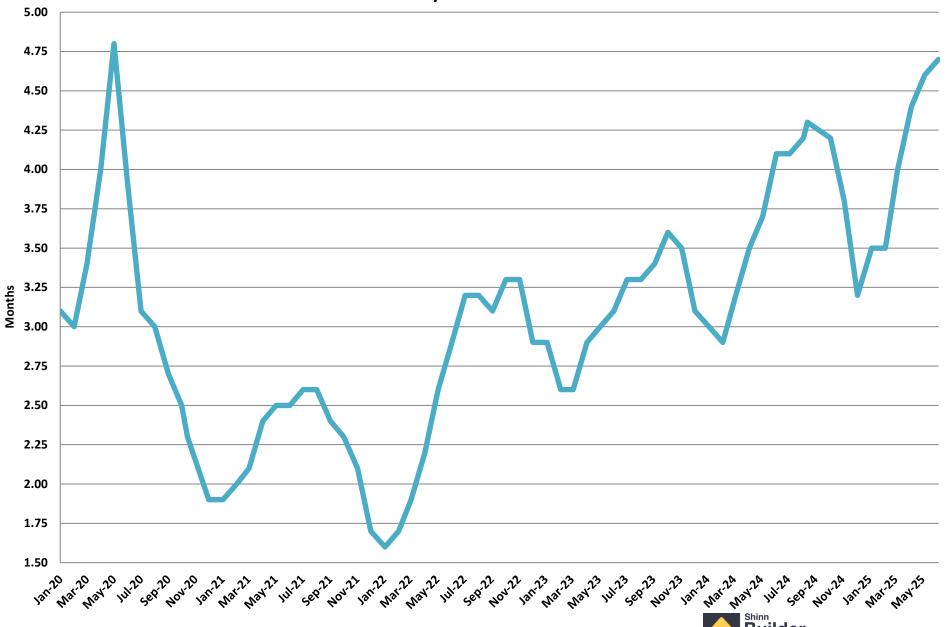


Existing Home Inventory



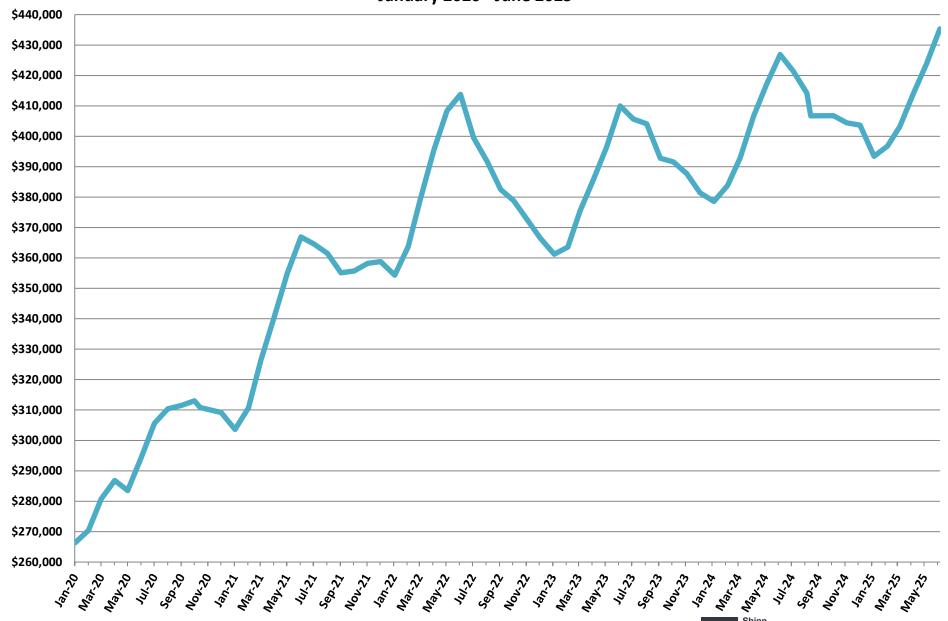
Months of Existing Home Supply

January 2020 - June 2025



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Median Existing Home Sales Price

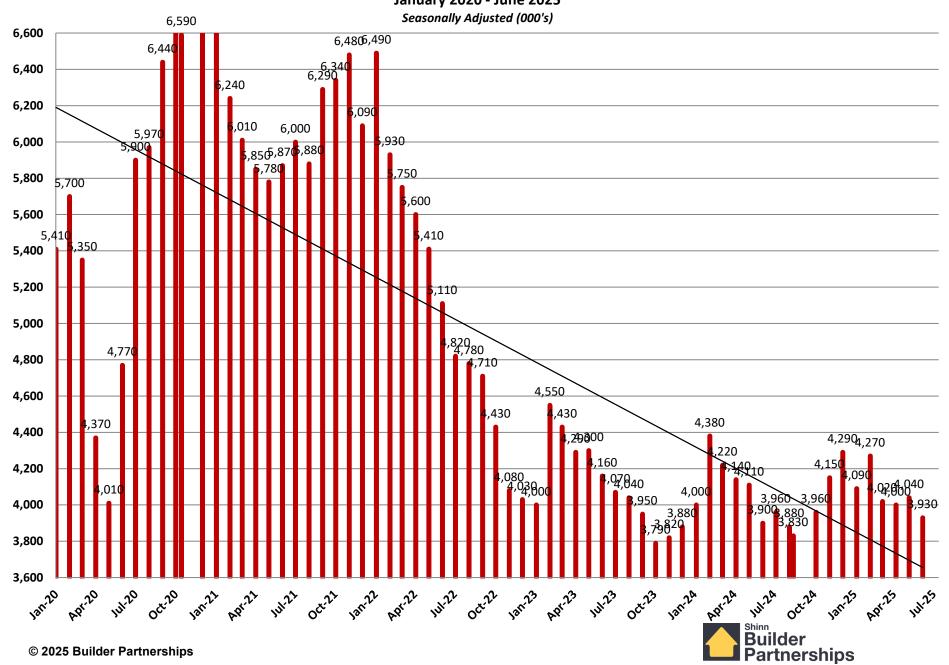


January 2020 – June 2025 Monthly Housing Statistics

Existing Home Sales
Single Family Housing Starts
New Home Sales
30-Year Fixed Mortgage Interest Rates

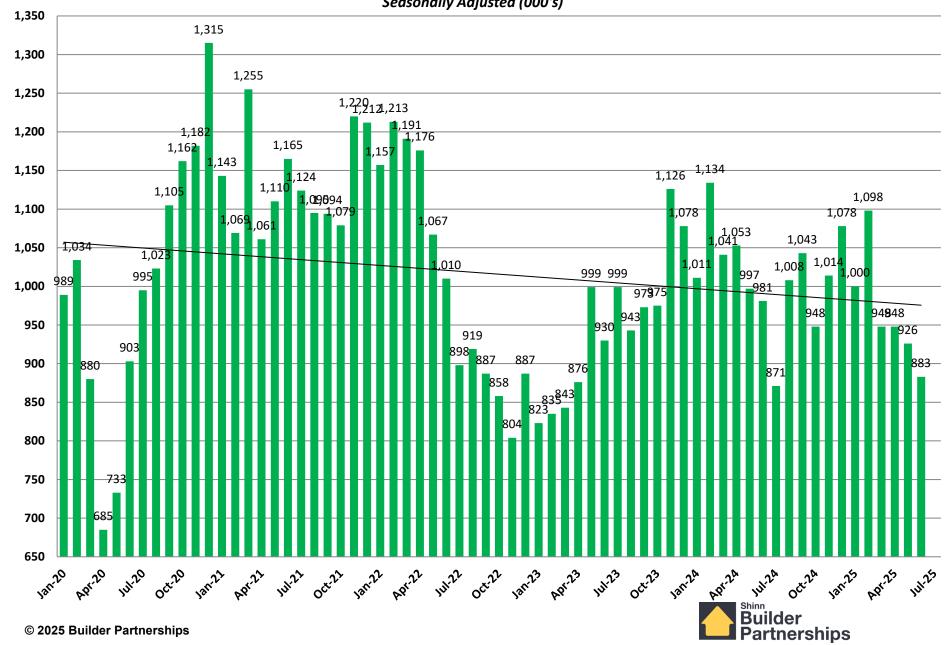


Existing Homes Sales



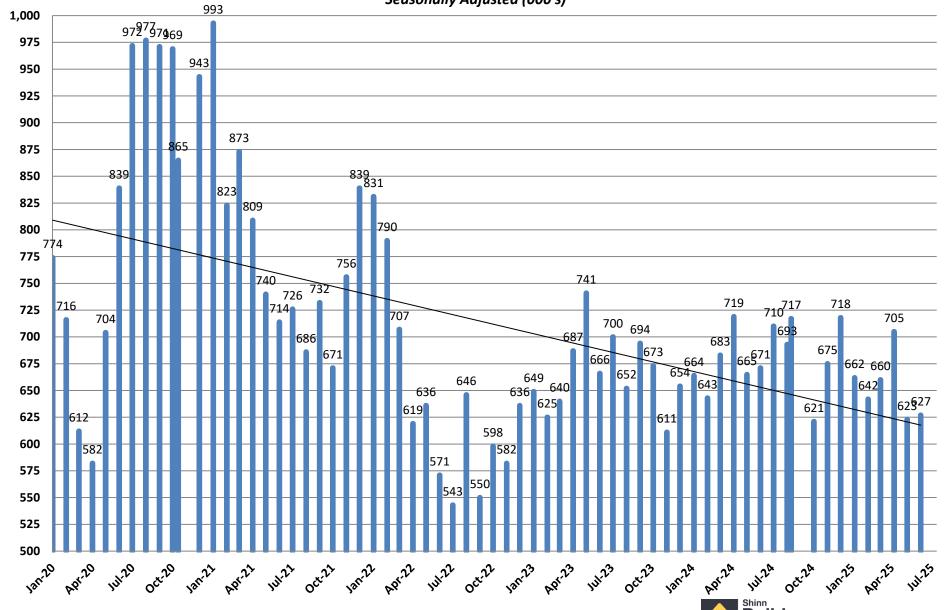
Single Family Housing Starts

January 2020 - June 2025



New Home Sales

January 2020 - Jume 2025



Freddie Mac 30 Year Fixed Rate Mortgage Rate January 2, 2020 – July 31, 2025



Inflation & Mortgage Interest Rate Increase Impact on Housing

June 2022 Inflation Hit 9.1%

Fed Funds Rate Rose to 5.5%

30 Year Mortgage Rate Increased to 7.8%



January 2022 – June 2025 Monthly Housing Statistics

Existing Home Sales

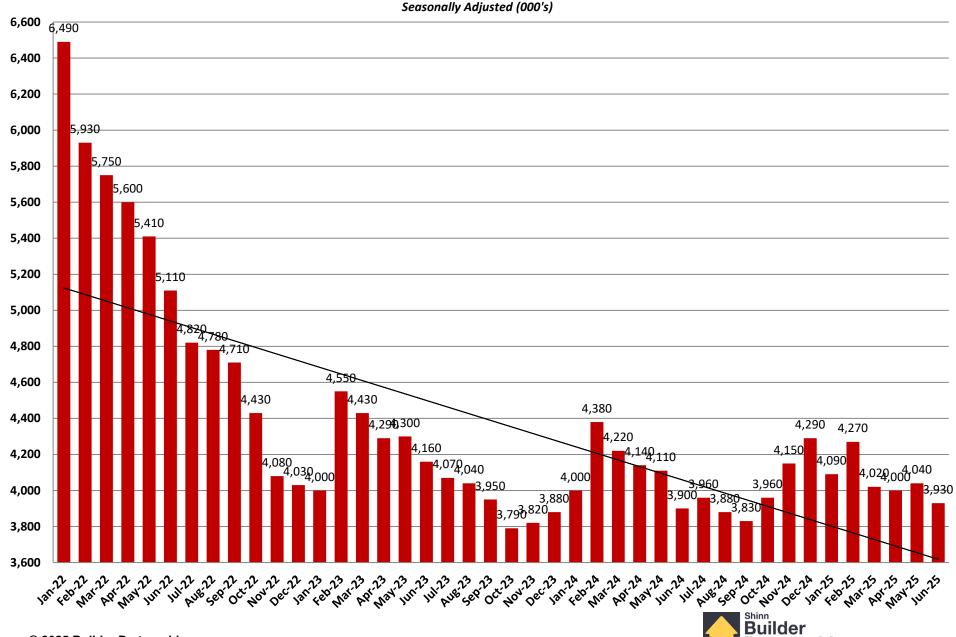
Single Family Housing Starts

New Home Sales

30-Year Fixed Mortgage Interest Rates

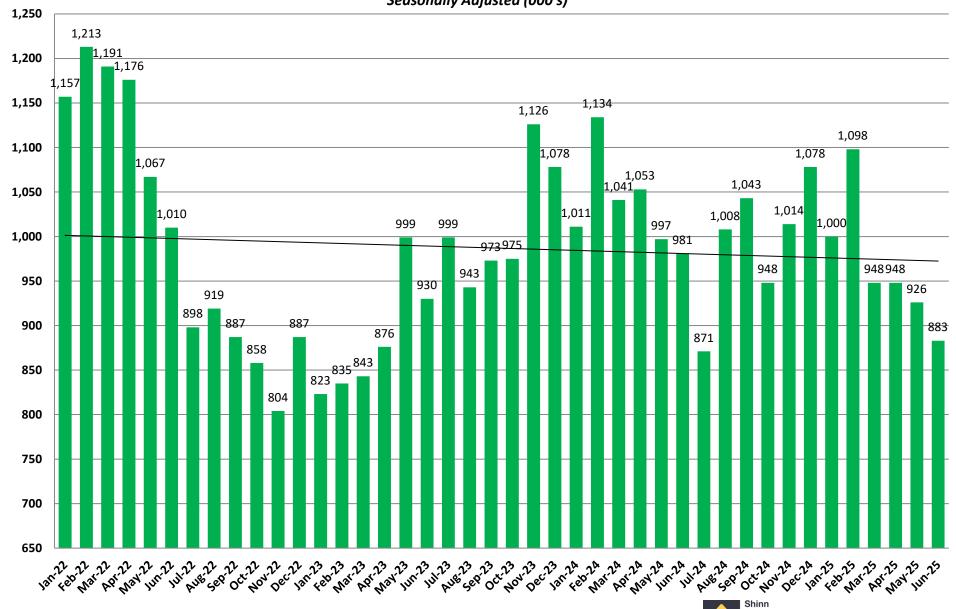


Existing Homes Sales



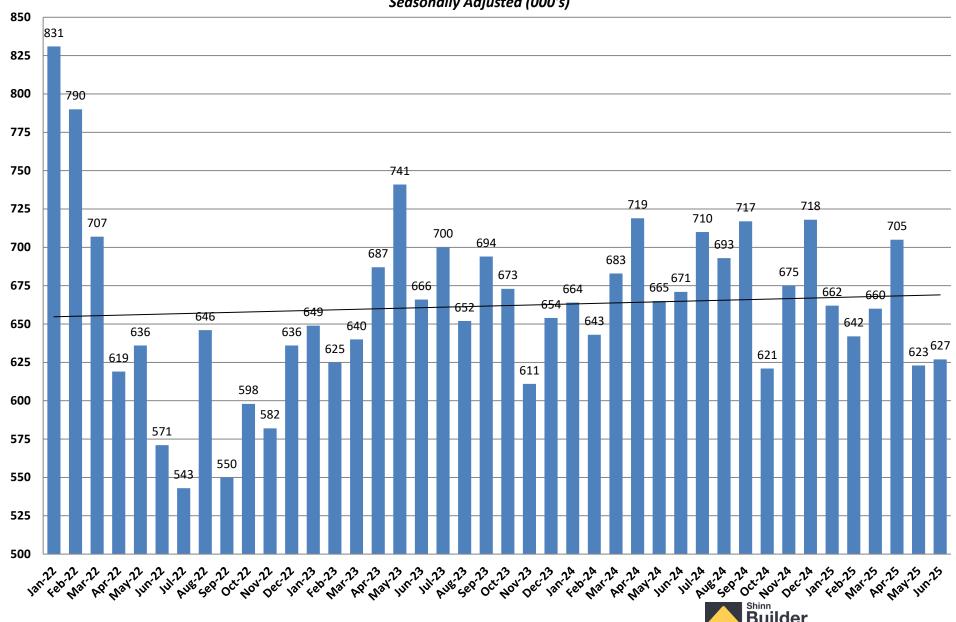
Single Family Housing Starts

January 2022 - June 2025



New Home Sales

January 2022 - June 2025



Freddie Mac 30 Year Fixed Rate Mortgage Rate December 23, 2021 – July 31, 2025



Questions and Comments



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