HOUSING ECONOMY 1959 -2022



Housing Chart Pack: September 2022

Presented by:



Charles C. Shinn, Jr., Ph.D.

President, The Shinn Group /
Builder Partnerships

October 31, 2022

Historical Housing Cycles

Single-Family Starts (000), US Census Bureau - 1959 – 2009

Peak		Low		Duration	
Month & Year	Number	Month & Year	Number	Months	Percent Decline
Jan – 59	1,336	Dec – 60	841	23	-37.05%
Sep – 63	1,106	Oct – 66	597	37	-46.02%
Jan – 72	1,409	Feb – 75	667	37	-52.44%
Dec – 77	1,530	Nov – 81	538	47	-64.84%
Jan – 86	1,270	Jan – 91	604	60	-52.44%
Nov – 05	1,808	Jan – 09	357	39	-80.25%

Great Housing Recession November 2005 through January 2009

- ➤ Single Family Housing Starts
 - ✓ Decrease in Annualized Monthly Single Family Starts Rate
 - ■November 2005

1,808,000 starts

☐January 2009

357,000 starts

- - □ Lost approximately half of the homebuilders
 - Lost about half of the trade contractors and tradesmen
- Covid-19 Pandemic Lockdown's Impact on Housing
 - ✓ March 12, 2020 April 30, 2020
 - □ 33.8% drop in single family starts rate
 - Strong "V" shape recovery



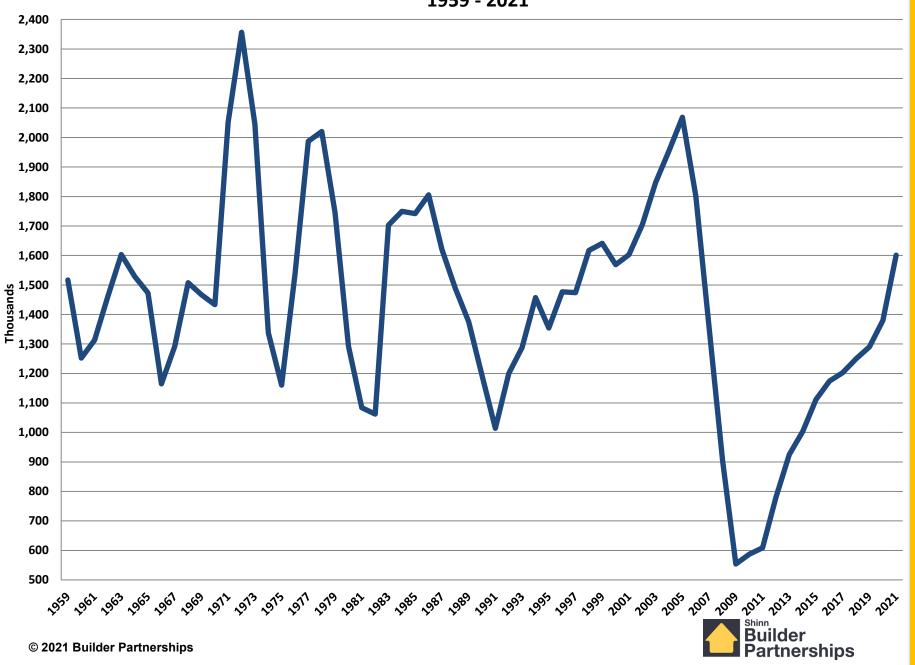
1959 – 2021 Annual Housing Statistics

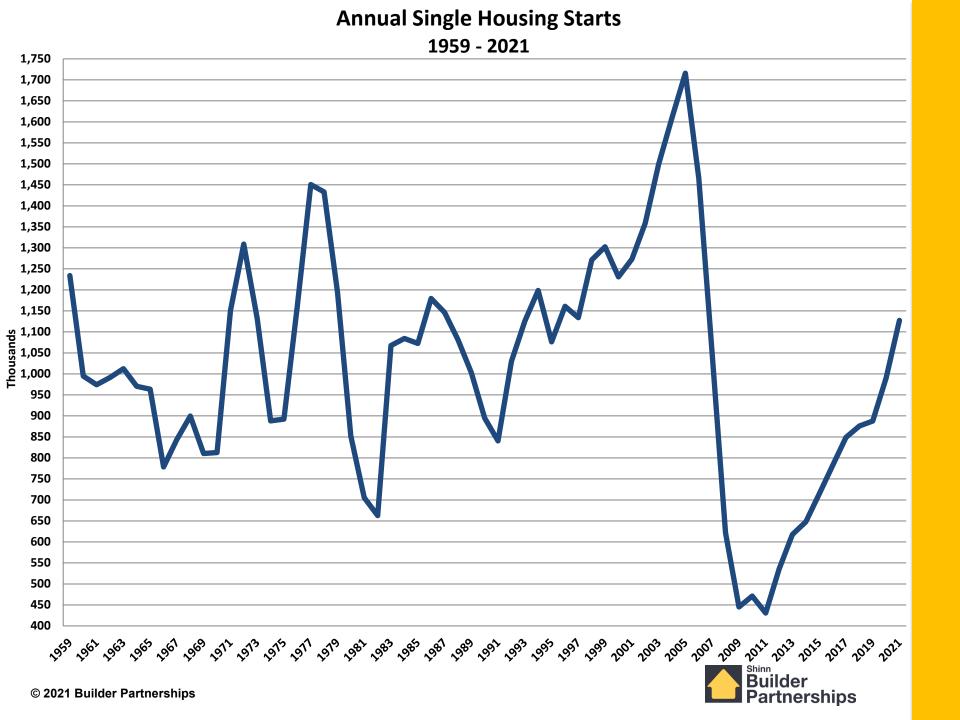
Total, Single Family, & Multifamily
Starts and Sales

Manufactured Home Shipments

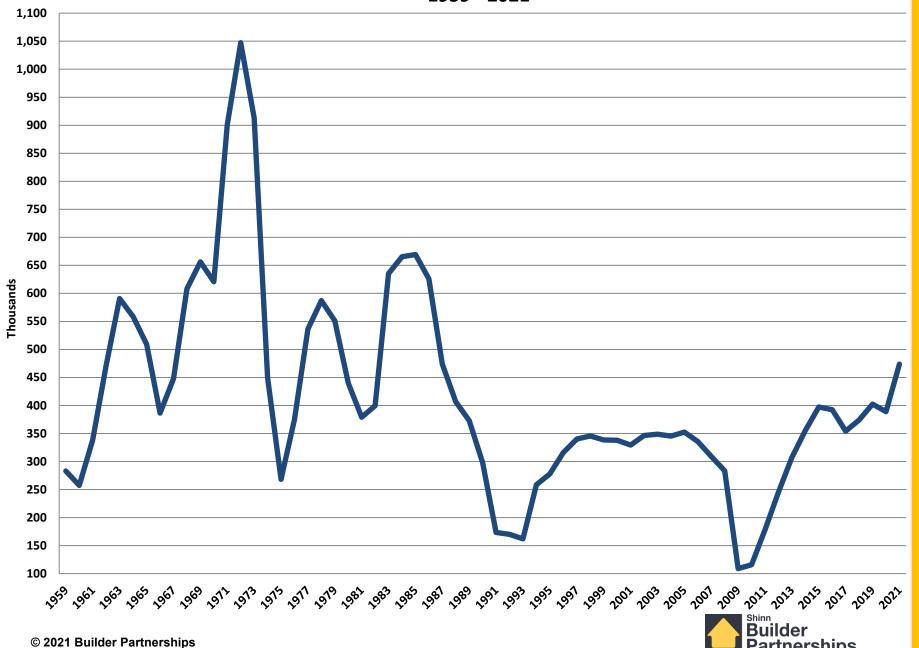


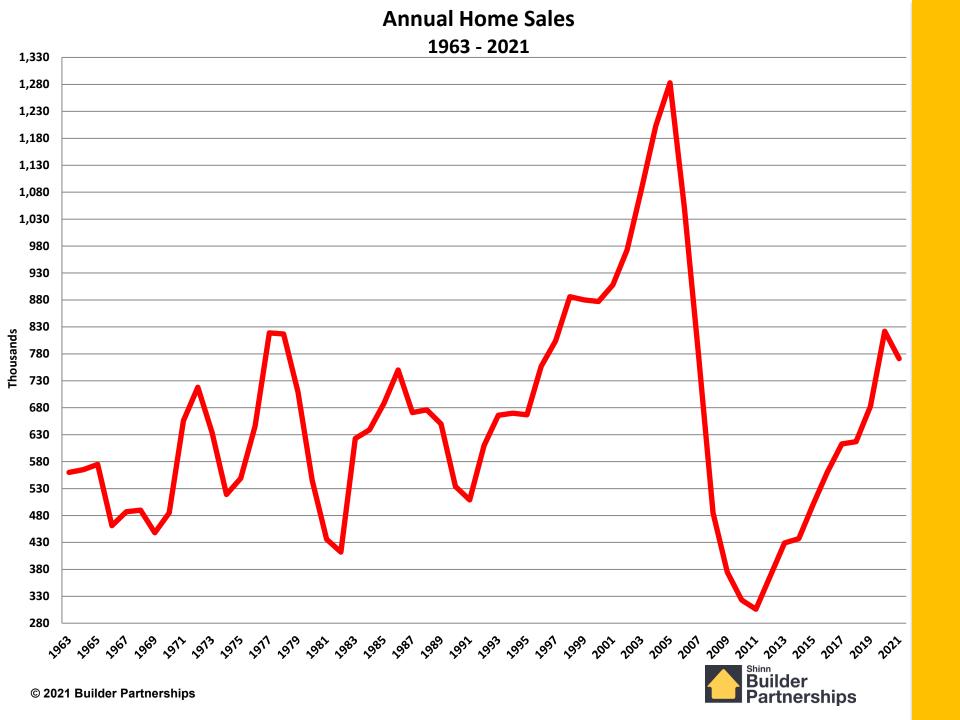
Annual Total Housing Starts 1959 - 2021





Annual Multifamily Housing Starts 1959 - 2021



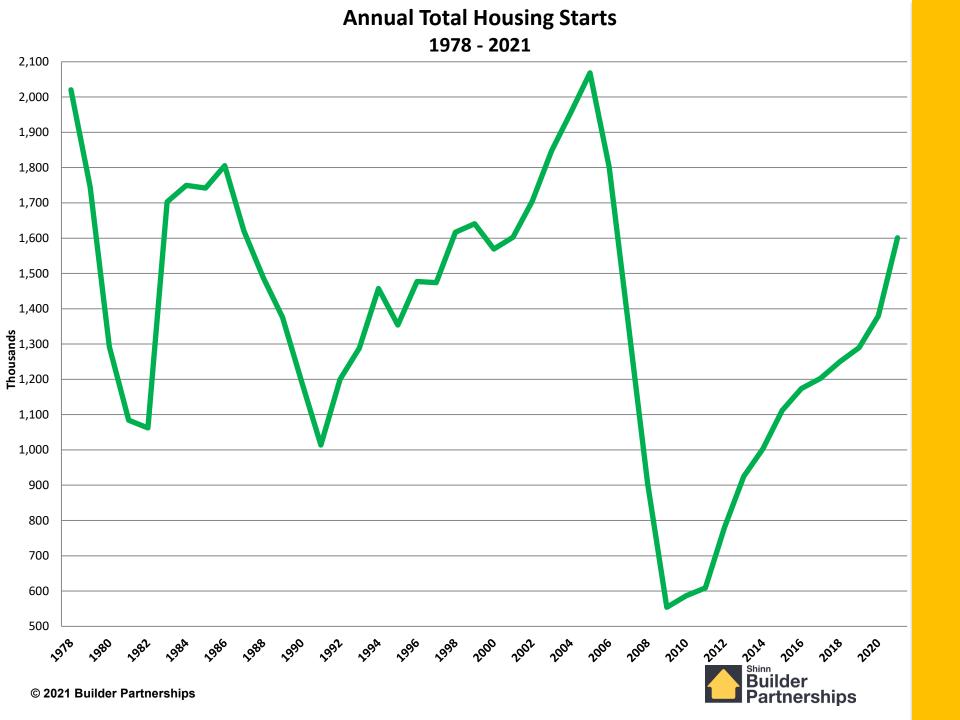




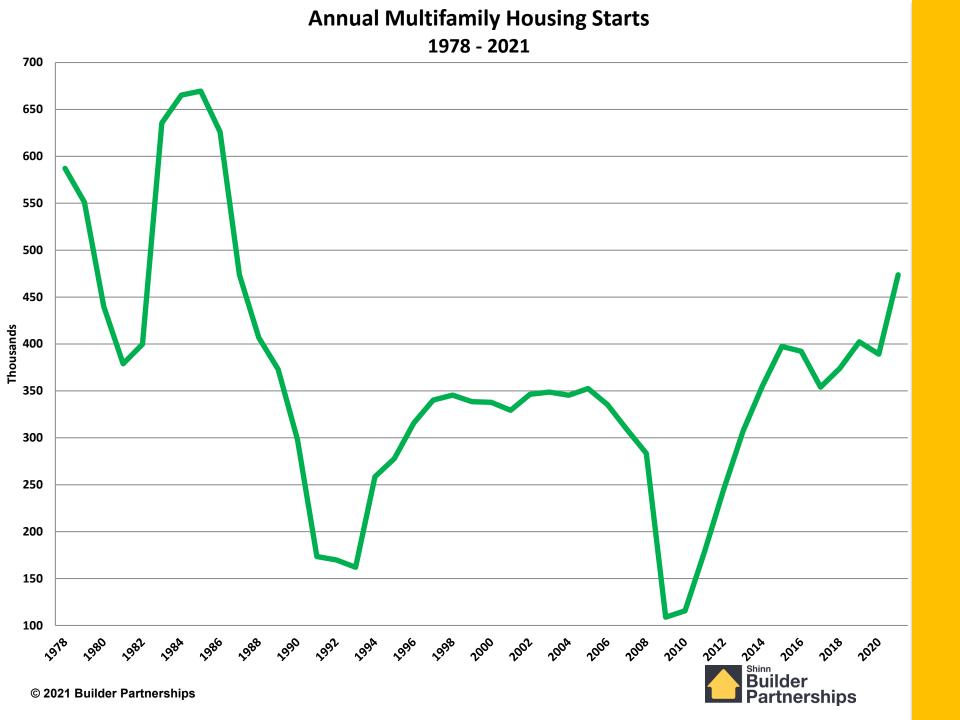
1978 – 2021 Annual Housing Statistics

Total Starts
Single Family Starts
Multifamily Starts





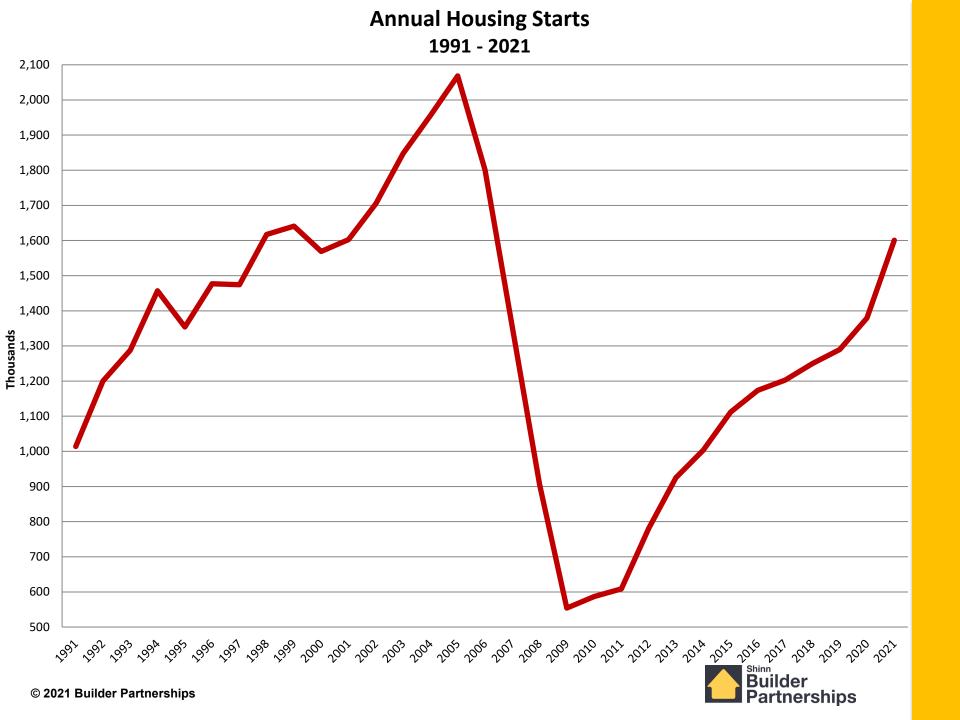
Annual Single Family Housing Starts 1978 - 2021 1,750 1,700 1,650 1,600 1,550 1,500 1,450 1,400 1,350 1,300 1,250 1,200 1,150 Thorse 1,100 1,050 1,000 1,000 950 900 850 800 750 700 650 600 550 500 450 400 2010 2014 © 2021 Builder Partnerships

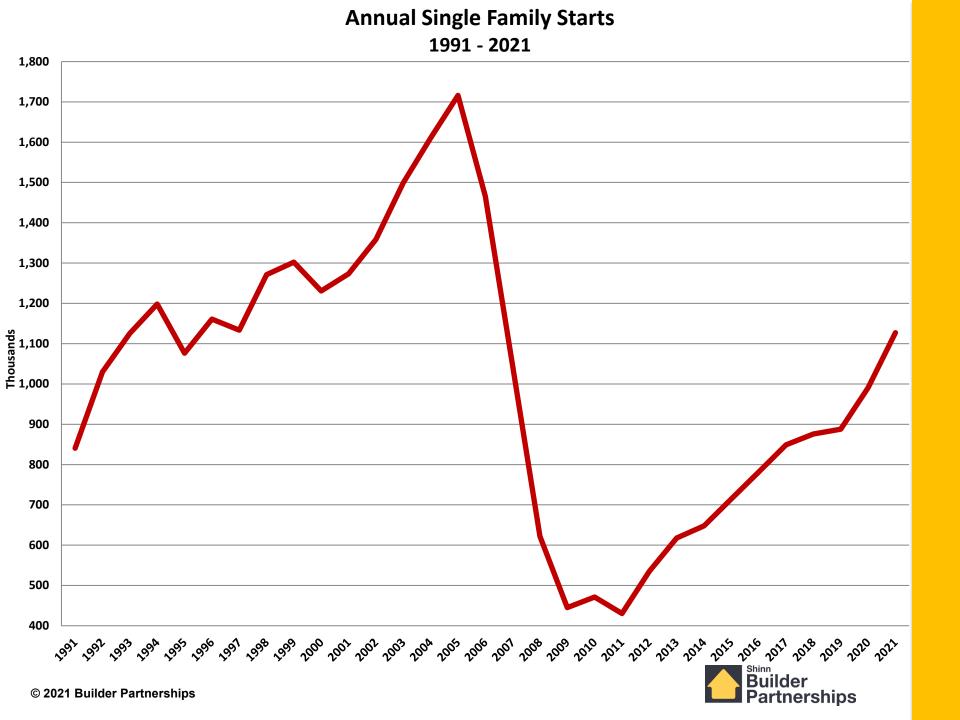


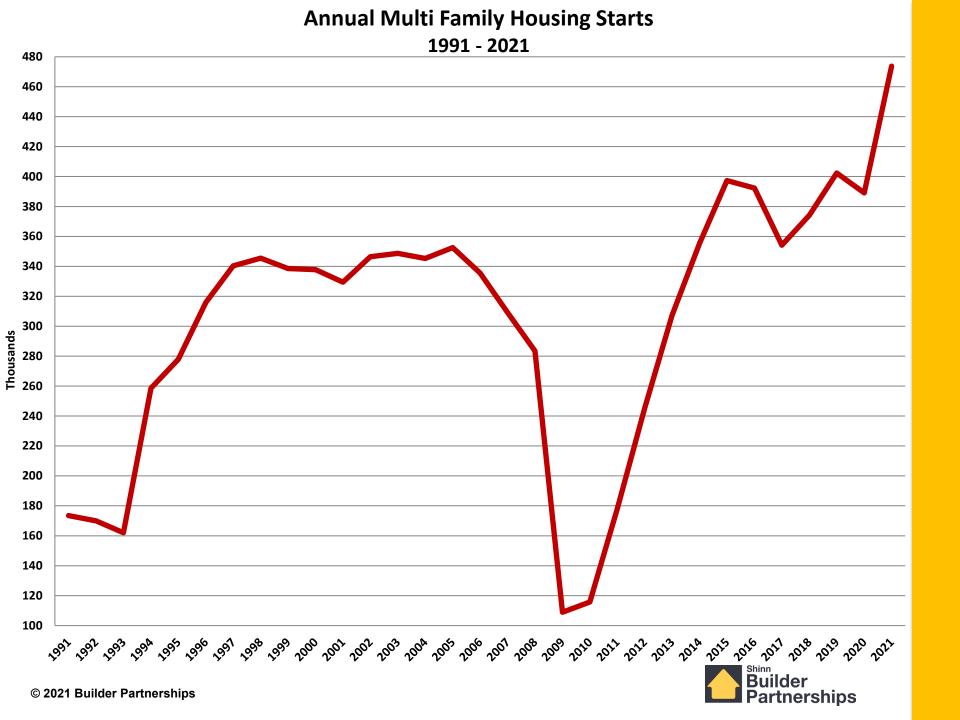
1991 – 2021 Annual Housing Statistics

Housing Starts
Home Sales
Average & Median Sales Pride









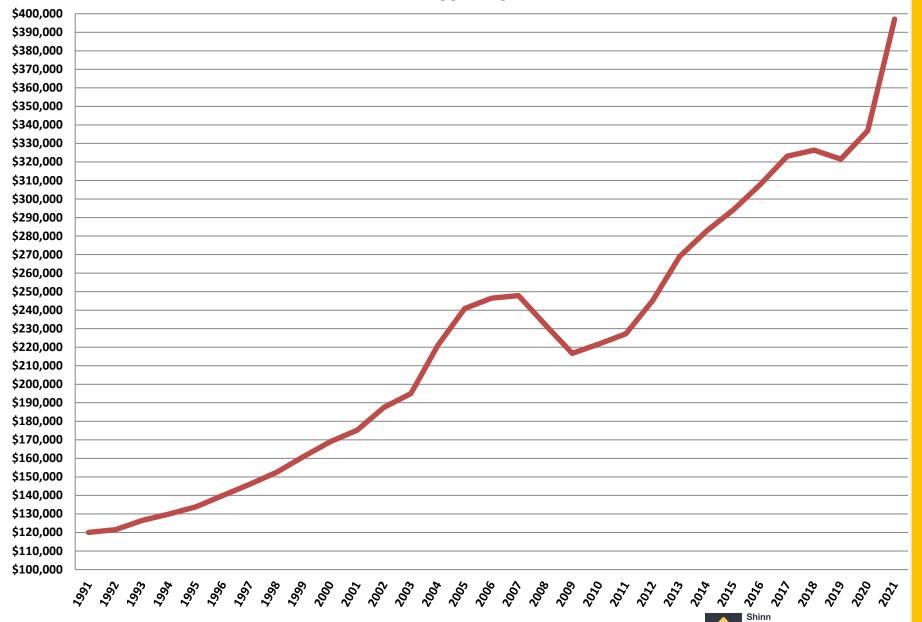
Annual Home Sales 1991 - 2021 1,330 1,280 1,230 1,180 1,130 1,080 1,030 Thousands © 2021 Builder Partnerships

Average New Home Sales Price

1991 - 2021



Median New Home Sales Price 1991 - 2021



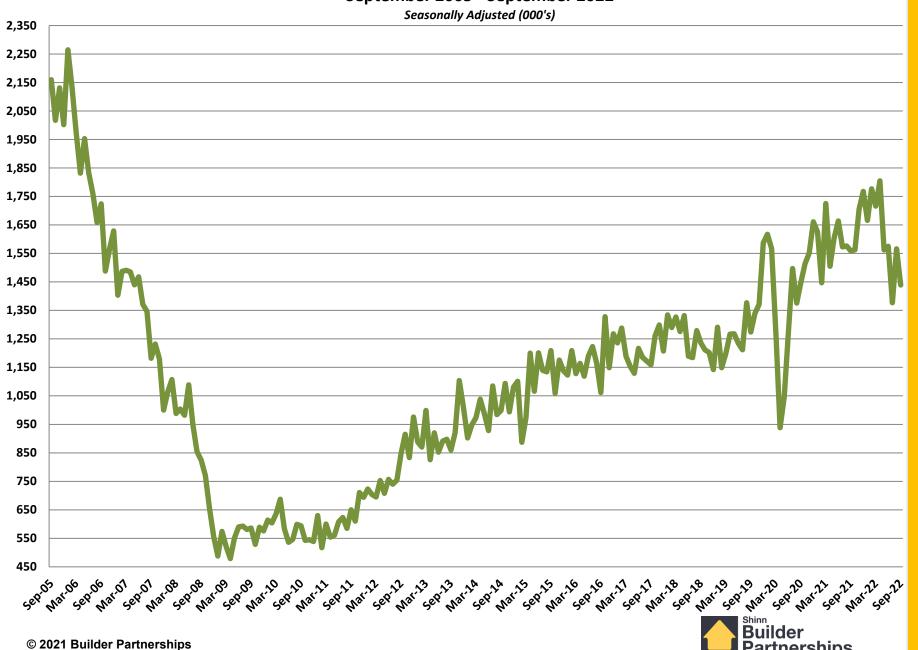
September 2005 – September 2022 Monthly Housing Statistics

Total Housing Starts
Single Family Starts
Multifamily Starts
New Home Sales



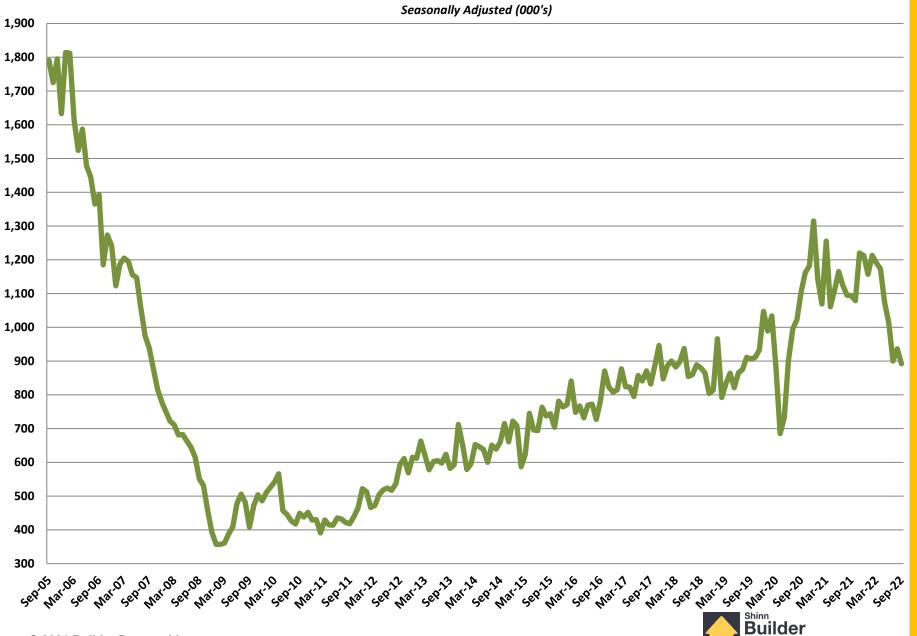
Total New Housing Starts

September 2005 - September 2022



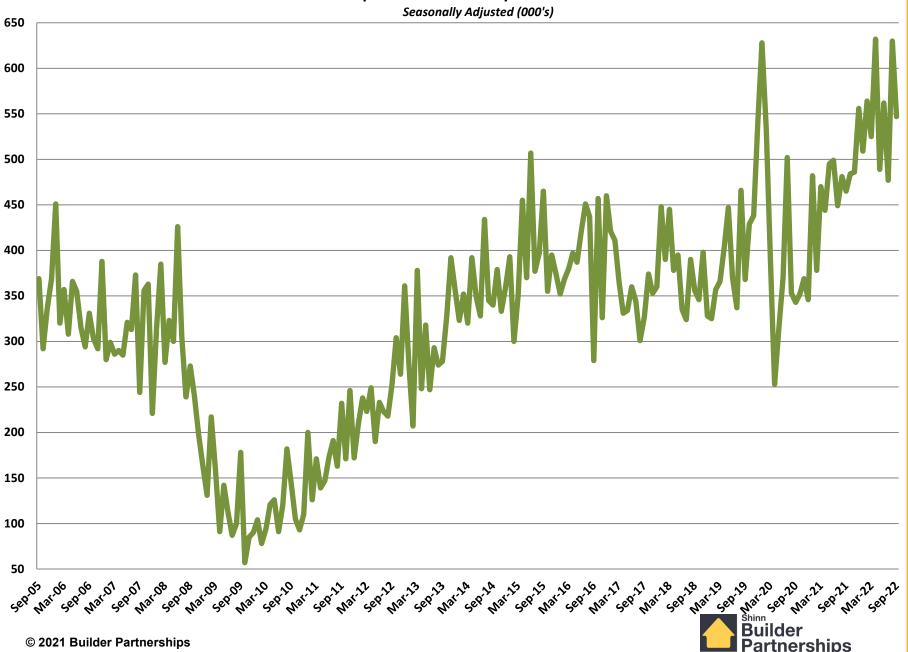
Single Family Starts

September 2005 - September 2022



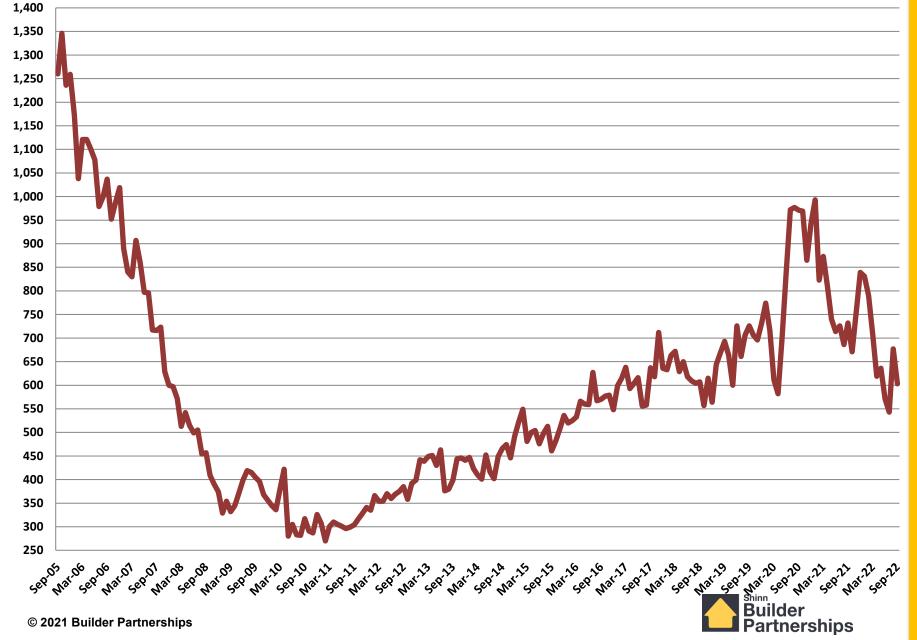
Multifamily Housing Starts

September 2005 - September 2022



New Homes Sales

September 2005 - September 2022



January 2009 – September 2022 Monthly Housing Statistics

Housing Permits

Housing Starts

New Home Sales

Average & Median Sales Price

New Home Inventory



Total New Housing Permits

January 2009 - September 2022



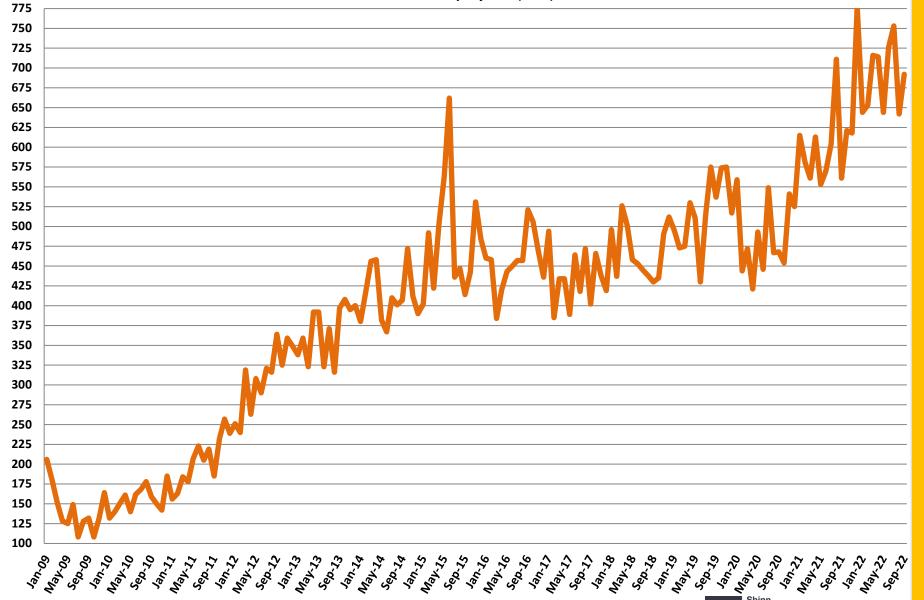
Single Family Permits

January 2009 - September 2022



Multi Family Permits

January 2009 - September 2022

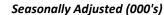


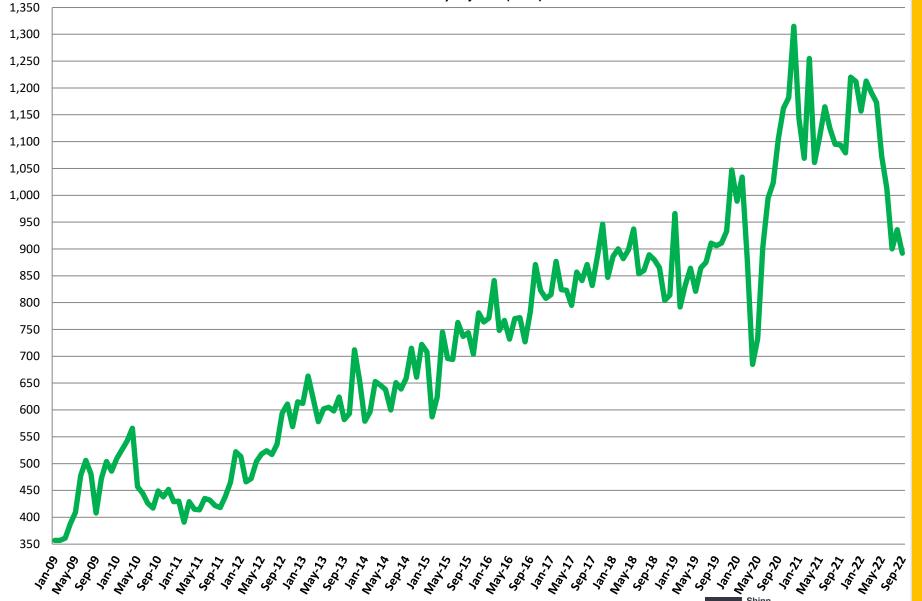
Total New Housing Starts

January 2009 - September 2022



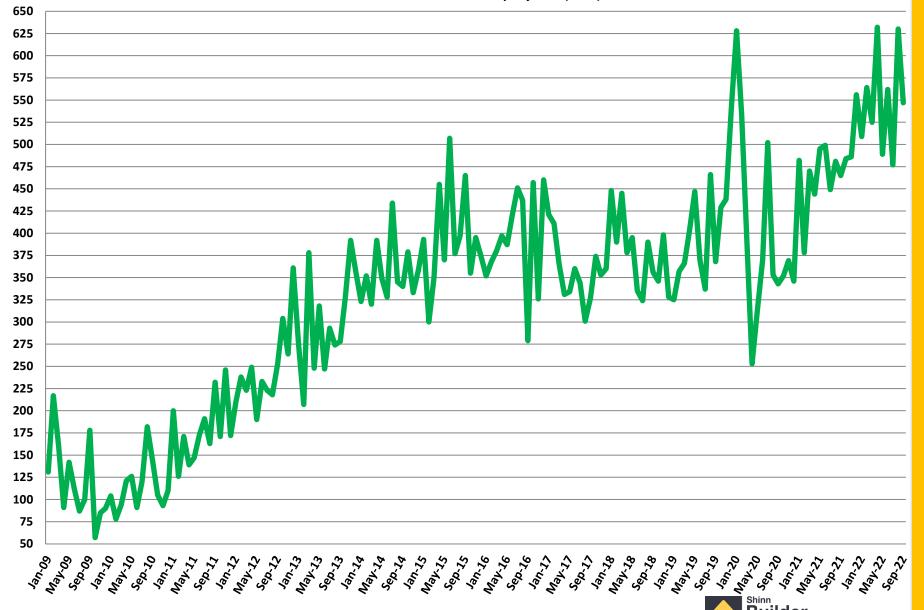
Single Family Starts





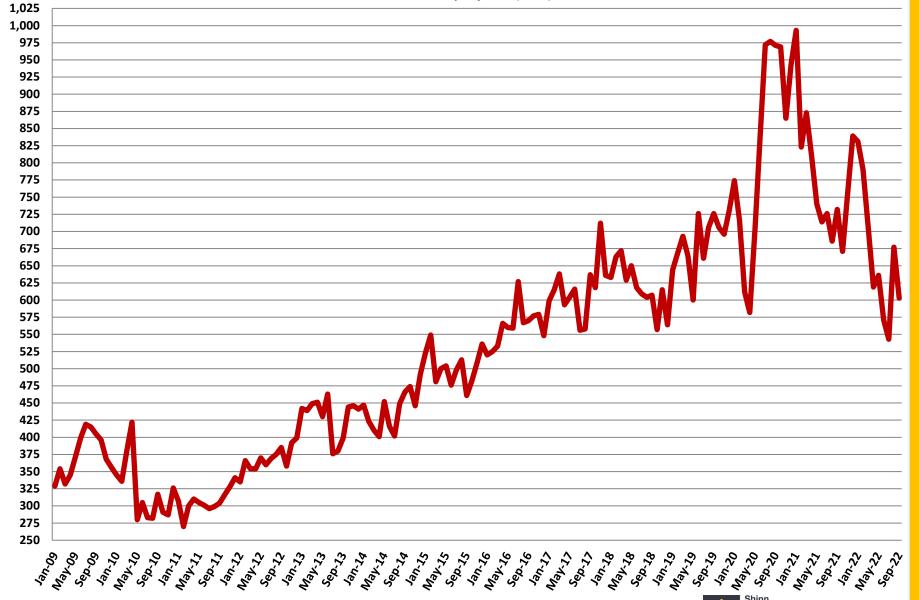
Multi Family Starts

January 2009 - September 2022

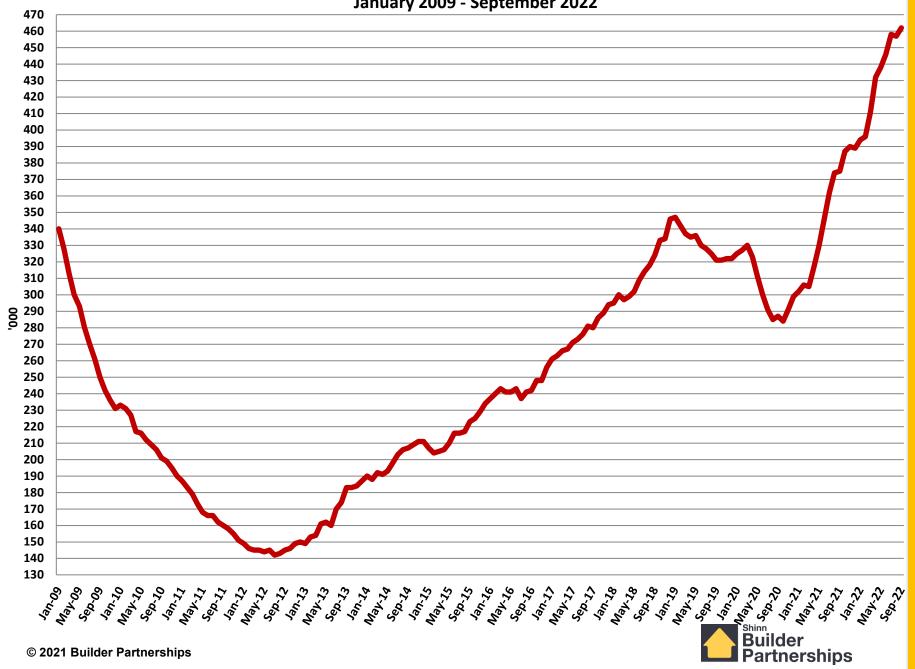


New Home Sales

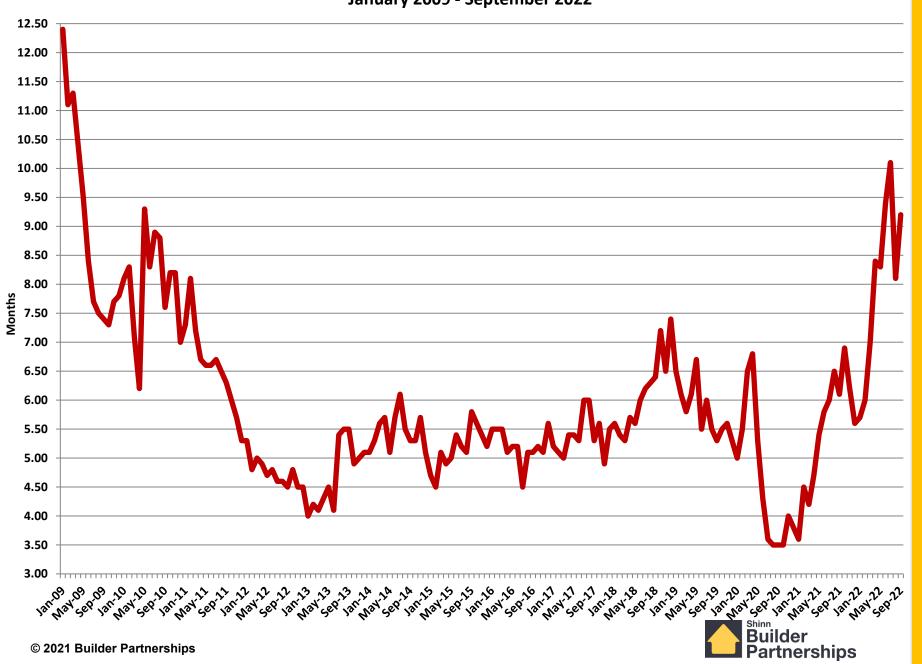
January 2009 - September 2022



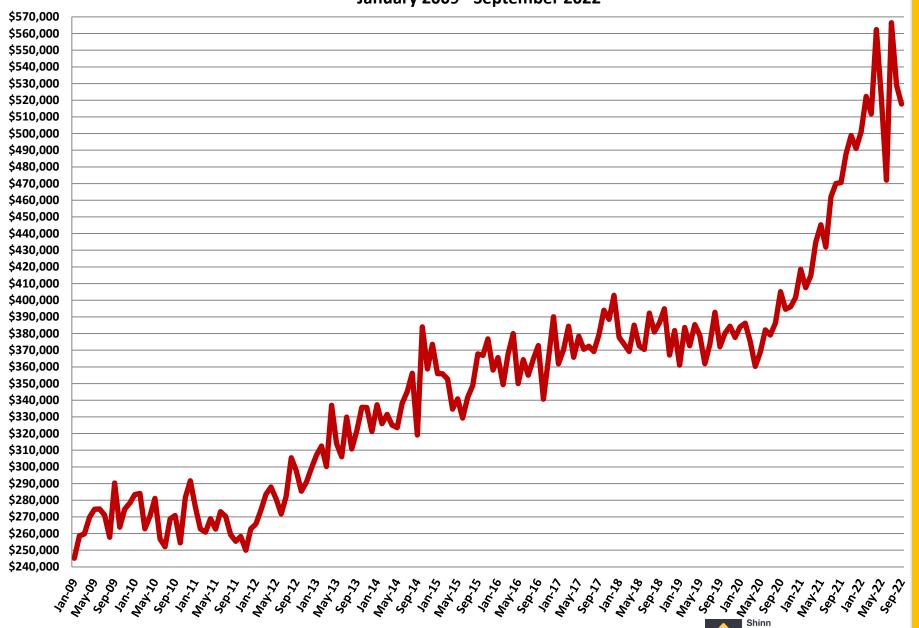
New Home Inventory



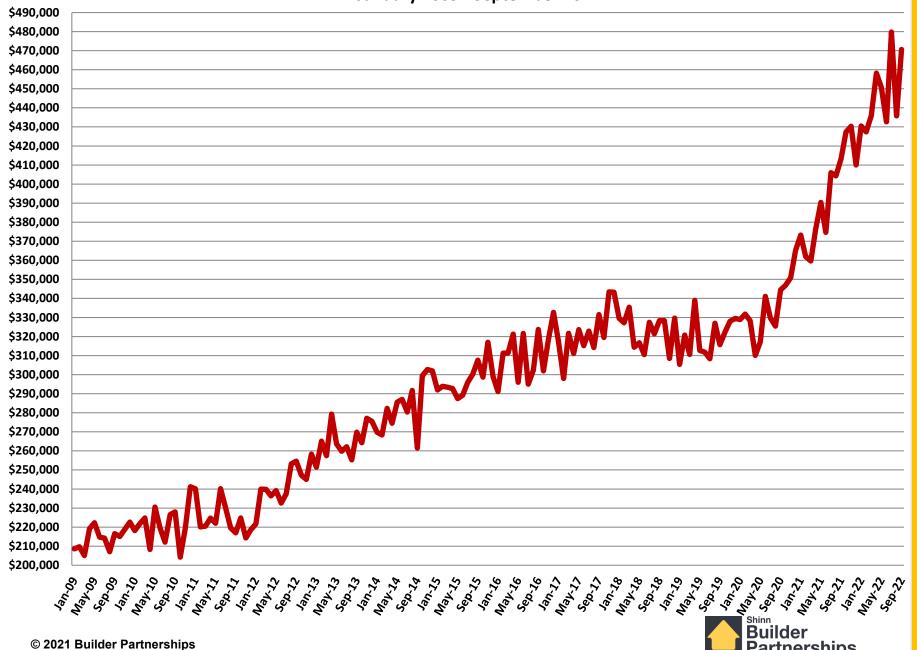
Months of New Home Supply



Average New Home Sales Price



Median New Home Sales Price



January 2009 – September 2022 Monthly Housing Statistics

Existing Home Sales

Average Existing Home Sales Price

Median Existing Home Sales Price

Existing Home Inventory



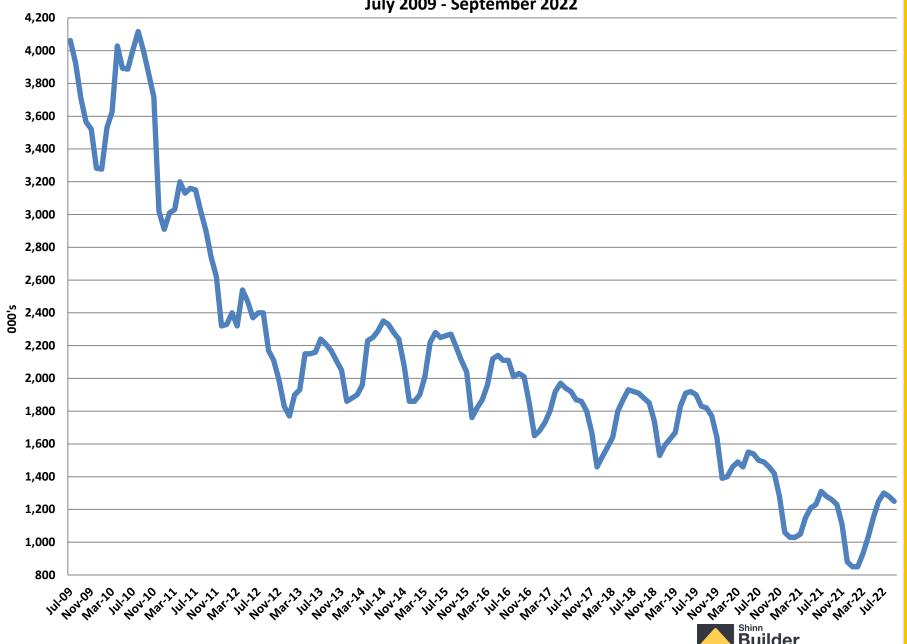
Existing Homes Sales

July 2009 - September 2022



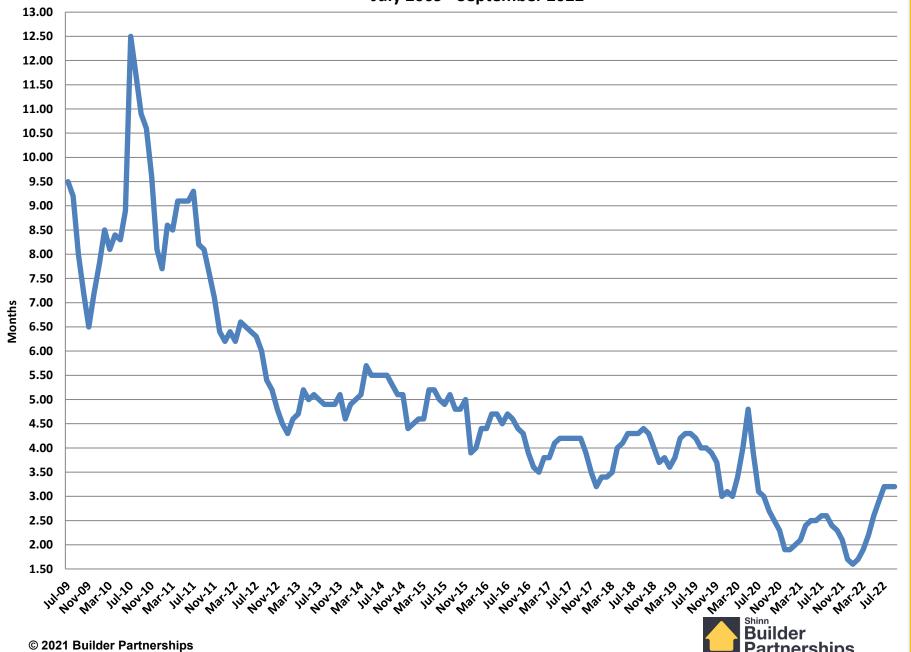
Existing Home Inventory

July 2009 - September 2022

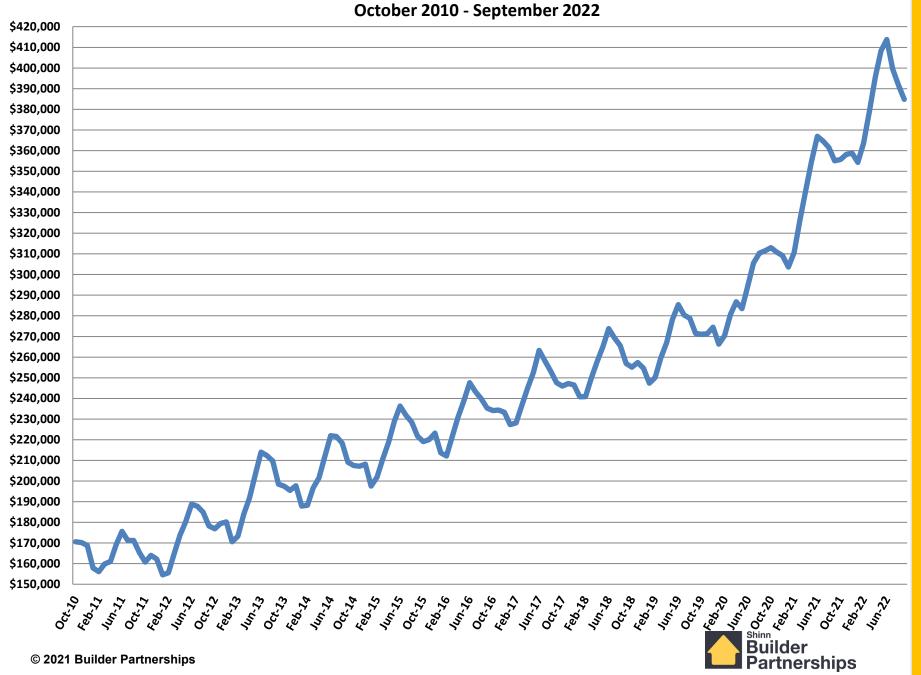


Months of Existing Home Supply

July 2009 - September 2022



Median Existing Home Sales Price

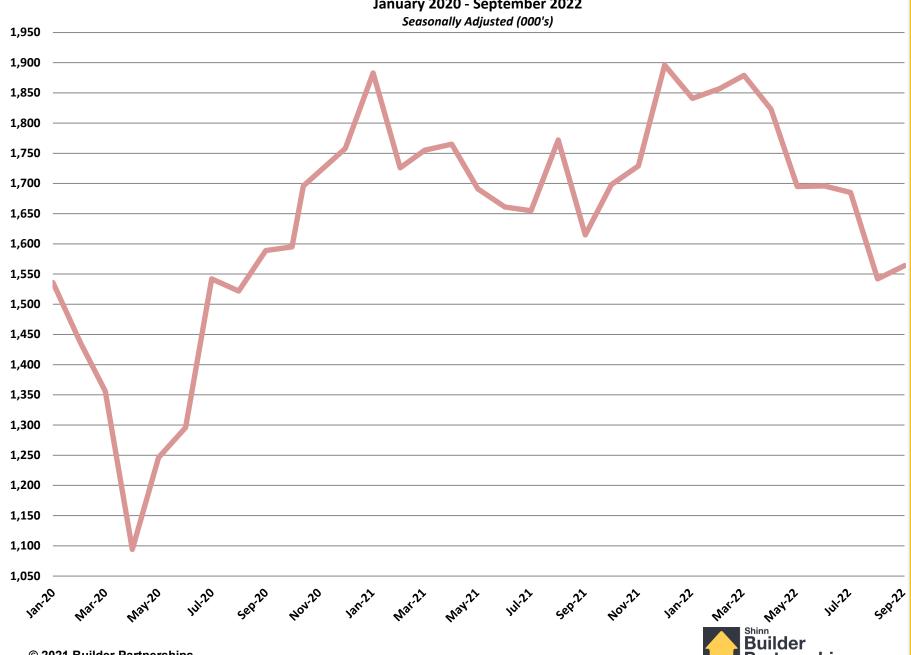


January 2020 – September 2022 Monthly Housing Statistics

New Housing Permits New Housing Starts New & Existing Home Sales New & Existing Home Inventory New & Existing Average Sales Price New & Existing Median Sales Price

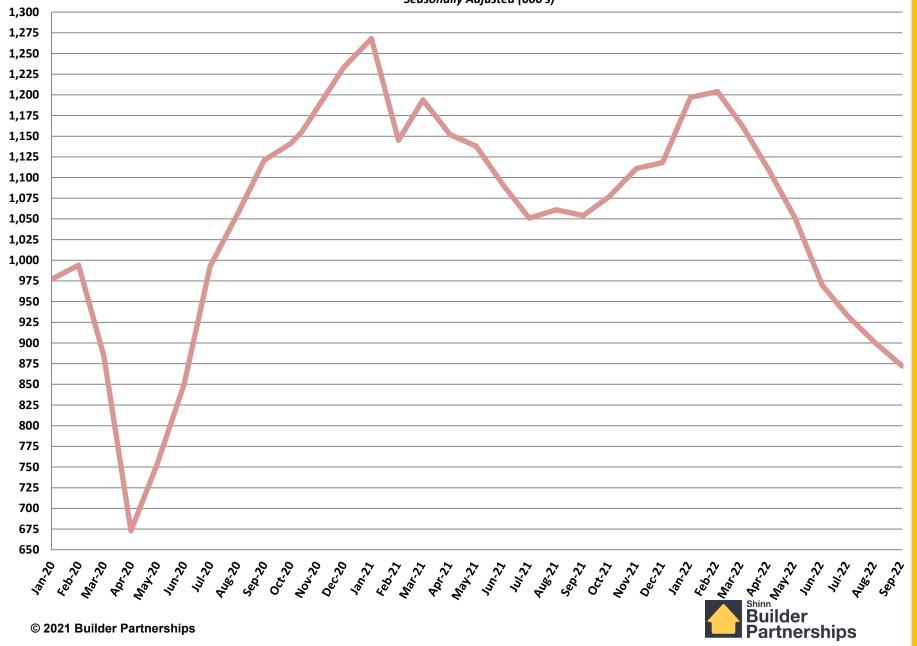


Total New Housing Permits



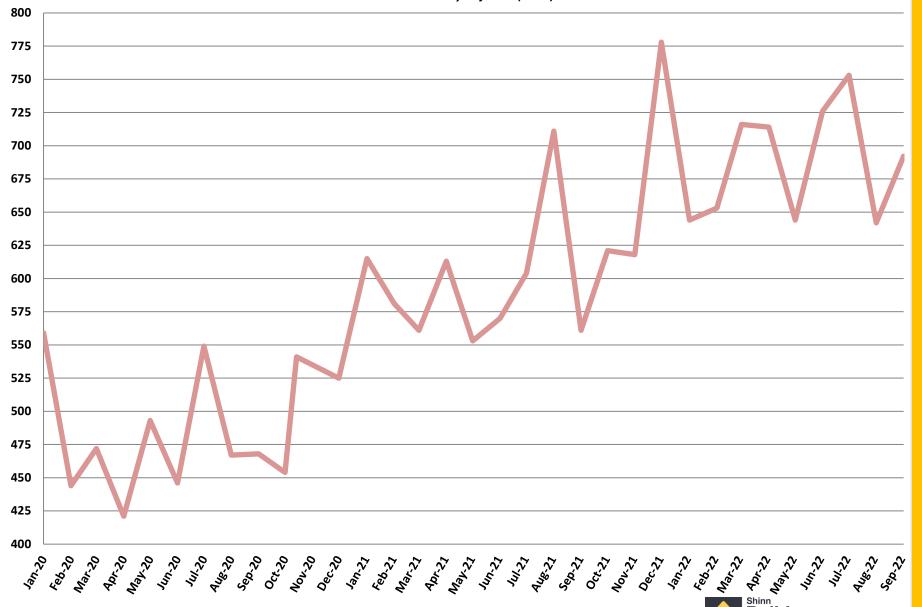
Single Family Permits

January 2020 - September 2022

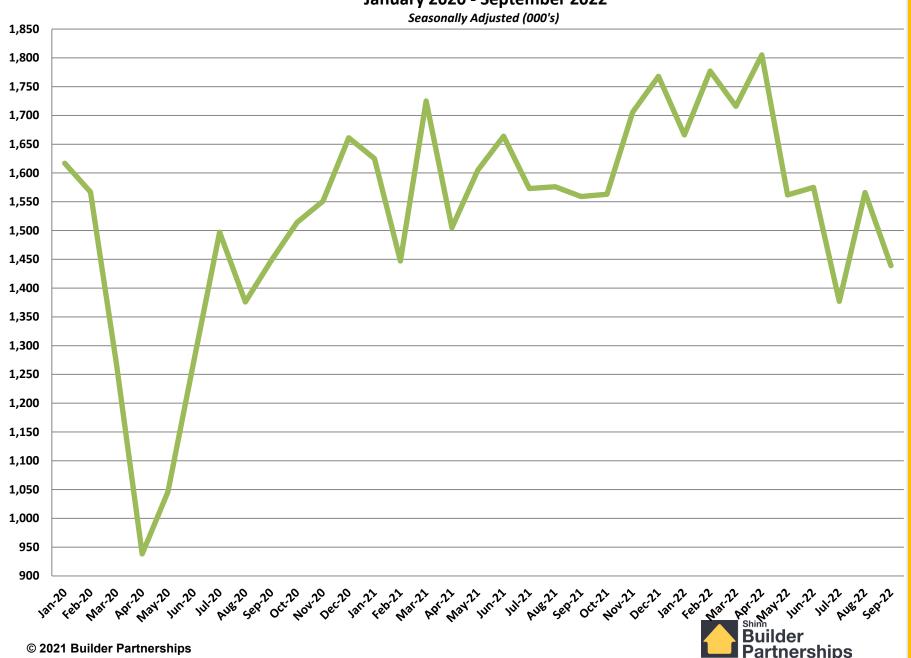


Multi Family Permits

January 2020 - September 2022

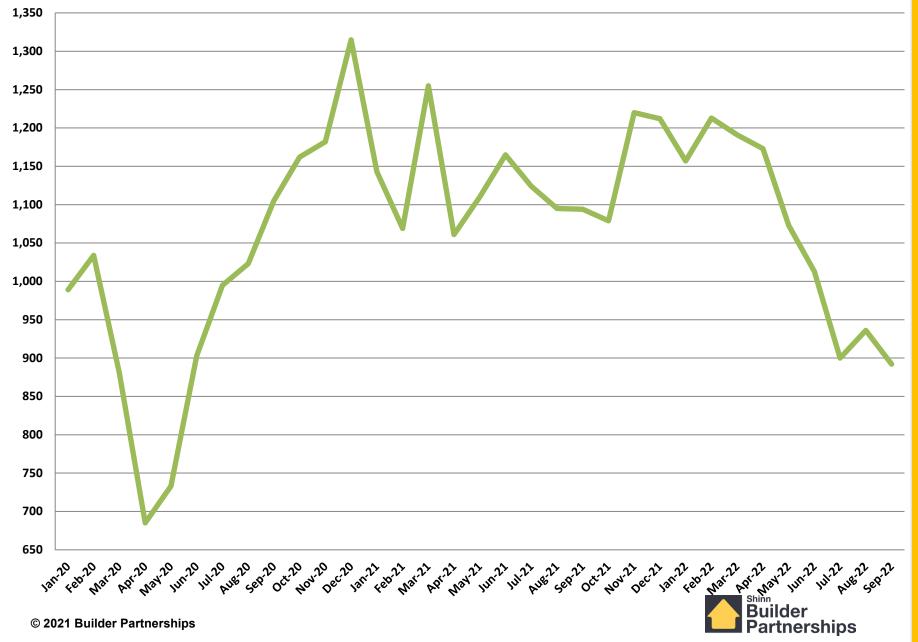


Total New Housing Starts



Single Family Housing Starts

January 2020 - September 2022



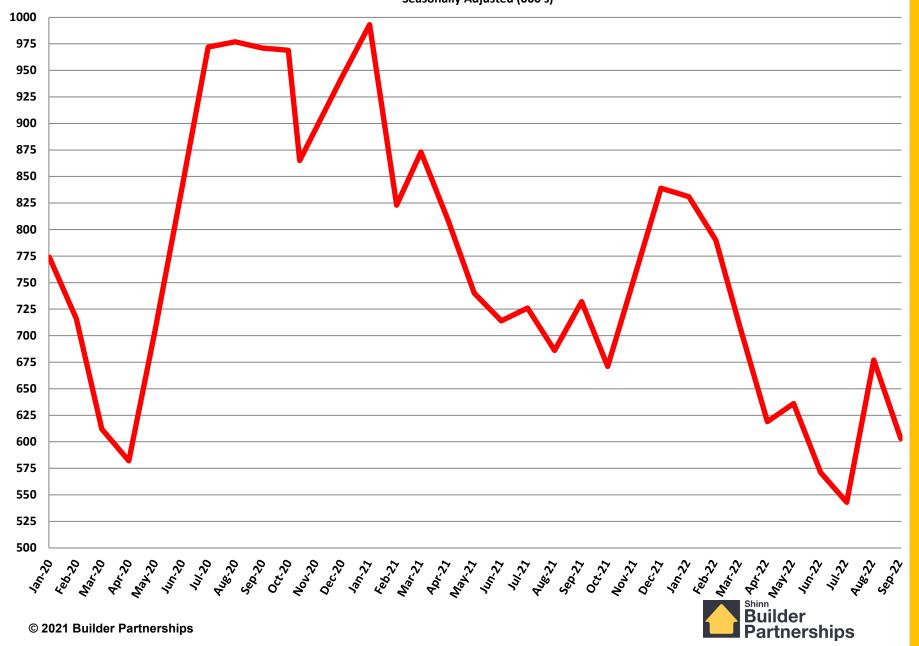
Multifamily Housing Starts

January 2020 - September 2022

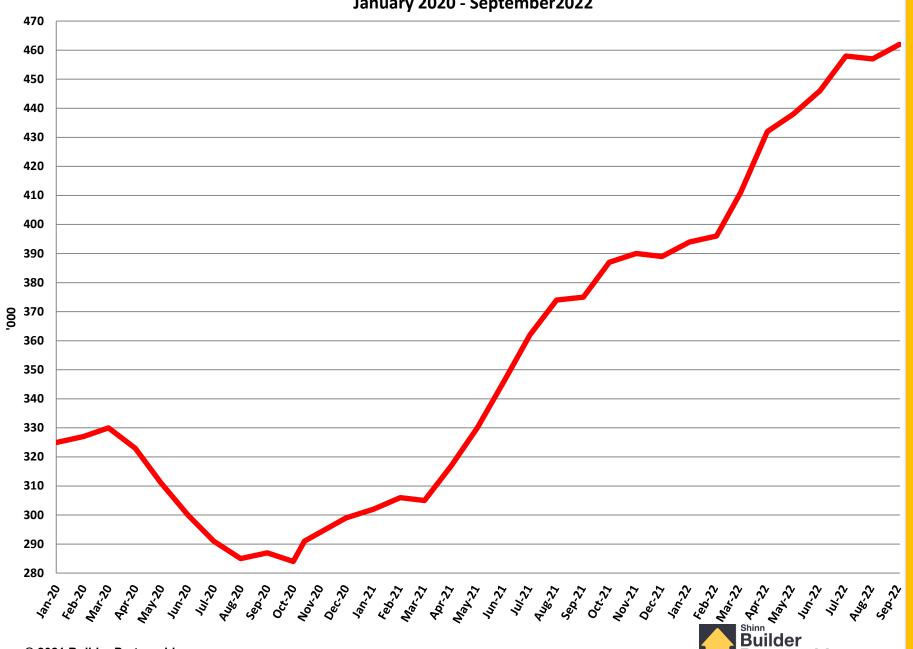


New Home Sales

January 2020 - September 2022



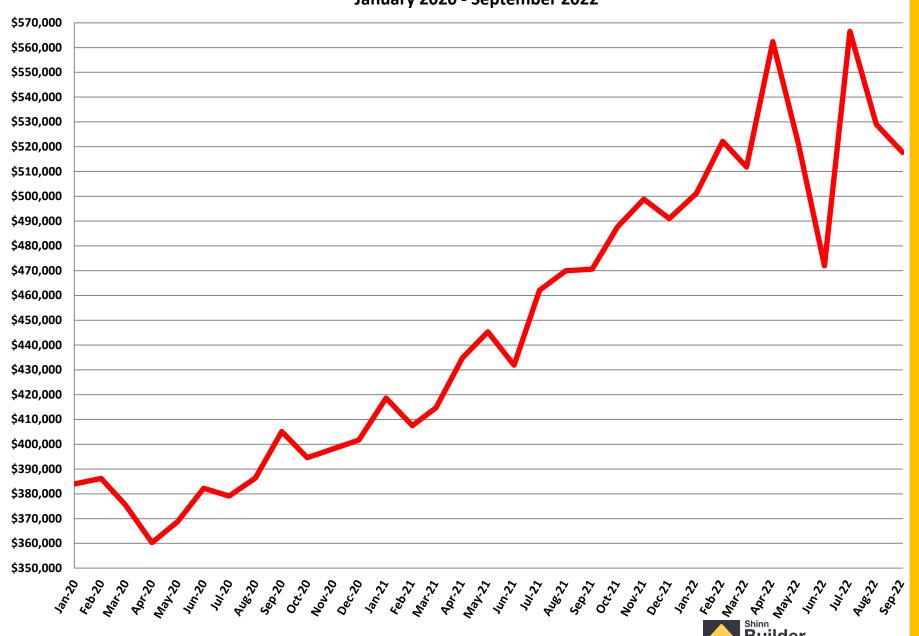
New Home Inventory



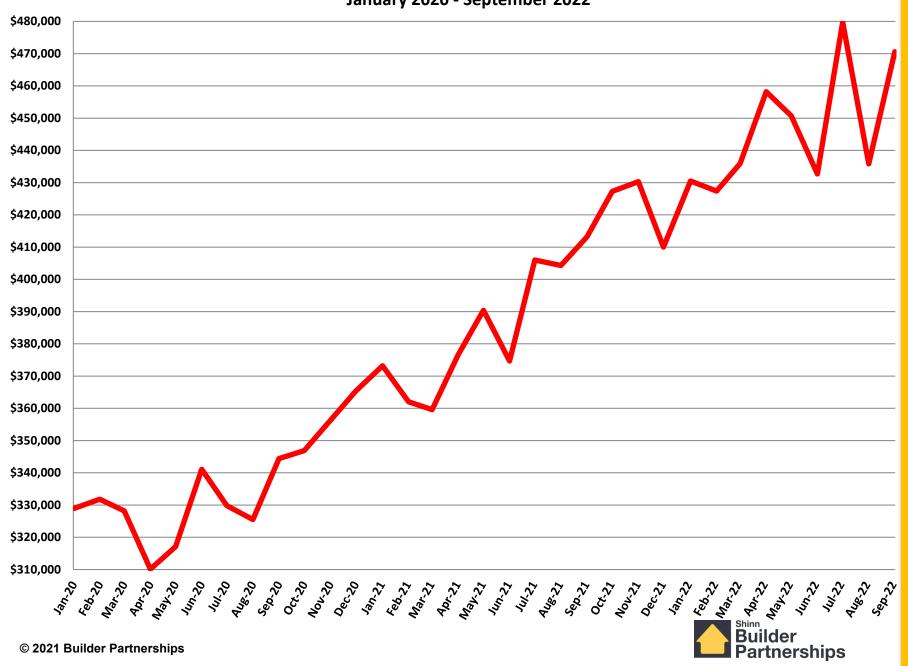
Months of New Home Supply



Average New Home Sales Price



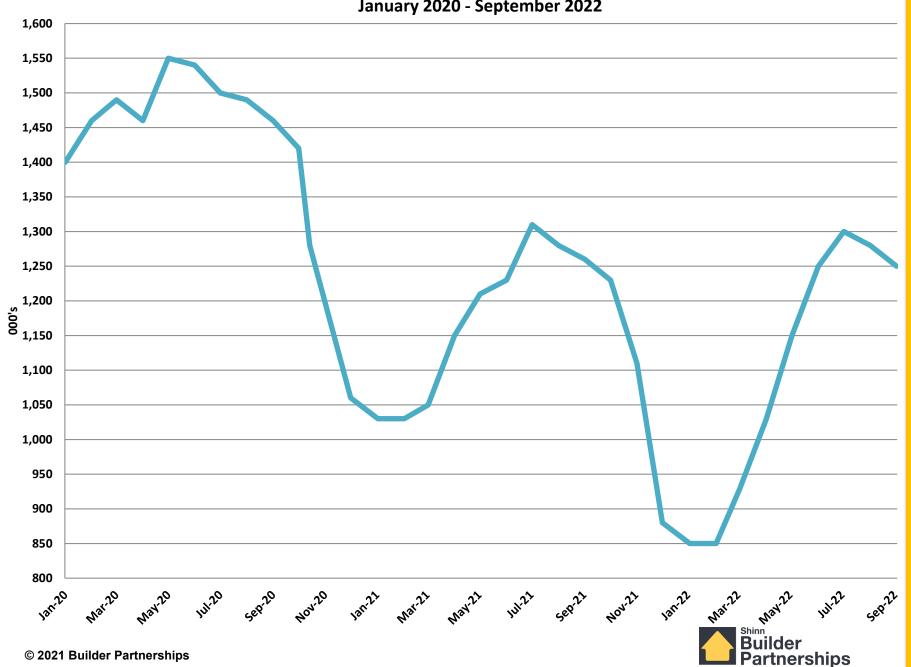
Median New Home Sales Price



Existing Homes Sales

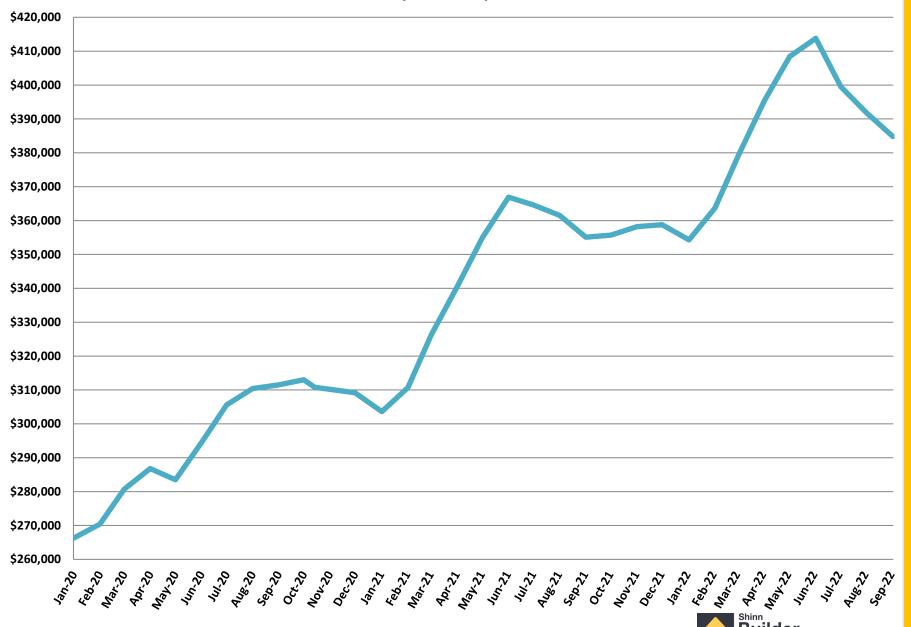


Existing Home Inventory



Months of Existing Home Supply January 2020 - September 2022 5.00 4.75 4.50 4.25 4.00 3.75 3.50 3.25 Wouths 3.00 2.75 2.50 2.25 2.00 1.75 1.50 © 2021 Builder Partnerships

Median Existing Home Sales Price



Questions and Comments



Please contact:

Charles C. Shinn, Jr., PhD

Builder Partnerships

7345 S. Pierce Street, Suite 100

Littleton, CO 80128

303.972.7666

cshinn@builderpartnerships.com

