HOUSING ECONOMY 2021



Housing Chart Pack: August 2021 Data

Presented by:



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Builder Partnerships

September 30, 2021

Historical Housing Cycles

Single-Family Starts (000), US Census Bureau - 1959 - 2009

Peak		Low		Duration	
Month & Year	Number	Month & Year	Number	Months	Percent Decline
Jan – 59	1,336	Dec – 60	841	23	-37.05%
Sep – 63	1,106	Oct – 66	597	37	-46.02%
Jan – 72	1,409	Feb – 75	667	37	-52.44%
Dec – 77	1,530	Nov – 81	538	47	-64.84%
Jan – 86	1,270	Jan – 91	604	60	-52.44%
Nov – 05	1,808	Jan – 09	357	39	-80.25%

Great Housing Recession November 2005 through January 2009

- Single Family Housing Starts
 - Decrease in Annualized Monthly Single Family Starts Rate
 - ■November 2005

1,808,000 starts

☐January 2009

- 357,000 starts
- ✓ 80.25% drop in 39 months
 - Lost approximately half of the homebuilders
 - Lost about half of the trade contractors and tradesmen
- Covid-19 Pandemic Lockdown's Impact on Housing
 - ✓ March 12, 2020 April 30, 2020
 - □ 33.8% drop in single family starts rate
 - Strong "V" shape recovery

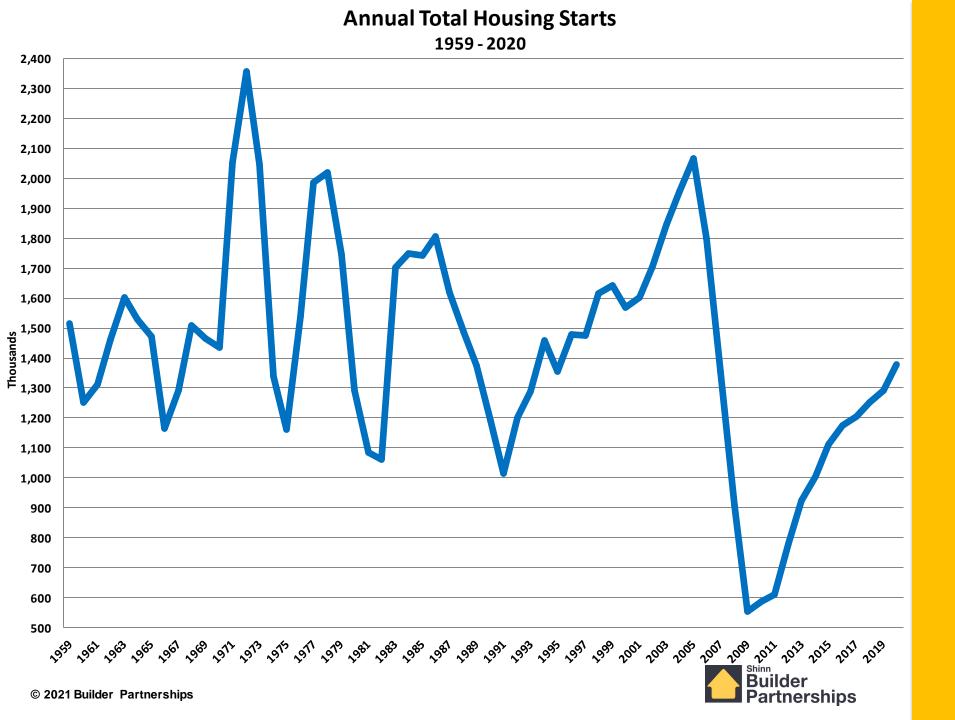


1959 – 2020 Annual Housing Statistics

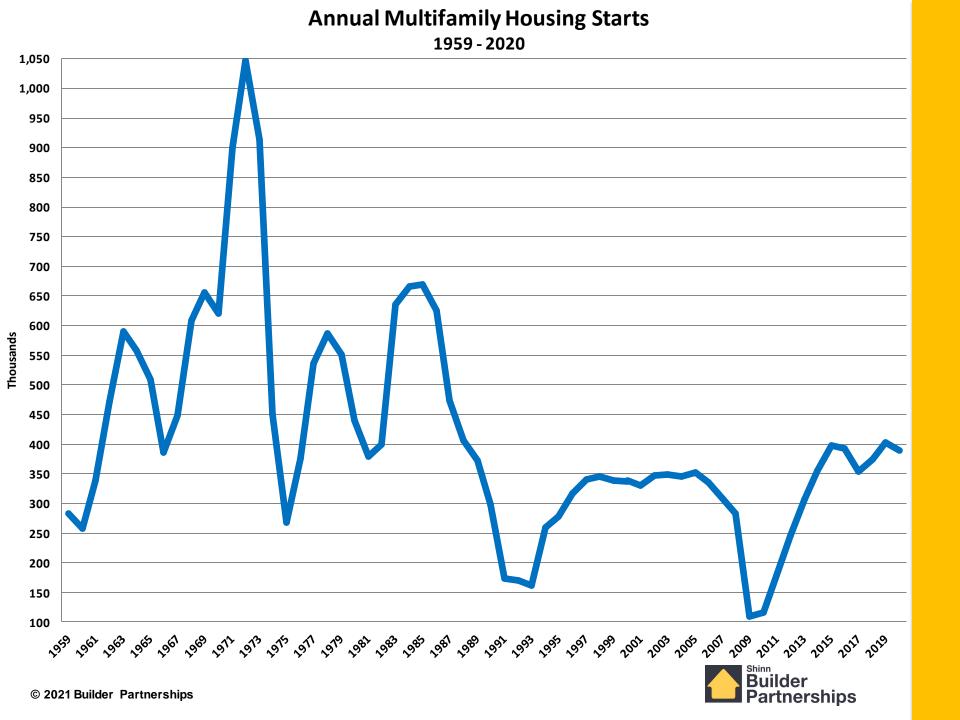
Total, Single Family, & Multifamily
Starts and Sales

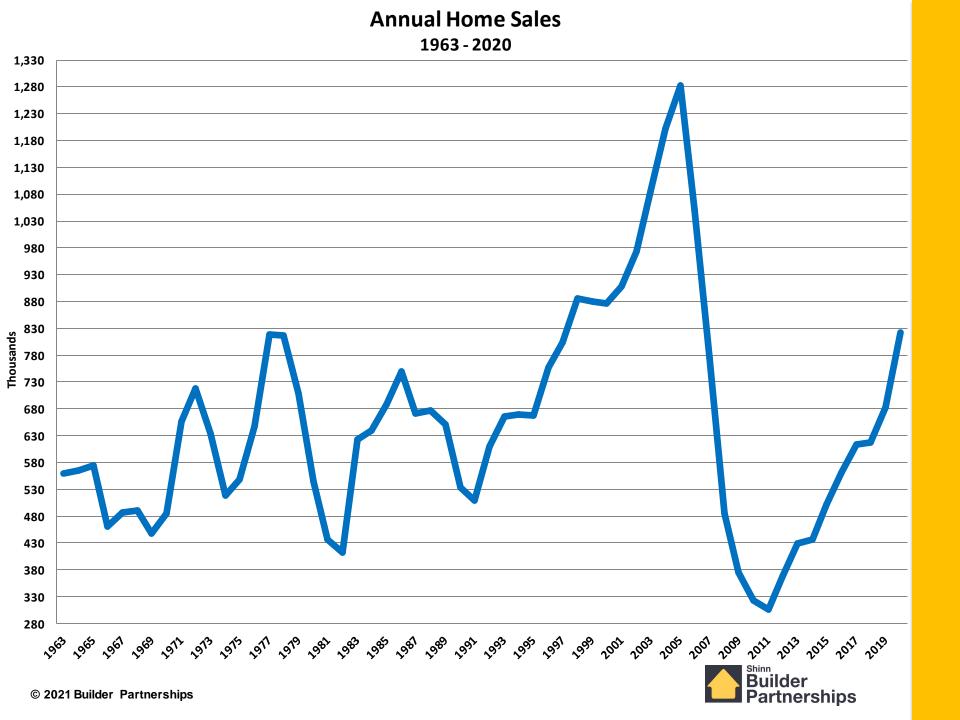
Manufactured Home Shipments

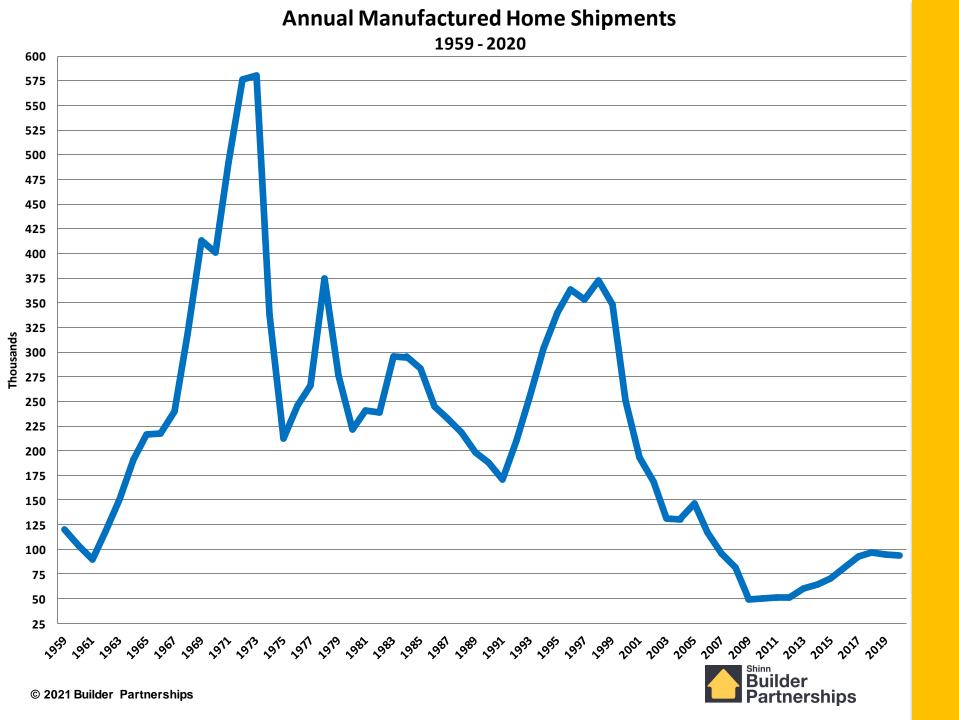




Annual Single Housing Starts 1959 - 2020 1,750 1,700 1,650 1,600 1,550 1,500 1,450 1,400 1,350 1,300 1,250 1,200 1,150 \$1,100 1,050 1,000 950 900 850 800 750 700 650 600 550 500 450 400 2001 2008 2012 2013 2015 2017 2019 Builder Partnerships © 2021 Builder Partnerships



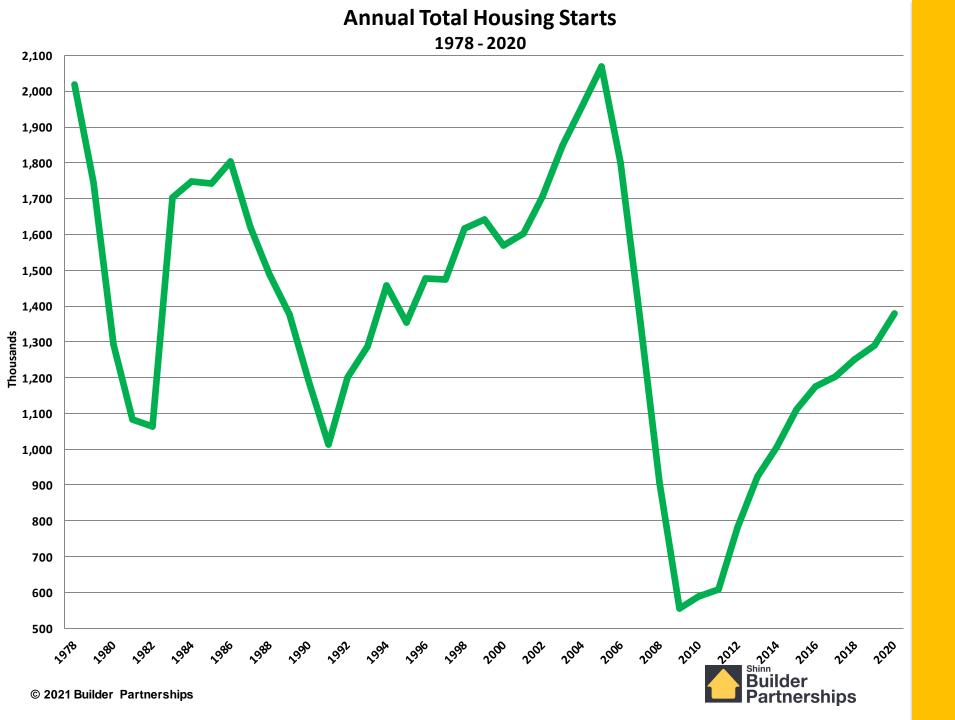




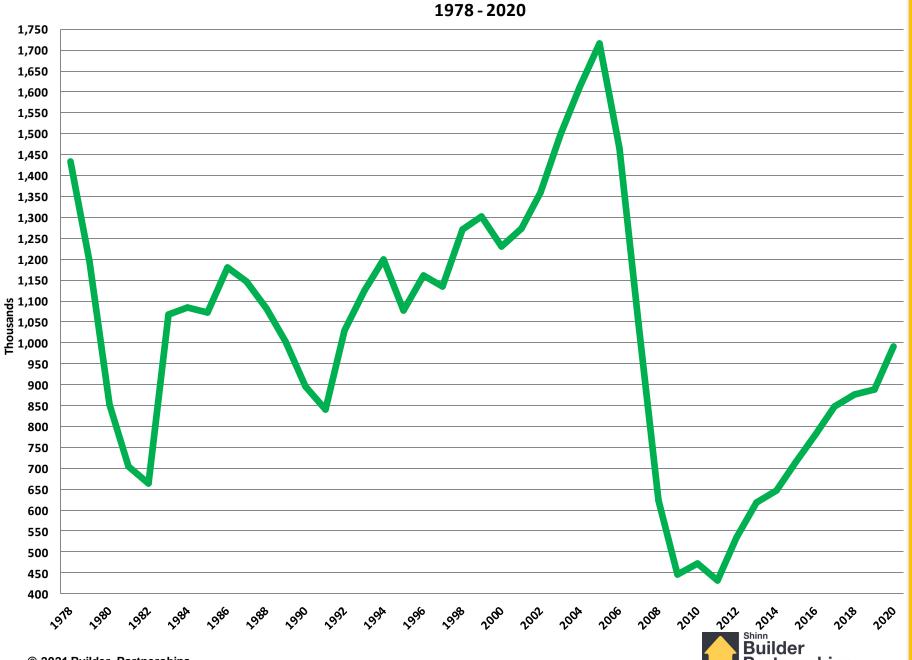
1978 – 2020 Annual Housing Statistics

Total Starts
Single Family Starts
Multifamily Starts





Annual Single Family Housing Starts



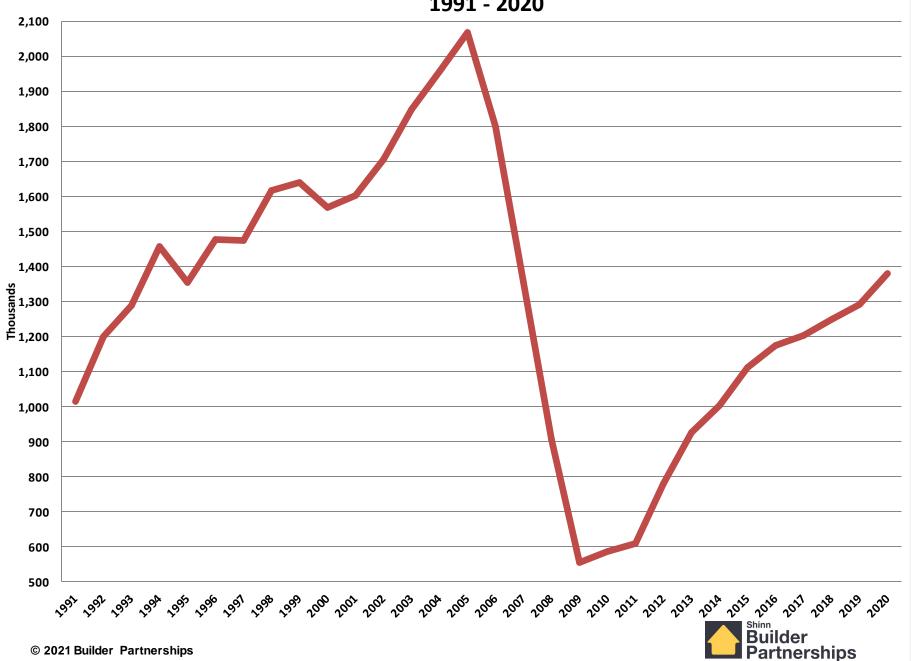
Annual Multifamily Housing Starts 1978 - 2020 Thousands 13g 13g 13g 13g 13g, 13g, 13g, 13g

1991 – 2020 Annual Housing Statistics

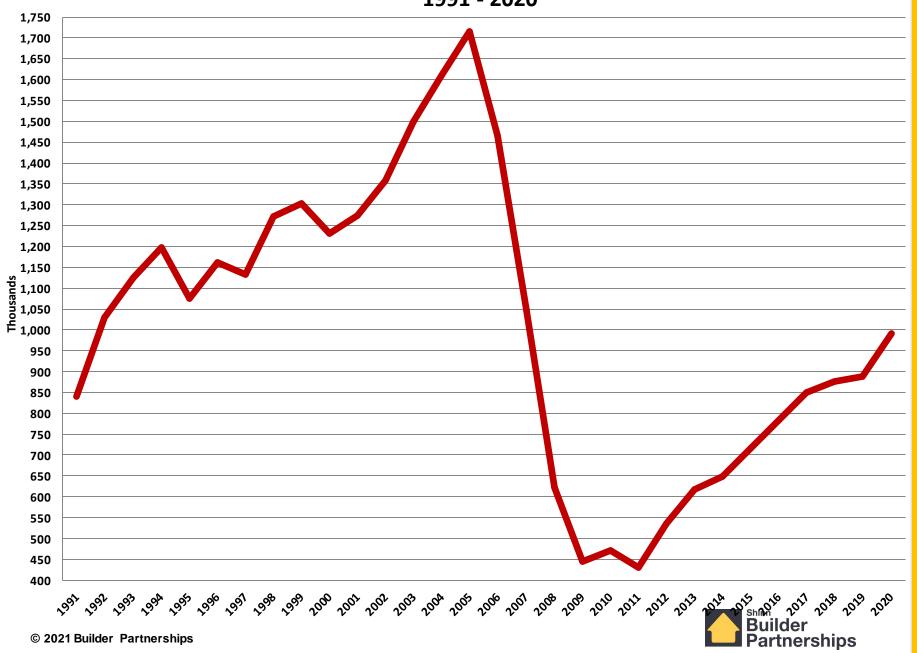
Housing Starts
Home Sales
Average & Median Sales Pride

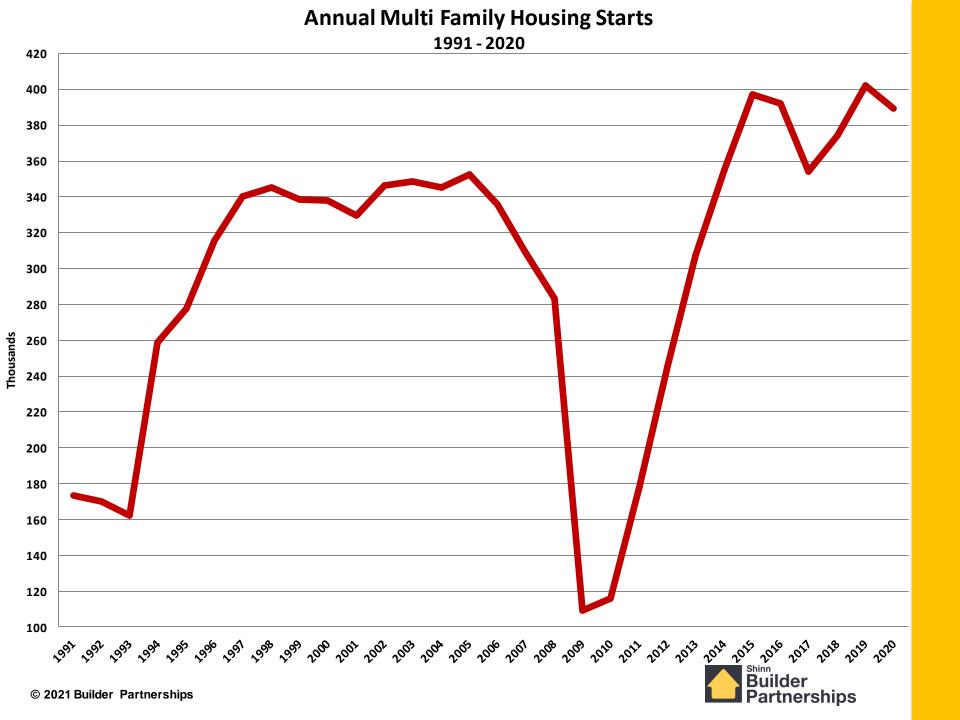


Annual Housing Starts 1991 - 2020



Annual Single Family Starts 1991 - 2020

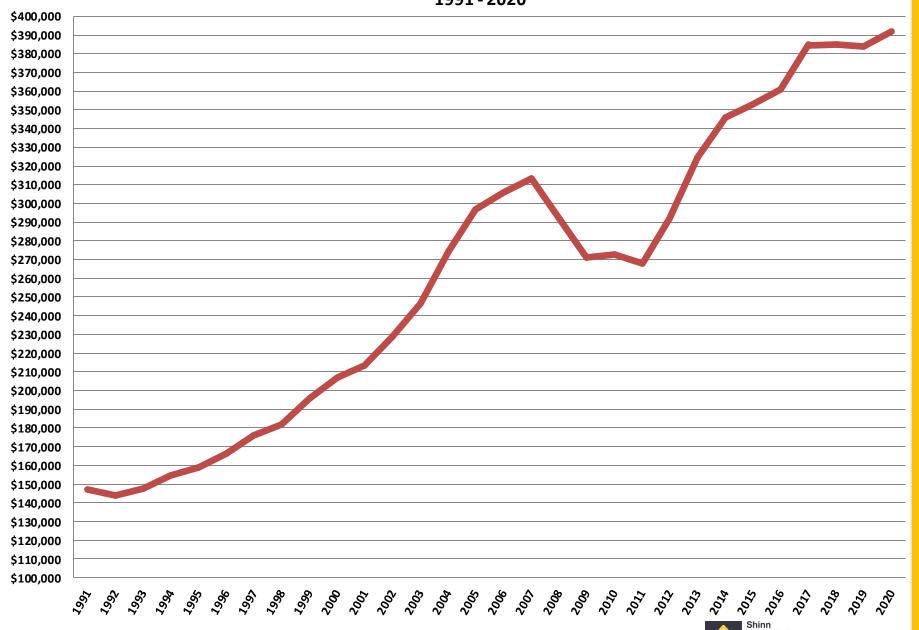




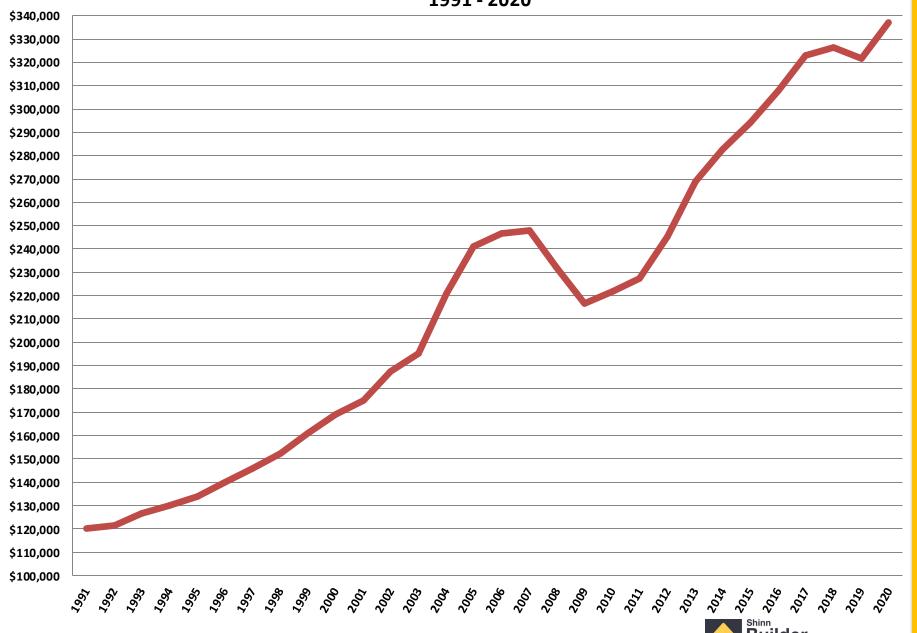
Annual Home Sales 1991 - 2020



Average New Home Sales Price 1991 - 2020



Median New Home Sales Price 1991 - 2020



September 2005 – August 2021 Monthly Housing Statistics

Total Housing Starts
Single Family Starts
Multifamily Starts
New Home Sales



Total New Housing Starts

September 2005- August 2021



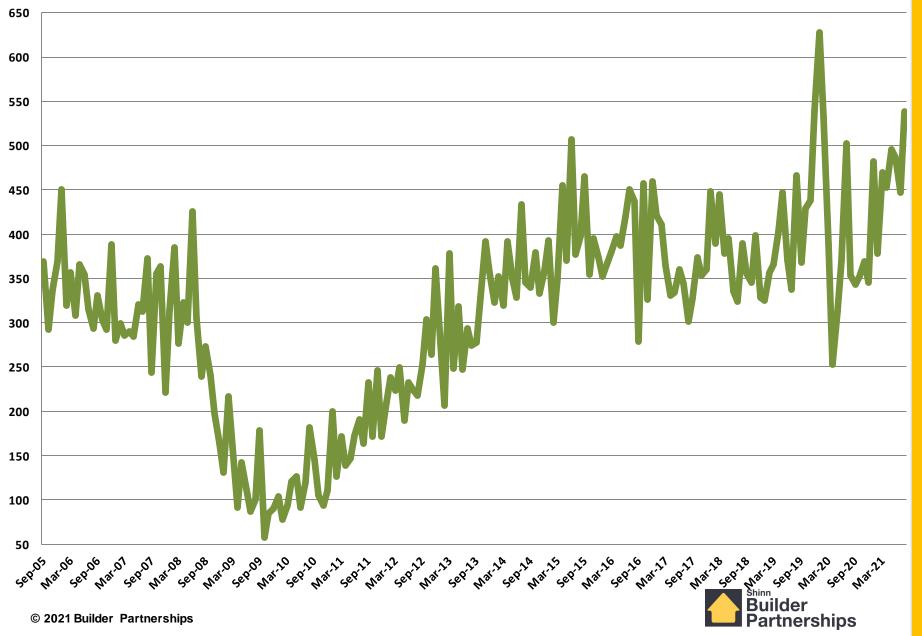
Single Family Housing Starts

September 2005 - August 2021



Multifamily Housing Starts

September 2005 - August 2021



Total New Homes Sales

September 2005 - August 2021



January 2009 – August 2021 Monthly Housing Statistics

Housing Permits
Housing Starts
New Home Sales
Average & Median Sales Price
New Home Inventory



Total New Housing Permits

January 2009 - August 2021



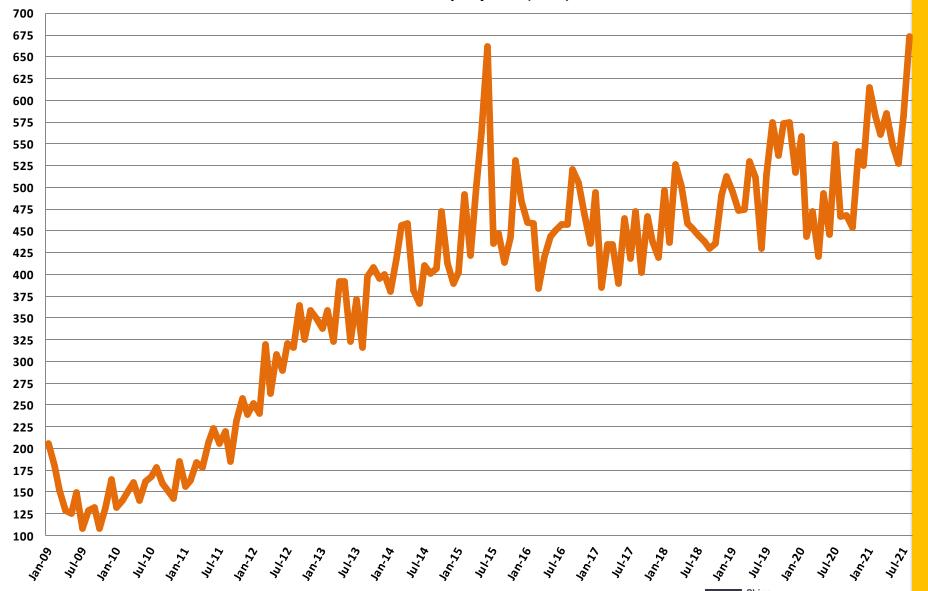
Single Family Permits

January 2009 - August 2021



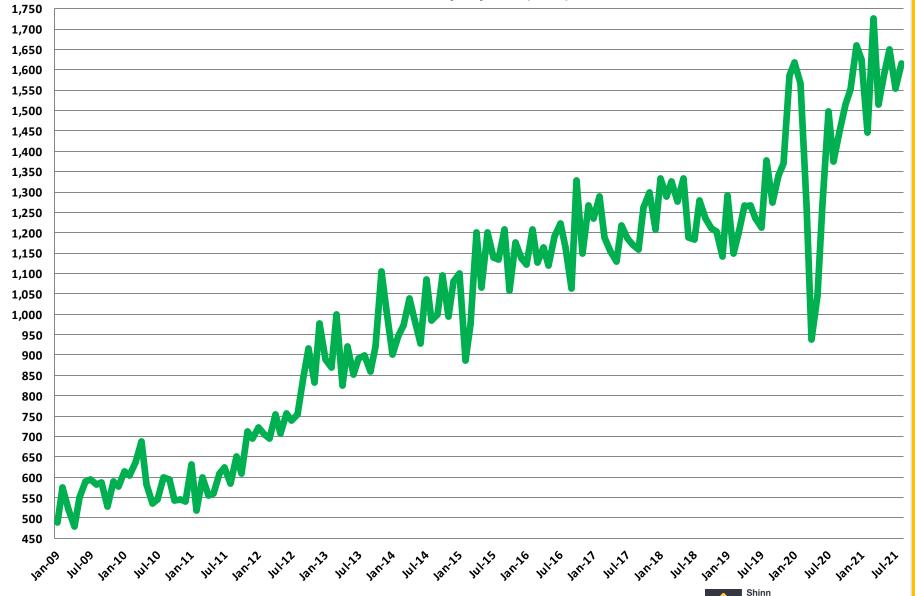
Multi Family Permits

January 2009 - August 2021



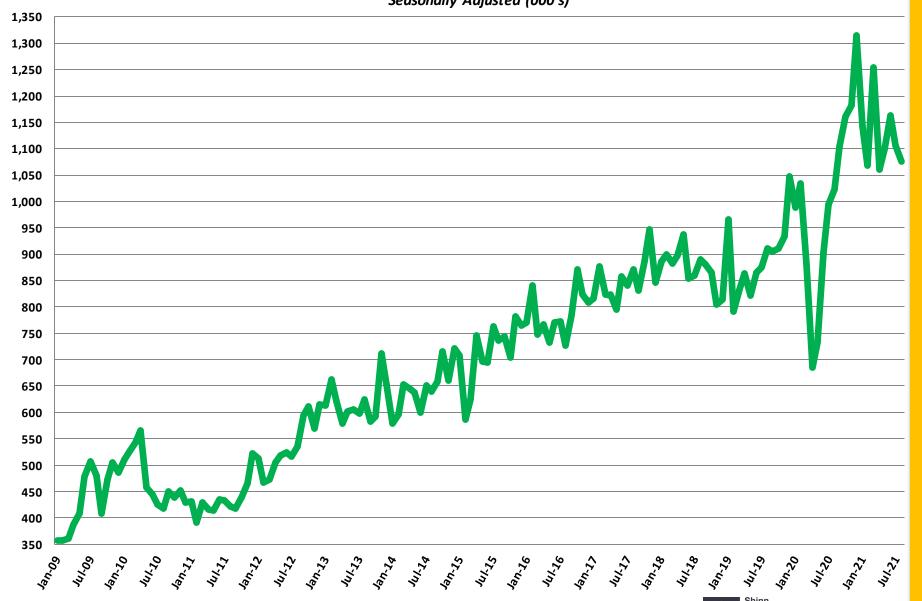
Total New Housing Starts

January 2009 - August 2021



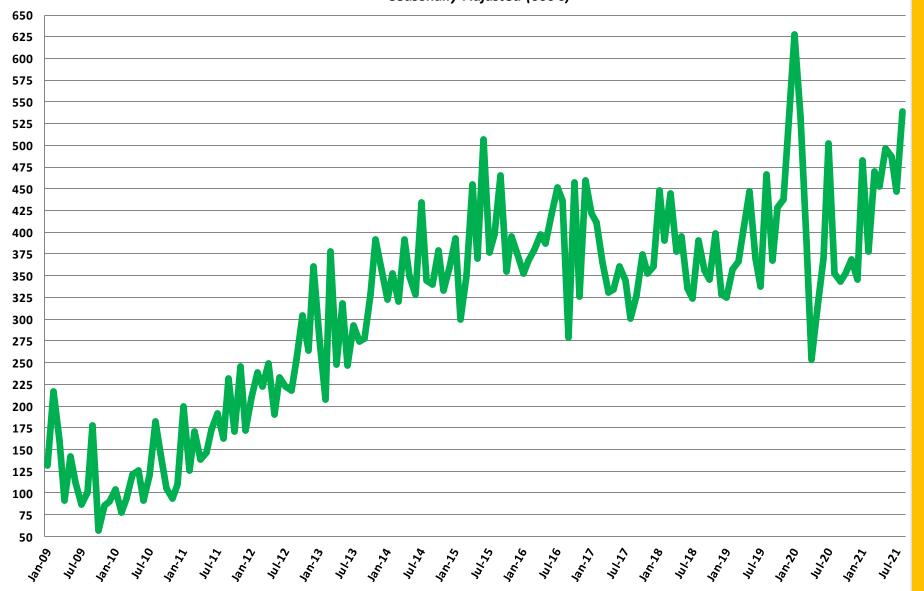
Single Family Starts

January 2009 - August 2021



Multi Family Starts

January 2009 - August 2021

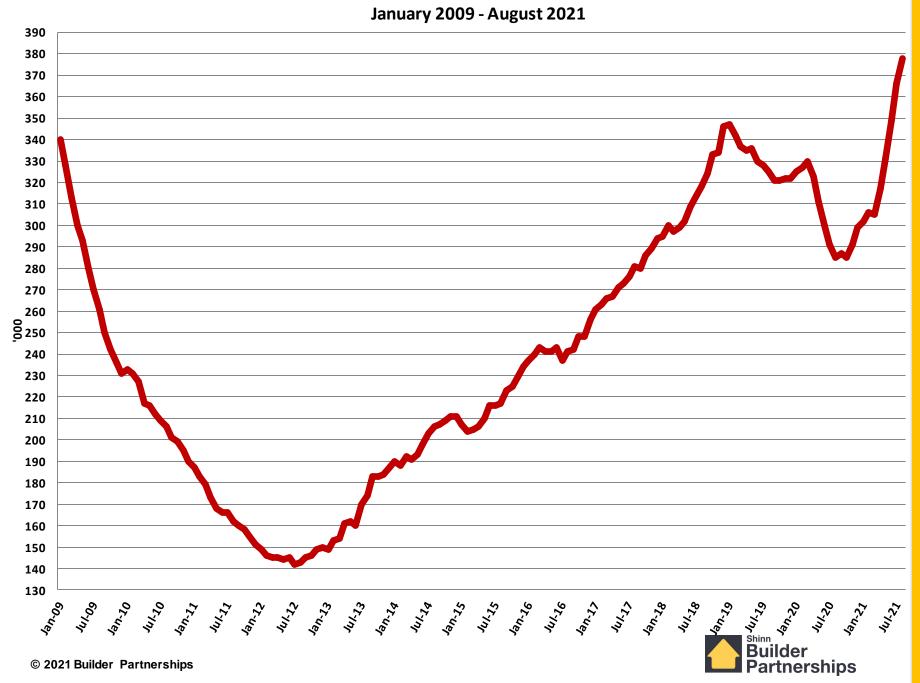


Total New Home Sales

January 2009 - August 2021

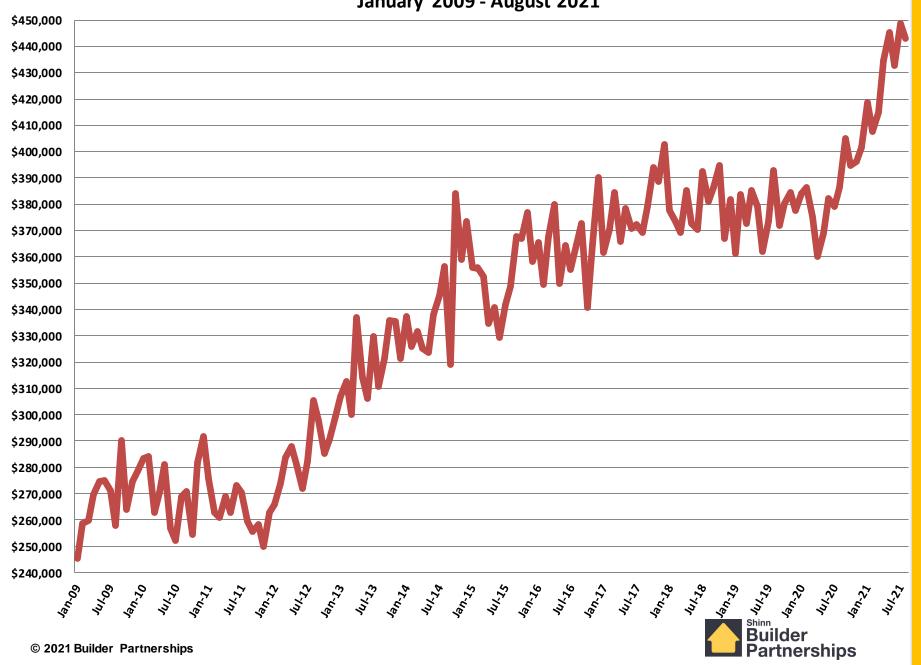


New Home Inventory

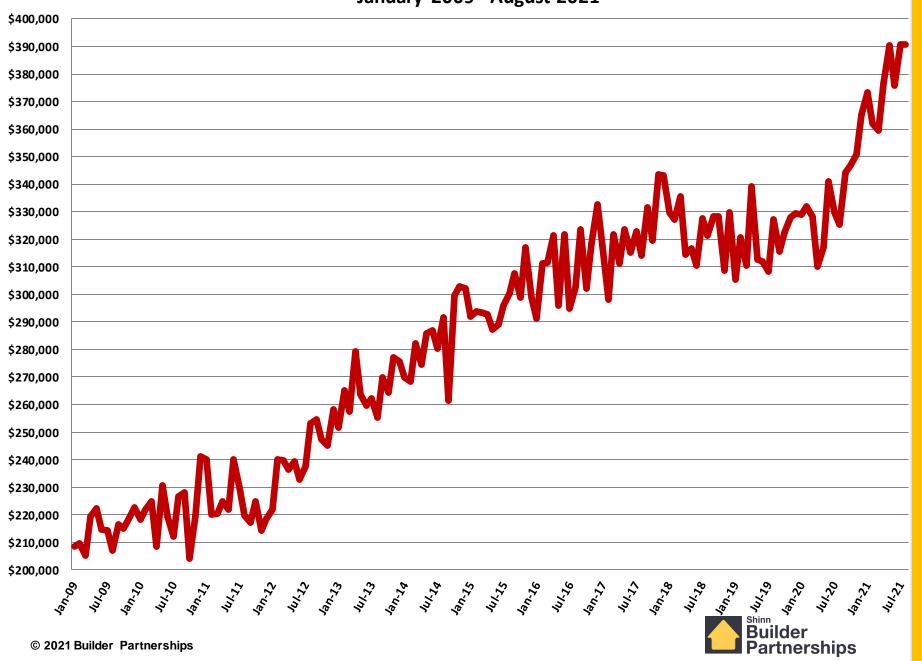


Months of New Home Supply January 2009 - August 2021 12.50 12.00 11.50 11.00 10.50 10.00 9.50 9.00 8.50 8.00 Months 7.50 7.00 6.50 6.00 5.50 5.00 4.50 4.00 3.50 3.00 © 2021 Builder Partnerships

Average New Home Sales Price January 2009 - August 2021



Median New Home Sales Price January 2009 - August 2021



January 2009 – August 2021 Monthly Housing Statistics

Existing Home Sales

Average Existing Home Sales Price

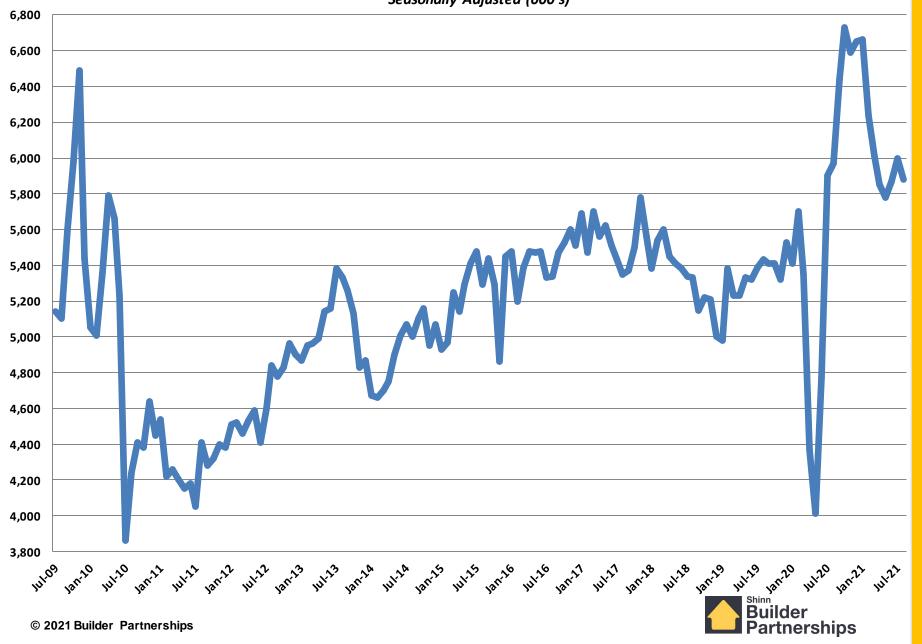
Median Existing Home Sales Price

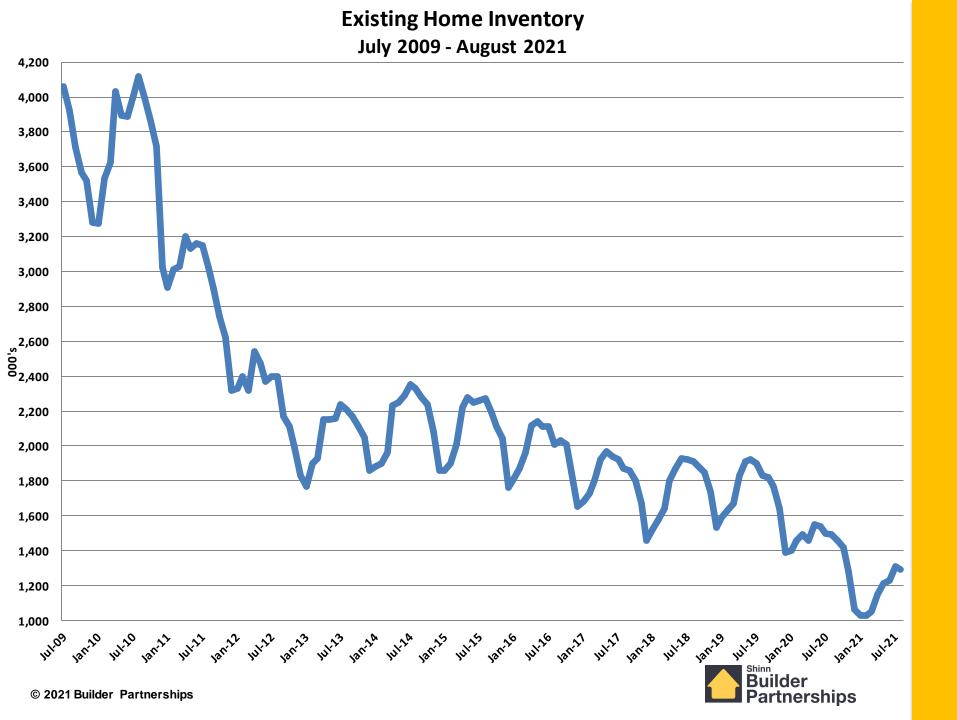
Existing Home Inventory



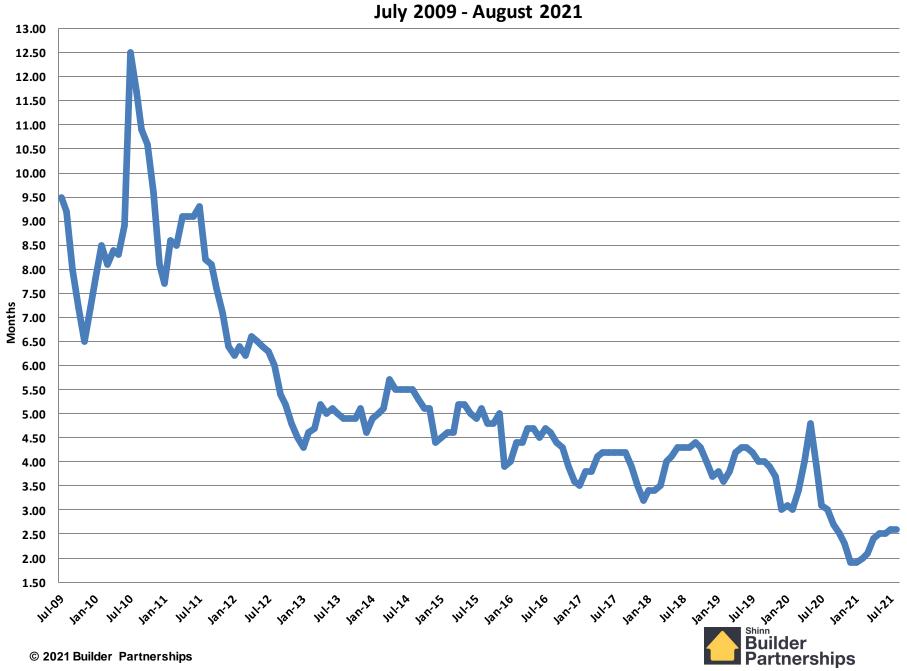
Existing Homes Sales

July 2009 - August 2021

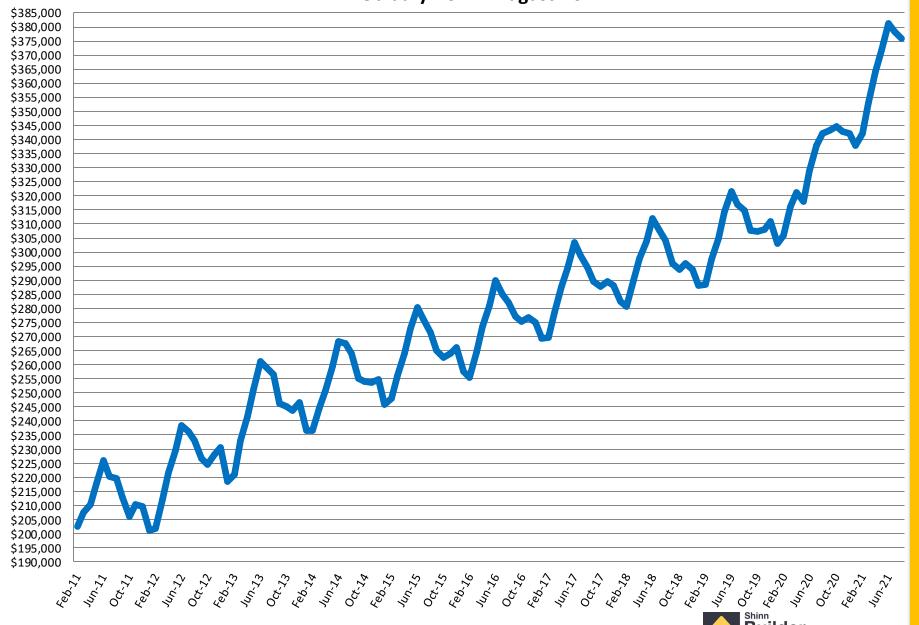




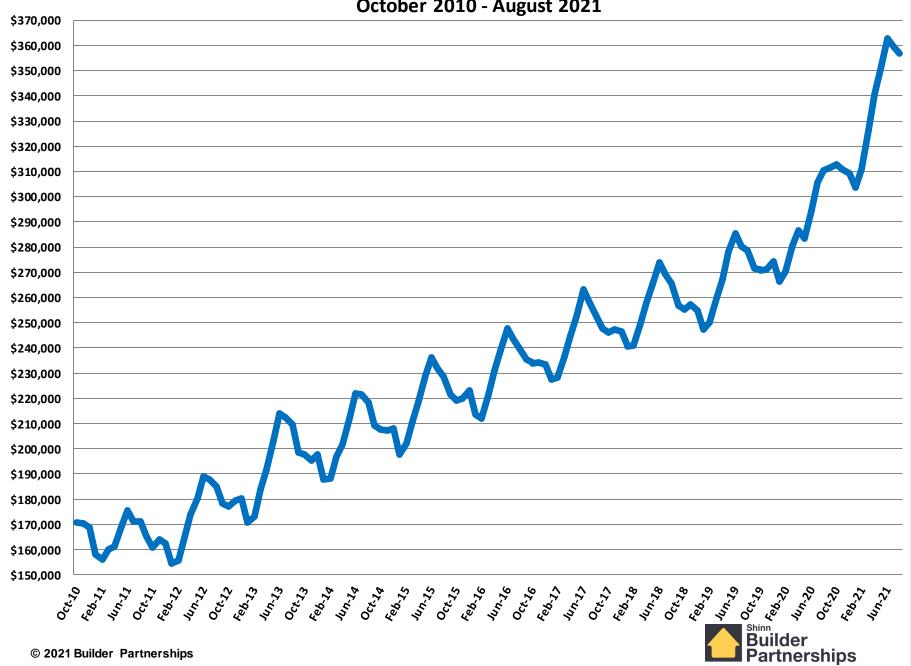
Months of Existing Home Supply



Average Existing Home Sales Price February 2011 - August 2021



Median Existing Home Sales Price October 2010 - August 2021



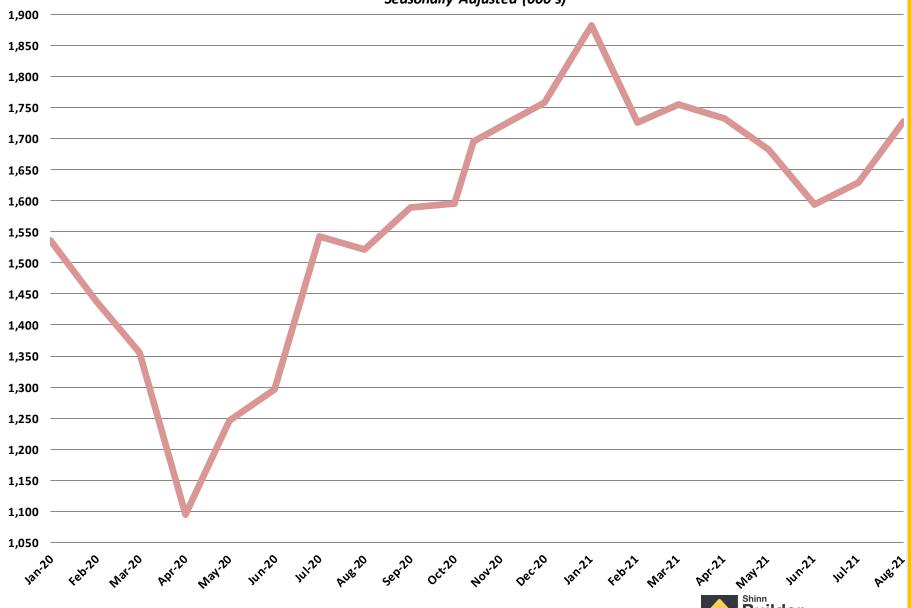
January 2020 – August 2021 Monthly Housing Statistics

New Housing Permits New Housing Starts New & Existing Home Sales New & Existing Home Inventory New & Existing Average Sales Price New & Existing Median Sales Price



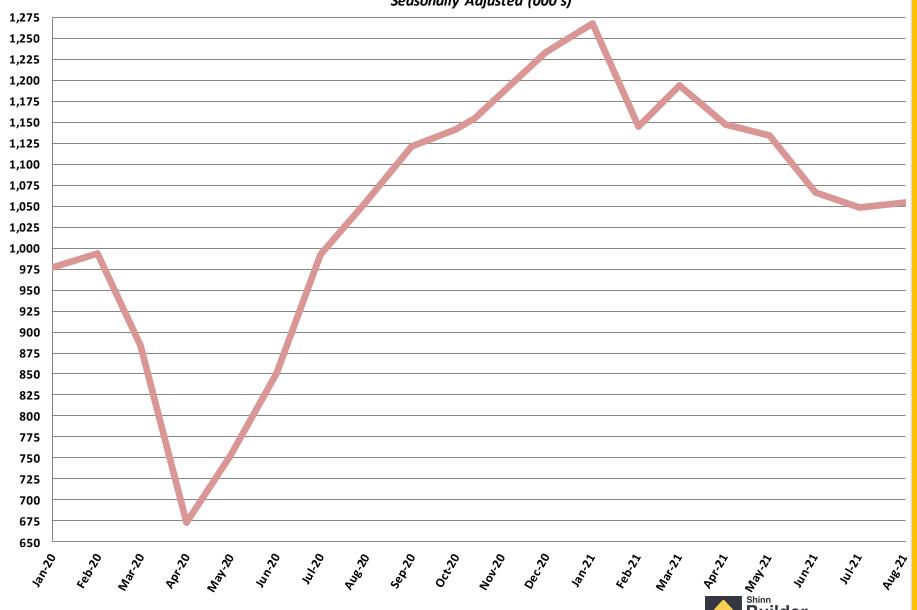
Total New Housing Permits

January 2020 - August 2021



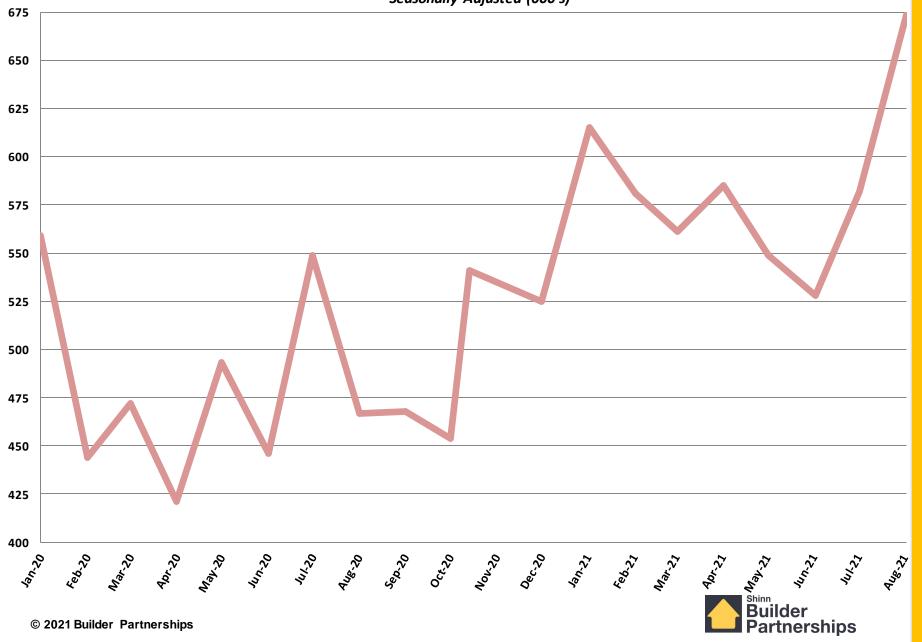
Single Family Permits

January 2020 - August 2021



Multi Family Permits

January 2020 - August 2021



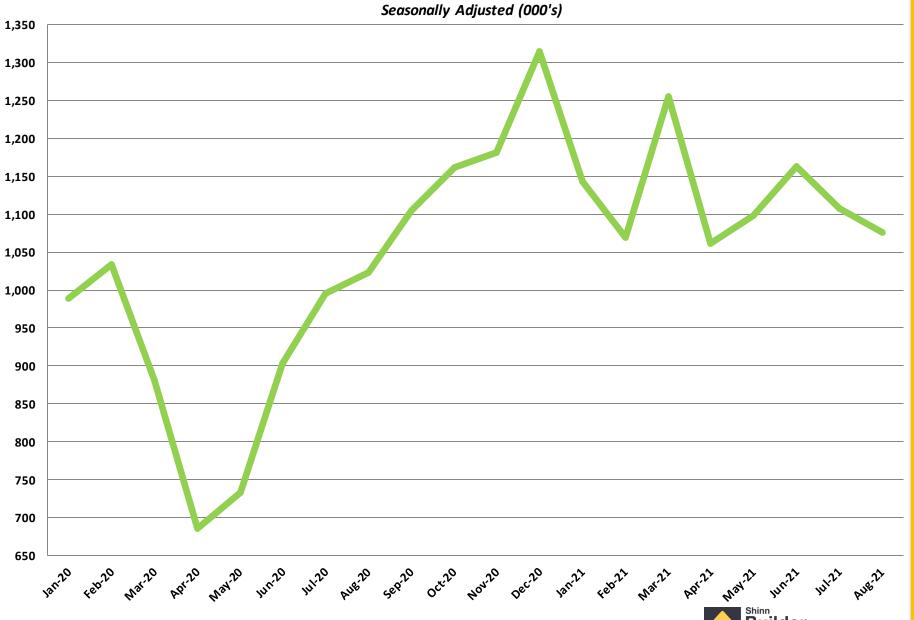
Total New Housing Starts

January 2020 - August 2021



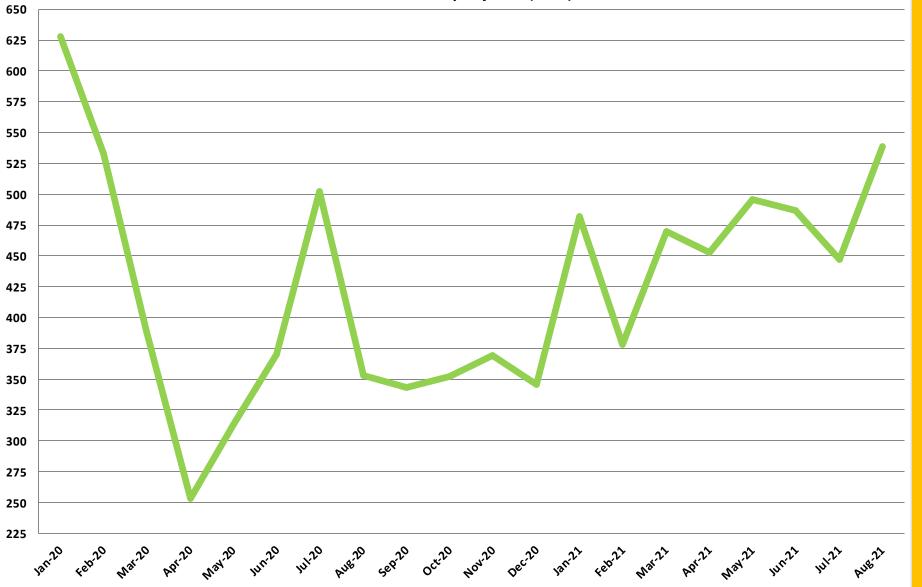
Single Family Housing Starts

January 2020 - August 2021



Multifamily Housing Starts

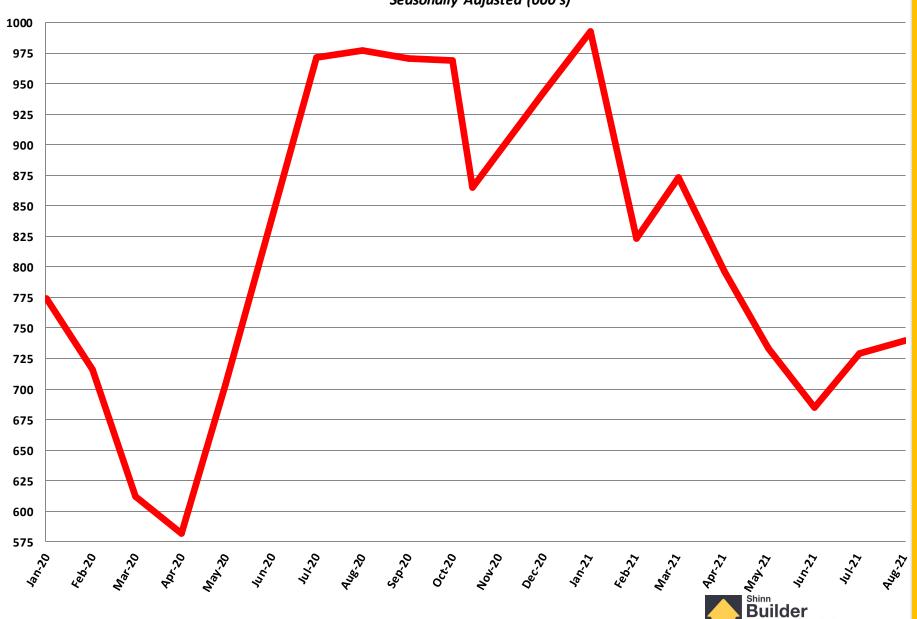
September 2005 - August 2021

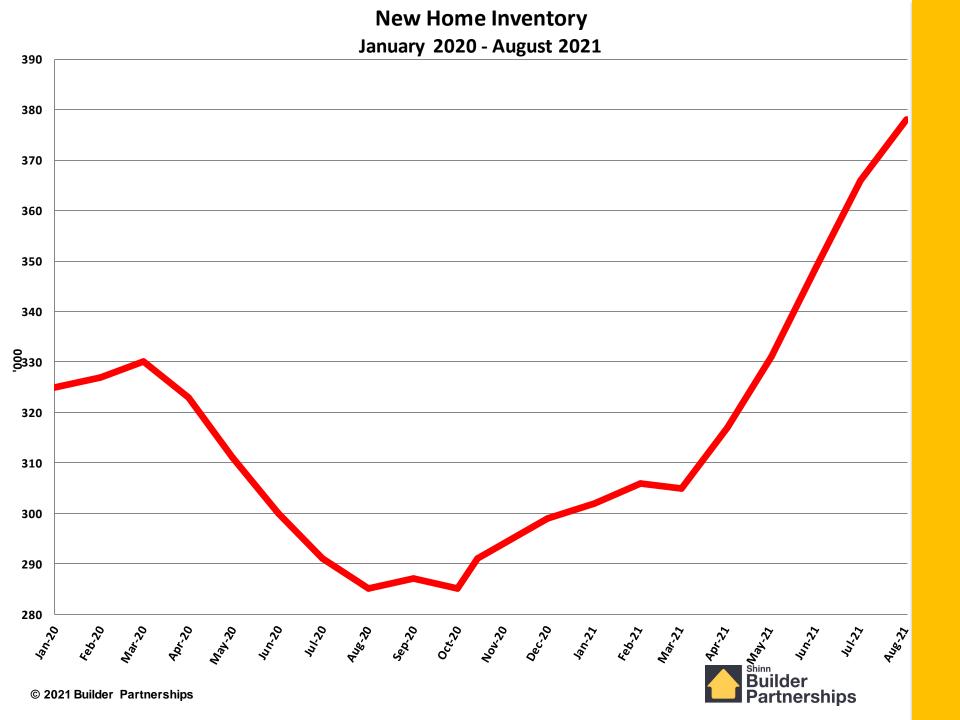




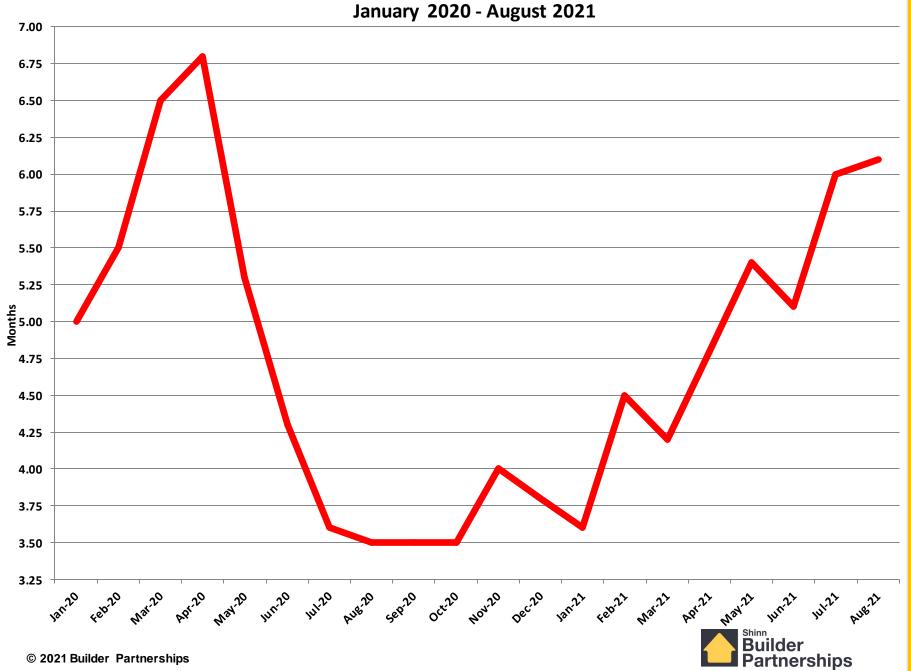
Total New Home Sales

January 2020 - August 2021

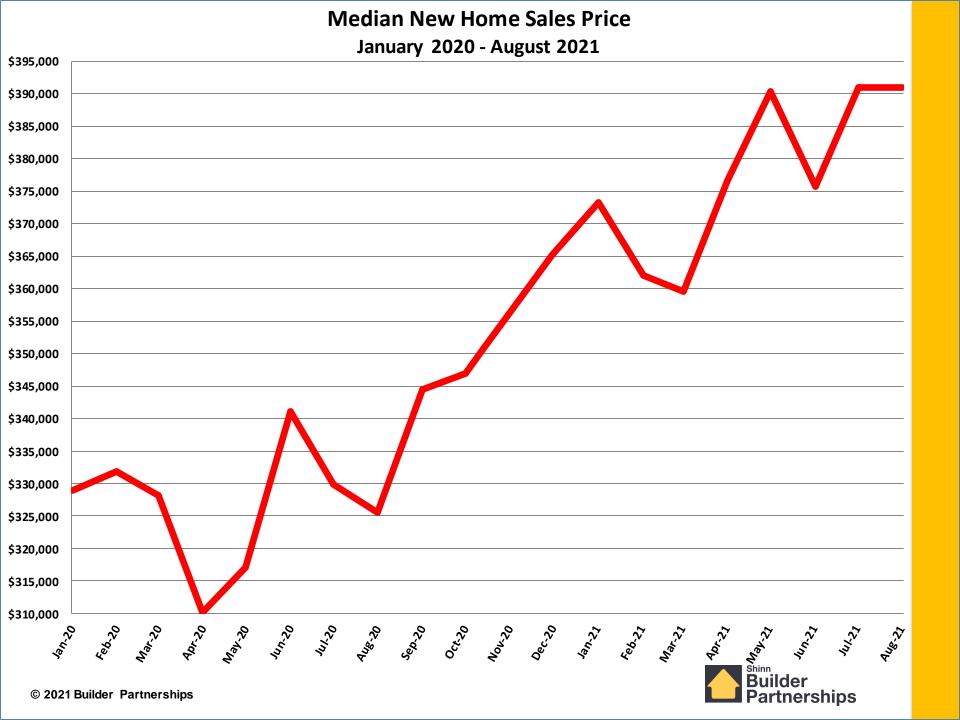




Months of New Home Supply

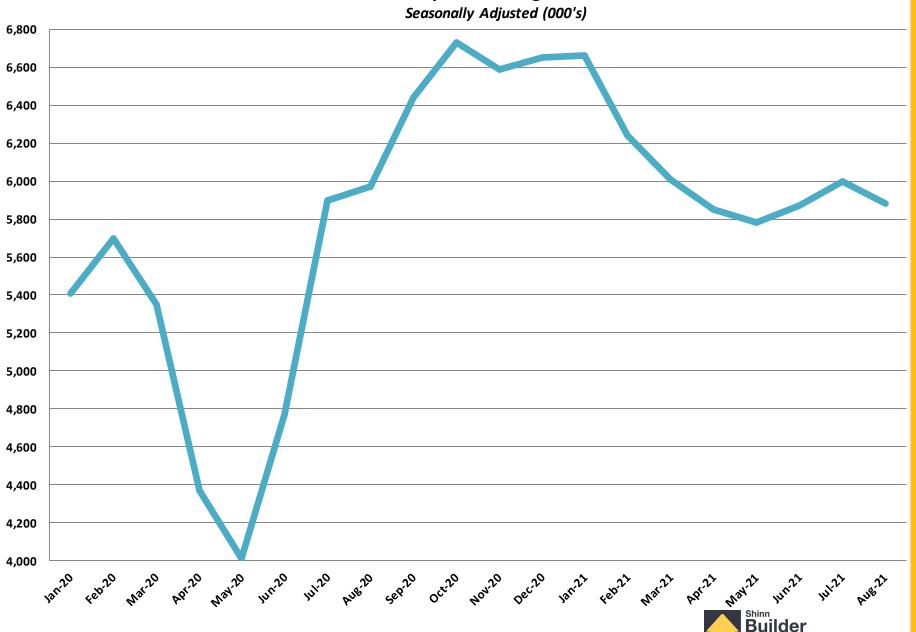


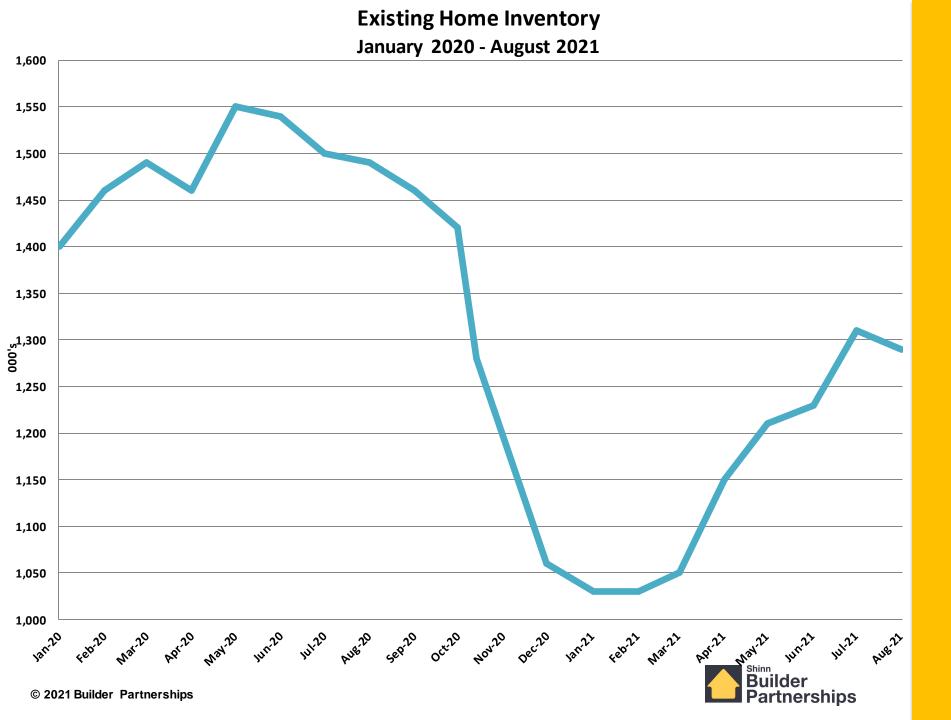
Average New Home Sales Price January 2020 - August 2021 \$450,000 \$445,000 \$440,000 \$435,000 \$430,000 \$425,000 \$420,000 \$415,000 \$410,000 \$405,000 \$400,000 \$395,000 \$390,000 \$385,000 \$380,000 \$375,000 \$370,000 \$365,000 \$360,000 \$355,000 \$350,000 © 2021 Builder Partnerships

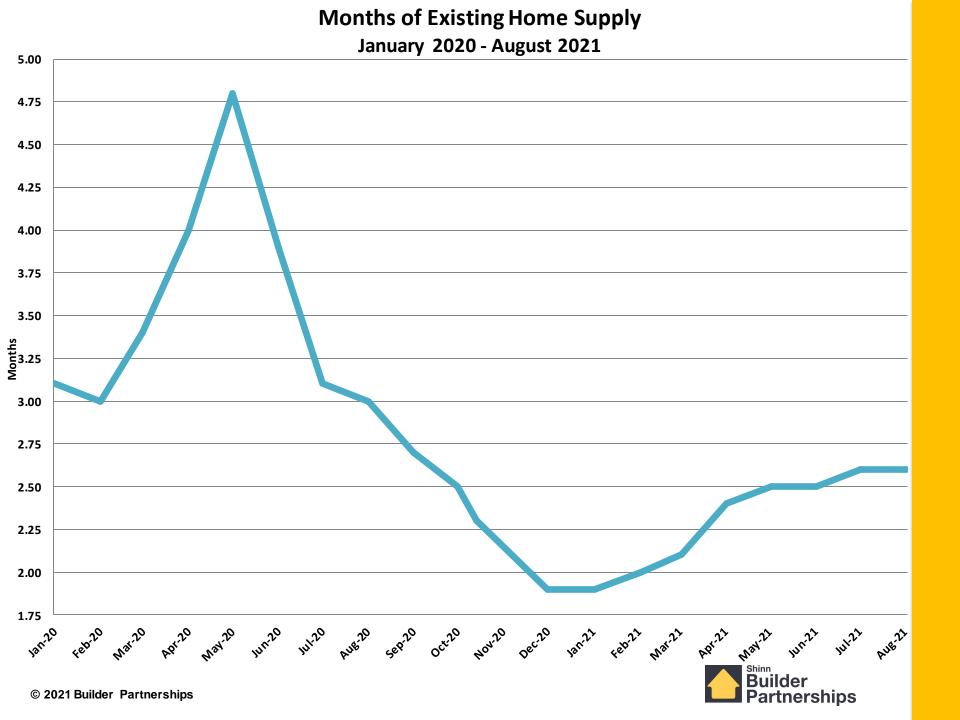


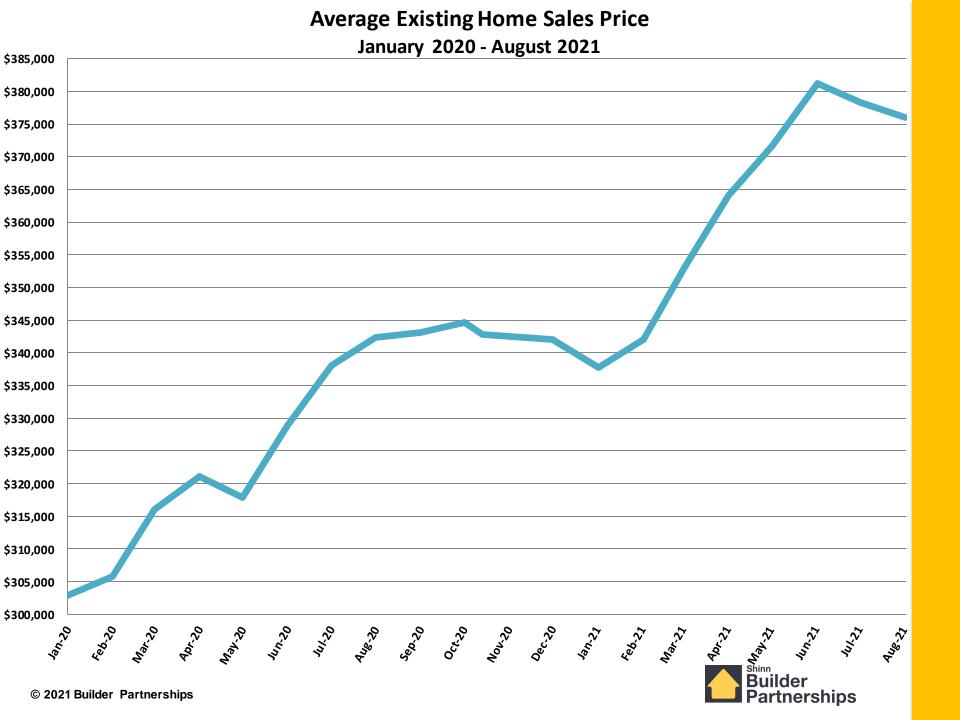
Existing Homes Sales

January 2020 - August 2021









Median Existing Home Sales Price January 2020 - August 2021



Questions and Comments



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